

Office 365 and SharePoint – Improving How Information Is Captured, Processed, and Managed

An AIIM Virtual Event

March 1, 2018



**Your Digital Transformation begins with
Intelligent Information Management**



**The Community for
Information Professionals**

www.aiim.org

Thank You to our Sponsors



Tips for Participating in Today's Event

- **Group Chat** – text each other and AIIM staff, found in the icons along the bottom. *(click the widget to open)*
Note: everyone can see and participate.
- **Q&A** – for questions to the speakers (and tech help).
- Check out the **Resources**, to learn more about SharePoint and Office 365.
- Take our **Survey** – we value your feedback on how we did today. *(click the widget to open)*

Bob Larrivee, VP & Chief Analyst, AIIM



Connecting and Optimizing Office 365 – Reality or Fantasy?

Bob Larrivee
VP/Chief Analyst
AIIM

Collaborative Environment

Fifty-nine percent of respondents use Office 365 as a collaboration and file-sharing system.



Executives Use It

Fifty percent of respondents report Office 365 is in use by corporate staff and Executives.



Governance is a Challenge

Thirty-six percent of respondents report there are no set policies or procedures for managing content in Office 365.



Change is a Challenge

Fifty-five percent of our respondents agree that getting users to manage and share their content in Office 365 and no place else is their biggest on-going issue.



Outlook as a Front-end

Sixty-four percent of respondents access content in Office 365 via Outlook.



People Like It

Forty-four percent
report their users
like it.



FREE REPORT: Learn how to solve the challenges of Office 365 and SharePoint



Office 365 has quickly become the platform of choice for many in the AIIM Community. It's no wonder as this widely used technology offers many advantages for managing information. But, as with any technology or application, it also comes with its share of challenges.

Download the *FREE Report* for a closer look at managing information with Office 365.

<http://info.aiim.org/connecting-and-optimizing-office-365>

HOW TO REACH ME

- Bob Larrivee, AIIM
- blarrivee@aiim.org
- www.linkedin.com/in/boblarrivee
- [@BobLarrivee](https://twitter.com/BobLarrivee)

Chris Sargent, Ecosystems Program Manager – Microsoft, OpenText



Extend Your Enterprise Content Management / Content Services Strategy with Office 365

Integrated, Efficient, Effective



Business Back-office

- ERP
- CRM
- BPM/Case Management
- LOB Applications
- Core Data
- ECM/RM/Compliance



Productivity

- Content Creation
- Groups / Teams
- Collaboration / Sharing
- Communication
- Mobility
- Basic Retention
- Discovery / Analytics

opentext™ | Extended ECM
Platform

Intro



- Australia's largest generator of renewable energy
- 1,200 employees
- Manage operations across dozens of hydro-electric power stations, gas power plants and wind farms
- Core commitment to safety and sustainability
- Myriad local, regional and national regulatory requirements
- Rick Quarmby – Principal Knowledge Management Advisor to HT CIO

Background

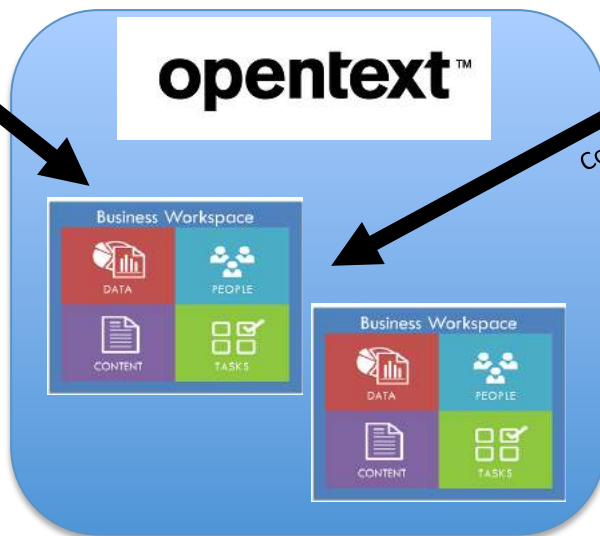


- Large investment in Microsoft productivity tools
- No 'official' ERP or ECM
- A “scattered source of truth” problem
 - Affected safety, discovery, audit, etc.
- Content inefficiencies, creating hazardous environment
- Information not connected to business processes
- No ability to maximize Office 365 investment
 - Multiple versions, no single source of truth
 - Substantially limited remote users

Solution



Metadata/Context



Collaboration/Content



Holistic ECM Strategy



#aiimtribe

Benefits



- Content now connected to Process
 - Affects safety, compliance, discovery, audit, etc.
- Enhanced Mobility and Document Access
- Single Versions of Docs
 - ++ Compliance, – storage costs
- Productivity Gains
 - Toss out the swivel chair
 - HUGE time savings – 25,000 hours/year
- Maximize Microsoft investment – “I know where to go, the information is consistent, and I can share and use it.” – *Rick Quarmby*

Quote



“If I’m in [OpenText] Content Server* I can work in SAP, and if I’m in SAP I can work in Content Server. And the other bridge* is to SharePoint – we have a BIG investment in SharePoint. So, we’ve got the trilogy – SharePoint’s the outer limits, Content Server is the source of truth, and SAP is the source of process.”

- Rick Quarmby, Principal Knowledge Management Advisor, Hydro Tasmania

* These technologies are part of the Extended ECM solution.

The background of the entire slide is a composite image. It features a view of the Earth from space, showing the horizon and clouds. Overlaid on this are several glowing blue arcs and points, resembling a global network or data connections. The overall color scheme is dark blue and light blue.

opentext™

**DIGITAL
BUSINESS**

**DIGITAL
WORKPLACE**

**CONNECTS CONTENT TO YOUR
DIGITAL BUSINESS**

For more information
www.opentext.com



EIM

Cloud and
On-Premises

#1 ECM

#1 Business
Network

#1 CCM

#1 DAM

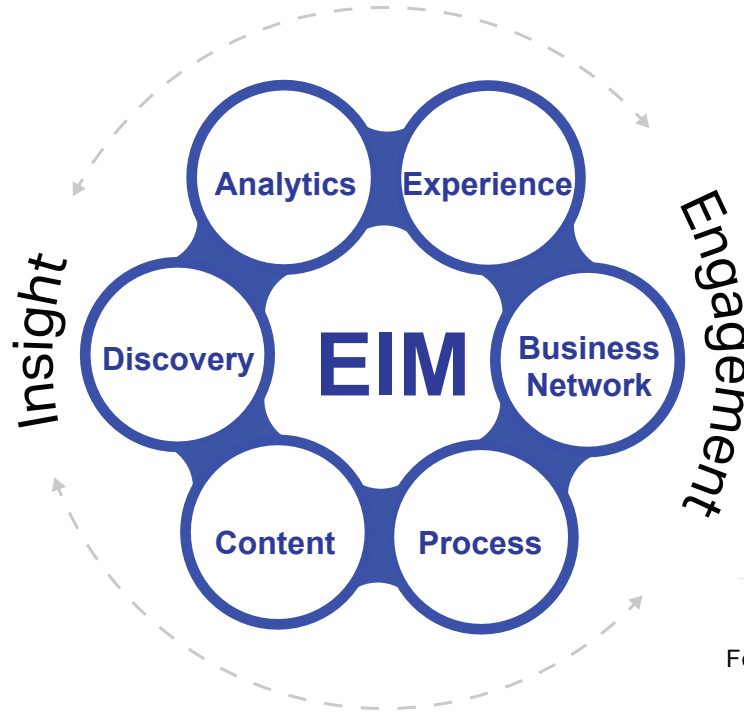


Professional
Services



Managed
Services

1,500+ SKUs



12,000
Employees

25 years
of innovation

\$2.3B
FY17 Revenue

1,200
Partners

100,000+
Customers

90% of
Fortune 1000 companies



On-Premises



Hybrid



Cloud

HOW TO REACH ME

- Chris Sargent, OpenText
- csargent@opentext.com
- <http://www.linkedin.com/in/chrissargent9110>
- **Visit** the OpenText booth at the upcoming AIIM Conference
 - San Antonio, TX – April 10-13

Dave Craig, Search/Content Architect, Devon Energy Corp



Moving Your Org to O365



Leave your old problems
behind and successfully
leverage the new features in
O365

About Me

- SharePoint Dev & Search Architect
 - 5 years
- Overall Content Solutions Architect
 - 2 years
- Relatively versed in E&P lifecycles
 - Legal, Land, EHS, Drilling, Completions, Production
- Supporting 5k plus users in the Cloud
- That's my dog



Preparing Users for the Change

- Enlist support from Leadership
- Identify the right O365 tools for different user needs
- Look for opportunities to retire old habits and outdated ways of working in favor of new OoB features and tools
- Go “Modern”
- Self-service and auto-governance

Get Your Leadership On Board

- Lead by example
- Express enthusiasm for change
- Leaders have a way of subtly letting people know when compliance is not optional





Use the Right Tool/ Feature

Every department
does not need *every* tool

- ☐ Yammer
- ☐ Comm. Site
- ☐ Group Site
- ☐ MS Teams

Get creative, but use
the tools as intended

Educate users to be responsible
for their content and share with
the right groups

Guide choices based on
who is *publishing* the content
vs. who is *consuming* it

Share Copy link Download

Send Link
Cloud Dev Roles.docx

Only the people you specify will have access to edit.

Craig, Dave X

Wempe, Joe X

Add another

Add a message (optional)

Send

Use the Right Tool/Feature

Review the public roadmap *regularly*

<https://products.office.com/en-US/business/office-365-roadmap>



Launched

166

Fully released updates that are now generally available for applicable customers



Rolling Out

46

Updates that are beginning to roll-out and are not yet available to all applicable customers



In development

196

Updates that are currently in development and testing



Cancelled

1

Previously planned updates that are no longer being developed or are indefinitely delayed

Retiring Old Habits / Stay Ahead of the Curve

Why can't we just do things the way
we've always done them?

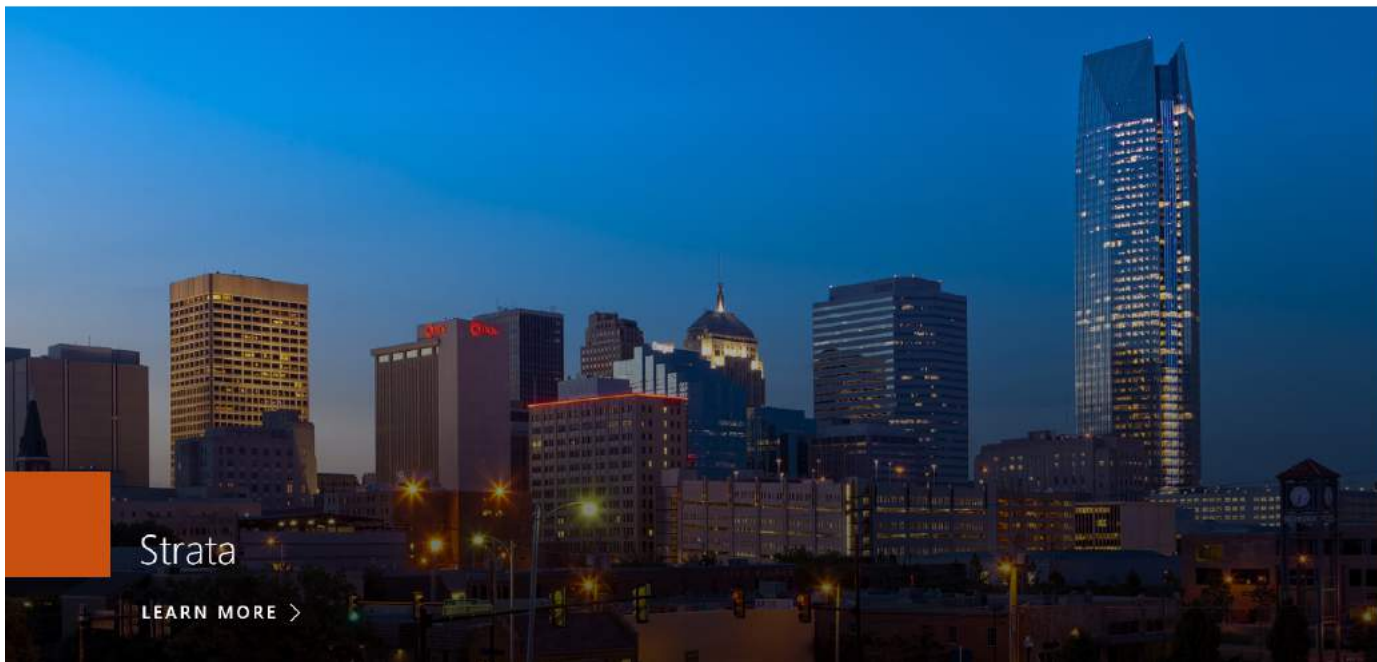
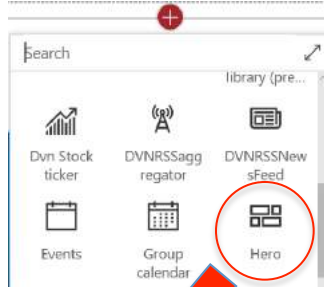
- Fix your problems, don't migrate them
 - Budget resources for resolving technical debt
 - Don't bring it with you
- O365 is an evolving ecosystem
 - ANY solution you build to subvert OoB features becomes a constant maintenance burden
 - New tools and features that work across the entire suite are being released and updated by MSFT all the time and they are *supported*. Don't get locked into your solution.
 - Again, refer to the public roadmap regularly



Go “Modern”

Classic pages & views may be around for awhile...

...but Modern views get most of the updates and already have valuable benefits



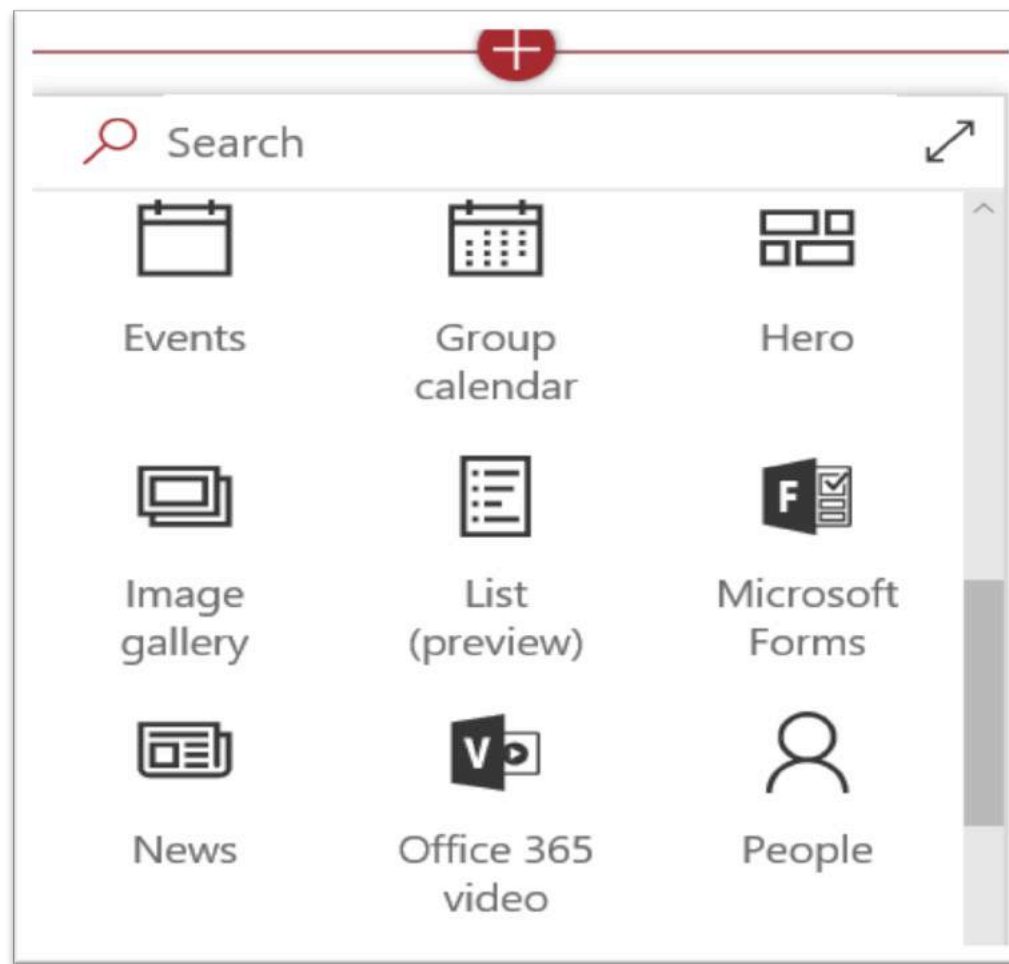
Go “Modern”

Presents new ways of working to users...

