

CASE STUDY

LIGHTNING BOLT + INDIGO HEALTH PARTNERS

See how one large hospitalist medical group found a total ROI of more than **\$38 million** over five years while **growing 3x** in size by working with Lightning Bolt Solutions to optimize physician schedules.

MEET INDIGO HEALTH PARTNERS



Northern Michigan's iNDIGO Health Partners is one of the country's largest private hospitalist groups. Located in rural northern Michigan with some of the coldest winters in the country, iNDIGO has access to only 35-40% of the physicians available per capita in southern Michigan and can't replace physicians easily.

Before teaming with Lightning Bolt

37 providers across two programs



FTE physician scheduler working 1,000 hours a year manually setting schedules



Inflexible 7-on, 7-off block scheduling



After teaming with Lightning Bolt

Expanded to 118 providers scheduled across seven programs and six hospitals

Balanced the needs of providers, medical groups, and hospitals with a scheduling administrator

Flexible scheduling improved iNDIGO's ability to meet provider needs and increase retention while ensuring quality care for hospital patients

INDIGO NOW BUILDS OPTIMAL PHYSICIAN SCHEDULES AUTOMATICALLY WITH LIGHTNING BOLT'S TECHNOLOGY

Autogeneration

Scheduling rules are now prioritized on a granular level, generating a complete schedule that efficiently balances hospital, provider and patient needs.

Transparency

Web-based software provides centralized access to the most up-to-date schedules and serves as an unbiased tool for upholding scheduling policies.

Flexibility

Lightning Bolt helped iNDIGO to transition from block scheduling to flexible FTE scheduling, promoting work-life balance and increasing provider utilization.

TWO-PART CHANGE TO BALANCE INDIGO'S SCHEDULING NEEDS



Lightning Bolt's Scheduling Technology

Lightning Bolt's system auto-generates the best possible physician schedules while balancing hundreds of different scheduling rules across multiple programs and facilities. Changes and time-off requests are efficiently handled through the system. Schedules are accessible in real-time online and via mobile to every user in the system.



Non-Clinical Scheduling Administrator

iNDIGO moved the scheduling work from the FTE physician to a non-clinical scheduling administrator. Using Lightning Bolt, this administrator is readily available to providers; can more efficiently resolve unexpected scheduling crises; and allows the physician to return to full-time clinical work.

\$7.7 MILLION

A YEAR

Estimated return on investment
for key stakeholders.

\$38 MILLION

Total ROI including software and
administrator costs over five years
while growing 3x in size.

BREAKDOWN OF RESULTS ACROSS FIVE YEARS:

iNDIGO Benefits

- **\$6.3 million** saved on not needing to hire 85 new physicians
- **\$1.9 million** in revenue by moving scheduling to administrator
- **\$2.8 million** from improved physician retention

Provider Benefits

- **35% of iNDIGO physicians** began picking up new shifts
- **\$4.9 million** in additional compensation

Hospital Benefits

- Returned the FTE scheduling physician to a clinical role in the hospital
- **\$22 million** generated in patient care revenue

IS YOUR ORGANIZATION READY TO REPLICATE INDIGO'S ROI?

Schedule a consultation with Lightning Bolt today!



www.lightning-bolt.com
1.866.678.3279
answers@lightning-bolt.com