

TELMEDIQ

Better Communication. Better Care.



2017 Predictions for Healthcare Communications

Ben Moore, CEO, Telmediq

TELMEDIQ

Cost of Communication Breakdowns



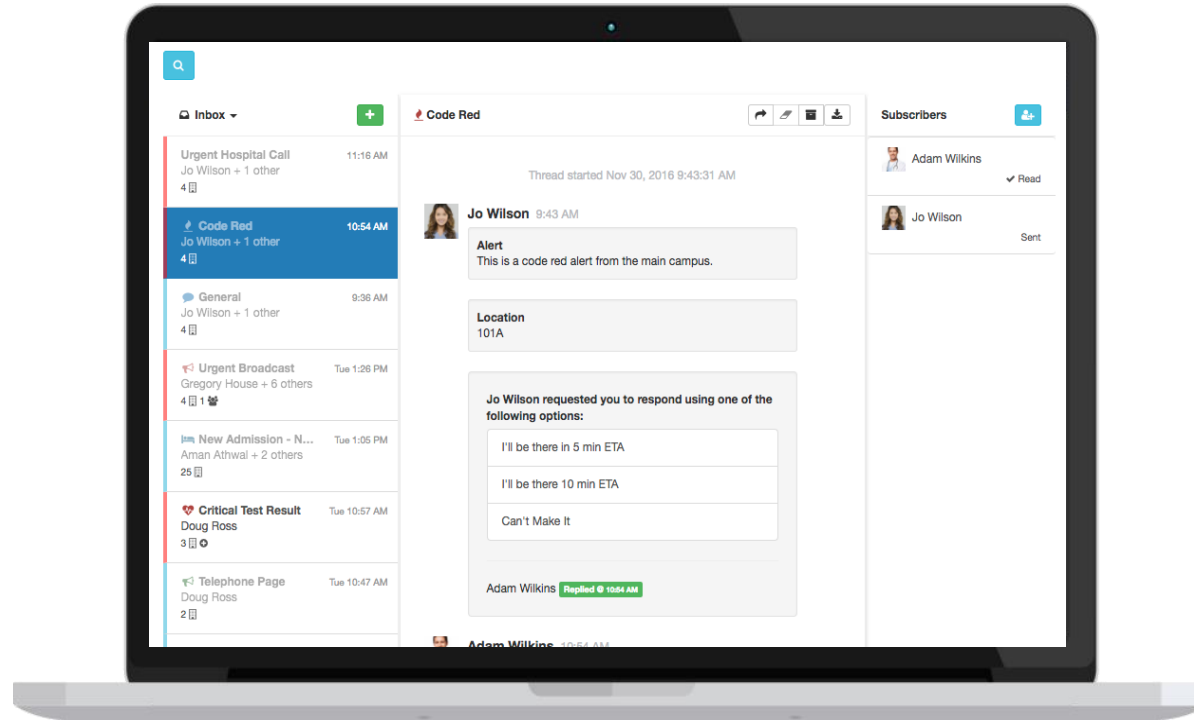
\$12 B*

80%*

* Ponemon Institute on Impact of Inefficient communications in Healthcare - 2014

About Telmediq

HIPAA compliant **communication** solutions that simplify **care coordination** and improve **patient safety**



Where We Work

200+ healthcare organizations (acute & ambulatory)



Hennepin County **Medical Center**



Banner Health®



Capital Region
MEDICAL CENTER
University of Missouri Health Care

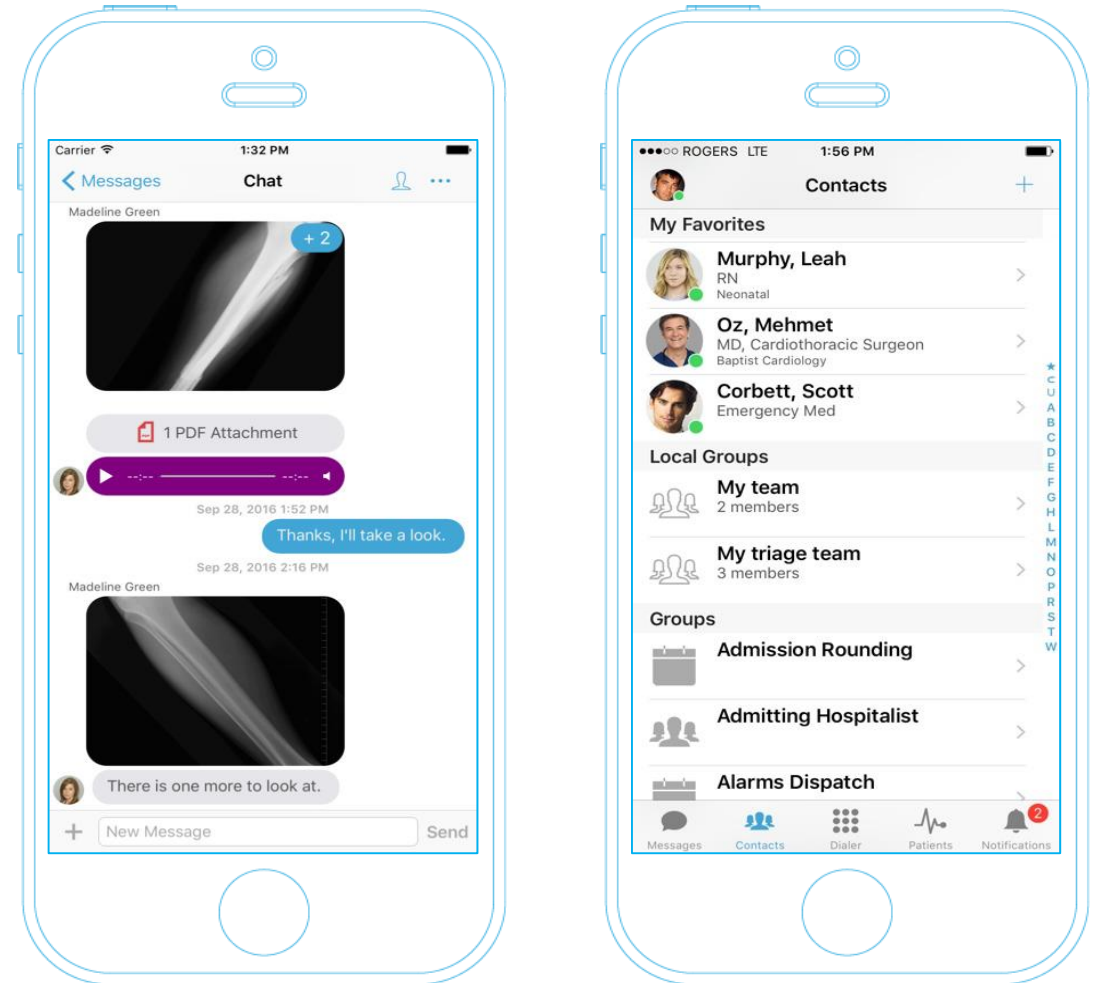
Better. Every day.