- Live Panes
- Flow
- PowerApps
- Page edit "Toolbox"

...and new challenges to devs and admins

- SharePoint Dev Framework (SPFx)
- SPFx extensions
- CI/CD through VSTS



Self-service and Auto-governance

- Using the Content Type Hub allows group owners to maintain consistent content definitions across sites
- Aim to have a direct hand only in sites/libraries with high enterprise value
- Good mgmt. of Content Types and thoughtful planning of Search properties leads to a useful search experience

Remember: Tools can (and should) be in your self-serve model also



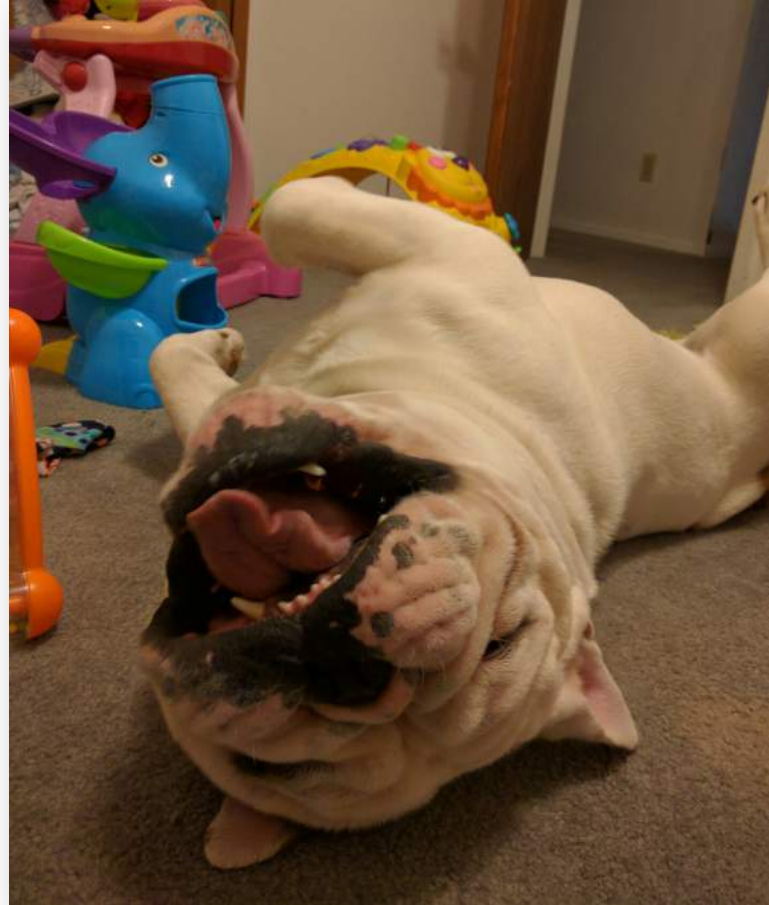
Other Key Prep Items / Identify the Workload

- Custom Solutions that need to be updated or new solutions that need to be developed
 - Be aware of the all new (kind of) dev tools
- Replace in-house solutions with OoB alternatives
 - Flow, PowerApps, PowerBI, Teams, Communication Sites
- Opportunities to consolidate
- Identify high value Enterprise content/repos



HOW TO REACH ME

- Dave Craig, Devon Energy
- Dave.Craig@dvn.com
- Email Subject: O365 Help



Sjoerd Alkema, Head of Professional Services, Xillio



Easy Migration to Office 365

A proven as a service
approach

Introduction Sjoerd Alkema

- **12+ years content management consultancy experience** (Unisys, Capgemini, and Xillio)
- **Now heading Xillio Professional Services,** delivering **Migrations as a Service** and **Integration projects**



Agenda

- Market dynamics
- Market challenges
- Migration as a Service
- Reference projects
- Tips and tricks

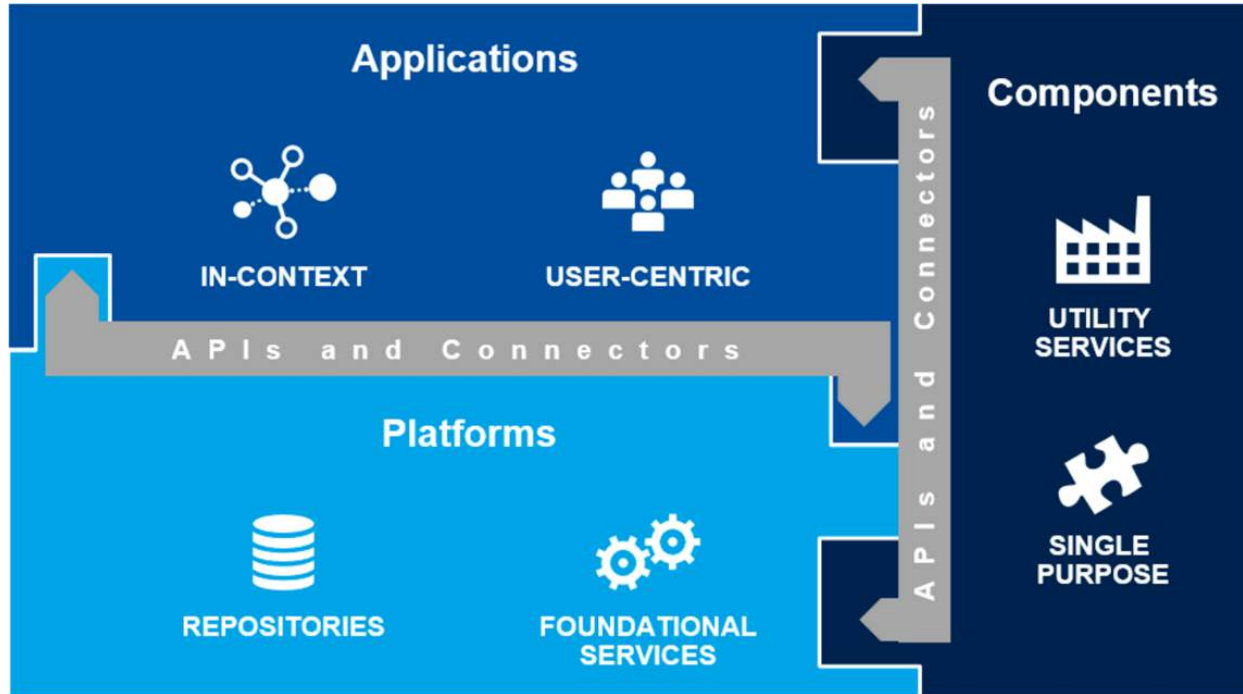
Market dynamics



Gartner: EFSS quadrant



Market dynamics




Gartner: introducing content services

Challenge: the road to the
lean and **agile** content landscape

Challenge: content migrations...

Why? Because they are difficult

- Organizations are (finally) on mass moving away from their file shares – no exception a big mess
- Early ECM adopters now have legacy ECM – challenge to connect
- Where do I start?
- Choices: lift and shift or do more? Yourself or hire a pro?
- Every business has special needs and requirements
- Labour and technology intensive.



That's why we deliver
migrations as a service

- White glove
- Fixed price
- Guaranteed outcome

What's in it

- No lift and shift... We **always add value**
- Business rules to apply **selection and mapping**
- All major **WCM - ECM systems and file shares** supported
- **Compliant** – extensive reporting
- **Guaranteed outcome and fixed price** – we only need the amount of TB

Migration as a Service Execution

Extract

Set up software, configure and run extraction

Extraction reports

Analyse

Analyse content/data and provide insights by reports and visualisations. Define migration strategy/plan

Analysis and insights reports

Transform

Set up and validate business rules and create transformation logic

Transformation reports

Load

Test import, rework and run production import

Migration audit trail

PWN Drinking water company

- Analysis file shares for insights and business rules
- Generic business rules and specific
- Per department approach (2 week per department)
- Key word extraction and document type classification
- Restructuring based on file share
- Delta migrations

CASE STUDY PWN

PWN EXCHANGES MANUAL MIGRATION OF FILE SHARE TO SHAREPOINT FOR XILLIO SOFTWARE



PROBLEM

The transition to SharePoint and its adoption by staff was minimal. PWN sought a method to transfer documents from network shares to E-Plaza in a qualitative and efficient manner.

SOLUTION

XILLIO SOFTWARE

PWN is a drinking water company in the province of North Holland, the Netherlands. The company, with more than 600 full-time staff (FTEs), produces drinking water for nearly 800,000 households. In 2014, PWN introduced a new knowledge portal and collaboration environment, based on SharePoint. The goal was to say farewell to the inefficient way it had of working on file shares.

■ Adoption SharePoint

'After a training and extensive support for users by so-called 'champions,' we started to manually transfer all the content of our file shares

US Healthcare consulting company

- Start with analysis Alfresco data for selection rules
- Re-creation of site – folder structure based on the structure in Alfresco
- Re-creation of metadata to columns at point of migration
- Per site approach
- Completely done remotely



Case Study

Migration-as-a-Service Alfresco to SharePoint Online

Issue description

Lack of internal resources dedicated to maintaining the Alfresco system in a full capacity to make it work for staff, made US-based healthcare consulting firm decide to phase out Alfresco. They needed a head-on approach to migrate from Alfresco to SharePoint Online. Basically they wanted to copy the Alfresco structure to SharePoint Online with as minimal manual work possible. The firm chose Xillio's migration as a service offer.

Numbers

- Over 600 sites with document libraries
- 1 site with a data list
- Thousands of duplicates, which were made visible in various of reports
- 2 concurrent migration streets

Technical solution

Due to the volume of the sites an iterative approach was taken, which means the migration was done in groups of sites. This way there was minimum content freeze on a particular site. After a few successful migrations, the first migration street was duplicated to speed up process. This basically resulted in a 100% performance improvement.

After the one-on-one migration, an additional project was set up to clean up the thousands of duplicate documents within SharePoint. Because of the strict time constraint this analysis phase was done after the migration, whereas this normally is done before the actual migration.

Results and Value for the Client

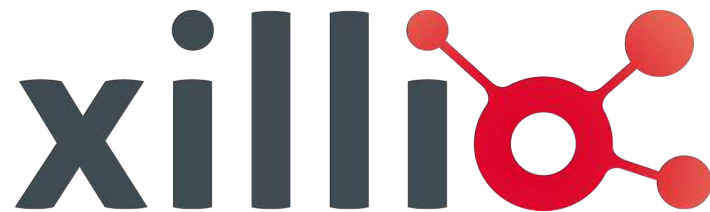
- Automatic provisioning of SharePoint structure, no need to setup sites, libraries and metadata manually

Tips and Tricks Migration to Office365

- Use **content analysis** to determine your migration strategy – it will give you even more than just that.
- Picture it as an **opportunity to improve!** Not just necessary evil...
- Don't just do a lift and shift, a **big risk for user adoption**.
- **Show impact** of business rules to refine iteratively with client.
- Check the **performance** in first phase as input for your migration planning.
- Create the business rules **generic first** and deep dive per company entity for specifics.
- Consider **integration** to strategically enable migrations of large legacy systems.
- **Involve users** from the very start of the process and in every step of the way.

Who we are and what we do

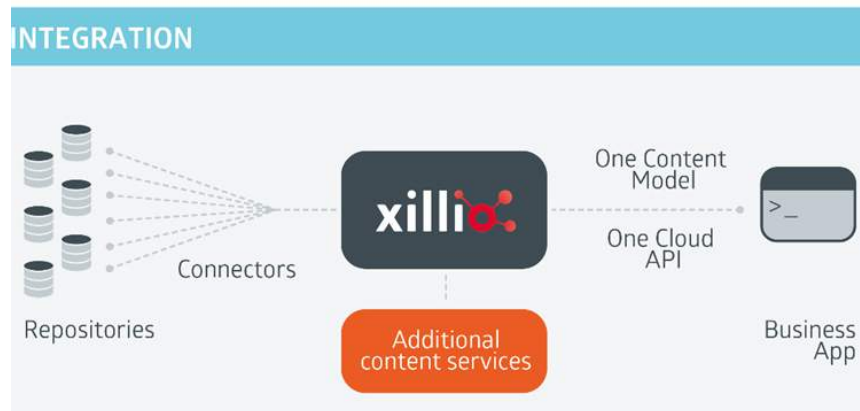
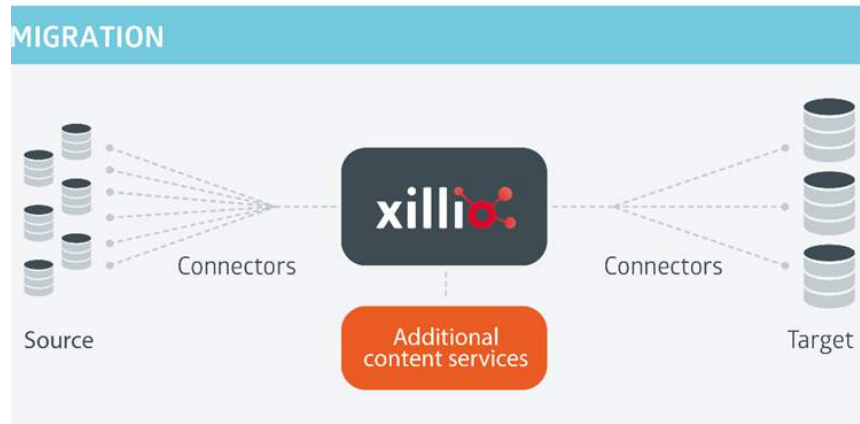
Help our customers to create and maintain a **lean, clean, and agile** content landscape through excellent **understanding** of their content



Unlock the value of your content

How we do this

- Migration
- Integration



HOW TO REACH ME

Contact me:

- www.xillio.com
- sjoerd.alkema@xillio.com
- <https://www.linkedin.com/in/sjoerdalkema/>



Reminder...

- **Group Chat** – text each other and AIIM staff, found in the icons along the bottom. *(click the widget to open)*
Note: everyone can see and participate.
- **Q&A** – for questions to the speakers (and tech help).
- Check out the **Resources**, to learn more about SharePoint and Office 365.
- Take our **Survey** – we value your feedback on how we did today. *(click the widget to open)*



Intelligent Information Management - The Full Story

3 FREE Resources detailing the full journey that's brought us to IIM.

Download at AIIIM.org/IIM

Jonathan Maley, ECM Consultant, ImageTech Systems Inc.



