

BOARD INTELLIGENCE CASE STUDY

Pressure Technologies



BOARD
INTELLIGENCE

Pressure Technologies

“Board Intelligence’s Board Portal has transformed the effectiveness of our reporting cycle” ~ John Hayward, CEO

The Challenge

Pressure Technologies is a rapidly growing engineering group, listed on AIM. Their Executive Team - operating with limited administrative support - were juggling a number of responsibilities:

- Day-to-day operations across a number of UK sites
- Developing international business opportunities
- Pursuing an active acquisitions strategy

A great deal of Executive time was consumed unnecessarily in pack production and distribution, and the effectiveness of board meetings was hampered by:

- Differently structured and formatted documents distributed by email and in print to the NEDs
- Lack of clarity of information
- Version control issues
- Missed deadlines

“The board reporting process used to be a real pain. Some NEDs wanted printed packs others did not, working to deadlines was difficult and posting packs was time-consuming”

The Solution

To maximise productivity, Pressure Technologies needed to be able to:

- **upload reports** to tight deadlines
- absorb information in a **consistent format**
- convene board meetings across geographical locations and time zones, with **secure access** to reports anytime, anywhere

The Outcome

Pressure Technologies rolled out *Read*, our market leading Board Portal. This has enabled report writers to prepare and upload papers in minutes, ensuring the board have access to the latest papers wherever they are, at any time.

The Notes facility has enhanced communications across remote locations with all Directors using the iPad app to read their packs, rather than requesting print versions. The installation and training of the tool coincided with a board meeting, so that the NEDs could be trained together – just in time to support a key acquisition.

“We have cut down significantly on Head Office administration time and our NEDs’ time can be used more efficiently. Having a standard layout and structure to the papers not only saves time in board meetings, but has improved engagement inside and outside the boardroom”

“The Board Portal is also useful for ad hoc reports; they are easy to create and can be issued speedily”

We have also provided the CEO, John Hayward, with his own shelf of confidential standing data, which he finds hugely valuable.

How do we make a difference?

We asked our clients, this is what they said.

DURING THEIR **MEETINGS**,
BOARDS REPORT

66.7%

increase in
time savings

“We get through what we used to
in a 1/3 of the time, giving us 2
hours back to focus on strategic
priorities” - Xstrata Nickel

CREATING **BOARD PACKS**,
CO SECS REPORT

36%

reduction in
overall costs

NHS Royal Surrey calculated
savings of £43,000 over a 3 year
period and a time saving which
equated to 342 days

AFTER OUR **WORKSHOPS**,
TEAMS REPORT

100%

advocacy of
our training

Senior execs and their teams
who attended our report writing
workshops all said they would
recommend these to colleagues

WHO DO WE WORK WITH?

We review hundreds of board packs every year and support listed, privately owned and public sector clients. Including:

- Over 15% of the FTSE 100
- Over 20% in financial services
- Central government departments
- Health and education organisations
- Almost every governance model (mutual, partnerships, trusts, corporates) and in multiple geographies

WE ARE TRUSTED BY:



John Lewis Partnership



nationalgrid



WHITBREAD



We are ISO 27001 certified and an accredited
supplier on the G-Cloud Digital Marketplace.

Further Information & Contact

We offer market leading solutions and we pride ourselves in the simplicity, transparency and affordability of our pricing models so that our products are not beyond any organisation's reach.

Contact us to organise a demo of our products and services.

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