

# **BLACKSTONE ADVANCED TECHNOLOGIES LLC**

Woman Owned Business\*

# Jamestown, New York

Sheet Metal and Light Structural Fabrications

275,000 sq. ft



# Company History

- 1940 Marine & Office Furniture
- 1994 Locomotive Mufflers for General Electric
- 1995 GE San Francisco Bay Transit Project  
First Marine Furniture Order  
Acquire Jamestown Facility  
Employment Exceeds 50
- 1997 ISO Certification
- 1998 Employment Exceeds 75  
1<sup>st</sup> Transit HVAC Enclosure - Thermo King SEPTA
- 1999 NASA Console Multi Year Program  
Acquire Buffalo Facility for Larger Items
- 2000 Contract Direct with USPS
- 2002 Awarded Virginia Class Submarine Block 1 - 3 Furniture Contract
- 2003 Awarded New York City Transit R160 HVAC Contract  
Contracted by USN to Design/Build SCBA Lockers  
Lockheed Martin USPS APPS Multi-Year Program 2008  
Employment Exceeds 200-Sales Exceed \$20M
- 2012 Implemented Cellular Manufacturing
- 2014 Heather & Richard Turner purchased BBEI : BAT LLC
- 2015 Implemented EPICOR ERP System
- 2016 Awarded CUBIC Transportation Pay Fare Cabinet Contract
- 2017 Awarded Virginia Class Submarine Block 4 Furniture Contract

# Blackstone Team

“Customer Satisfaction Specialist” is Everyone’s Job Title



- Progressive Philosophy & Culture
- Encourage Innovation & Creativity
- Employee Involvement & Open Communication
- Supportive of Change & Improvement
- Dedicated & Responsive to Customer Needs & Demands
- Thriving to Learn New Technology

# **Blackstone Team**

ISO 9000 Assessor

AWS Certified Weld Inspectors

ASQ Certified Quality Engineers

AWS Certified Welders

Military Quality Program  
Compliance

MIL-STD 45208A, MIL-STD 9858

# Production Processes

Cutting & Punching

Forming

Welding

Finishing, Graining & Polishing

Painting & Powder-Coating

Assembly

Inspection & Test

# Typical Materials Use

Stainless, Steel & Aluminum

Sheet Material Thicknesses:

.030" to .500" +

Structural Steel

Aluminum Extrusions

# Laser Cutting Systems



2000 Watt Cincinnati  
CL-707 Ultra High  
Speed Laser Systems  
(3) machines with 6' x  
12' bed - (2) machines  
with 5' x 10' bed  
Positioning accuracy of  
+/- .002" over the entire  
cutting area  
Positioning speeds of up  
to 6,000 inches per  
minute