Workflow and Content Automation (WCA) for O365

AIIM Virtual Event: Office 365 and
SharePoint – Improving How
Information Is Captured, Processed,
and Managed

The WCA Market – A Few Drivers

- Must Transform Slow, Error-Prone Operations
- Convert Analog Processes to Digital Processes
- Get Away from Paper-Based (& Email) Steps
- Modernize rigid legacy BPM software systems

WCA Solutions vs Traditional BPM

Item	Old Approach	WCA Approach
Architecture	Rigid and fixed	Dynamic and flexible
Developer Type	IT Programmer	Business Analyst
Development Approach	Complex Programming	Visual - Drag and drop metaphor
Payback	Months to Years	Weeks
Change Management	Hard to change once deployed	Easy to modify and update
Impact	Isolated	Expansive

Credit: Aragon Research WCA The Smart Way Forward 9/2016



Action Set


Filter

Loop N Times



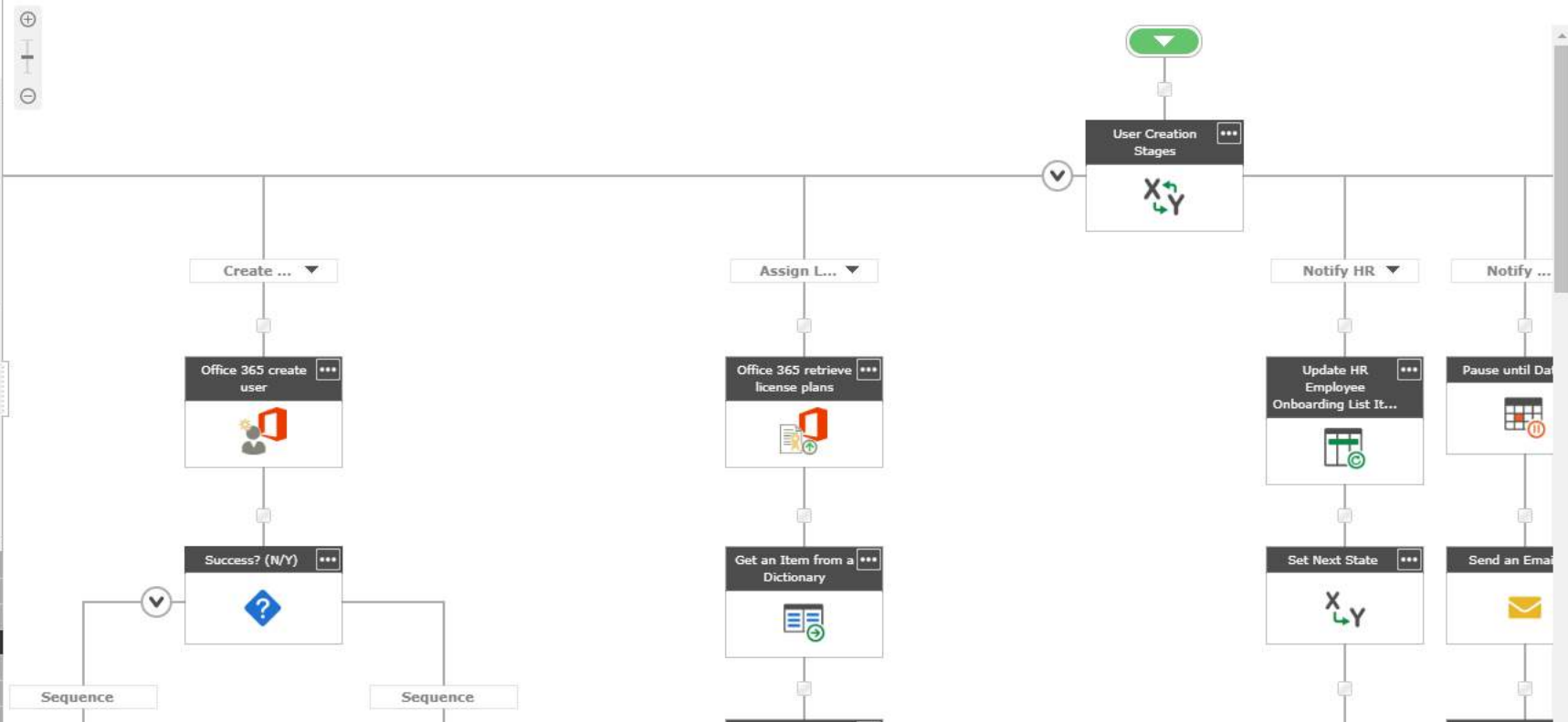
Loop with Condition

- Hawkeye
- Integration
- Libraries and Lists

▲ **Logic and Flow**

Operations

Provisioning



Nintex Workflow

By Nintex



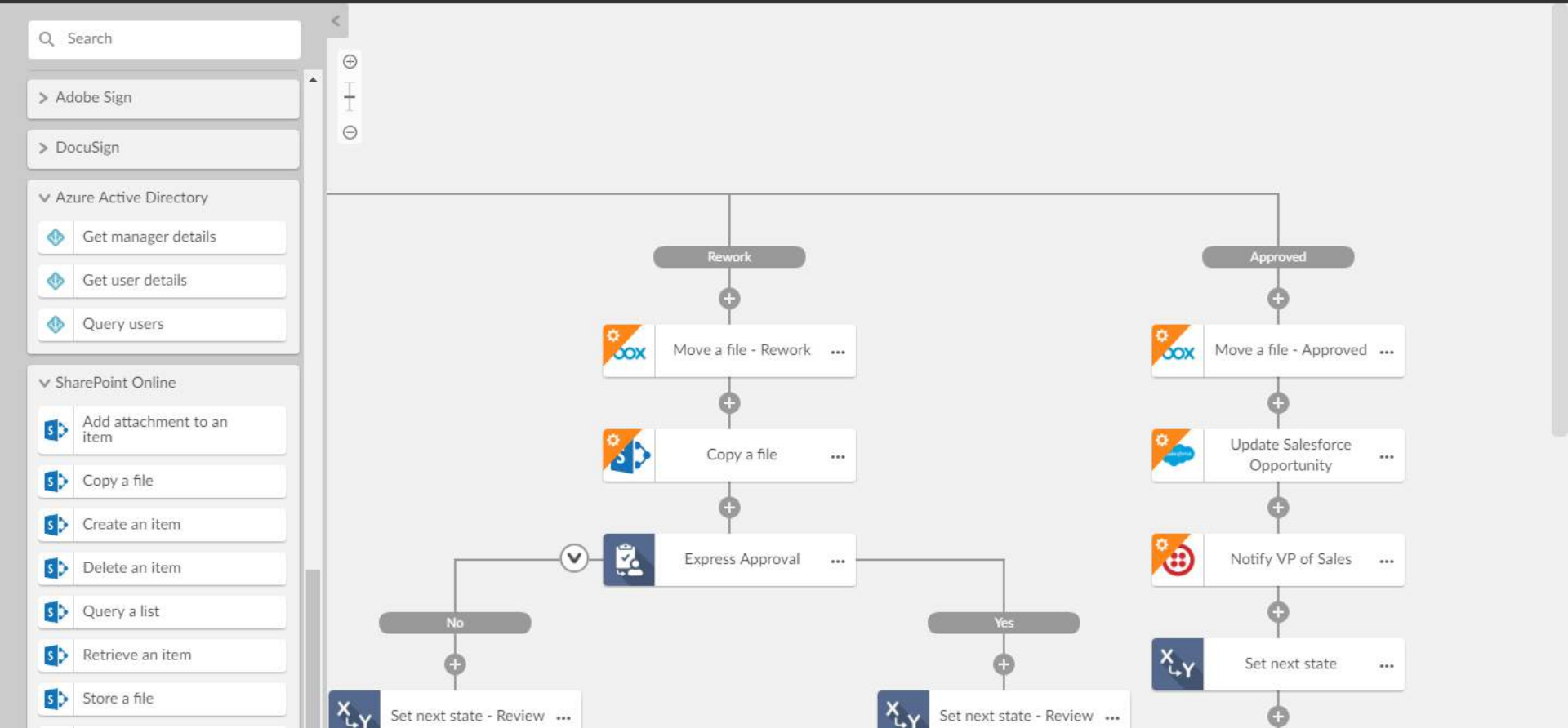
Streamline complex Salesforce processes with intelligent workflow

Free

RATING
★★★★★ (0)LISTED ON
11/5/2017LATEST RELEASE
2/8/2018CATEGORIES
Productivity

Automate, Analyze, and Optimize Sales and Service Processes without code

Accelerate sales and service metrics by streamlining complex processes within Salesforce, across orgs and business systems. All without leaving the familiarity of Salesforce, writing a single line of code, or relying on IT. As easy as "drag, drop, done."

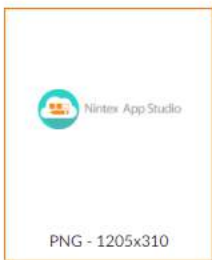


Theme

Add artwork

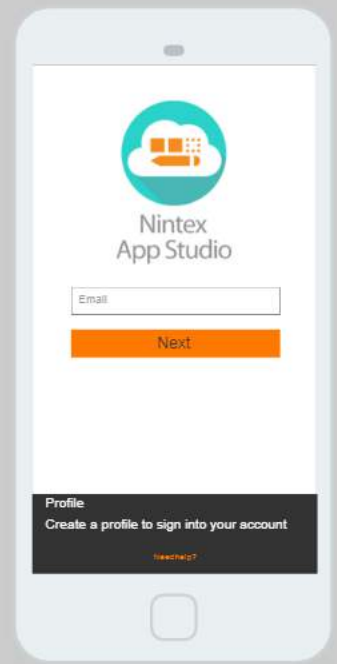
Upload .png files of the specified sizes to generate platform-required images. For best results, upload images with transparent backgrounds.

Upload



Choose or create a color scheme

Select from the following options or create a custom color scheme.



Summary: Workflow and Content Automation

- Workflow & Content Automation is a category
- Nintex is one product/solution in that category
- Forms, Workflow, Mobile, Analytics, & more
- Platform orientation, not point solutions
- Support for O365, SharePoint, Box, SFDC, etc.
- Enterprise-scalable, not just Personal or Team

HOW TO REACH ME

- Jonathan Maley, ImageTech Systems
- +1-717-761-5900 x109
- jcm@imagetechsys.com
- [@askimagetech](#)
- Nintex, Kofax, SharePoint, Office 365

Paul Willmott, Microsoft Global Alliance Manager, Repstor



Case Management in O365

Paul Willmott

Repstor – Microsoft Global Alliance Manager

Repstor Ltd Background

- UK Headquartered company, founded 2012
- Customers Globally – 100 -> 25,000 users
- Management Team all previously held leadership positions UK ECM related companies
- 15+ Years working in Microsoft Focused Content Management Solutions
- Product suite developed to meet the needs of Information workers in Legal / Professional Services, Government and Regulated Industry on O365

Adding capability to the O365 platform – so it's not just moving Exchange to the Cloud

User productivity / efficiency

Broaden the User Experience/service Outlook centric users/Exploit more Platform components

Outlook as a
way of working

Offline
Working

Predictive
filing

Meaningful
reports

New /Additional
Workloads

Flow/LogicApps/Powerapps
External Collaboration

Add automation and process...

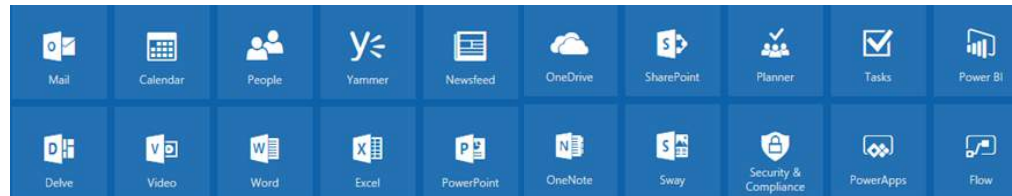
Rapid / no development
deployment of
SharePoint Workspaces

SAAS Model
(Provider hosted
Apps)

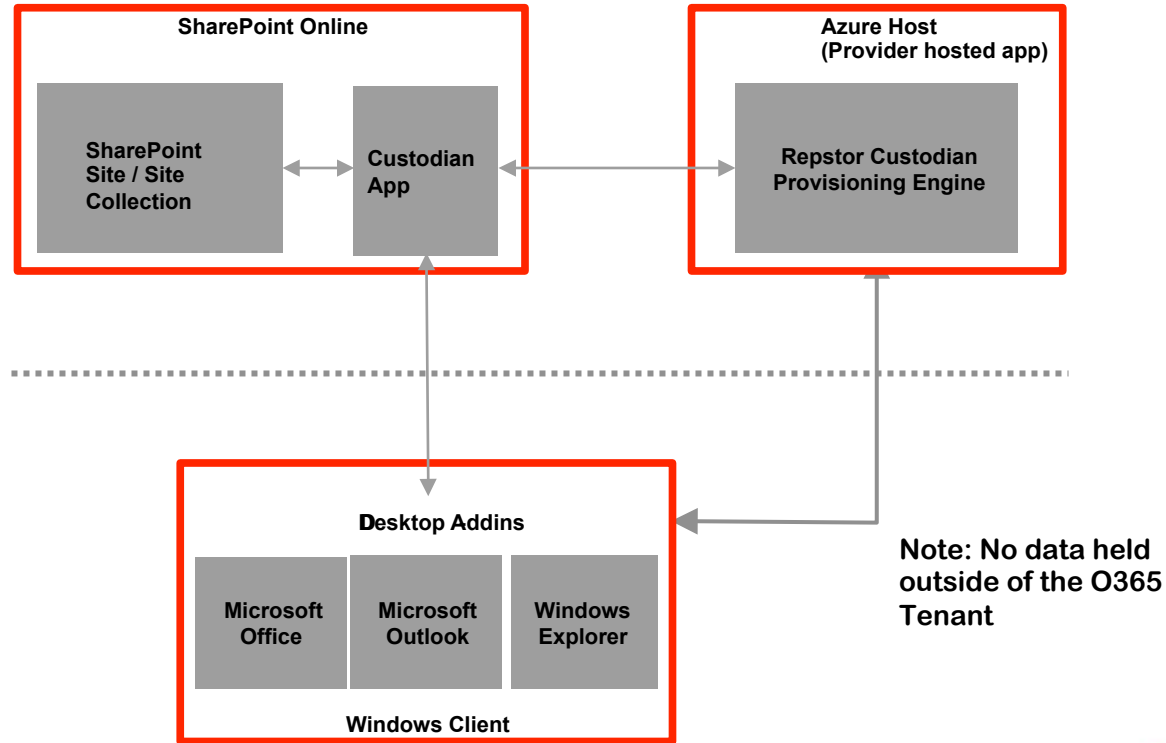
Document/Email Centric
automation/workflow



Take a great platform...