Prediction #1: Increased Smartphone Use

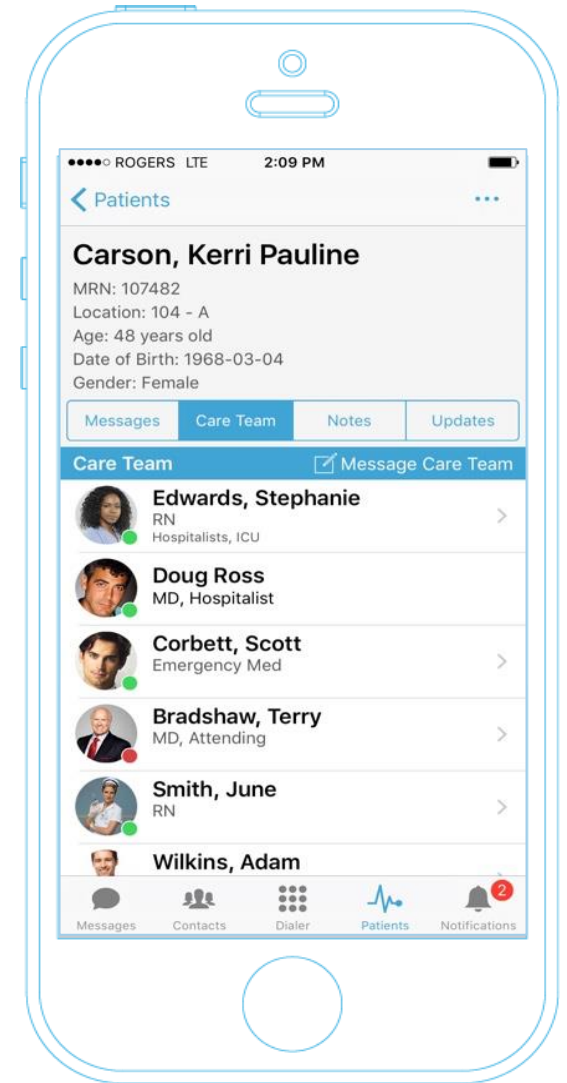
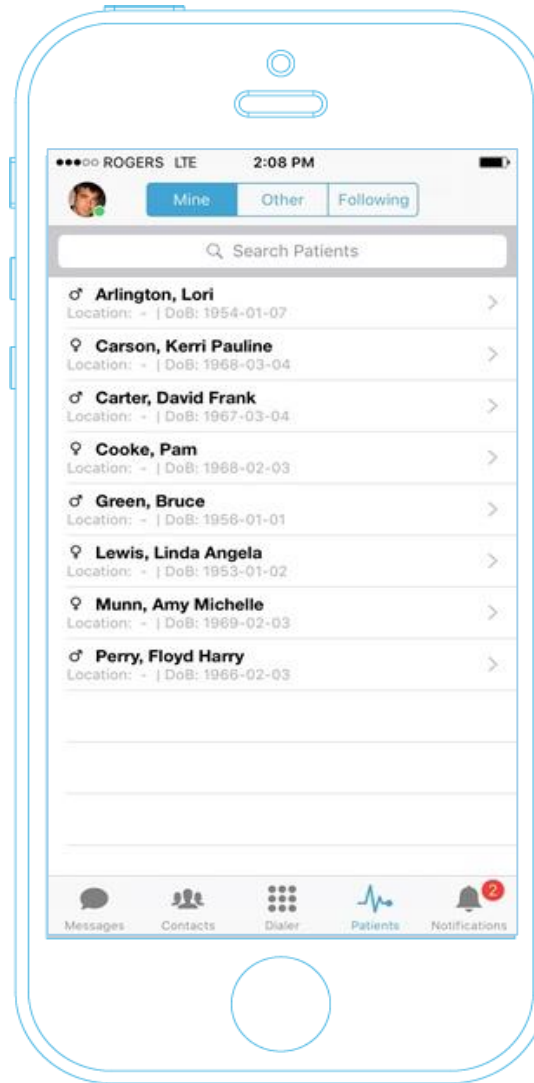
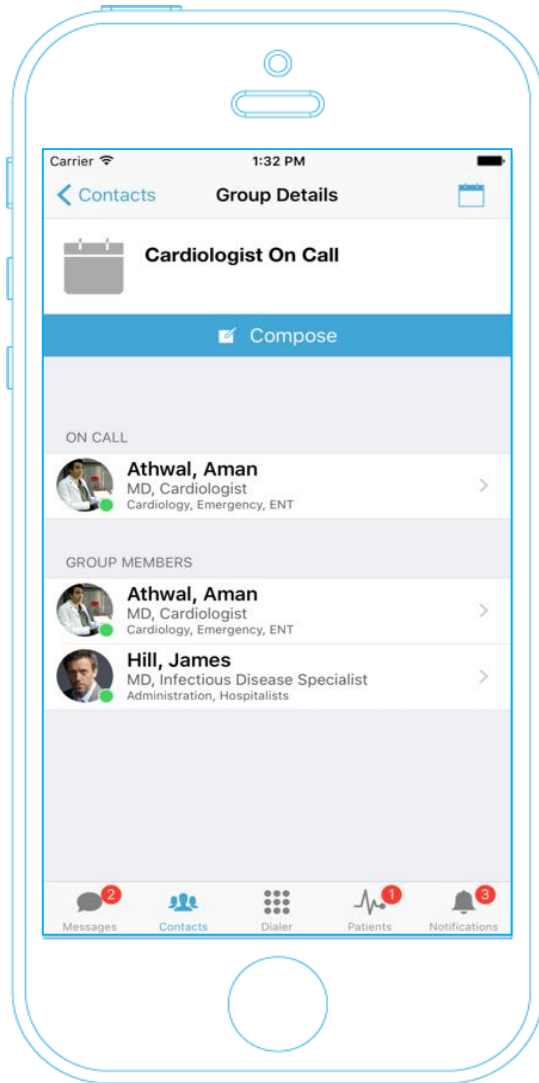
67% of nurses using personal devices*

63% of hospitals will adopt Smartphones*



*Spyglass Consulting Group – “Large Scale Smartphone-based deployments enable hospital-wide communications” – May 2016

Smartphones Unlock New Workflows



Adoption Blockers & Solutions



- Cost
- Durability
- Patient Perception
- Lack of Integration
- Existing Investments

