Newsletter Vol. 63 - Introduction

Softengine News is dedicated to keeping you up to date with the latest information regarding SAP Business One systems, Softengine solutions and Best Business Practices.

What's New?

Spotlight on Products: Sales Mobility Extensions for SAP Business One – iVend Mobile POS, Coresuite Mobile Sales and NuORDER Brands

iVend Mobile POS
iVend Mobile POS transforms an Apple iPhone, iPod Touch or iPad and select models of Android tablets into a fully functional point of sale terminal on the go. It integrates the power and functionality of a traditional terminal POS into a mobile device that allows you to service customers anywhere, trade show floor, customer's premises or on your shopping floor anytime. It is an interactive point of sale system, combining personalized selling with instantaneous inventory look-ups**, bar-code scanning** (external Bluetooth scanners or device cameras), **wireless payments (credit cards)**. Sales reps could now be more productive as they can immediately create new invoices, look for customer information, key in new customer data, process gift cards, and perform inventory lookups on the shop-floor while interacting with the customer.

iVend Mobile not only works when the device is connected to the store or the HO server over a Wi-Fi / 3G / 4G / LTE connection **(on line mode)** but is also designed to work even when there is no network connectivity **(offline mode)**. When connectivity is established, the system will transmit the data, including credit card transactions. In the online mode the transaction validations like – special pricing, promotions, coupon based discounts get applied in real time with updated values from SAP Business One.

Coresuite Mobile Sales

Coresuite mobile solution is ideal for sales reps out in the field. It can create quotes and orders on the go, **either on- or offline**. With Coresuite mobile sales, you can create quotes directly on the mobile device, and send it to the business partner immediately for review as a PDF via e-mail or print it directly via AirPrint. A comprehensive ordering tool makes it possible to place orders quickly and efficiently on your mobile device with exact warehouse stock data, prices and sales conditions. You can access current stock lists and if you commit items and products, they are automatically deducted from the stock list. In this way you can stay up-to-date on which items are available and will always have an updated product list. Orders can be placed easily with an external **barcode scanner**, iPhone or iPad camera or via manual entry. Once the order is created, you can capture the customer's signature, e-mail it to the customer as a PDF or even print out via AirPrint.

NuORDER Brands

NuORDER provides the most feature-rich enterprise ready platform wrapped in a beautiful fashion-forward interface. Brands are able to create custom line sheets, place orders, and update inventory in real time **(online)**, and the **offline** iPad app allows brands to conduct business anytime, anywhere. Buyers can access collections online and are able to place digital orders with ease. The technology is scalable to both large and small businesses, integrates seamlessly with users' back-of-house SAP Business One systems.

For more information about the latest Mobility Extensions for SAP Business One implemented to your specific needs, please contact Barry Lederman: 818.704.7000, blederman@softengineusa.com.