Repstor Custodian – High Level Architecture



Eversheds Sutherland – Case Study

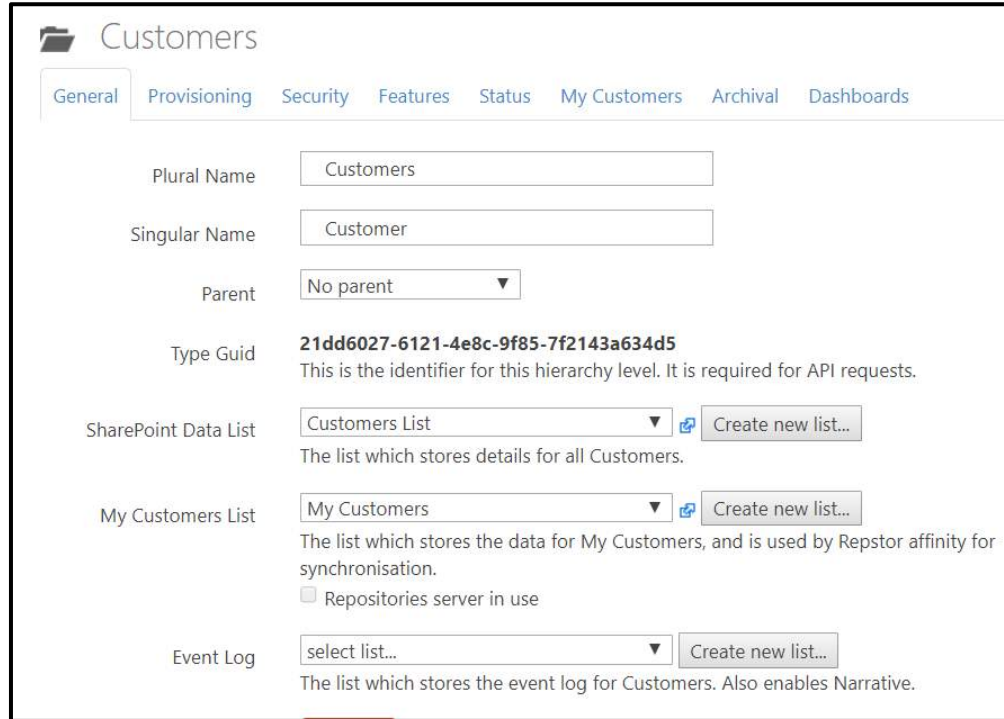
Client

- Global Top 40 Law Firm with Offices
- 69 offices in 29 countries
- Over 3000 Legal Professionals

Challenge

- Legacy Matter DMS very location specific.
- Poor support for collaboration / remote working / virtual teams
- Compliance
- Already invested in O365
- Keen to deploy O365 including SharePoint but lack of Matter – Centricity a challenge

Eversheds Admin Console



The screenshot shows the 'Customers' configuration page in the Eversheds Admin Console. The page has a header with a folder icon and the title 'Customers'. Below the header is a navigation bar with tabs: General, Provisioning, Security, Features, Status, My Customers, Archival, and Dashboards. The 'General' tab is selected. The main content area contains several configuration fields:

- Plural Name:** A text input field containing 'Customers'.
- Singular Name:** A text input field containing 'Customer'.
- Parent:** A dropdown menu with 'No parent' selected.
- Type Guid:** A text input field containing the GUID '21dd6027-6121-4e8c-9f85-7f2143a634d5'. Below it is a description: 'This is the identifier for this hierarchy level. It is required for API requests.'
- SharePoint Data List:** A dropdown menu with 'Customers List' selected. To its right is a 'Create new list...' button. Below the dropdown is a description: 'The list which stores details for all Customers.'
- My Customers List:** A dropdown menu with 'My Customers' selected. To its right is a 'Create new list...' button. Below the dropdown is a description: 'The list which stores the data for My Customers, and is used by Repstor affinity for synchronisation.'
- Repositories server in use:** A checkbox that is currently unchecked.
- Event Log:** A dropdown menu with 'select list...' selected. To its right is a 'Create new list...' button. Below the dropdown is a description: 'The list which stores the event log for Customers. Also enables Narrative.'

- Each level of hierarchy can have all of the various facets configured
 - What and where to provision
 - Naming Conventions
 - Templates to use
 - Security
 - Features to be applied (e.g. can cases be linked)
 - Status's – which status's apply, which status's can be selected, what metadata must be provided when moving
 - Archive settings
 - Dashboards to be made available
 - E.g., matters overdue/Matters due for review

Eversheds Requestor Process

New Instruction

Title *

Matter Description *

Team

Requested Completion Date *

Urgent?

Reason for Urgency

Confidential? Un-restricted

[Request Matter](#)

Service users can complete a simple online form to engage with the legal team

Search Inbox

Current Folder

Reply Reply All Forward

no-reply@sharepointonline.com

New Matter Request : Teaming Agreement

A new matter has been requested and is awaiting approval.

[Click Here to Review](#)

ES/Unity
Powered by Repstor

Legal team notified to review in Outlook

Teaming Agreement (01283)

Matter Code 01283

Matter Description Teaming agreement required with Repstor to review forward on joint venture on Unity

Title Teaming Agreement

Requested Completion Date 11/03/2017

Legal Counsel *

Matter Priority B

Comments

[Approve](#) [Reject](#) [More Info Required](#)

Matter is classified and lawyer is assigned

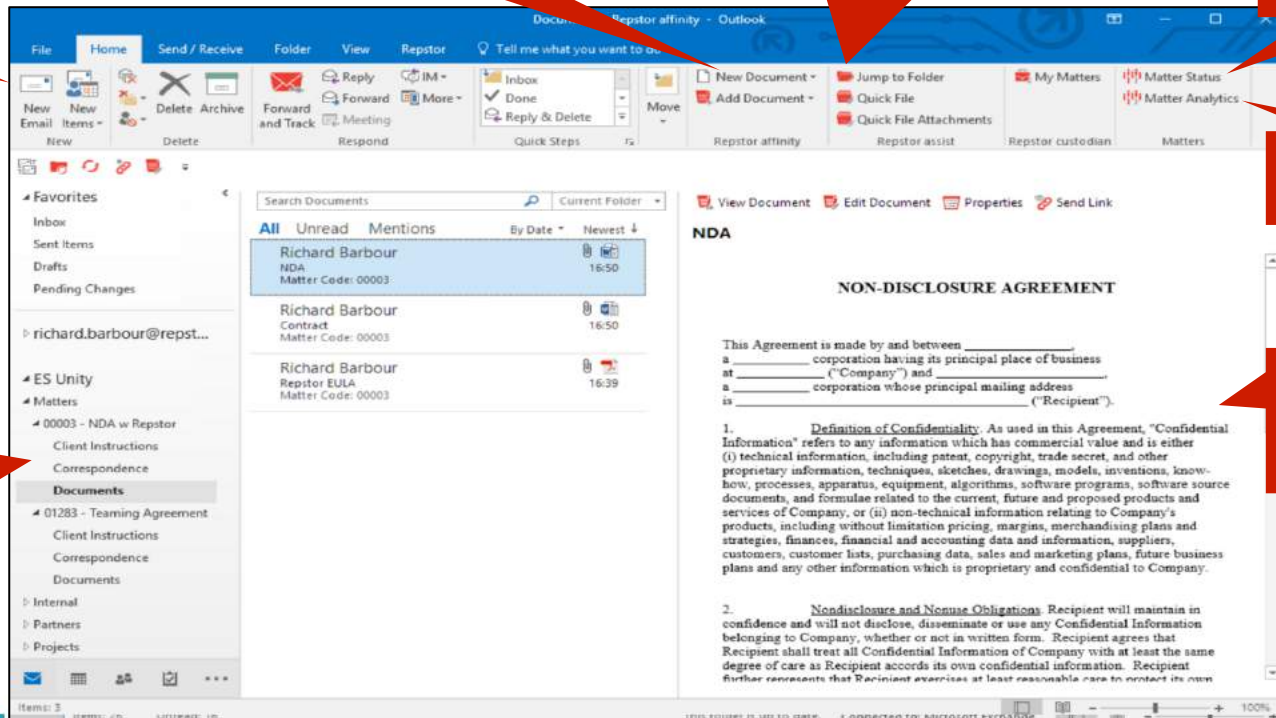
Lawyer's 'workstation'

Send and file emails with one action and even track changes to attachments

Create new documents form scratch or based on precedent templates

File emails and documents to matters at the touch of a button with intelligent filing assistant

Update matter information, progress and status keeping colleagues and business users updated

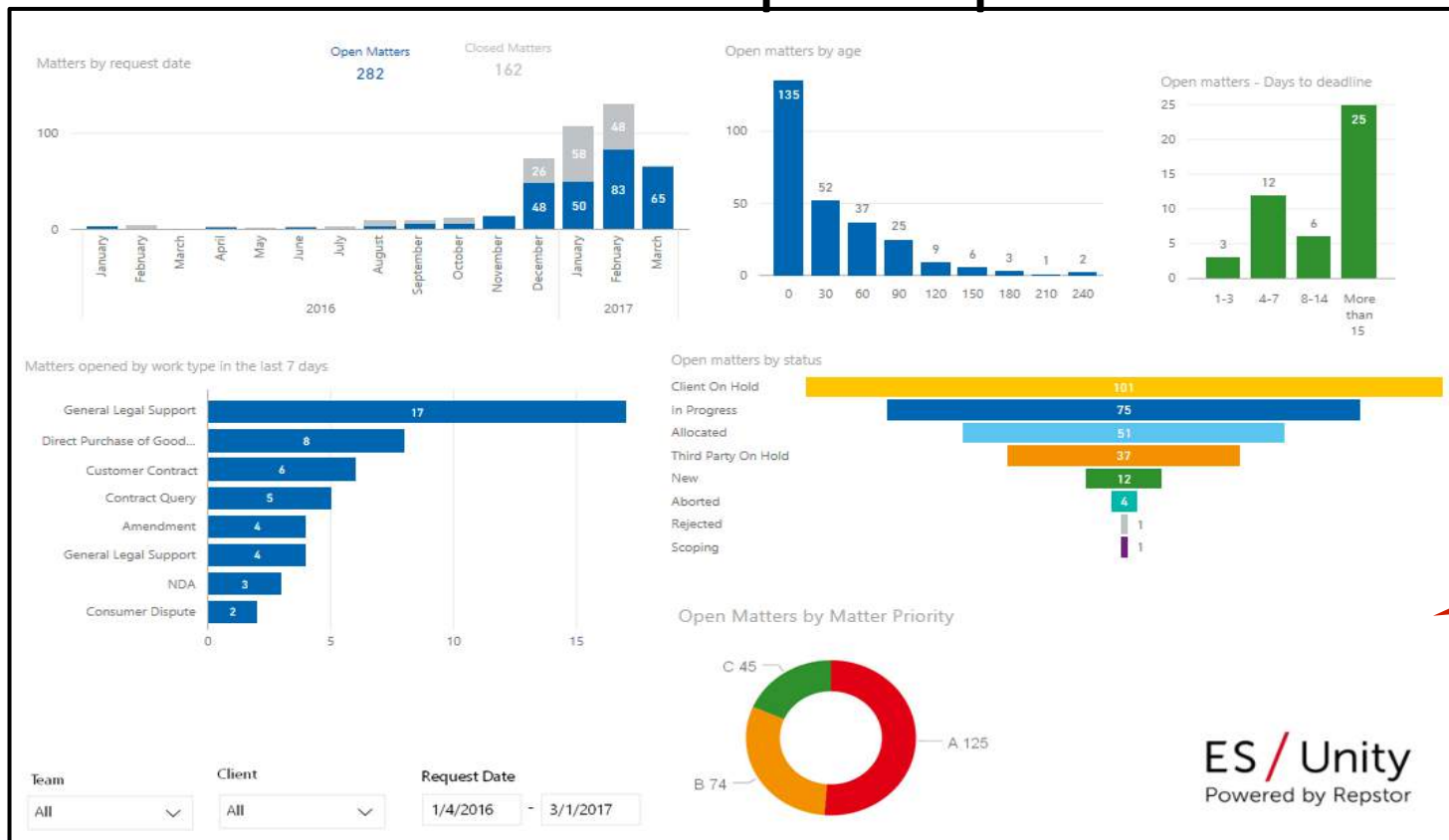


Access matter documents and emails stored in ES/Unity without ever leaving Outlook

Access data rich reports and management information on matters

Preview and open matter documents in Outlook, and compare and restore versions

Sample Reports



All matter information and activity is fed into rich, interactive reports

Eversheds Sutherland– Case Study

Client

Global Top 40 Law Firm with Offices
69 offices in 29 countries
Over 3000 Legal Professionals

Challenge

Legacy Matter DMS very location specific.
Poor support for collaboration / remote working / virtual teams
Compliance
Keen to deploy O365 including SharePoint but lack of Matter – Centricity a challenge

Solution

Repstor Custodian for Legal on O365 for Matter Centric Collaboration, email and DMS.
Ability to connect to legacy platform via affinity
2 Pilot areas live
Full rollout planned by summer 2018
Products: Custodian, affinity, assist, drive, mobile

Benefits

Legacy and new matters accessible side by side through Custodian / affinity
Increased Productivity / Ease of use
Better compliance (users not working around non-performant systems)
Platform capabilities seen as a differentiator
Versus firms using traditional DMS going forward

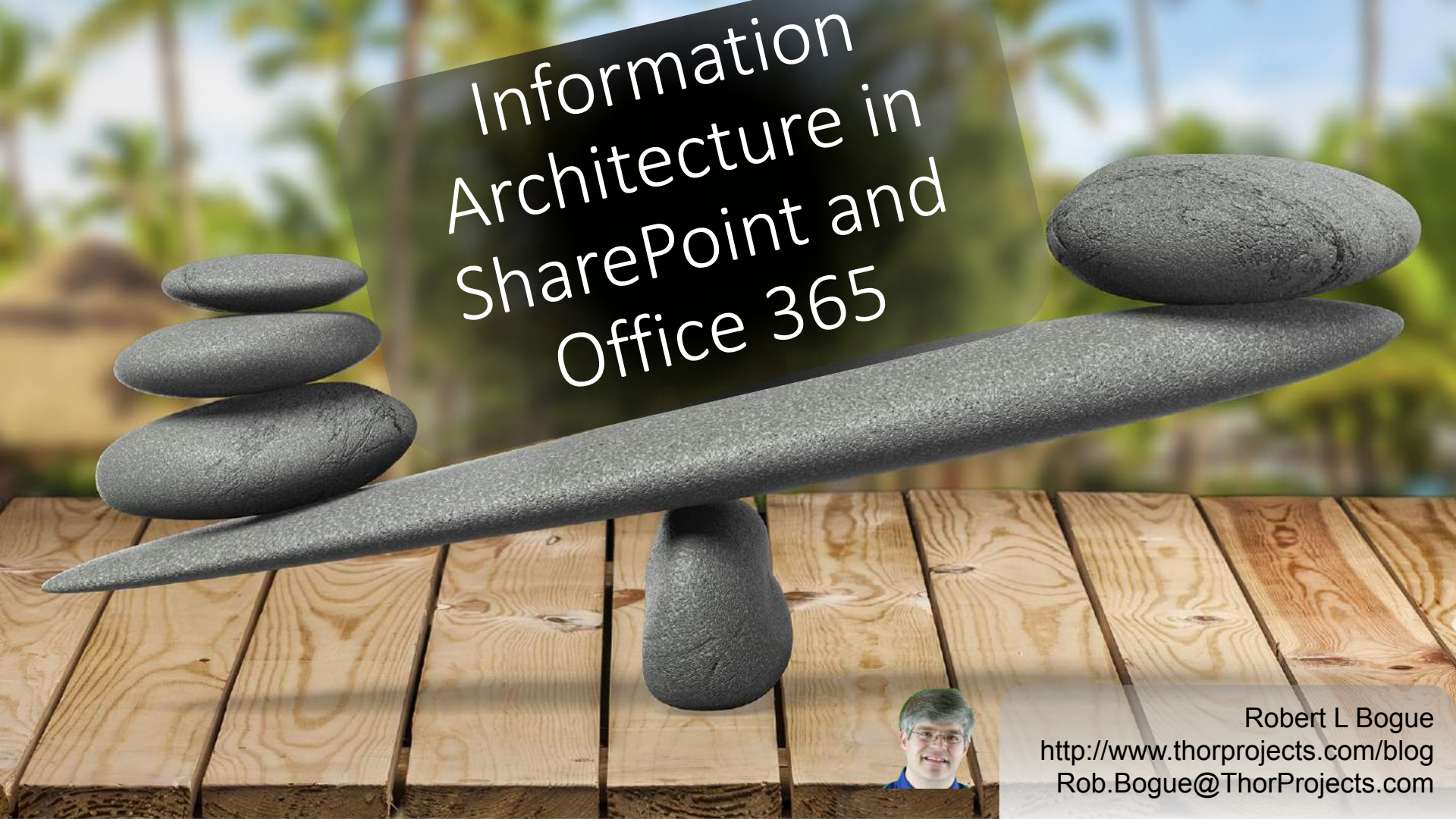
“The usability alone brings significant benefits. Just freeing up an hour of a fee-earner’s time from hunting down the latest documents is hugely transformational to productivity.” **Barry Rodick, Ignite Team Leader**