Leveraging Existing Infrastructure

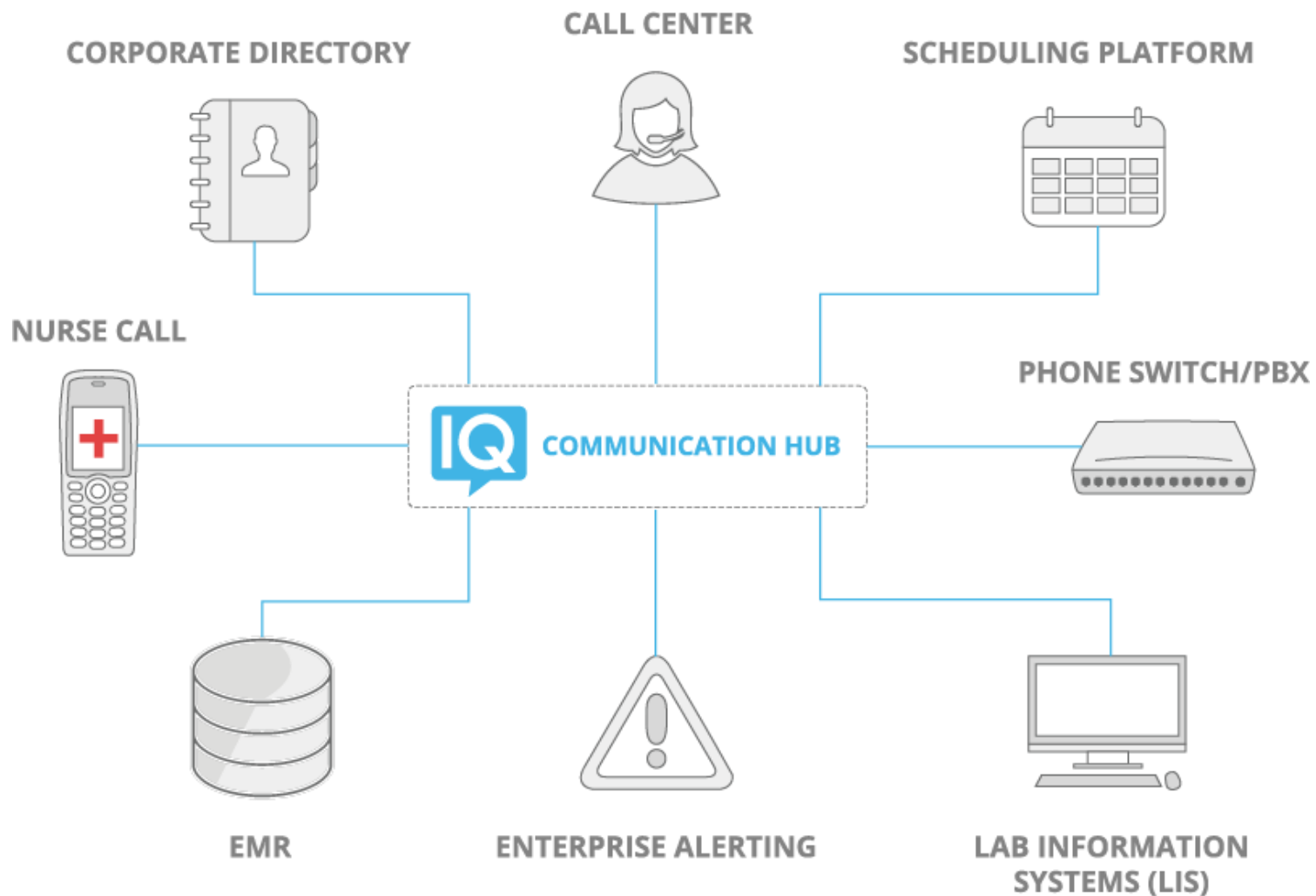


Technology Silos

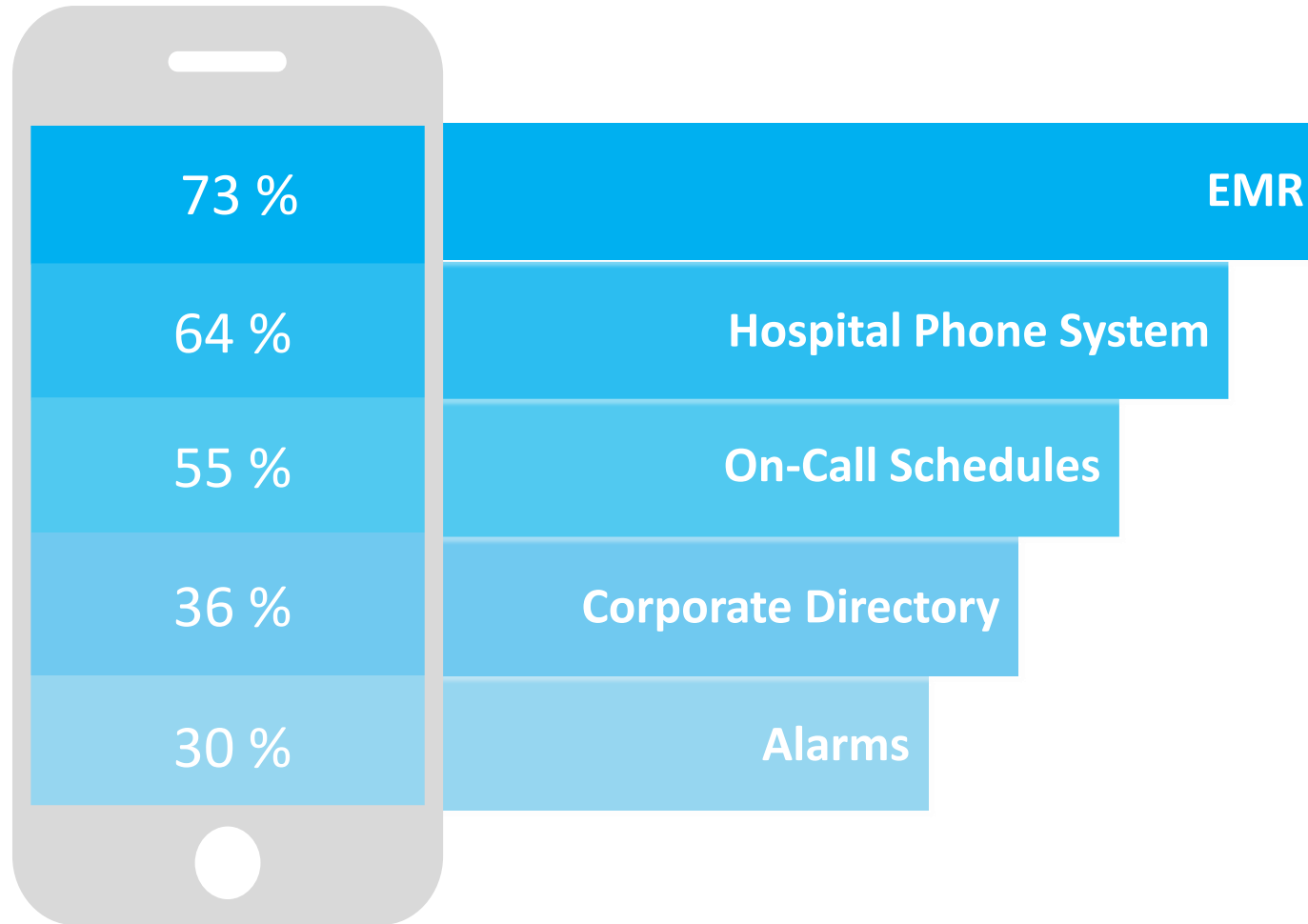
- Disjointed Communications
- Lack of Audit Trails & Reporting
- Increased Support Costs
- Manual Workflows



