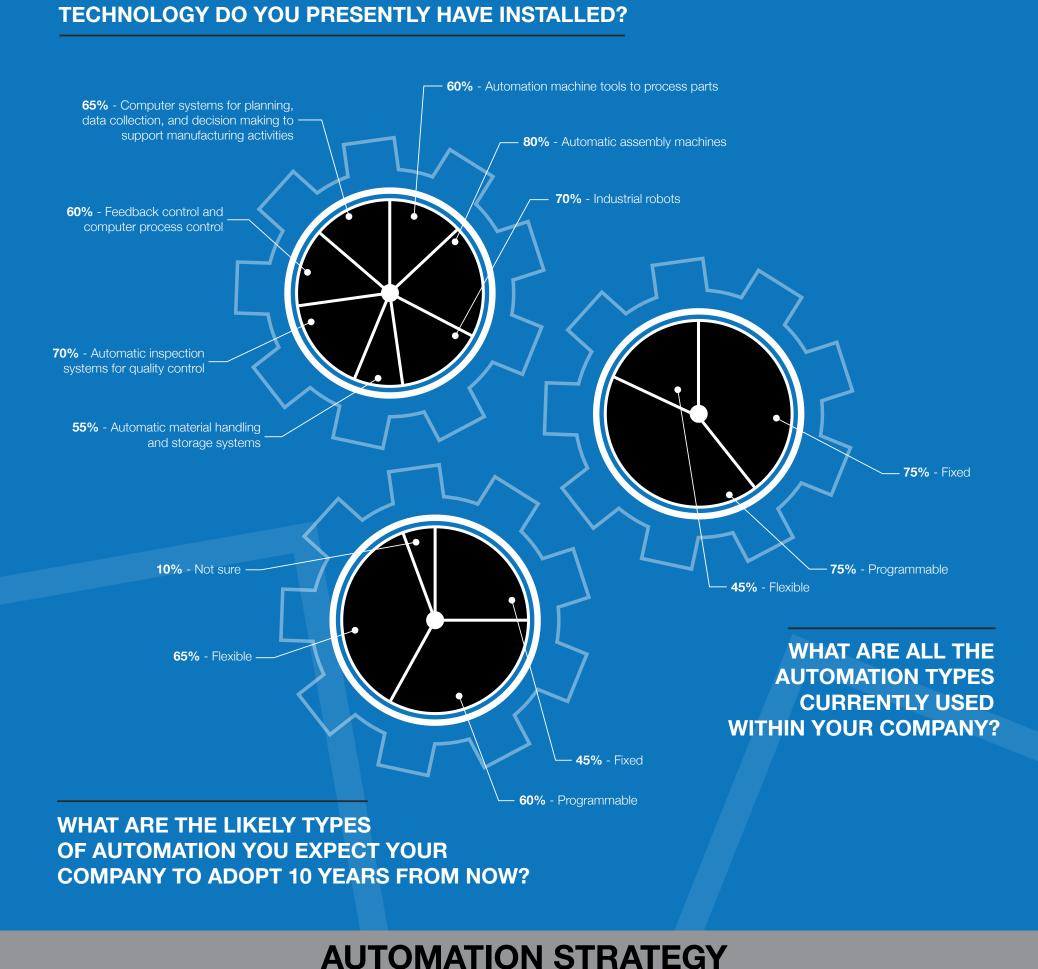


WHAT INDUSTRIAL AUTOMATION



USE OF AUTOMATION IS 5.26%

THE IMPLENTATION, ADOPTION, AND

Strategic Need, Alignment, Future, Scalability, and Benchmarking

63.16%

5.88%

Reduce operating costs

and maximize margins

5.88%

35.29%

37.5%

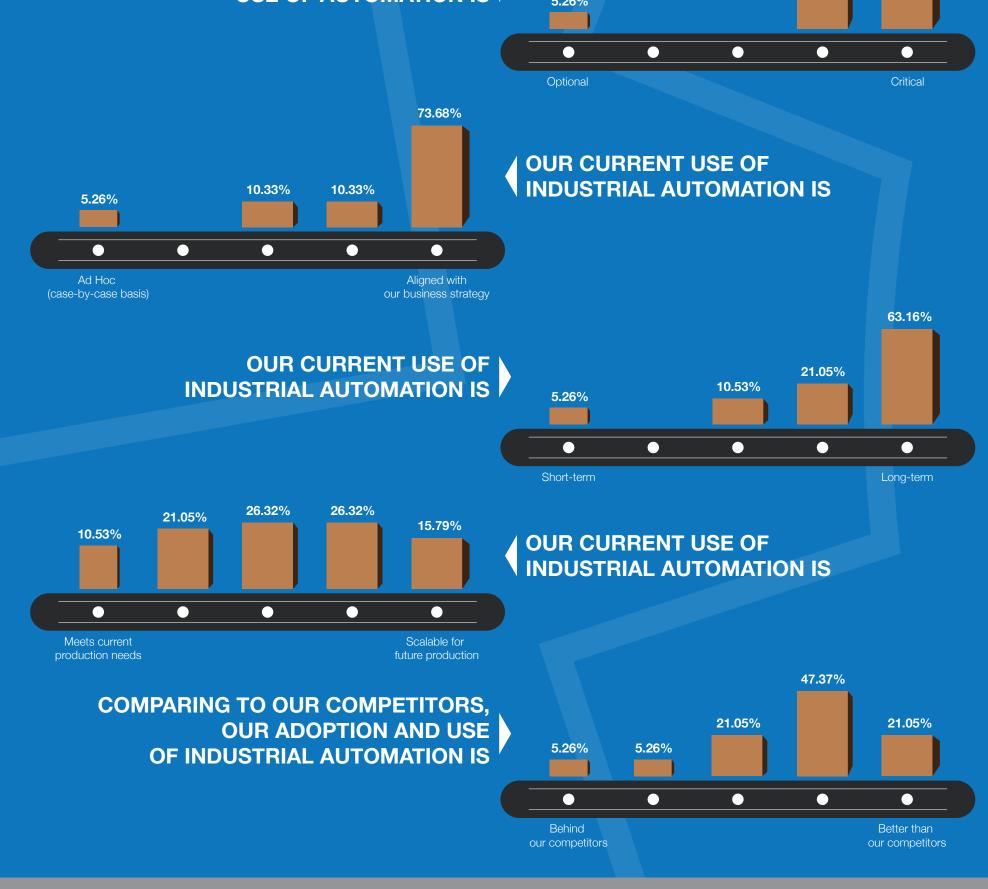
25%

Return on investment

MODERATELY IMPORTANT

23.53%

31.58%



47.06% Gain performance advantages Create a market advantage

AUTOMATION PREVALENCE

Purpose, Role, Evaluation, Prevalance, and Challenges

RATING OF COMPANY'S ADOPTION OF

INDUSTRIAL AUTOMATION SOLUTIONS IN ORDER TO:

5.88%

(faster delivery, faster speed to market)

5.88%

52.94%

5.88%

35.29%

5.88%

(higher quality, increased production)