HOW TO REACH ME

- Paul Willmott, Repstor
- paul.willmott@repstor.com
- +44 (0) 771 535 6655

Rob Bogue, President & CEO, Thor Projects LLC





Information Architecture in SharePoint and Office 365



Robert L Bogue
<http://www.thorprojects.com/blog>
Rob.Bogue@ThorProjects.com

The Problem



Containers



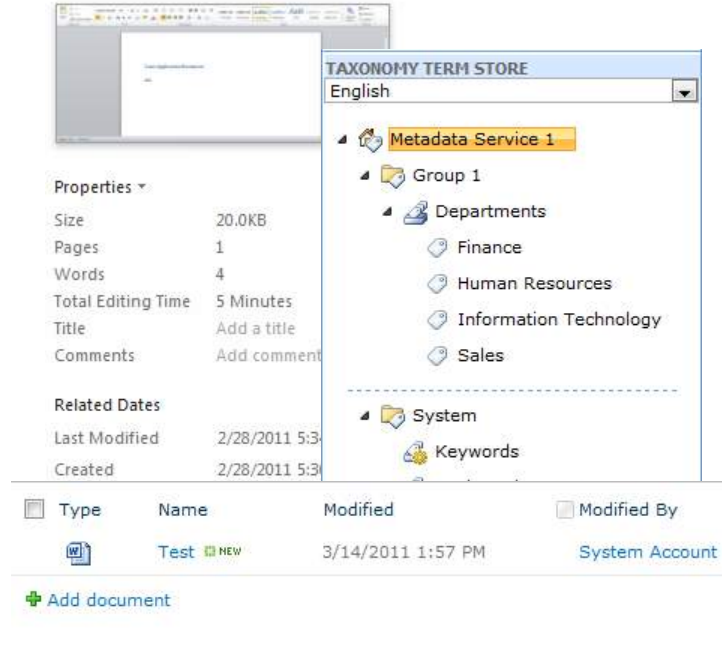
No, You Can't Make Them Enter Metadata

- Executive Mandate
- Manager Mandate
- Employee Games



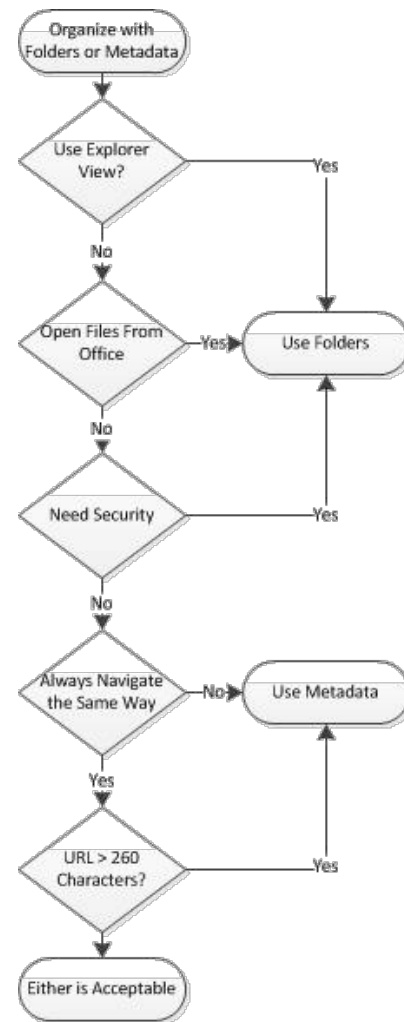
Types of Metadata

- Intrinsic
 - File Size
 - Item Type
- Derived
 - Created By
 - Created Date
 - Modified By
 - Modified Date
- Declared
 - List/Library Fields
 - Terms
 - Document Properties



Folders Versus Metadata

- SharePoint has the capability to transform folders (location) and metadata back and forth.
- Use folders for security and familiarity.
- Use metadata for flexibility.





Columns and Site Columns

- Site Columns are site collection scoped
- Columns are list or library scoped
- Use site columns to ensure consistency



Content Types Define

- Columns
- Document Template
- Custom Forms
- Workflows
- Information Management Policies
 - Retention
 - Auditing
 - Barcodes
 - Labels

Content Type Hub

- Syndicates content types
- Bridges from one site collection to every site collection in SharePoint

Creator Versus Consumer

- Creators are interested in EASE to STORE.
- Consumers are interested in EASE to RETREIVE.
- Departmental taxonomies focus on EASE to STORE.
- Functional taxonomies focus on EASE to RETREIVE.



Card Sorting

- The most effective exercise for creating a taxonomy
- Often need to nudge/push out of current thinking
- Need clarity of audience and purpose





Everything People Conversations Videos

Preference for results in English

Result type

PDF

Author

Robert Bogue

Don

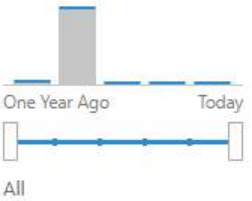
Alfred John Church and Ri...

Anne Warner

D. Nichol Smith

SHOW MORE

Modified date



Dewey Decimal

A Short History of EBooks

is a list of free ebooks 1994: Some **publishers** get bold and go digital 1995: Amazon.com is ... creating websites to self-publish their work or post it while waiting to find a **publisher** ...
leadinglambs.sharepoint.com/sites/Gutenberg/Books/29801.pdf

The Zen Experience

Zen Buddhism by D. T. Suzuki (New York: Grove Press), reprinted by permission of **publisher** ... Chang Chung-yuan (New York: Vintage, 1969), reprinted by permission of **publisher** ...
leadinglambs.sharepoint.com/sites/Gutenberg/Books/34325.pdf

Life and Character of Richard Carlile

LIFE AND CHARACTER OF RICHARD CARLILE This eBook is for the use of anyone anywhere at no cost and with almost no restrictions whatsoever ... THE **PUBLISHER** AND THE PRISONER CHAPTER III ...
leadinglambs.sharepoint.com/sites/Gutenberg/Books/39123.pdf

McGuffey's Eclectic Primer, Revised Edition

year of school work, have induced the **Publishers** to prepare a REVISED PRIMER, which may be ... attractive Primer of this character, the **Publishers** have spared no expense to make this ...
leadinglambs.sharepoint.com/sites/Gutenberg/Books/14642.pdf

The Gaunt Gray Wolf: A Tale of Adventure With Ungava Bob

Thanks are due the several **publishers** who have helped to inaugurate this new department of ... ILLUSTRATED NEW YORK GROSSET & DUNLAP **PUBLISHERS** Made in

A Short History of EBooks

The Project Gutenberg eBook of A Short History of EBooks, by Marie Lebert
This eBook is for the use of anyone anywhere at no cost and with almost no restrictions whatsoever. You may copy it, give it away or re-use it under the terms of the Project Gutenberg License included with this eBook or online at www.gutenberg.org

** This is a COPYRIGHTED Project Gutenberg eBook, Details Below **
** Please follow the copyright guidelines in this file. **

Title: A Short History of EBooks

Author: Marie Lebert

Release Date: August 26, 2009 [EBook #29801]

Language: English

Character set encoding: ASCII

*** START OF THIS PROJECT GUTENBERG EBOOK A SHORT HISTORY OF EBOOKS ***

Produced by Al Haines

PAGE 1 OF 95

Changed by ☐ Robert Bogue on 6/22/2017 5:33 PM

OPEN FOLLOW SEND VIEW LIBRARY

Thank You

**GOOD
BYE**

ALOHA



Robert L Bogue

<http://www.thorprojects.com/blog>

Rob.Bogue@ThorProjects.com

SALA NI

Looking for your next step?

Ready to learn SharePoint in ways that make it easy to use today and adaptable to the needs of tomorrow? Enroll in **AIIM's Implementing Information Management on SharePoint and Office 365 Specialist** online course.

Learn More

\$200 USD discount for online course

Enter promo code: **WEBIIMSP**

Expires March 14, 2018

Visit: **AIIM.org/training**



Thank You to our Sponsors



WE KNOW YOU'RE HUNGRY FOR KNOWLEDGE...

Please be patient and we'll be
back in 15 minutes.

We'll start back at
1:10 pm EST / 10:10 am PST
(In Europe: 6:10 pm GMT / 7:10 pm CET)





Intelligent Information Management - The Full Story

3 FREE Resources detailing the full journey that's brought us to IIM.

Download at AIIIM.org/IIM

Thank You to our Sponsors



Reminder...

- **Group Chat** – text each other and AIIM staff, found in the icons along the bottom. *(click the widget to open)*
Note: everyone can see and participate.
- **Q&A** – for questions to the speakers (and tech help).
- Check out the **Resources**, to learn more about SharePoint and Office 365.
- Take our **Survey** – we value your feedback on how we did today. *(click the widget to open)*

Janice Adshead, Deputy Clerk, Records and Information Services, City of Brampton



The City of Brampton

Enhances Records Compliance and
Content Governance in the Cloud

City of Brampton

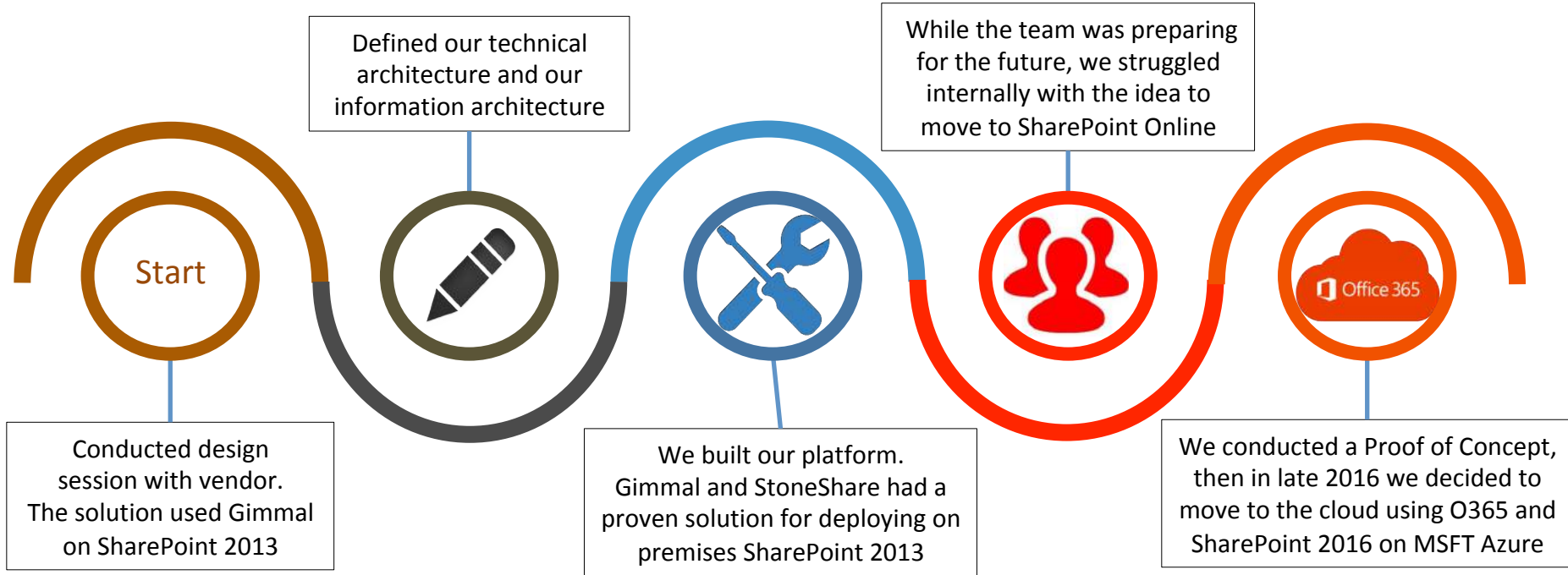
Information
Management



Information
Technology



Our Journey



What Technology is Behind ?

Brampton Records and Information Management System

BRIMS is comprised of multiple tools and applications including:

- Office 365 (SharePoint Online)
- SharePoint 2016 on Microsoft Azure
- Gimmel (Recordkeeping Tool) on Microsoft Azure
- Harmon.ie (Email Integration Tool)
- ShareGate (Compliance and Reporting Tool)

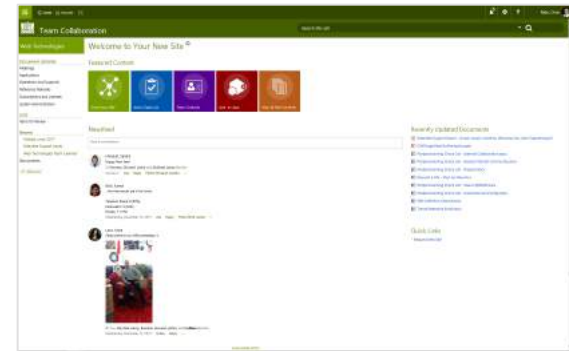
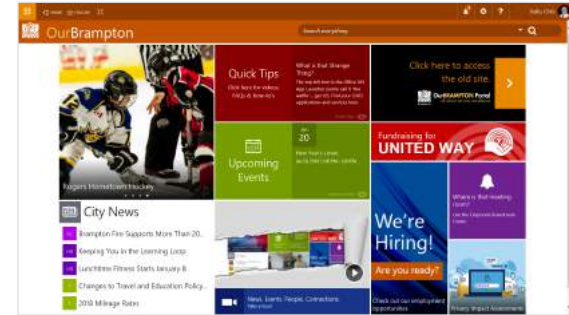


The migration of information from Shared Drives and SP2007 to BRIMS required a few other tools to be used as well:

- ShareGate (Migration Tool)
- LinkFixer (Identifies and fixes links that are broken during migration)

Replacing SharePoint 2007 with SharePoint Online

- Linear approach over hierarchal
- Standardized site design(s) – Team Sites, Community Sites (Corporate, Public), External Collaboration Sites, Project Sites
- Selecting standardized features to include on sites – Newsfeed, Calendars, etc.
- Determine Corporate Public folders for information that needs to be shared Corporately
- Global Branding and Navigation for consistency site-wide
- Introduction of a new Corporate Intranet site
- Service oriented content approach



Preparing for the Roll-Out: Defining the Information Architecture

We started defining the Information Architecture prior to publishing the RFP

We used our Records Retention By-Law as the backbone of the IA

We identified commonalities across departments, and used that to determine common libraries (folders)

We built the IA according to Brampton's needs

Our Successes

Engaged Project Sponsors

- City Clerk
- Chief Information Officer

2016- 2018 Strategic Plan

- Line item for Corporate Information Management

Investment in Change Management

- Technology Marketplace
- O365 Buzz Sessions
- 1:1 & Departmental Training
- Open Houses

A Collaborative Team Approach

- Project Sponsors
- Information Management Project Team
- Information Technology Team
- Strategic Communications
- System Integration Specialists/ Vendors
 - Microsoft
 - Gimmel
 - StoneShare
 - Mohawk College
- Internal Business Partners

Lessons Learned Along the Way

Get support
from the top

Trust
each other

Keep timelines tight
for migration

Find project
champions early

Be available to
educate and support
(and commiserate
as needed)

Communicate,
communicate,
communicate!