Prediction # 2: Integration is Prioritized

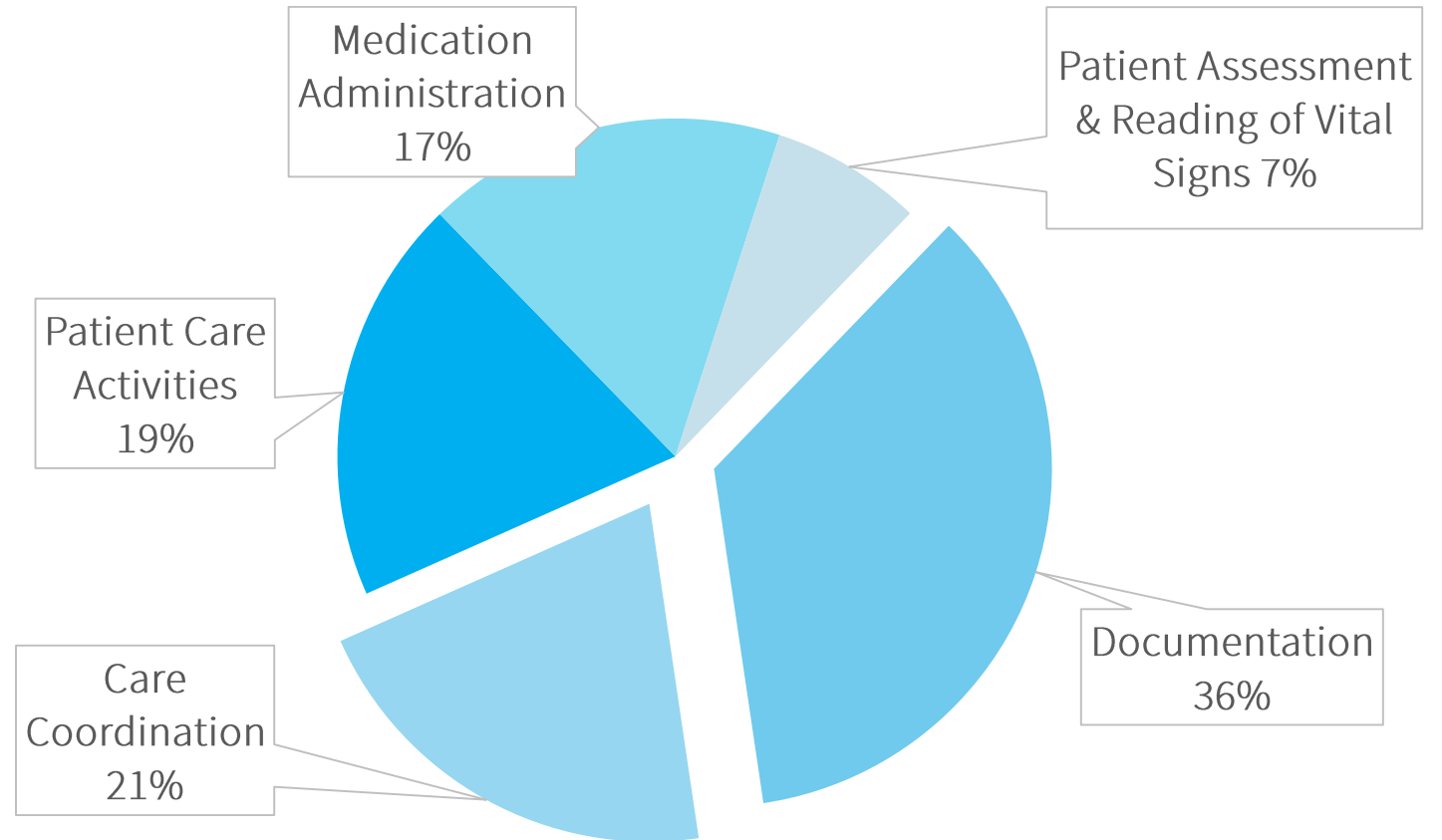


Integration Priorities



*Telmediq– Poll During ‘Best Practices’ webinar, December 2016

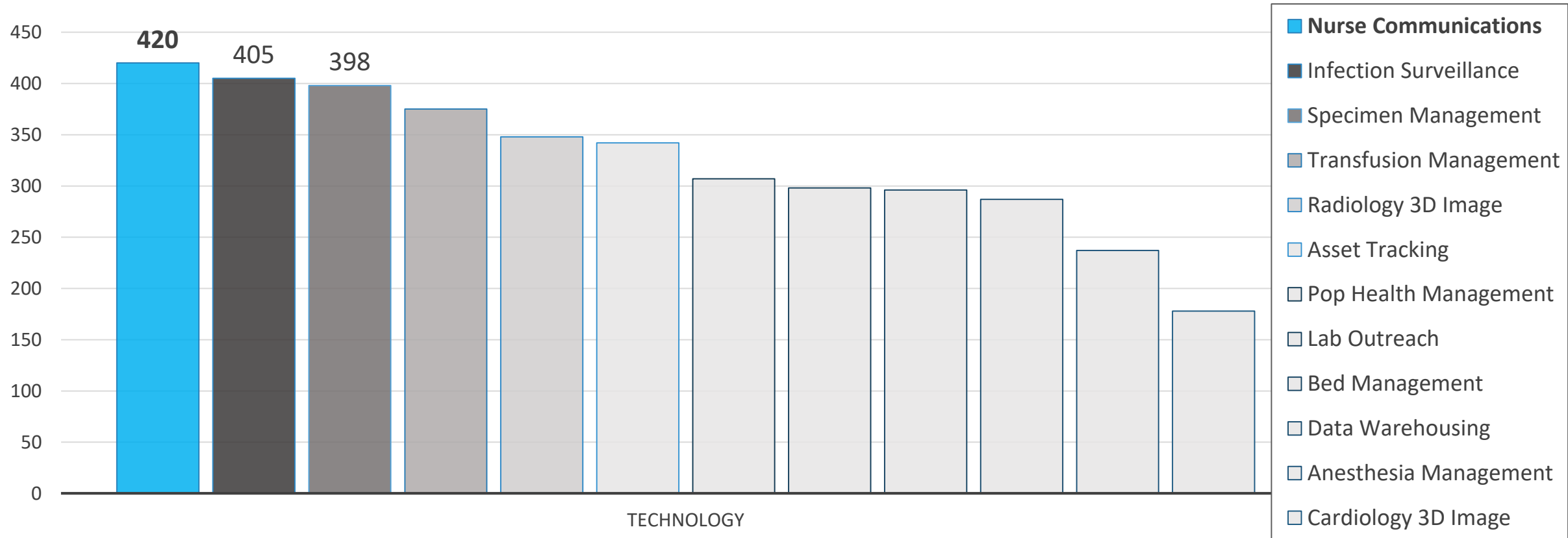
Nurses are the Hub of Patient Care



*Telmediq– Whitepaper ‘Nurse Communications’ February 2017

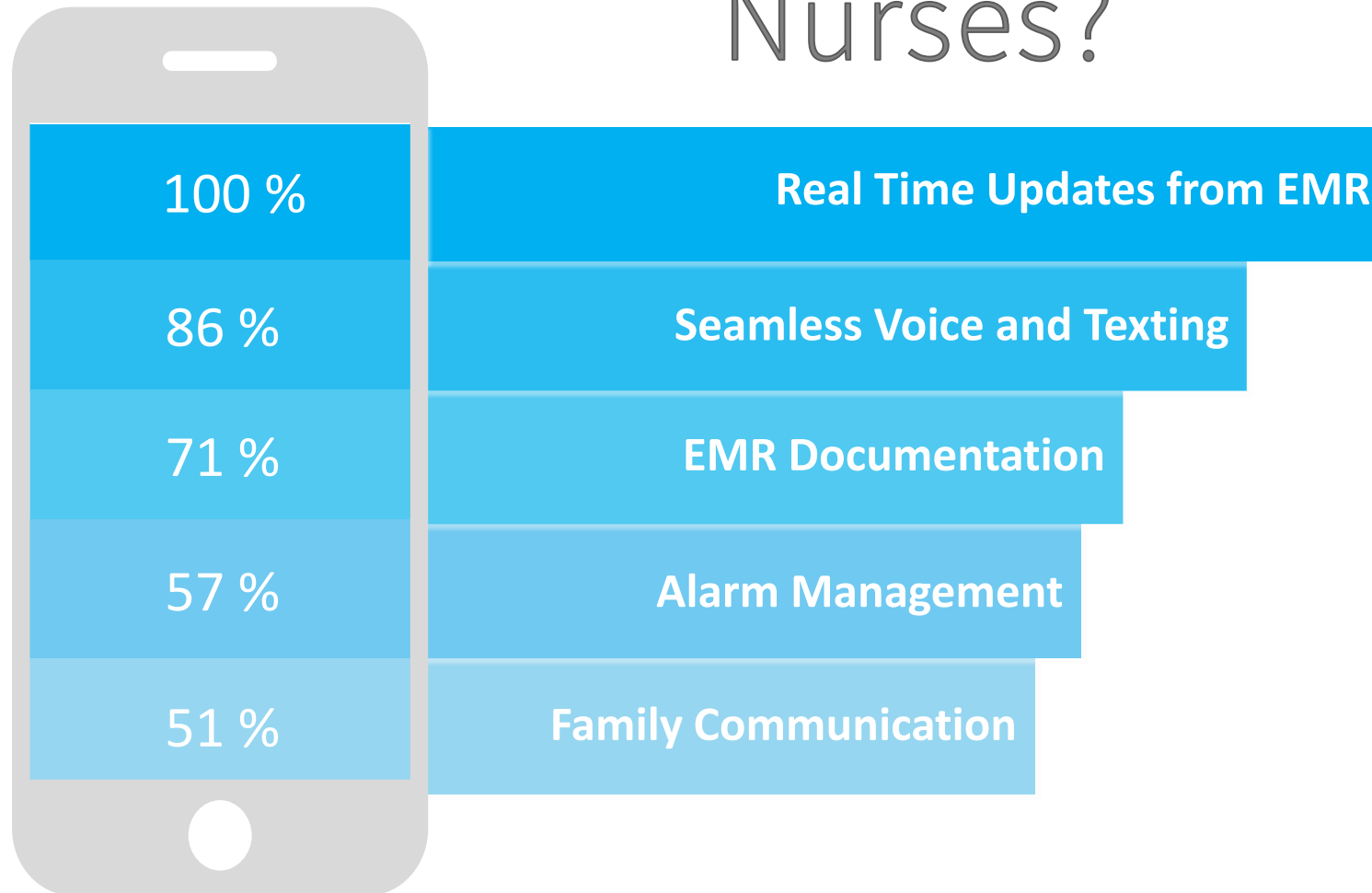
Prediction #3: Nurse Mobility Deployments

5,461 Hospitals Surveyed December 2016*



* Survey performed by HiMSS Analytics – Published on HealthcareIT News December 2, 2016

What's Important to Nurses?