5.88%

29.41%

11.76%

Integrate with IT solutions

like IoT to gather data and analytics

17.65%

41.18%

58.82%

29.41%

37.5%

Level of innovation

17.65%

5.88%

12.5%

29.41%

Budget constraints

Scaling constraints

1 - FIRST

29.41%

11.76%

<100 employees

JOB LEVEL

100-500 employees

1001-5000 employees

<5000 employees

5.88%

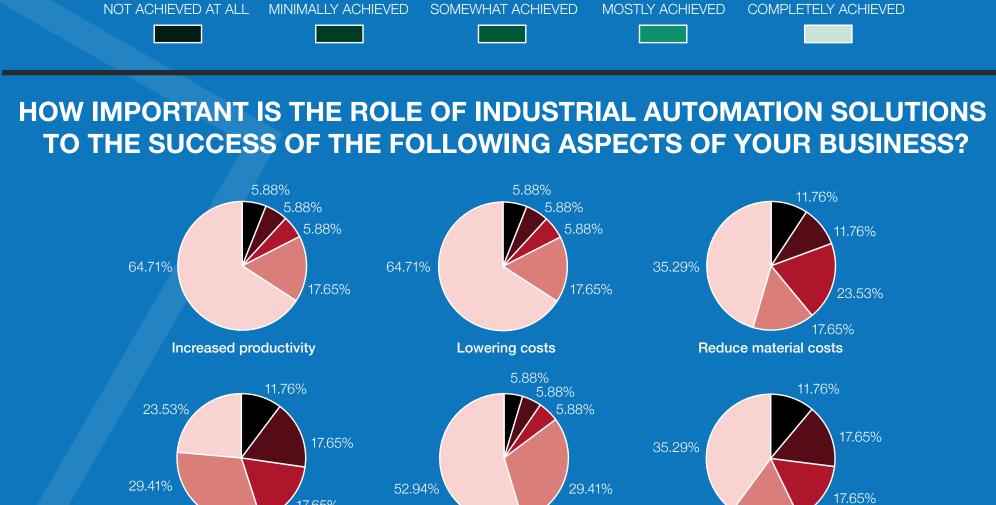
17.65%

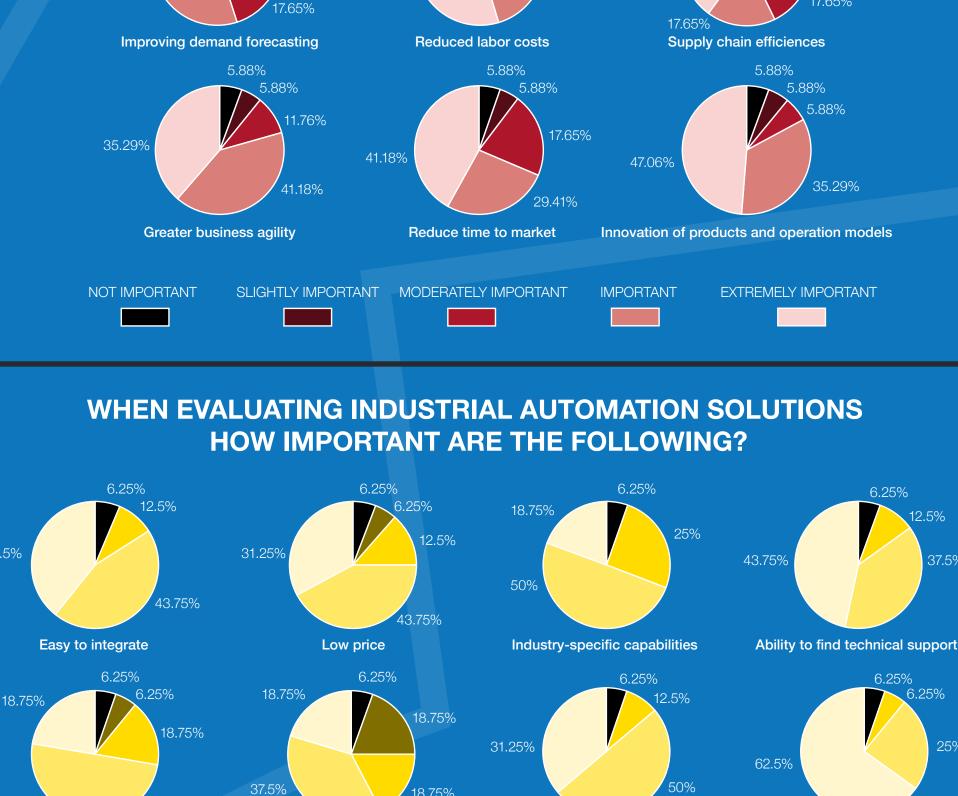
35.29%

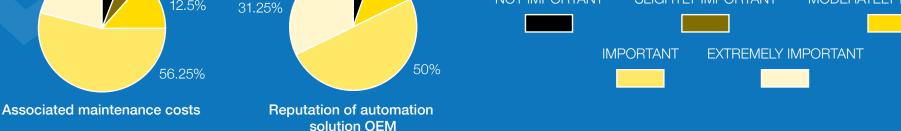
18.75%

11.76%

MINIMALLY ACHIEVED SOMEWHAT ACHIEVED MOSTLY ACHIEVED







TO WHAT EXTENT IS EACH PROCESS AUTOMATED?

