



Alan Roy oversees all operating and financial systems, budgets and general financial condition of properties managed by Norton Asset Management, Inc. He provides financial modeling and analysis support to the Company’s brokerage activities as well as financial and strategic studies for clients. In addition, he offers consulting services for a wide range of real estate and general business matters, with special emphasis on budget and financial modeling. He often teams with Bill Norton, CRE, on Norton Asset’s complex, sensitive and confidential assignments. He also managed all contract corporate and facilities services.

Alan is licensed in New Hampshire, Maine and Massachusetts as a real estate broker and accredited real estate instructor. He is also BOMI International certified as a Real Property Administrator (RPA) and a Fellow in the HealthCare Financial Management Association (FHFMA).

ALAN ROY RPA, FMA
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CLIENTS REPRESENTED

- Bank of Ireland First Holdings, Inc.
- Citizens Bank
- NYNEX/Verizon and Bell Atlantic Mobile
- Verizon Wireless
- Capital Region HealthCare
- Concord Hospital
- Cypress Medical Park Condominium
- Dartmouth College
- Dartmouth Hitchcock Clinics
- Diocese of Manchester
- Elliot Health System
- Elliot Hospital
- Elliot Medical Office Condominium
- Fairpoint Communications
- Hampstead School District
- Lake Sunapee Bank
- Lakes Region General HealthCare
- Monadnock Community Hospital
- New Dartmouth Bank (Shawmut Bank)
- Northway Bank
- University System of New Hampshire

SIGNIFICANT ASSIGNMENTS

PROPERTY ADDRESS		TYPE	SIZE
Medical Office Portfolio, Concord, NH	Medical Office Portfolio	Sold	136,000 SF
2 East Hollis Street, Nashua, NH	Former Medical Clinics	Sold	43,000 SF
589 - 591 West Hollis Street, Nashua, NH	Former Medical Clinics	Sold	38,500 SF
237 D.W. Highway, Manchester, NH	Industrial	Sold	67,000 SF
Former RC Churches (8), Various, NH	Institutional	Sold	80,000 SF
Peoples United Bank, Various, NH	Former Bank Branches	Sold	21,000 SF
4 Elliot Way	Medical Office Building	Counseled	51,000 SF
30 Canton Street/445 Cypress Street	Medical Office Buildings	Counseled	30,800 SF
Capital Region HealthCare	Medical Office Buildings	Counseled	155,800 SF

AFFILIATIONS

- Real Estate Broker Licenses (NH, MA and ME)
- Building Owners and Managers Institute (RPA)
- Fellow – Health Care Financial Management Association (FHFMA)
- MA Board of Registration – Accredited Instructor
- NH Real Estate Commission – Accredited Instructor
- ME Real Estate Commission - Accredited Instructor
- New England School of Real Estate – Instructor