* Survey performed by Telmediq during Nurse Communications Webinar – January 2017

Alarm Fatigue Is Increasing



Cardiac Monitor



Vitals Monitor



Critical Labs



Bed Alarm



Infusion Pumps



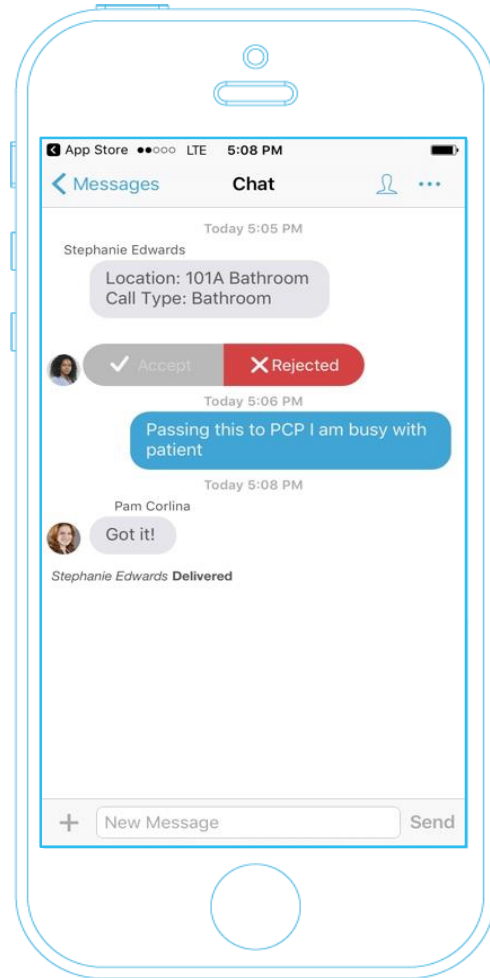
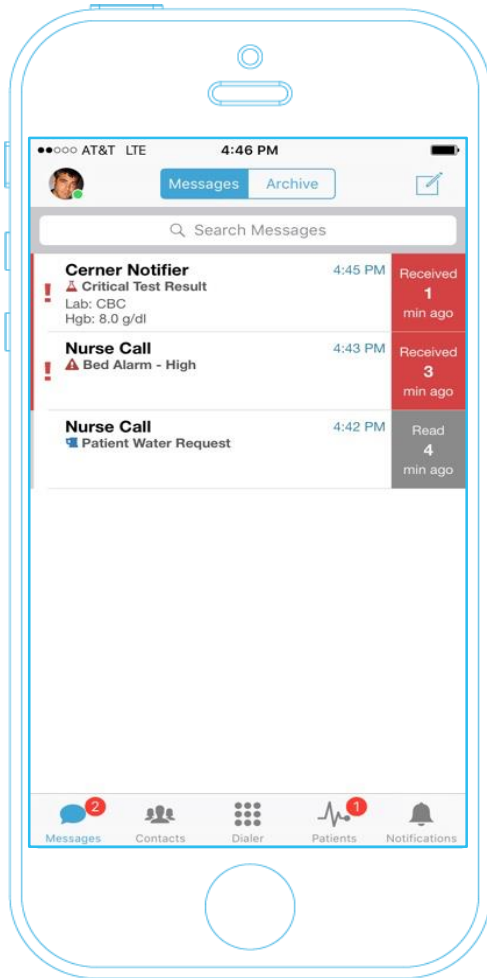
Ventilator



- 170 Patient Alarms/Day*
- 85-95% of Alarms are False*
- Too much background noise

* HHS - AHRQ (December 2015)

Prediction #4 : Alarms Unified & Mobilized



- Single Prioritized Inbox
- Differentiated Alerts
- Acknowledgement
- Delegation/ Collaboration
- Automatic Escalation

