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Softengine
Newsletter

More Than Just Software

Newsletter Vol. 56 - Introduction

Softengine News is dedicated to keeping you up to date with the latest information regarding SAP Business One systems, Softengine solutions and Best Business Practices.

What's New?

Spotlight on Food & Beverage Industry Solution: SAP Business One – Food One

Softengine has developed a robust and highly configurable SAP software extension that is designed expressly for food and beverage based businesses – SAP Business One – Food One©. Building upon SAP Business One's industry-leading ERP solution for small-midsize and fast-growing companies, the Food One extension delivers unbeatable inventory control, warehouse management, lot traceability, recall functionality and so much more.

"From the initial purchase order to production to invoicing and shipping, SAP Business One – Food One pulls everything together. Plus, our financial information is always up to date and accessible in real time, so we never have to wait for nightly or weekly postings." – Roseangela Borruso, Vice President, Castle Importing, Inc.

Fully Configurable Solution Tackles Unique Challenges of the Food & Beverage Industry
- Food Safety
- Regulatory Compliance
- Product Recalls
- Consistent Product Quality
- Product Line Profitability
- Management of Pricing & Trade Promotions
- Optimized Planning & Inventory Levels
- Customer Satisfaction & Demands from Your Channel Masters
- Supplier Quality
- Disconnected Information Management System – Lack of Visibility

Key Features of SAP Business One – Food One Solution
- Fully Automated, Real-Time Inventory Control System
- Catch Weights
- Comprehensive Warehouse Management with Mobility
- Superior Lot Control Functionality
- Workflow, Alert & Approval Monitor
- Raw Materials Management
- Hazardous Material Handling

- Regulatory Approval & Tracking
- Embedded Customer Relationship Management (CRM)
- Customer Call Center Management
- Customer & Vendor Order Guides
- Route Planning & Daily Route Management
- Remote Sales Order Entry -Mobile
- On-Premise or Cloud Installations

Unbeatable Lot Tracing & Recall Functionality

SAP Business One – Food One delivers complete traceability of every step and ingredient in a food business's complex cycle, starting with the purchase of raw materials all the way through to shipping and invoicing finished products. Softengine developed a unique Multi-Level Trace feature, which automatically traces every step and ingredient of the entire cycle backward from the shipping documents received by the customer to the initial purchase order sent to the vendor. Armed with this solution, food-based businesses are able to conduct quick and precise recall practice runs and actual recalls, and maintain total compliance with all FDA requirements. Food One Softengine enables its customers to meet rigorous requirements through data validation, including compliance with GS1 Bar Codes standards.

Flexible Commission and Rebate Management
SAP Business One – Food One offers multiple commission and rebate types. For example, a salesperson or broker might get paid a commission for each item sold based on a percentage of the sale price or a fixed dollar amount by the case/pound. Similar options apply to rebates, where customers might earn a rebate on a per-pound or per-case basis and apply that to a future purchase or they might get their rebate in the form of a discount at the time of purchase. The parameters for commissions and rebates may be changed at any time.

Order Guides Streamline Ordering Process for Customers and Vendors
Softengine augmented the core functionality in SAP Business One to create Sales Order Guides and Purchase Order Guides – catalogs of items designed to streamline the ordering process between customers and vendors. When you access the Order Guides feature, you can view the purchase history of any customer or your purchase history from any vendor, including the last price paid and quantity ordered for a particular item. A great time-saving benefit of the Order Guides is that you can use information from previous orders, just by selecting the previously ordered items and clicking one button.

Raw Materials Management
SAP Business One – Food One offers top-flight raw materials management, including issuing and tracking support, potency control, catch-weight capabilities and conversion of material from one unit of measure to another.

Hazardous Material Handling
SAP Business One – Food One ERP systems identify, store, label and provide automated procedures for handling high-risk or incompatible products.

Automated Delivery Route Management
Establish default delivery routes for each day of the week and automatically assign the delivery route to applicable sales orders. Optionally interfaces to Roadnet.

For more information about SAP Business One – Food One solution, please contact Barry Lederman: 818.704.7000, blederman@softengineusa.com