



## CUSTOMER SPOTLIGHT:

# Comprehensive Pain Specialists

Comprehensive Pain Specialists is a high complexity lab supporting 60 pain management clinics in eleven states. John Guthas, VP of Laboratory Services, talked to us about the impact ApolloLIMS has had on their lab.

In 2012, as an early adopter of the ApolloLIMS SaaS platform, Comprehensive Pain Specialists put their faith in Common Cents Systems to help grow their clinical testing laboratory. Previously operating on a manual process intensive, Mr. Guthas looked to ApolloLIMS to bring sophisticated automation to their QC management and reporting.

“Before bringing in Apollo, we plotted QC values manually from instrument raw data,” said Guthas. “We also had a seven page report that had to be reviewed by management and then collated by a clerk before we could get it out the door.” After implementing the LIMS all QC was streamlined, giving scientists easy access to Levy-Jennings graphs and the seven page patient report was consolidated into two. “Reporting in ApolloLIMS is a home run,” Guthas remarked.

CPS utilizes Apollo eXchange HL7 interfaces to link billing, Electronic Medical Records and referral sources into their ApolloLIMS system.

**“These interfaces have allowed us to increase our specimen volume dramatically but with very few additional full time employees. Interfaces, whether with our instruments, EMR or our billing system, provide all the right things: better throughput, better accuracy, and better confidence in the results,” said Guthas.**

The lab employs Apollo Lab Automation Instrument Interfaces to consolidate their multiple types of testing onto one software platform. With these interfaces, ApolloLIMS houses the lab's real-time results from Compliance Drug Testing (Pain Management), Clinical Chemistry, Hematology and Pharmacogenetics (PGx) instruments. "The instrument interfaces are a critical component of our ability to report accurate patient results in a timely fashion. These interfaces allow instruments to read the specimen accession barcode, perform only the tests requested and immediately transfer all result data back to the same accession number," Guthas said. "This automated process allows for greater volumes of assays to be performed with great accuracy and a higher degree of confidence."

The lab increased their specimen intake tenfold in three and half years.

**"ApolloLIMS has played a vital role," stated Guthas. "I would highly recommend Common Cents Systems, Inc to any lab looking for a vendor with extensive experience, expertise and a strong sense of customer service."**



For more information on Comprehensive Pain Specialists please visit [cpspain.com](http://cpspain.com).

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