The Current Solution Divide



Nurse

- Corporate Devices, DECT Phones, Badges



Hospitalist

- Personal Devices, Corporate Devices



PCP

- Personal Devices, Answering Service



Specialist

- Personal Devices, Answering Services



Care Coordinator

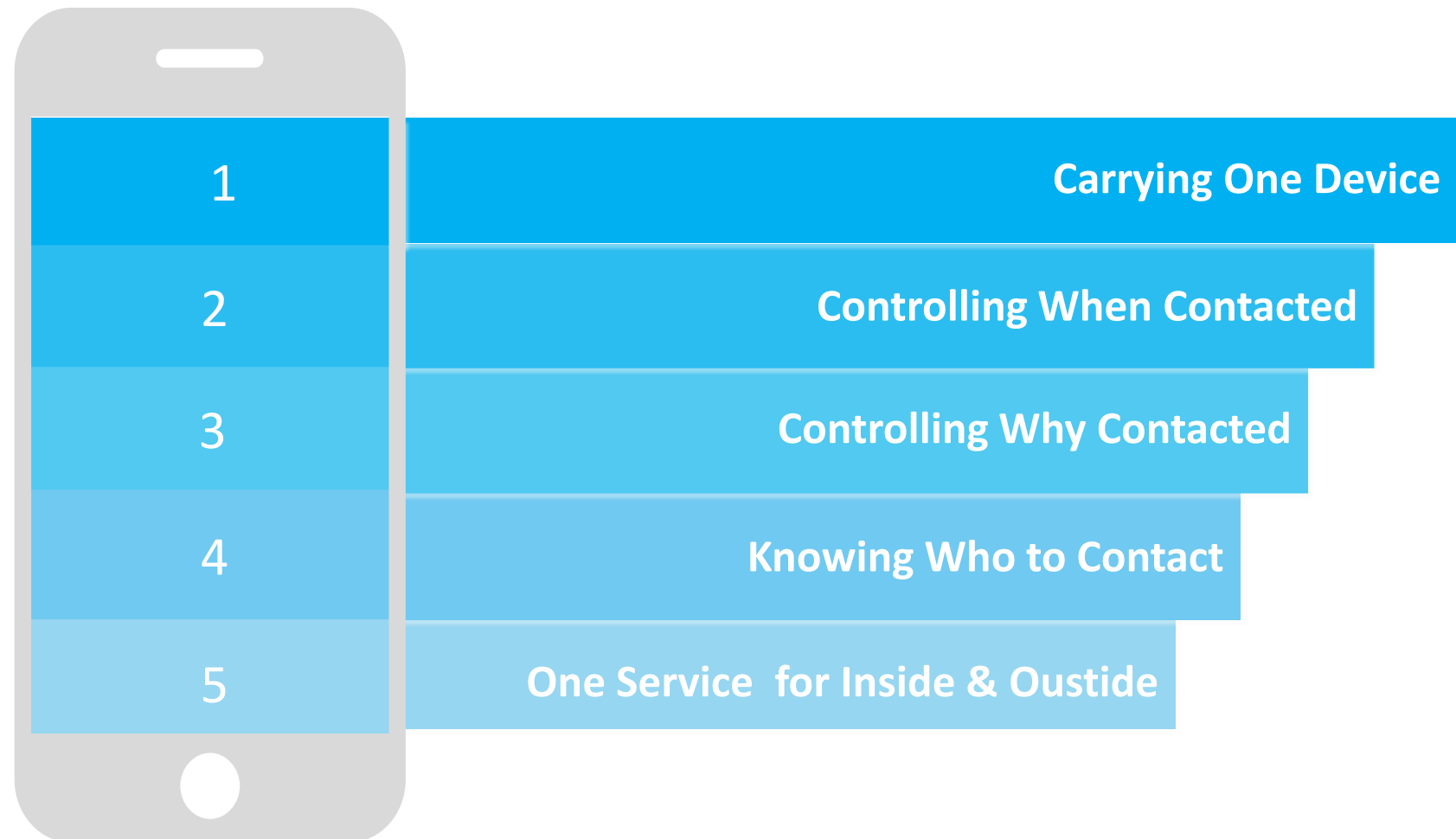
- Corporate Devices, DECT Phones, Badges



Patient

- Personal device

What's Important to Doctors?

