

CASE STUDY



Law firm upgrades to LawMaster and achieves 100% paperless office status

Anderssen Lawyers, a commercial law firm based in Brisbane's CBD, relied on three different software applications and hard files to manage their practice. Their lawyers were increasingly distracted from their core purpose by administrative burdens, and support employees were inundated with manual tasks. Despite 95% of new business coming from referrals, the economic climate meant Anderssen's was also facing a market downturn.

THE OPPORTUNITY

To maintain a viable future, Anderssen's needed a technological solution that would enable their practice to reach a new level of performance. Their goal was to create an integrated, secure, paperless and mobile environment. They wanted a single, cost-effective platform that would increase profitability by enabling their lawyers to focus on more billable work. After in-depth research of available platforms, Anderssen's upgraded to LawMaster.

LawMaster replaced three separate applications and hard copy files, delivering substantial savings and increased billings.

SMOOTH AND TAILORED IMPLEMENTATION

LawMaster conducted on-site training with all Anderssen's employees using their real data. Implementation and transition was highly planned and closely supported, ensuring that no downtime was experienced at go-live stage.

"NO OTHER VENDOR COULD PROVIDE THE IN-BUILT FUNCTIONALITY AND FEATURES LAWMASTER OFFERED. OUR OLD SOFTWARE RELIED ON 3 DIFFERENT APPLICATIONS AND COMPLEX INTEGRATION. SINCE UPGRADING TO LAWMASTER, WE'VE EXPERIENCED AN UPLIFT IN PRODUCTIVITY AND EFFICIENCY, DELIVERING QUICKER RESPONSE TIMES TO CLIENTS."

Karen Thompson
IT & Systems Manager - Anderssen Lawyers

THE UPGRADE RESULTS

73%

REDUCTION IN PRINTING AND COPYING COSTS

53.21%

REDUCTION IN IT & T COSTS

15.53%

REDUCTION IN SUPPORT AND ACCOUNTS STAFF SALARIES

20%

REDUCTION IN FEES TO CLIENTS, WITH NO REDUCTION IN COMPANY PROFITS

(Cost benefit analysis 12 months from implementation).



INCREASED PRODUCTIVITY: Lawyers billed more hours per day with less hours worked

INCREASED EFFICIENCY: Faster turnaround times, improved accuracy and reduced manual administration

IMPROVED CLIENT RELATIONSHIPS: Faster response times and increased time spent personally interacting with clients

IMPROVED WORKING CONDITIONS FOR EMPLOYEES: Increased flexibility with 100% remote, mobile environment

Upgrade.