True cost of ownership

SLIGHTLY IMPORTANT

NOT IMPORTANT

11.76%

17.65%

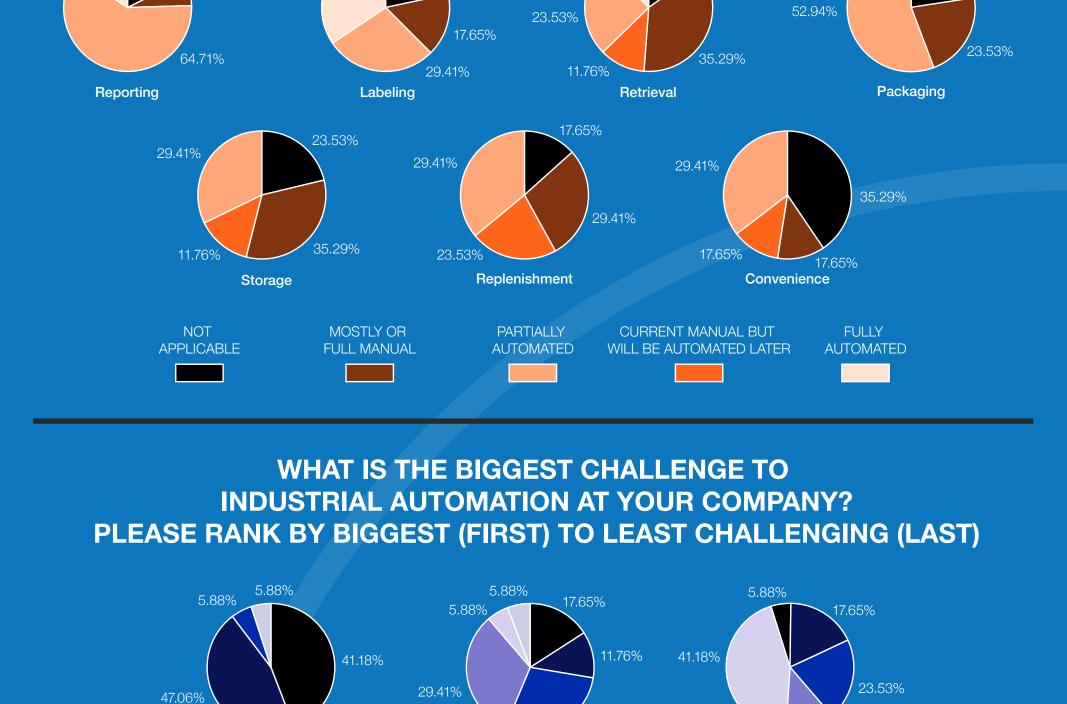
18.75%

Training required for operations

6.25%

12.5%

23.53%



29.41%

29.41%

17.65%

Skilled technical labor

Payback duration

23.53%

5.88%

11.76%

11.76%

11.76%

11.76%

17.65%

17.65%

31.25% - Led to supply

chain partner agreements -

8.33%

12.5%

20.83%

Engineering/Tech design

Tools & Equipment

43.75% - Led to new