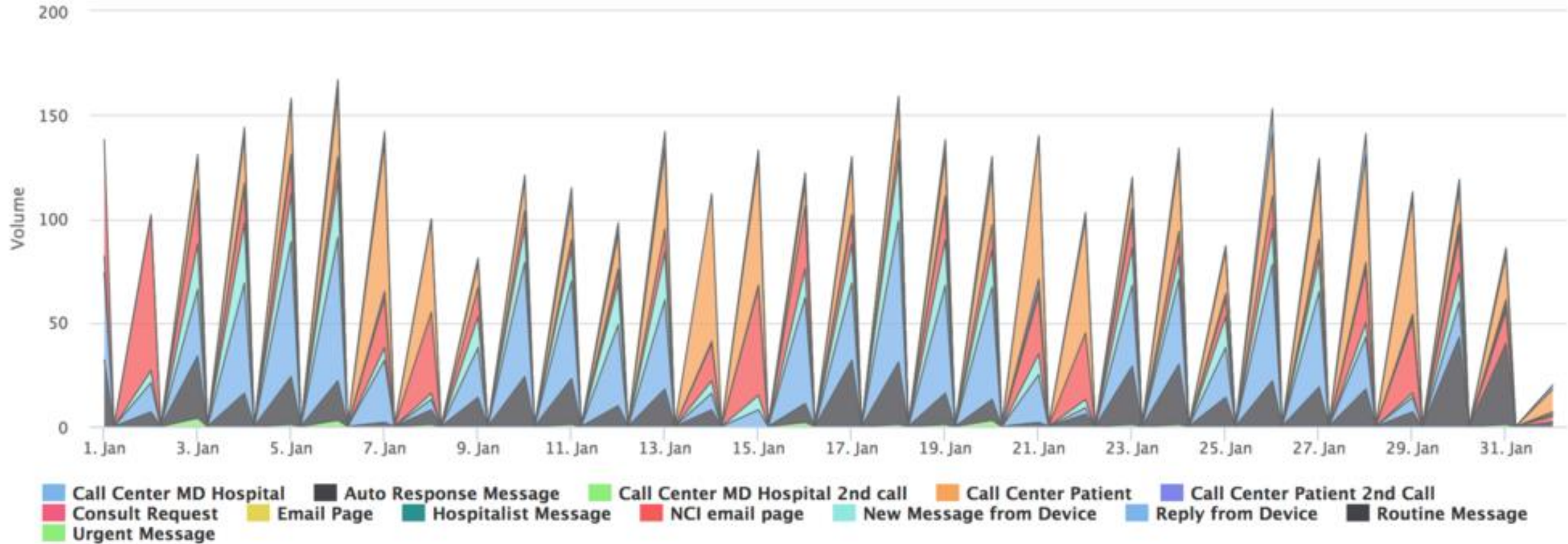


* Survey performed by Telmediq during Best Practices Webinar– December 2016

Prediction # 5: One Platform - All Stakeholders

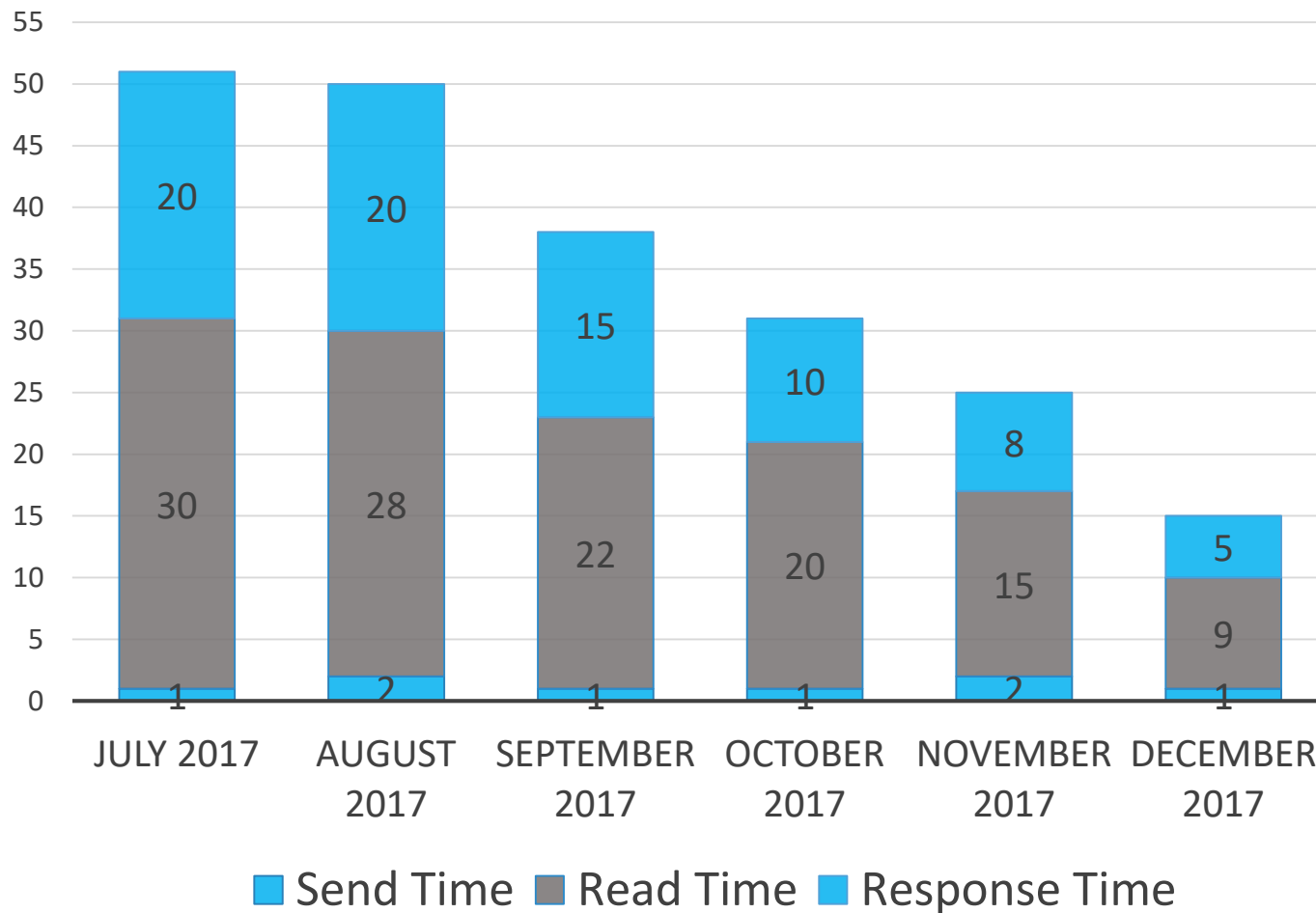


A New Generation of Analytics



Prediction #6: Using Analytics for Performance

Response to Pending Orders (Minutes)