HOW TO REACH ME

Janice Adshead

Deputy Clerk, Records and Information Management Services

City of Brampton

janice.adshead@brampton.ca

Rob Bogue, President & CEO, Thor Projects LLC



Engaging Users

Robert L. Bogue
President & CEO
Thor Projects LLC
www.ThorProjects.com



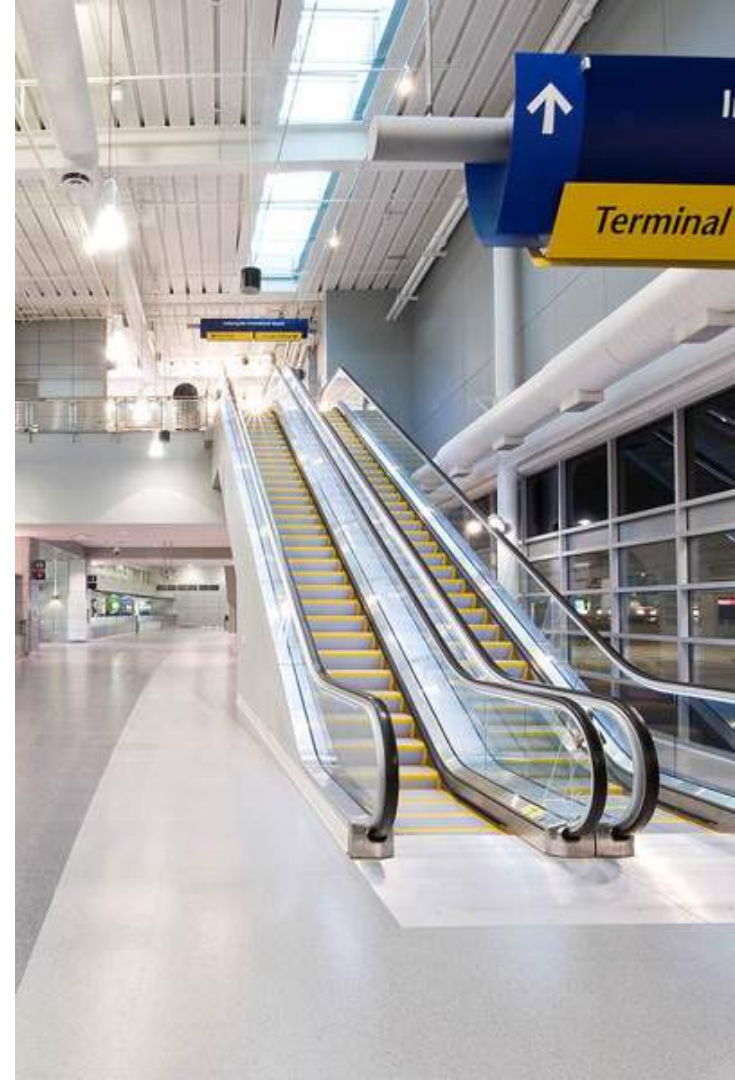
It's Not
About the
Technology





Wayfinding

- First used by Kevin Lynch in 1960 to describe movement in cities
- Includes tools that users use to orient themselves
 - Maps and signs (Directions)
 - Landmarks (Ever-present reference points)
 - Paths (Channels of movement)
 - Edges (Barriers)
 - Districts (Major areas)
 - Nodes (Intersections)



Handwashing Compliance Rates



- Acute Care (Hospitals)
 - Worldwide ~20%
 - US ~50%-80%

The Afghanistan Effect

Country*

or Contact

Afghanistan

-- Please Select --

Afghanistan

Aland Islands

Albania

Algeria

American Samoa

Andorra

Angola

Anguilla

Antarctica

Antigua and Barbuda

Argentina

Armenia

Aruba

Australia

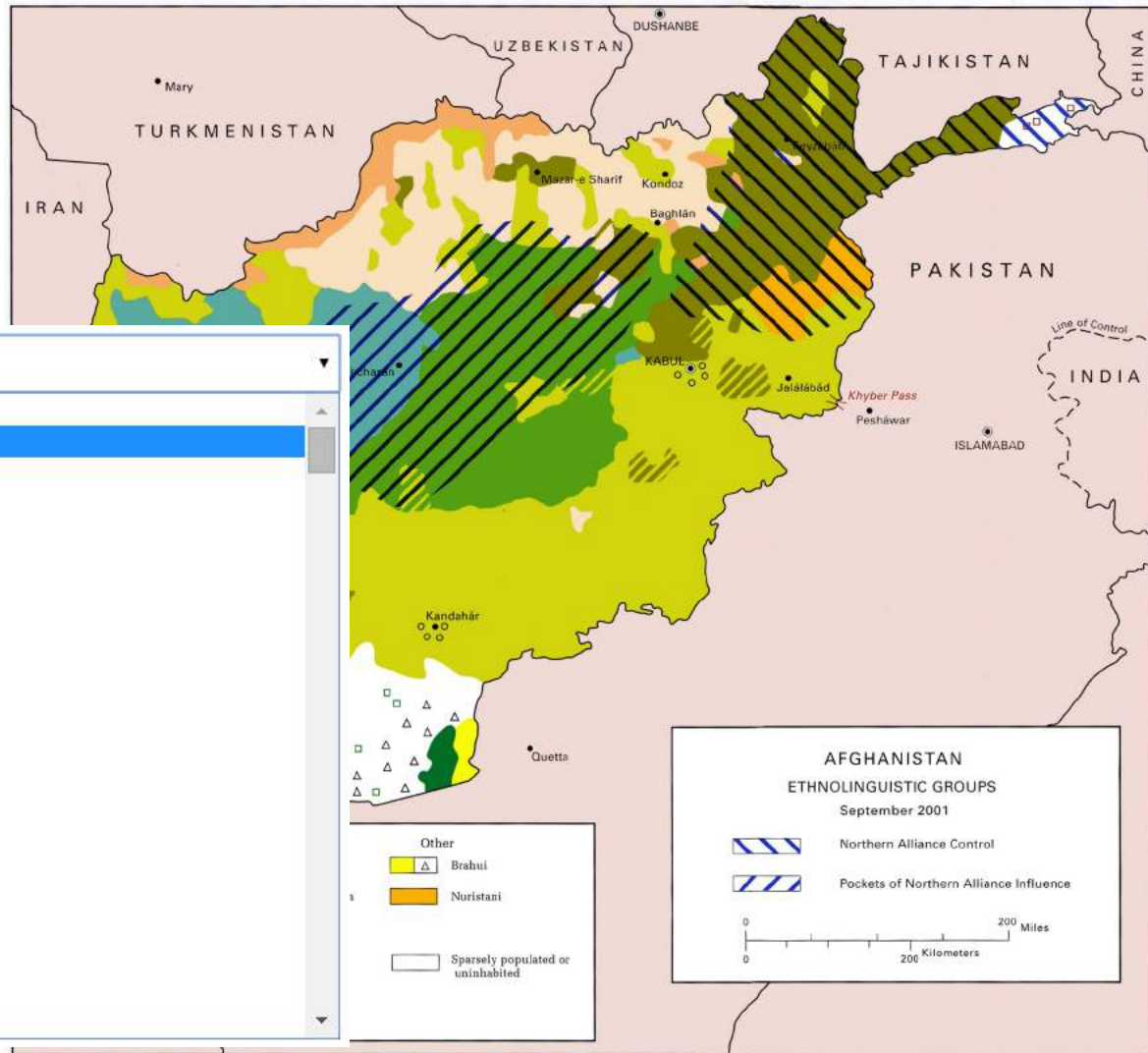
Austria

Azerbaijan

Bahamas

Bahrain

Bangladesh

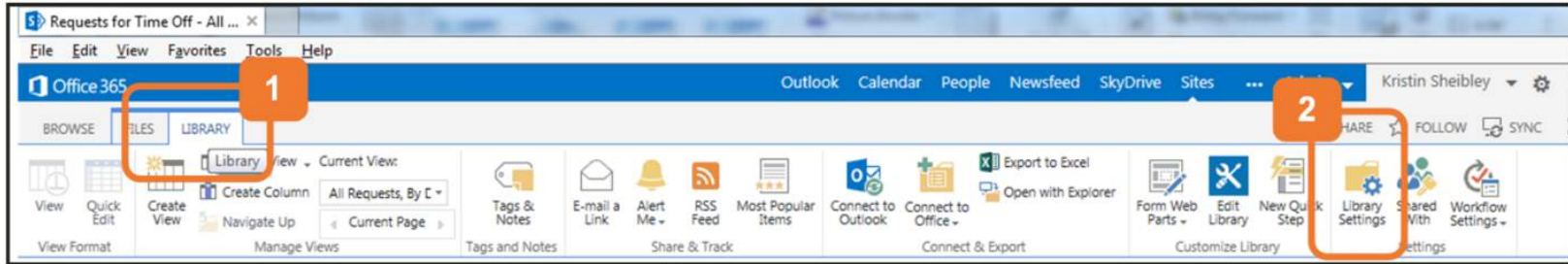


Tricking the Users into Entering Metadata

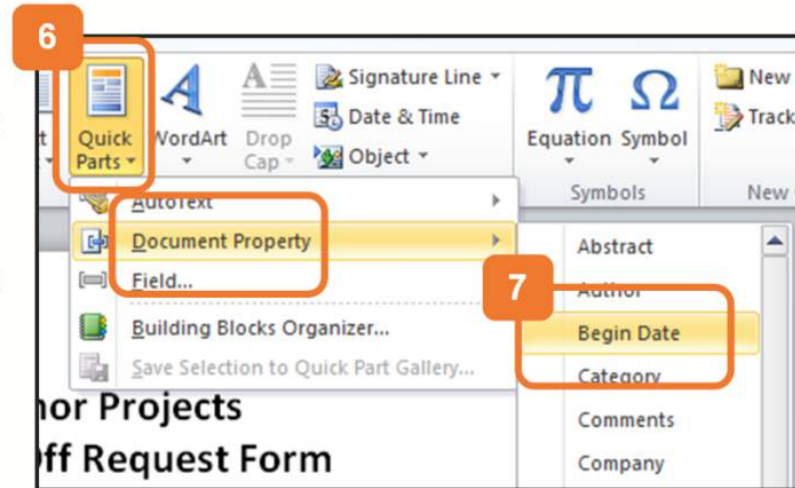


Property Promotion

1. Begin in any existing library that has the columns for the metadata you want, or create a new library and add the columns you want. Click the **Library** tab.
2. Click **Library Settings**.



3. Under General Settings, click **Advanced Settings**.
4. Under the Template URL field, click **Edit Template**.
5. Structure the word document as desired. Place the cursor where you want to insert a metadata field, and click the **Insert** tab.
6. Click **Quick Parts**, then select **Document Property** from the drop down menu.
7. The next drop down menu displays fields which correspond to the columns from SharePoint. Select the field you want. Repeat this step to add all the fields to your document template.
8. **Save** and then **Close** the document.



Convert Location to Metadata

General Settings

Title, description and navigation

Versioning settings

Advanced settings

Validation settings

Column default value settings

Manage item scheduling

Rating settings

Audience targeting settings

Metadata navigation settings

Per-location view settings

Form settings



HOW TO REACH ME

Robert Bogue

+1-317-844-5310

Rob.Bogue@ThorProjects.com

Resources:

- Book Reviews

www.ThorProjects.com/blog/book-reviews-list

- The SharePoint Shepherd's Guide

www.SharePointShepherd.com

Dustin Ray, Business Process Analyst, McKinley Irvin





FlowForma®
BPM for Microsoft Office 365™

Customer Insight: Say Goodbye to Paperwork and Email Requests with the No-code FlowForma BPM Tool for Office 365

Dustin Ray,
Business Process Analyst,
McKinley Irvin

#aiimtribe

Introducing McKinley Irvin



- Largest divorce and family law firm in the US Pacific Northwest
- **120** people working across **six offices**
- Technology progressive firm
- Fast growth = appetite for process improvements

Our PainPoints

- **Paper-intensive** processes were slow
- **Email** approval requests were hard to track
- Employees were **diverted from focusing** on clients



The Solution

- Deployed FlowForma BPM
- Got some training
- Quickly brought 2 processes online
 - employee onboarding
 - payment approval

Shopping List

No code



Intuitive



Office 365



Good value



FlowForma[®]
BPM for Microsoft Office 365[®]

The Results



- Impressive **process efficiencies** – freeing up the brain time of our legal staff
- Meeting **regulatory** requirements
- **One-stop-shop** for status of all our business processes
- Better value than a customized software solution
- Maximizing existing IT investments

Recommended Next Steps



Download

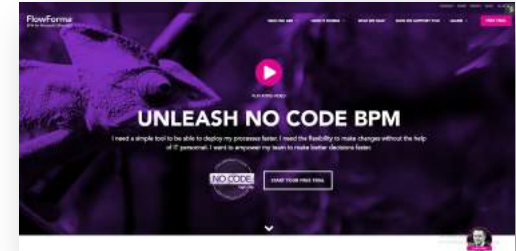
Take a free 30
day trial of
FlowForma
BPM

www.flowforma.com/trial

Trial

HOW TO REACH ME

- Visit www.flowforma.com to contact the no code experts at FlowForma
- Connect with Dustin Ray on LinkedIn
<https://www.linkedin.com/in/dustin-ray-8516aa5/>



Reminder...

- **Group Chat** – text each other and AIIM staff, found in the icons along the bottom. *(click the widget to open)*
Note: everyone can see and participate.
- **Q&A** – for questions to the speakers (and tech help).
- Check out the **Resources**, to learn more about SharePoint and Office 365.
- Take our **Survey** – we value your feedback on how we did today. *(click the widget to open)*

Looking for your next step?

Ready to learn SharePoint in ways that make it easy to use today and adaptable to the needs of tomorrow? Enroll in **AIIM's Implementing Information Management on SharePoint and Office 365 Specialist** online course.

Learn More

\$200 USD discount for online course

Enter promo code: **WEBIIMSP**

Expires March 14, 2018

Visit: **AIIM.org/training**



Lindy Naj, RIM/IG Senior Analyst, Oppenheimer Funds Inc.



