




OPERATIONAL EXECUTION

Getting “the right people on the bus” is easier said than done—especially when ownership changes will eventually create a vacancy at the top. Our Operational Execution services are designed to infuse great companies with the operational talent they need, when they need it.

WHAT



OneAccord provides fractional and/or interim operational execution for one or more leadership roles, including CEO, President, COO, General Manager, VP of Sales and/or Marketing.

WHY CHANGE


A PROCESS BUILT FOR TRANSITION

Operational Execution by OneAccord provides access to experienced, transformational leadership free of political or personal agenda. Our involvement reduces owner dependence and builds value by developing a robust management team. Deployment is fast, scalable, affordable, and built for transition.



WHY NOW

PROFITABLE CHANGE TAKES TIME



Mature foundational roots produce evident and proven increase in value, and competent operational execution is vital to the growth of healthy roots. But the full impact of operational optimization takes 18-36 months to be fully realized. Simply put, tomorrow’s fruit requires action today.

WHY INVEST

AVOID TRANSITIONAL RISK

Operational Execution by OneAccord decreases risks from transition and expedites results. As a variable cost investment, our involvement eliminates the risk of a wrong permanent hire, and can gradually transition eliminating the cultural risk of an abrupt change of leadership.

WHY ONEACCORD

OUR ONLY AGENDA IS YOURS

OneAccord is a consortium of experienced business owners who follow a proven, structured process and pull from their leadership experience at hundreds of companies. Our talented professionals aren't trying to climb the ladder, aren't vying for a job, and tell the truth – all to drive value for the business owner.

TESTIMONIALS



Paul Bailey

CPA, Managing Principal

Working with OneAccord, you receive hands on expertise to help you navigate the complexity of business ownership and help drive the value in your business while building it for future succession.

Clark Nuber PS

Steve Brilling

Director of Family Business

Outside professionals can help in laying out vital considerations like addressing the next chapter of an owner's life, as well as how to build additional value in the company before the transition. OneAccord and Clark Nuber provide a good blend of talents needed for a successful implementation.



Walter M. Maas, III

Attorney

OneAccord understands the process, how to improve systems and controls, and how to help you position your company. But it takes time to prepare for sale, so hire OneAccord early, work with them intensively, and follow their advice.

BUILDING VALUE. BUILT ON VALUES.

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