



## Newsletter Vol. 65 - Introduction

Softengine News is dedicated to keeping you up to date with the latest information regarding SAP Business One systems, Softengine solutions and Best Business Practices.

### What's New?

#### Spotlight on Product: VALOGIX® Inventory Planner

VALOGIX® Inventory Planner is seamlessly integrated with SAP® Business One providing automated forecasting, replenishment, and optimization. It manages an unlimited number of items and locations simultaneously. Users have instant visibility to the Master warehouse, to branch locations, retail locations, and everything in between. The proprietary planning engine efficiently plans for each item/location combination based on its own unique characteristics.

Optimization provides exceptional value by safely reducing inventory and controlling purchasing. Key features in VALOGIX Inventory Planner:

#### Predictive Demand and Replenishment Planning

- Enhanced forecasting for highly seasonal and slow-moving items
- Vendor planning for easy replenishment management
- New Items are easier and faster with the “proxy process”
- Simultaneously generates new orders and stock transfers

#### Sophisticated Item Management

- Enhanced details show lead time, service levels, vendor, and more
- Full visibility at all locations: virtual, real, & customers (if desired)
- Dynamically computes and reports on excess and obsolete inventory
- Automatically sets shelf stock by item and location

#### Enhanced MRP Planning

- Restricts supply and demand in multiple warehouse environments
- Automatically computes forecast for production orders
- Replenishment planning is optimized for better asset and spend control
- Creates a single purchase order per supplier covering multiple warehouses

## THE REAL SAVINGS STORY

Valogix solutions help you meet customer demand without over-investing. Immediately after installation, the built-in algorithms compare your current inventory item mix and capital investment to the Valogix recommended inventory investment. Excess and Inactive inventory are identified for your review along with all current Open Orders which could result in an even greater excess inventory. This information is displayed in an easy to use format and provides you with the ability to reduce the cash needed to meet customer demand.

## SOLUTIONS THAT WORK

Valogix offers intelligent, dynamic, and proven solutions for inventory planning. Inventory Planner forecasts future demand, creates a balanced, optimized inventory, sets reorder points, and creates new orders automatically. Valogix solutions offer the added benefit of providing the potential for positive cash flow within days of installation. Solutions optimize your inventory investment relative to your customer service goals, allowing you direct control in achieving the highest return on your investment. All of Valogix solutions are scalable to handle inventories of all sizes.

## THE BOTTOM LINE

We know you work hard every day. You may think your inventory is under control, but can you be sure? Each day you are not using Valogix solutions, you are missing out on the opportunity to free up CASH. For example, based on an inventory value of \$1,000,000 and an average inventory reduction and productivity gains of approximately 31% (based on Valogix customer surveys), as much as \$310,000 in positive cash flow can be realized. Why wait? It doesn't get any easier or better than this.

### Ideal For:

- Retailers
- Distributors
- Manufacturing
- MRP Enhancements for Purchasing and Creating Production
- Ships (commercial and luxury)
- Auto Dealers
- Plant Maintenance Shops
- 3<sup>rd</sup> Party Maintenance and Service Providers
- Equipment Dealers
- Repair Shops
- Truck and Vehicle Fleet Maintenance
- Facilities Maintenance Service Organizations

For more information about VALOGIX® Inventory Planner and SAP Business One implemented to your specific needs, please contact Barry Lederman: 818.704.7000, [blederman@softengineusa.com](mailto:blederman@softengineusa.com).

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