The Classification Conundrum

Practical Options for Tackling
It with SharePoint

The Conundrum

- Classification Benefits
 - Future-proof against inevitable business process change
 - Enable sorting and filtering
 - Increase effectiveness of search
- Classification Challenges
 - Accounting for culture, appetite, and technical environment
 - Establishing a shared vocabulary/taxonomy
 - Finding the right solution fit

Pragmatic Design Approach



Understand the use case & “content use profile”

- Learn how users work and their needs
- Gauge content consumption preferences



Look at the classification features and tools in SharePoint and the SharePoint ecosystem



Design your solution, bias toward auto-classification

Content Use Profile

Profile Element	Complexity		
	Low	Medium	High
Rate of Process Change	Industry in Flux		
Content Centrality	Informs Product		
Content Lifecycle	Short Active Phase		
Content Repeatability	Predictable		
Content Growth	Cyclical		
Search Sophistication	Primarily Browse		
Regulatory Regime	Heavy		
ECM Vision/Appetite	Nominal		

SharePoint Classification Tools

Flat List View with or w/o Naming Conventions

Traditional Folder Structure

Choice Column Default (Traditional) Folder Metadata

Lookup Column Content Types

Document Set Shared Column Metadata Auto-classification

Managed Metadata/Taxonomy

Audience Targeting/Security Trimming Managed Metadata Navigation

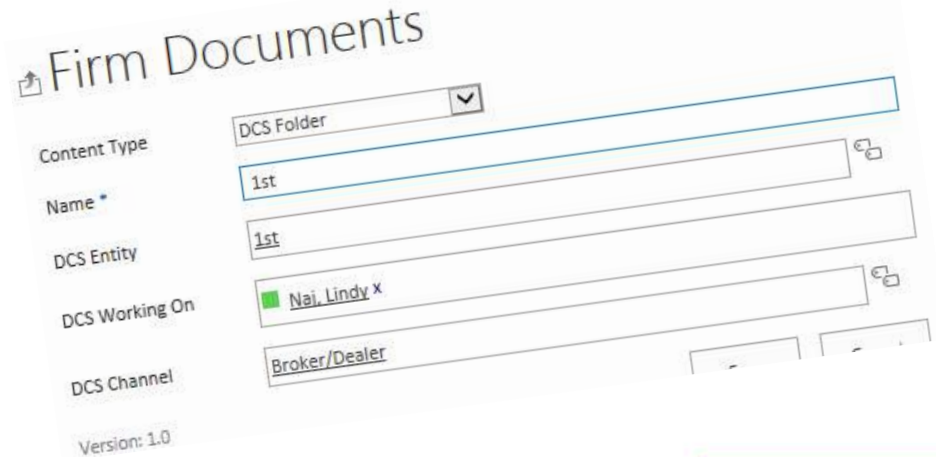
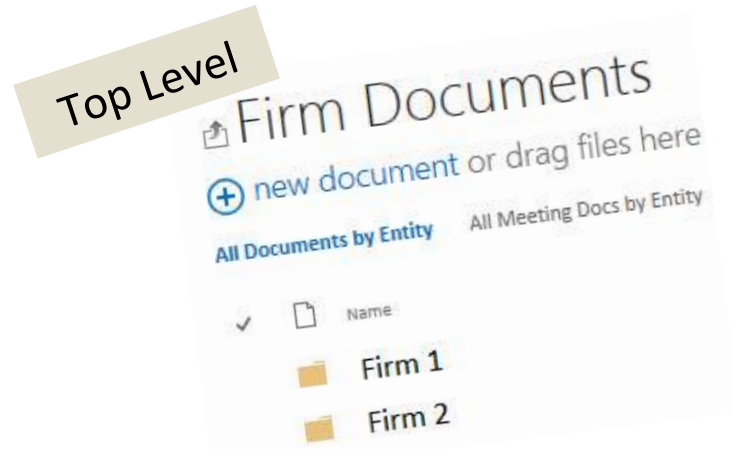
Low

Complexity/Engagement

High

Example: Low Complexity

- Use standard folders for default metadata
- Multiple levels provide auto-classification-like feel without complexity of rules



Folder Configuration

Firm Documents ▸ 1st

⊕ new document or drag files here

All Documents by Entity All Meeting Docs by Entity Created/Modified

✓	📁	Name	...	📁	1st
		Account Opening-Maintenance	...		
		DDQ-RFI-RFP	...		
		Firm Intelligence	...		
		Invoices	..		
		Meetings	.		
		Reporting			

Second Level

Modified

📁 1st

Firm Intelligence

Entity
Quarter
Working On
Channel

1st
2
☐ Naj, Lindy
Broker/Dealer

View All Properties
Edit Properties

⊕ new document or drag files here

Recent

Site Contents

Key Filters

Apply

Clear

DCS Entity



Example: High Complexity

- Establish Taxonomy as a prerequisite
- Acquire and auto-classification tool
- Develop and test rules

Rules Configuration

conceptSearching v5.2.7 Index Manager [Taxonomy Manager](#)

[Clues](#) [Suggest](#) [Search](#) [Browse](#) [Working Set](#) [Graph](#) [Info](#) [Logs](#)

Legal

Legal Document Type

- Document Preservation Notice (116 of 116)
- Document Production (116 of 116)
- Draft Disclosure (60 of 60)
- Filing (3010 of 3010)
- Financial Statement (0 of 0)
- Form (457 of 457)
- General Correspondence (5230)
- Guidelines (0 of 0)
- Index (3 of 3)
- Instructions (31 of 31)
- Invoice (0 of 0)
- IP Document (0 of 0)
- List (30 of 30)
- Marketing Material (903 of 903)
- Memorandum (2564 of 2564)**
- Minutes (6992 of 6992)
- Motion (308 of 308)
- Notice (10 of 10)
- Opinion/Order - Litigation (130)
- Organizational Document (1060)
- Plan (123813 of 123813)
- Policies and Procedures (52 of 52)

Memorandum (ReUsed)

Showing clues for term

Type	Clue	Score	Mandate
Standard	<input type="text"/>	50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Memo" languages	50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Memorandum" languages	50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	Document Type=board docs:board memo languages	50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	Document Type=board memo languages	50	<input type="checkbox"/>
<input type="checkbox"/> Standard	Memorandum languages	0	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Memo" in "Opp" languages	-50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Memo" in "Supp" languages	-50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Memo" of "Law" languages	-50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Opp?Memo" languages	-50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	cse-Filename*="Reply?Memo" languages	-50	<input type="checkbox"/>
<input type="checkbox"/> Metadata	Document Type=Complaint languages	-50	<input type="checkbox"/>

[Bulk Edit](#)

Conclusion: Pragmatic Design Principles

- “Don’t make me think” usability* mantra
- Manual tagging = low/no adoption
- Use folder/doc set metadata to tag
- Use auto-classification tool/machine learning for complex requirements

* Steve Krug, [Don't Make Me Think, Revisited: A Common Sense Approach to Web Usability](#)

HOW TO REACH ME

Lindy Naj

Sr. RIM/IG Analyst

Oppenheimer Funds, Inc.

- lnaj@ofiglobal.com
- +1-303-768-2896

James Hoare, Vice President, MacroView



How SharePoint and Office 365 Enables Delightful Document and Records Management

MacroView

Overview

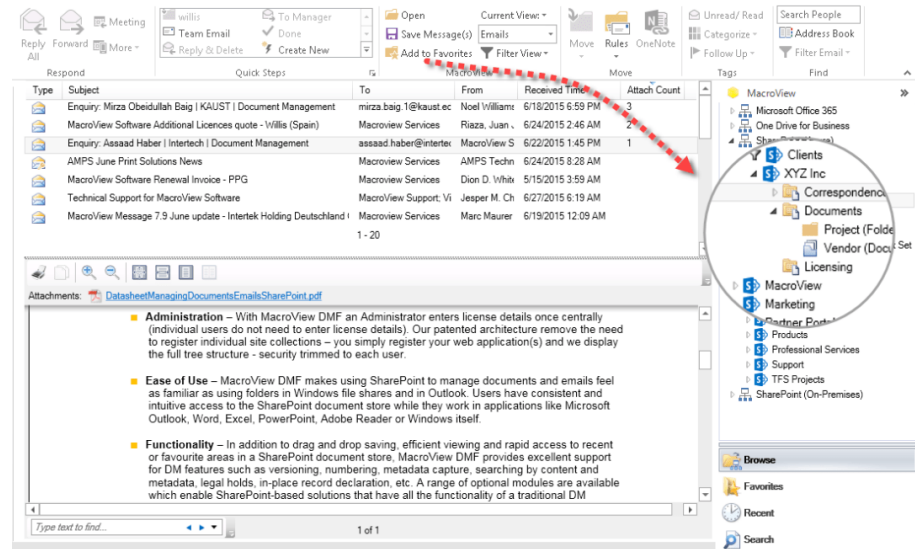
- Making the Document / Records Store easy to visualise and navigate
- Minimising profiling fatigue as you save emails and attachments
- Allowing you to work in the familiar environment of MS Office

Overview

- Integrating with LOB apps without increasing user effort
- Facilitating secure access from anywhere on any device

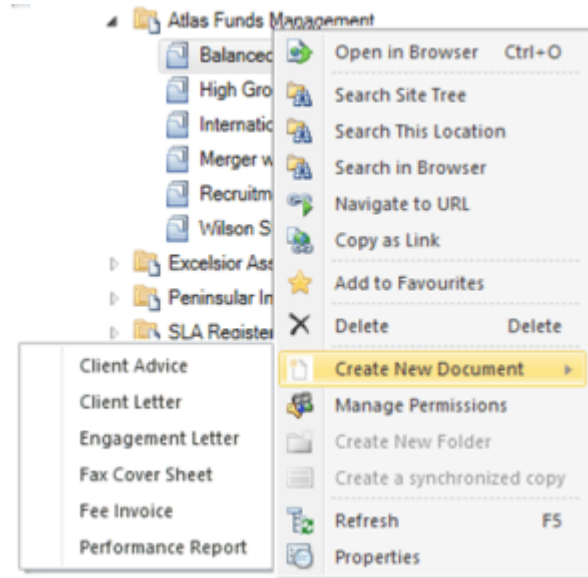
Easy Navigation

- Customer:
 - The Uniting Church
- Tree-view navigation
- Simplifies access to areas of SharePoint



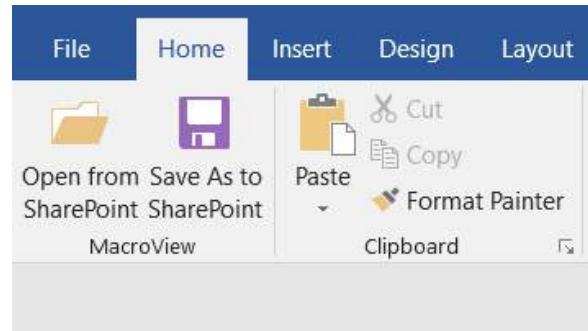
Metadata Profiling

- Capture metadata without prompting
- Minimize profiling fatigue
- Customer:
 - Kuok



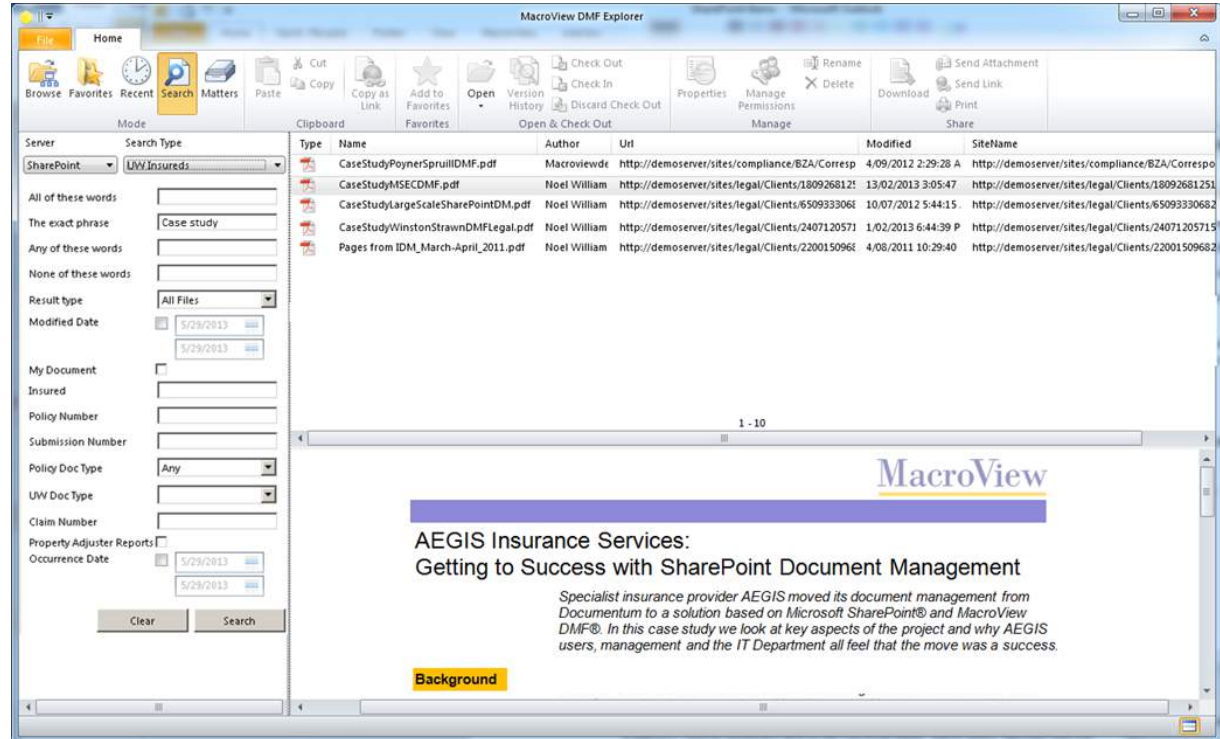
Familiar Office Environment

- Customer:
 - Excelerate Energy
- Work from within Word and other familiar applications



Familiar Office Environment

- Customer:
 - AEGIS
- Search SharePoint from Office



Integrate Existing Systems

- Customers:
 - Mountain States Employer Council
 - AEGIS
- Add records to CRM while profiling documents

The image shows two overlapping software windows. The background window is titled "Risk Matrix Report View.doc Properties" and has tabs for "General" and "Details". The "General" tab is active, showing fields for "Content Type" (Document), "Staff" (Peter Vincent), "Closed" (checkbox), "Service Code" (160 - Membership Services), and "Member Matter" (General Documents). The foreground window is titled "New Member Matter - 160 - Membership Services" and contains fields for "Case Name" (New Member), "Member Contact", "Case Type", "Staff Login" (Peter), "Opposing Counsel", "Labor Union", "State" (Colorado), "Date Opened" (24/04/2013), "Date Closed" (Select a date), and "Hard Copy" (checkbox). Both windows have "OK" and "Cancel" buttons at the bottom.

