



Newsletter Vol. 75 - Introduction

Softengine News is dedicated to keeping you up to date with the latest information regarding SAP Business One systems, Softengine solutions and Best Business Practices.

What's New?

Spotlight on our Cloud Partner: Virtustream

Virtustream is the cloud computing partner of choice for enterprises running SAP in the cloud. SAP itself is an investor in Virtustream, as well as a customer, supplier and partner. No other cloud services provider has the breadth and depth of experience, knowledge and credentials. Softengine's and Virtustream's extensive portfolio of professional services offerings are available to help ensure the successful migration of your SAP instance. The Virtustream Enterprise Class Cloud provides a secure, highly available, Infrastructure as a Service (IaaS) to enterprises and government customers.

xStream™, Virtustream's cloud management software for private, public, and hybrid clouds, enables customers to move existing mission-critical and production applications to the cloud. Powered by Virtustream μVM™ technology, xStream™ delivers enterprise-grade security and compliance, performance SLAs, multi-tenant efficiency, and consumption-based charging for both legacy and web-scale applications.

Both xStream™ cloud software and the Virtustream Enterprise-Class IAAS Cloud deliver secure, highly efficient cloud solutions, backed by performance SLAs, for mission critical applications (SAP, Microsoft, and thousands more) to run in public, private and hybrid clouds today.

Virtustream Security Solutions

The threats, complexity and cost of security and compliance is growing every year. The compliance audit demanded by regulations is evolving from 'discreet compliance' to 'continuous compliance', with requirements dictated by standards like **FISMA, Fed RAMP, HIPAA, PCI, GLBA or Sarbanes-Oxley (SOX)**.

Virtustream Security Solutions offer software solutions for Enterprise Risk Management, Cyber Situational Awareness and Regulatory Compliance for commercial, public sector and service provider markets. The Continuous Risk and Compliance Monitoring solution provides standards compliant capabilities to assess and mitigate risk within an enterprise/government/service provider on a proactive basis. The ERM solution monitors existing IT, private clouds and public clouds enabling a single integrated solution for the most complex environment.

Moving SAP into the Cloud

Virtustream offers complete SAP portfolio coverage, including ERP, CRM, Analytics and Business One in the cloud. Virtustream's innovative and patented μ VM resource management technology allows us to deliver application-level SLAs with sub-second response time.

Virtustream customers experience dramatically improved SAP economics:

- SAP is faster in our cloud (Up to 50%)
- SAP is cheaper in our cloud (Up to 65%)
- SAP is secure in our cloud
- SAP is elastic and resilient in our cloud

Virtustream and Softengine Credentials

- 100+ SAP Large Enterprise clients running production SAP in Virtustream Enterprise Class Cloud.
- 1000+ Softengine SAP Business One users running
- First production SAP customer in a multi-tenant cloud
- First production SAP ERP Central Component (ECC) running on HANA in the cloud. Read the press release.
- Member of SAP Cloud Technology Advisory Board
- Member of SAP Cloud Benchmarking Group
- Certified SAP Cloud Services Partner
- Certified SAP HANA Enterprise Cloud Partner
- Certified SAP Hosting Partner
- Certified SAP Business One On Demand Provider

SAP Business One OnDemand in the Cloud

With SAP Business One, ERP solutions are quick to deploy and easy to run and maintain. And, by moving into the cloud, you get even more flexibility, security and cost savings. Virtustream has been selected by SAP to serve as the core infrastructure for Business One on demand in the cloud solution.

End users benefit from the enhanced performance, increased flexibility and cost efficiencies of a cloud solution, including:

- Data security and access
- Technical support
- System performance optimization
- Software and system maintenance

Hosting infrastructure with 24x7 technical support provides a high availability cloud environment and disaster recovery without investing in, and maintaining, additional costly infrastructure.

Cost Effective Pricing

Subscription-based deployment options enable us to offer predictable, monthly, cost-effective pricing.

For more information about SAP Business One in the Cloud, please contact Barry Lederman: 818.704.7000, blederman@softengineusa.com.

This promotional e-mail provides information on Softengine's products and services that may interest you. If you prefer not to receive e-mail from us in the future, please reply with subject: Unsubscribe.