business partnerships

Implementation constraints

Training

6 - LAST

47.06%

5.88%

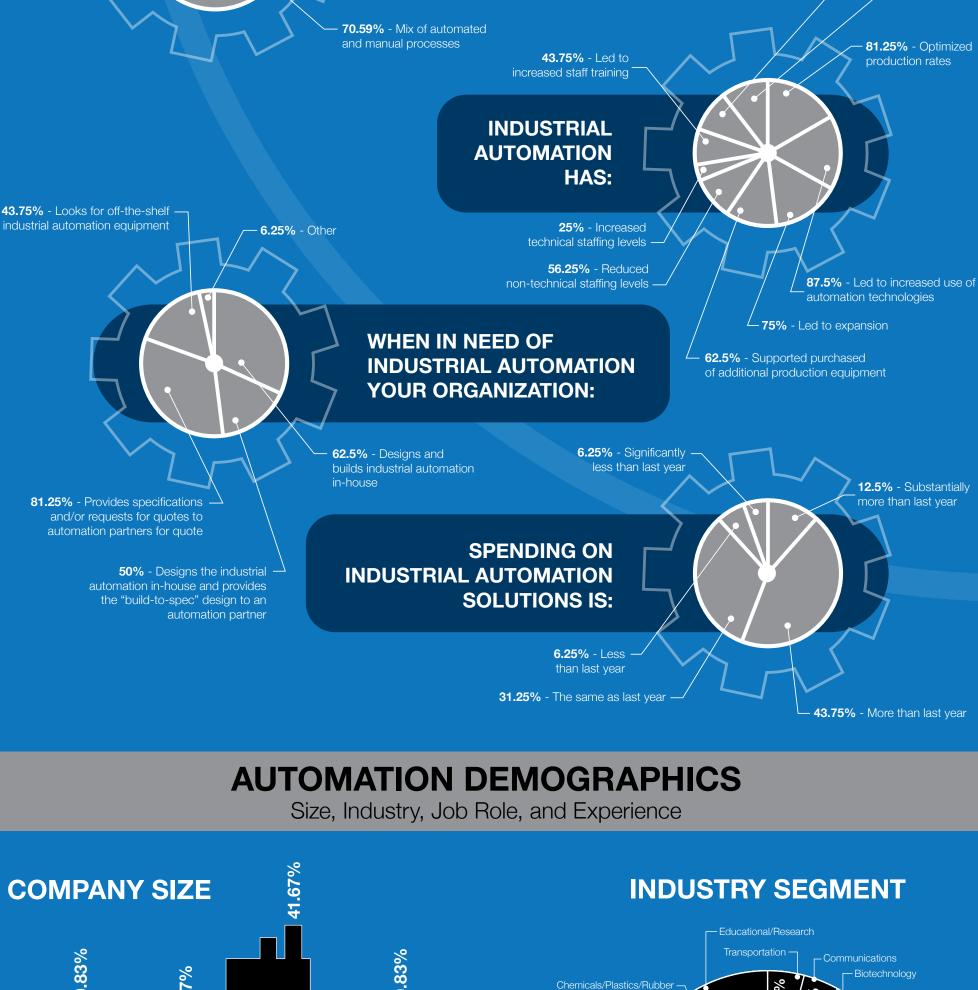
Operational Mix, Outcomes, and Purchase Approach **5.88%** - Highly automated 23.53% - Mostly or all manual

HOW WOULD YOU BEST

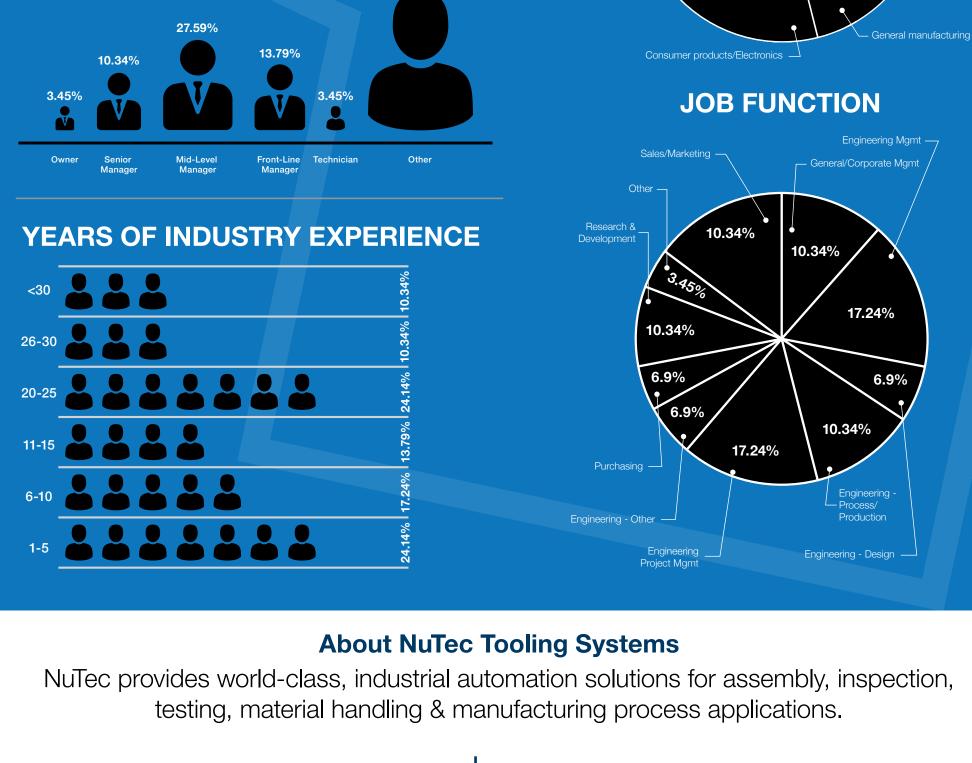
DESCRIBE YOUR ORDER

FULFILLMENT OPERATIONS?

AUTOMATION OPERATIONS



41.38% 29.17%



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