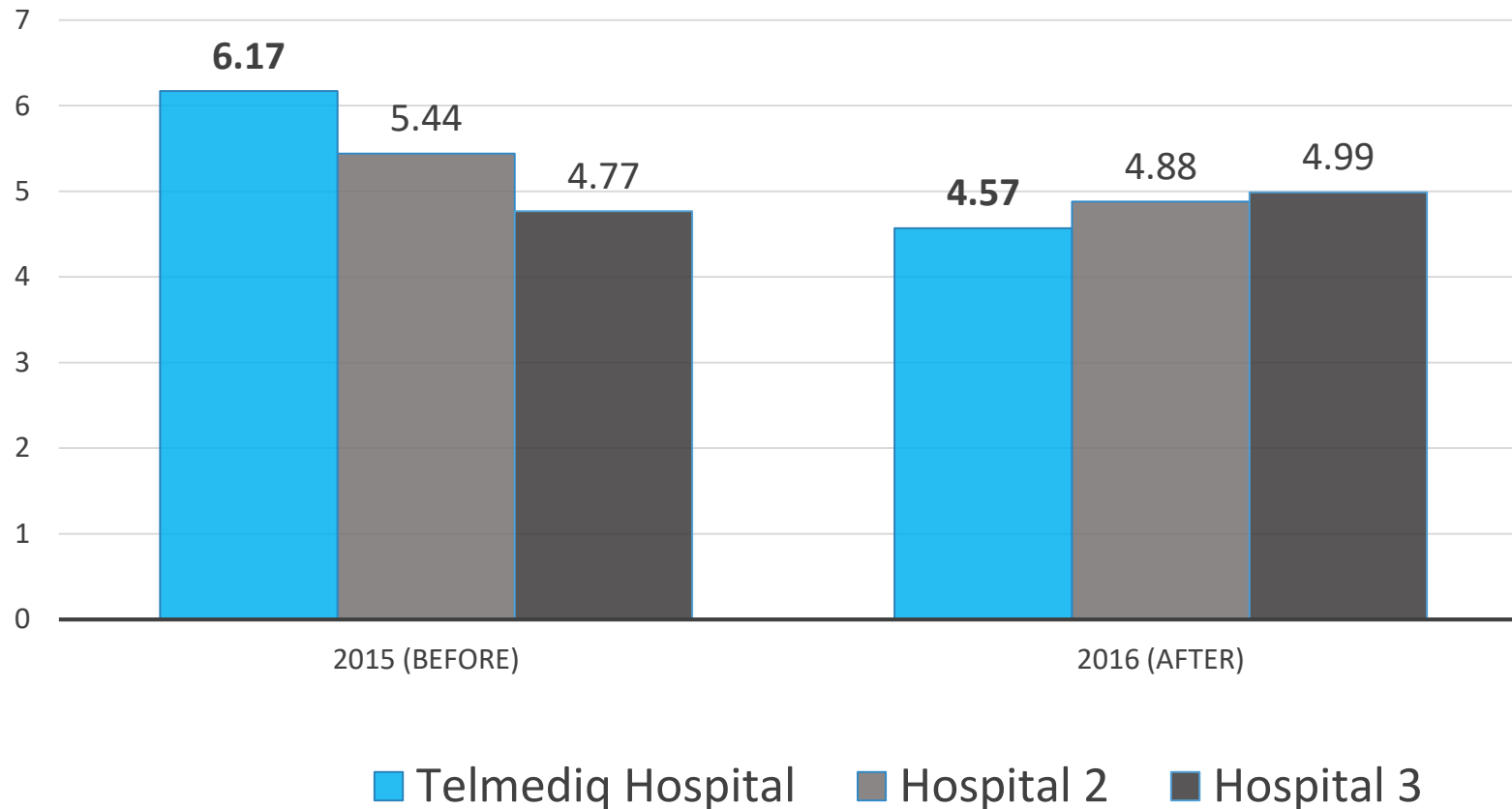
HCAHPS



Length of Stay

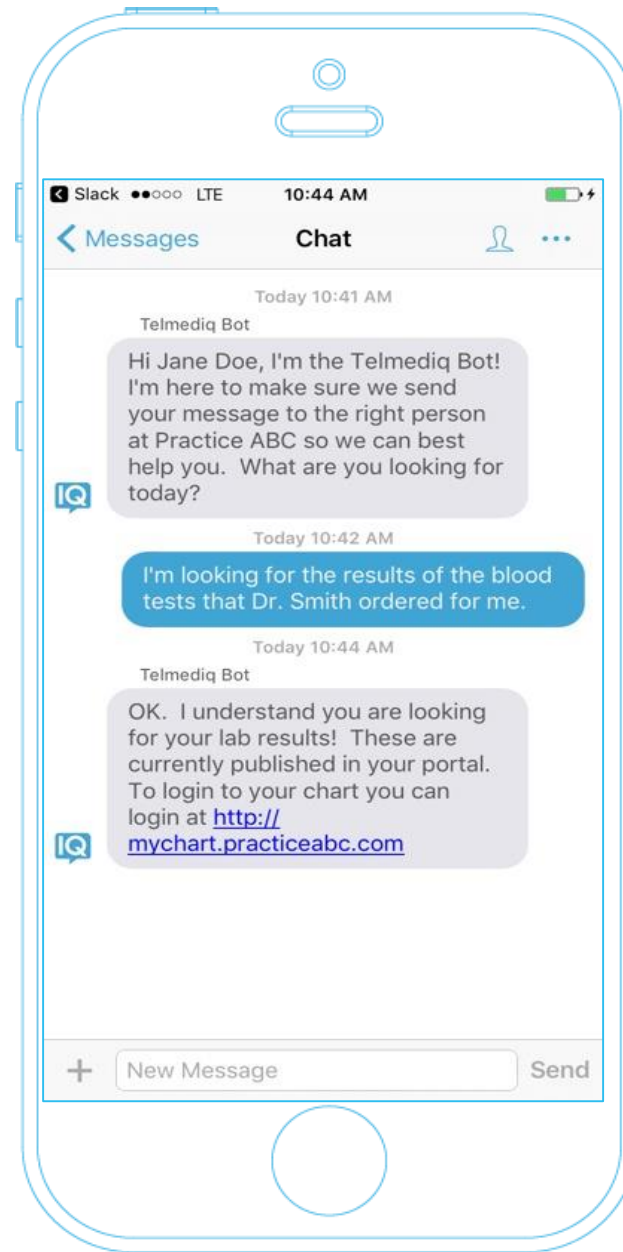
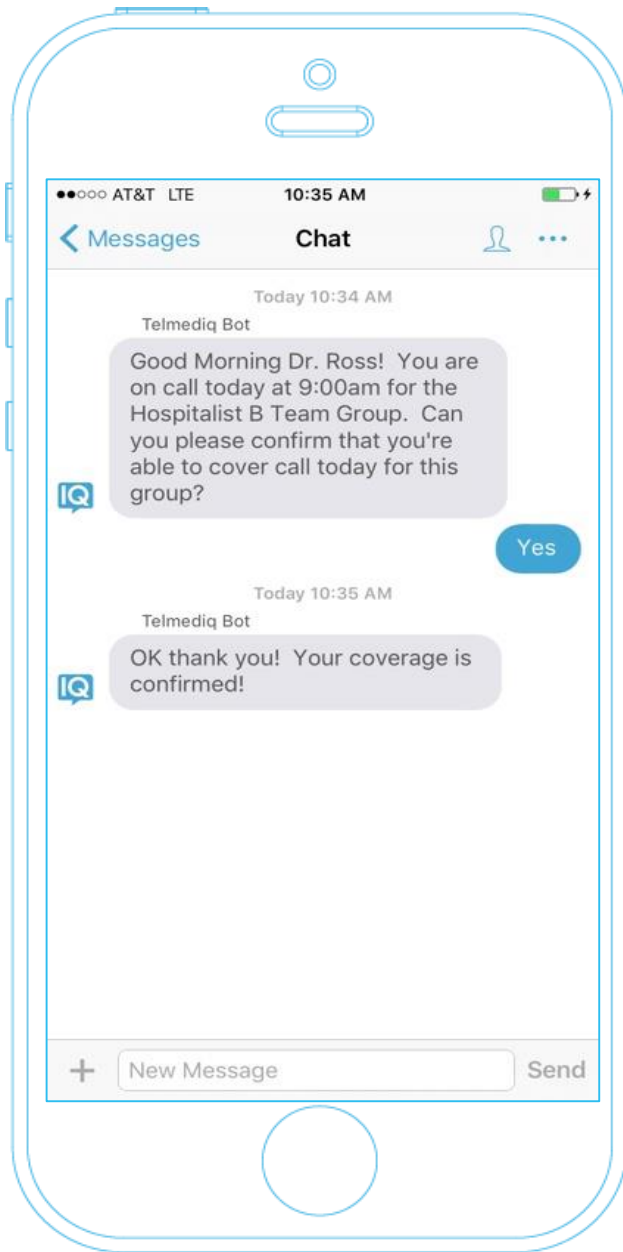
Medicare Length of Stay (Days)

Before and after **Telmediq** deployment



1.6 Day Improvement in Length of stay for Medicare patients - Study completed in hospital system in Tennessee

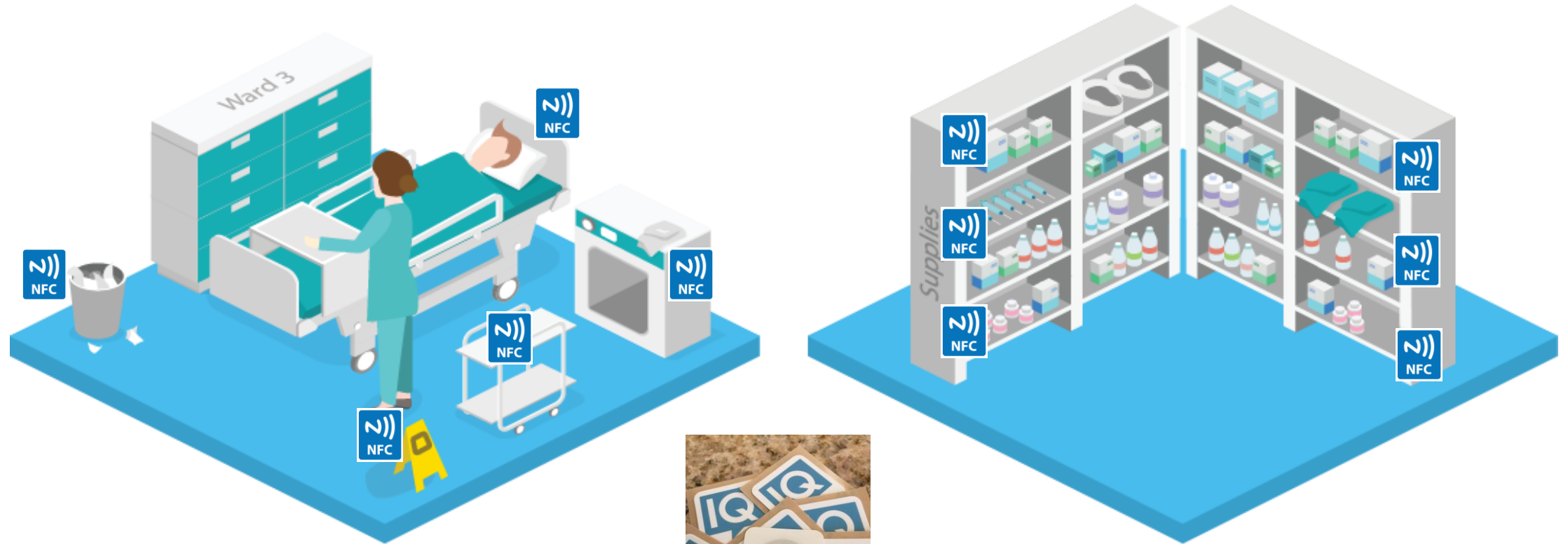
Prediction # 7: Message Bots



Prediction # 8: Indoor Tracking On Smartphones



Prediction # 9: Using NFC on Smartphones



Thank You!

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