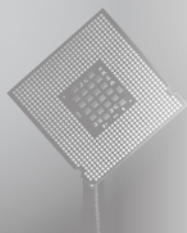




M&A ADVISORY SERVICES

OneAccord cultivates long-term, trusted relationships with our clients. Unlike transaction-centric services provided by investment banks, our M&A advisory services provide owners with the personalized support, experience and insight needed to successfully navigate the most important event in the life of their business.

WHAT



OneAccord facilitates successful business transitions, for buyers and sellers, for companies in a variety of industries undergoing full sale, majority recapitalization, management buyout or growth through acquisition.

WHY HIRE A TEAM

DOMAIN EXPERTISE

In the turbulent world of mergers and acquisitions, experience is critical to rapidly identify opportunities and avoid delays. The OneAccord team embodies decades of M&A and corporate finance experience focused on these core industries: manufacturing and distribution, aerospace and defense, technology, business services and consumer products/food and beverage.



WHY NOW

A TAILORED APPROACH

Building value takes time. Our process typically takes eight to twelve months to complete, but an owner's overall planning process, sale and transition of responsibilities can take years. Recognizing key issues and risks and planning around them serve to establish realistic timelines for a potential transaction. The earlier the process begins, the smoother the transition.



WHY ENGAGE

A TRUSTED ADVISOR

Tackling their own business transition is tempting for experienced business owners, but the obstacles and potential pitfalls of any transition are boundless. Avoiding them requires the skills and knowledge that come from experience. Having an experienced, senior-level trusted advisor guide you through the sales process brings peace of mind and significantly increases value beyond the cost of service.



WHY ONEACCORD

A DEEP COMMITMENT TO CLIENT GOALS

A leading Pacific Northwest M&A advisory firm, OneAccord is devoted exclusively to family-owned, privately held businesses while applying the best practices typically seen in larger, institutional transactions. Our values-based commitment to clients' goals, employees, customers, community and legacy guides our vision of being a trusted partner for the most important event in the life of your business.



TESTIMONIALS



Paul Bailey

CPA, Managing Principal

Working with OneAccord, you receive hands on expertise to help you navigate the complexity of business ownership and help drive the value in your business while building it for future succession.

Clark Nuber ^{PS}

Steve Brilling

Director of Family Business

Outside professionals can help in laying out vital considerations like addressing the next chapter of an owner's life, as well as how to build additional value in the company before the transition. OneAccord and Clark Nuber provide a good blend of talents needed for a successful implementation.



Walter M. Maas, III

Attorney

OneAccord understands the process, how to improve systems and controls, and how to help you position your company. But it takes time to prepare for sale, so hire OneAccord early, work with them intensively, and follow their advice.

BUILDING VALUE. BUILT ON VALUES™.

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