Access from Anywhere

- Customer:
 - Webb Henderson
- Access documents in the office, at home, on the road, with the client
- Collaborate with colleagues in real time

HOW TO REACH ME

- James Hoare, MacroView
- james@macroviewusa.com
- <https://www.linkedin.com/in/james-hoare>

Chris McNulty, Sr. Product Manager, Microsoft



The Digital Difference: Microsoft's Vision for the Modern Workplace

The world is
which is changing how we work

Changing how we work
is changing the world

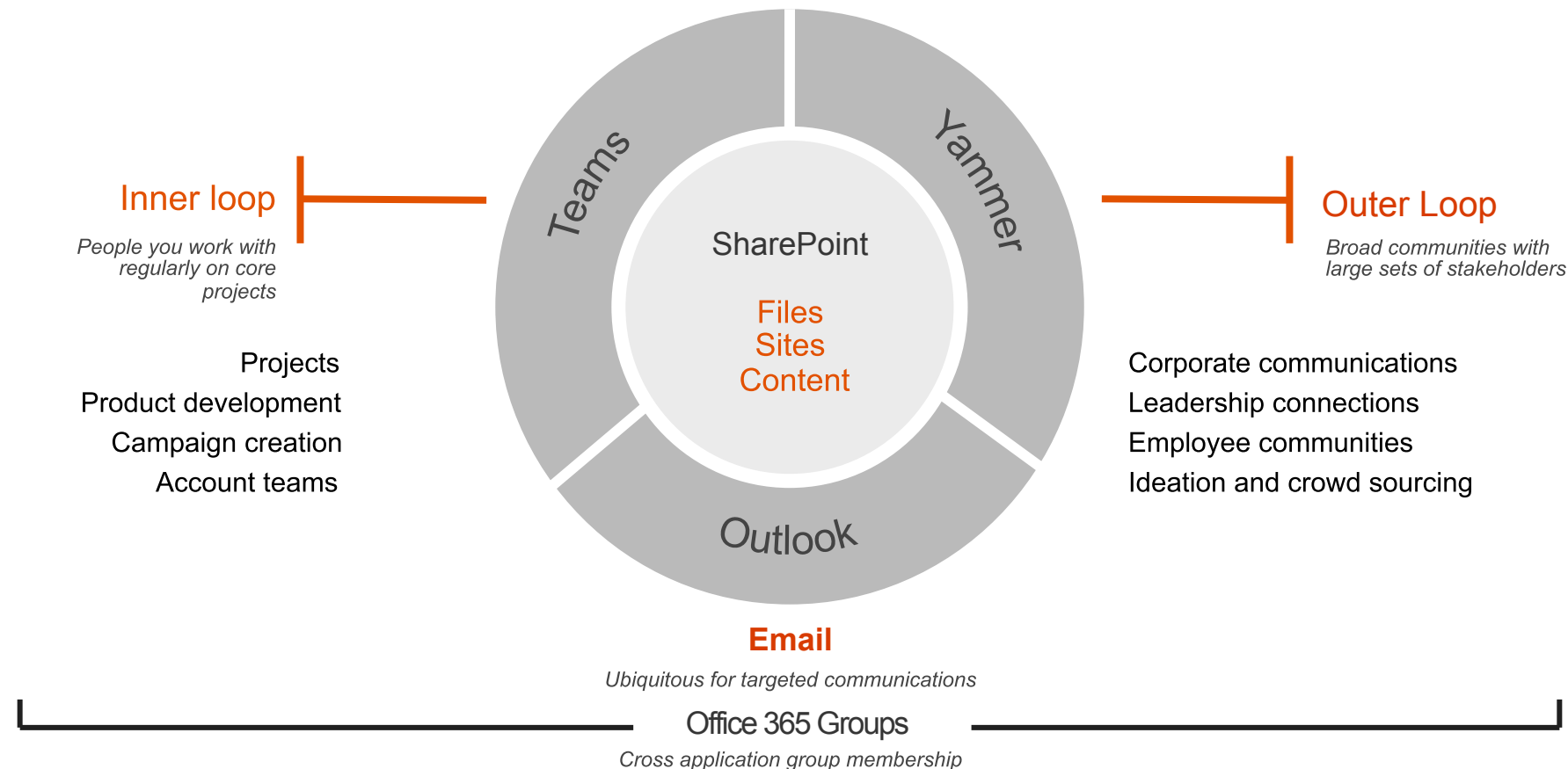
Microsoft 365

A complete, intelligent solution
to empower employees to be creative
and work together, securely.

Office 365 | Windows 10 | Enterprise Mobility + Security



Microsoft 365: For every type of teamwork



SharePoint and OneDrive connect the workplace

with intelligent content management and intranets



Share and work together



Inform and engage people



Transform business processes



Harness collective knowledge



Protect & manage | Extend & develop



SharePoint and OneDrive cloud momentum

300k

oorganizations

85%

of Fortune 500

65%

of all seats are online

90%

growth in active users

300%

growth in sync usage

7x

Gartner &
Forrester Leader

Content services



Content storage



Perpetual



Availability



Performance



Extensible/
APIs



Encryption



Indexing



Intelligence



Policy driven



Establish policies
with retention
and classification



Access control



User centric



Sharing
(personal
and teams)



Collaboration



Discovery
and search



Workflow

Content experiences



Apps



Microsoft



SharePoint



OneDrive



Office 365



Microsoft Teams

Partners



K2



NINTEX



Gimmel



RecordPoint



salesforce



Devices



Tablet



Smart phone



Desktop



Laptop



Mixed
reality



Voice/
interactive

Integrated content services





Content Services Magic Quadrant 2017

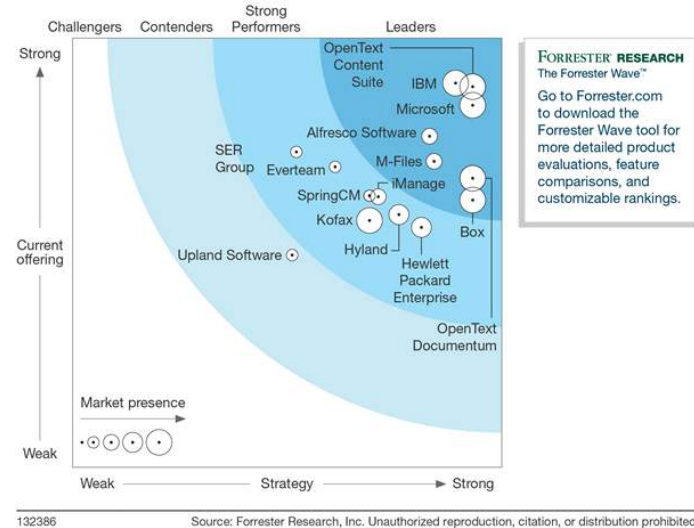


Source: Gartner (October 2017)

Report and blog: <https://aka.ms/gartner-csp17>



Business Content Services Wave 2017



FORRESTER RESEARCH
The Forrester Wave™
Go to [Forrester.com](https://forrester.com)
to download the
Forrester Wave tool for
more detailed product
evaluations, feature
comparisons, and
customizable rankings.

132386

Source: Forrester Research, Inc. Unauthorized reproduction, citation, or distribution prohibited.

Report and blog: <https://aka.ms/odsp-csf>

Only one company is a Leader in the 2017 Gartner Magic Quadrants
for both content collaboration and content services: Microsoft

Unstructured content growth



4.4
2014

44
2020

ZETTABYTES
OF DATA

30M

items in a library

25TB

in a site collection

15GB

maximum file size

12.5EB

in a tenant

30,000,000,000,000

documents in a tenant

1 ZETTABYTE = 1B TERABYTES



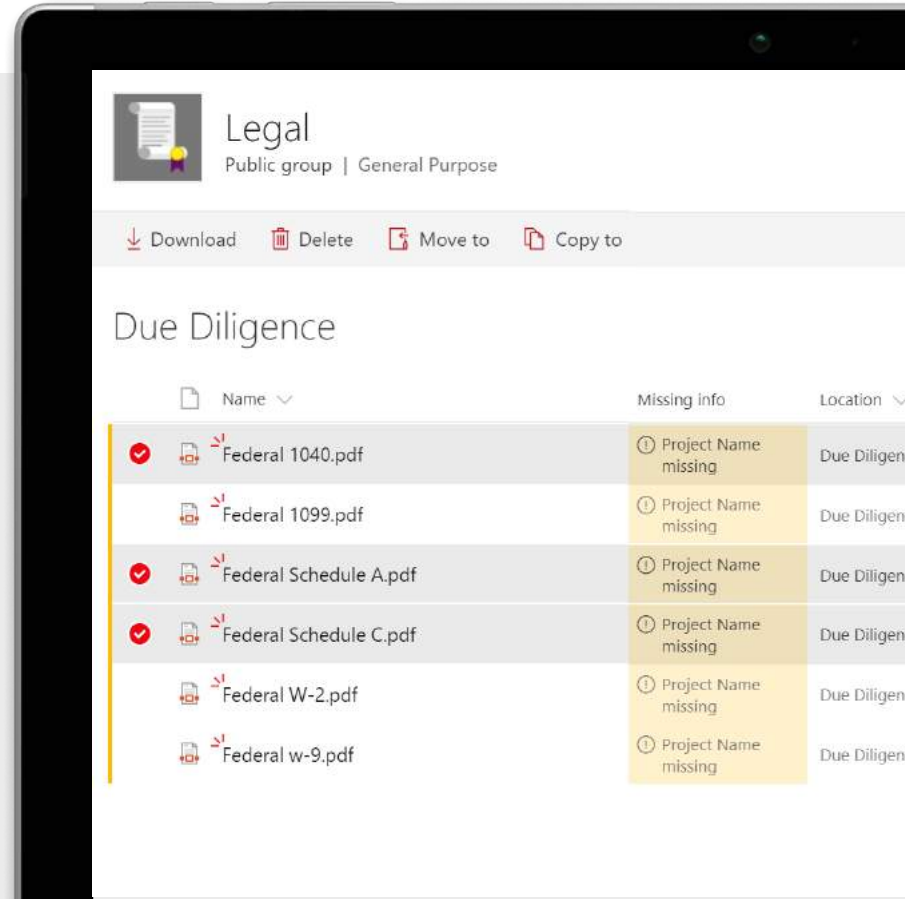
Content services today

Use the full capacity of document libraries with predictive indexing

Manage content and metadata in bulk and at scale with attention views

Automate document review and publishing approvals with Microsoft Flow

Govern information retention and records management with precision using event-based retention policy



Hershey

“Now when someone has that electrifying insight that feeds a creative brief... they use Office 365 to streamline the process of getting the right product to the right market at the right time. With easy access to the latest version of the creative brief on our intranet, we can expedite the development of that new product’s package design or 50-second TV spot.”

—Mike Wetzel Manager, Business Transformation, Corporate Systems

INDUSTRY

Consumer goods

[LEARN MORE](#)

HERSHEY



Content Services Office 365 ISV

Integrations

Built by Microsoft:

Standards-driven

Search-driven

Flow (about 200): appFigures, Basecamp 3, Bitly, Blogger, Box, Campfire, Dropbox, Facebook, FTP, GitHub, Google Calendar, Google Drive, Google Sheets, Google Tasks, Insightly, Instagram, Instapaper, Mail,



SharePoint Online



Salesforce



Dynamics CRM Online



Google Drive



Dropbox



Excel



OneDrive



Slack



Twitter



Office 365



Microsoft Azure



Custom APIs

Built by others:

Nintex, K2, AvePoint, Metalogix, Gimmal, Record Point. Kofax, Knowledge Lake, Adobe, Asana, Xero, InVision, Insightly, SurveyMonkey, Meisterlabs, Litera Microsystems, Hubspot, Trello,

Coming Soon: Workday, Easybib, Tableau, ServiceNow, Kronos

Microsoft Content Services Partner

YES	Advisory
YES	Implementation
YES	Education
YES	Migration
YES	Capture
YES	Business Process and Workflow
YES	Analytics
NO!!!!!!	Storage

Critical content services features

	Office 365	The other guys
Intrinsic authoring tools		
Governance / records management		
Architecture and topology		
Capacity		
Workflow engine		
Content ingestion/upload		
File viewers/formats natively supported/ annotations		
Third party data connections		
Enterprise file sync & share		
Certifications		

Resources

Resource center

<https://aka.ms/sharepoint-contentservices>

Content services white paper

<https://aka.ms/odsp-cswp>

Security white paper

<http://aka.ms/spod-securitywp>

Hershey case study

<https://enterprise.microsoft.com/en-us/customer-story/industries/retail-and-consumer-goods/hershey/>



Next steps

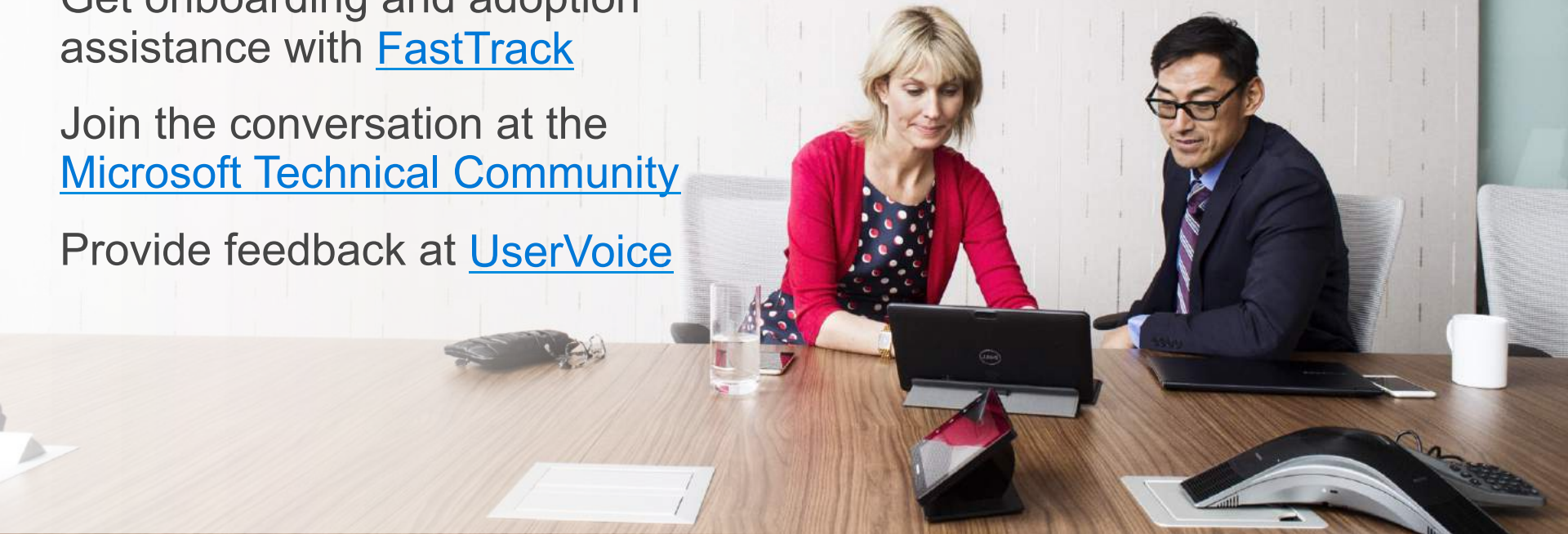
Go to Microsoft365.com to learn more

Envision what's possible with [Value Discovery Workshop](#)

Get onboarding and adoption assistance with [FastTrack](#)

Join the conversation at the [Microsoft Technical Community](#)

Provide feedback at [UserVoice](#)



Join us

AIIM Conference 2018
Sponsored by Microsoft
April 2018
<http://aiimconference.com>

Join us



SharePoint Conference North America
Sponsored by Microsoft
May 2018
<http://SharePointNA.com>

Bob Larrivee, VP & Chief Analyst, AIIM



FREE REPORT: Learn how to solve the challenges of Office 365 and SharePoint



Office 365 has quickly become the platform of choice for many in the AIIM Community. It's no wonder as this widely used technology offers many advantages for managing information. But, as with any technology or application, it also comes with its share of challenges.

Download the *FREE Report* for a closer look at managing information with Office 365.

<http://info.aiim.org/connecting-and-optimizing-office-365>

YOUR DIGITAL TRANSFORMATION BEGINS WITH INTELLIGENT INFORMATION MANAGEMENT

**THE aiim
CONFERENCE**



**SAN
ANTONIO**

APRIL 11-13

THE COST OF
STANDING STILL:

Top 6 Reasons to
Renovate Legacy ECM

FREE eBook
www.aiim.org/resources

THE CO
STANDIN

Top 6 Re
Renovate L

WWW.AIIMCONFERENCE.COM

Thank You from our Sponsors



— **THANK YOU** —