# Forming and Bending



# **Welding Certifications**

AWS D1.1– Structural Welding

AWS D9.1– Sheet Metal Welding

AWS D1.2– Aluminum Welding

AWS B2.1– Spec for WPR & PQR's

Customer Specific Weld Processes

# Experience and Reputation

General Electric

Alstom

WABTEC

Nippon Sharyu

Mitsubishi

Lockheed Martin

Bombardier

NAVSEA

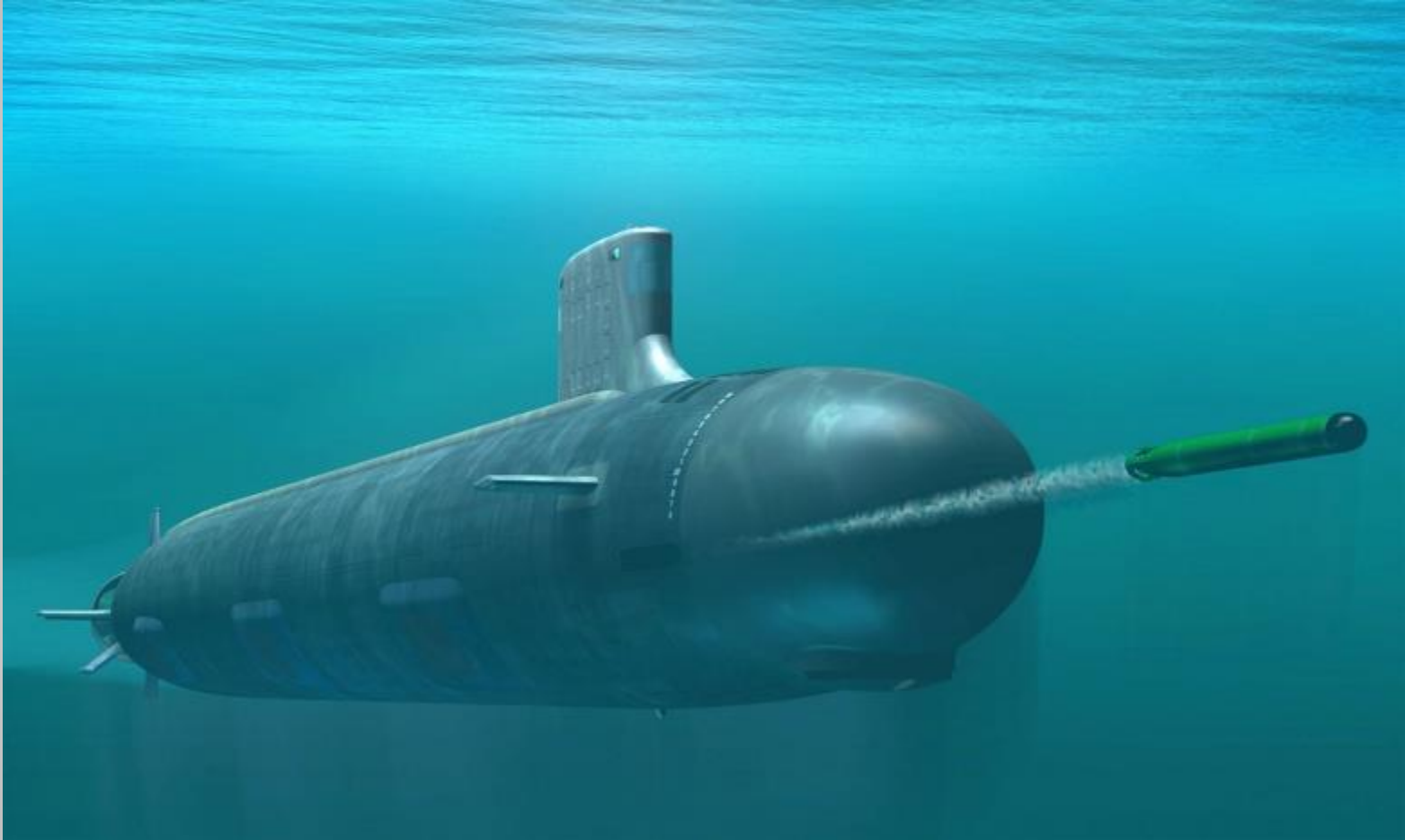
Westinghouse

Kawasaki

Knorr Brake

CAF

# Virginia Class Attack Submarine



**Outfit entire ship with all Marine furniture and SCBA lockers.  
Total number of ships built: 18 (Block 1 – 4)**

# Self Contained Breathing Apparatus Lockers



SCBA (Self Contained Breathing Apparatus) Lockers for the Department of Defense

Lockers hold air tanks of various sizes and weights  
Finished with high-gloss red powder

# Marine Furniture



# Scientific Tables



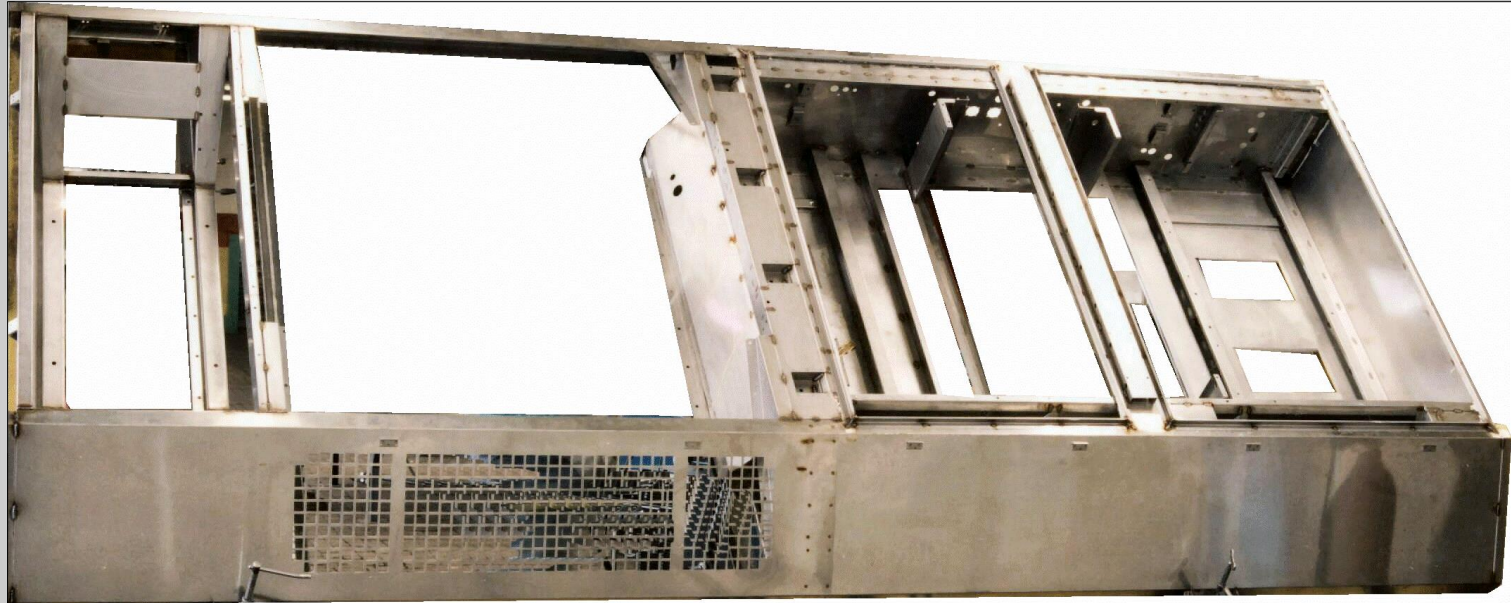
# Transit Systems



WABCO “DART” Transit Car HVAC Housing



# Transit Systems



## **ThermoKing “SEPTA” Transit Car HVAC Housing**

This was an HVAC unit produced for Thermo King for SEPTA Philadelphia

Material: 18 GA Stainless Steel & finished with a brush satin finish

Size: 14' L 8" W x 16" H

# Transit Systems



**Westcode “SEPTA” Transit Car HVAC Housing**

# Transit Car HVAC Enclosure Weldments



Customer: Westcode  
Car Builders: Alstom & Kawasaki

# Transit Systems



NYC "R160" Transit Car HVAC Housing

# Transit System

**Material**  
.040" to .125"  
Stainless Steel

**Size**  
12' L x 7' W x 2' H

**Finished Weight**  
750 lbs.

**# of Components**  
659

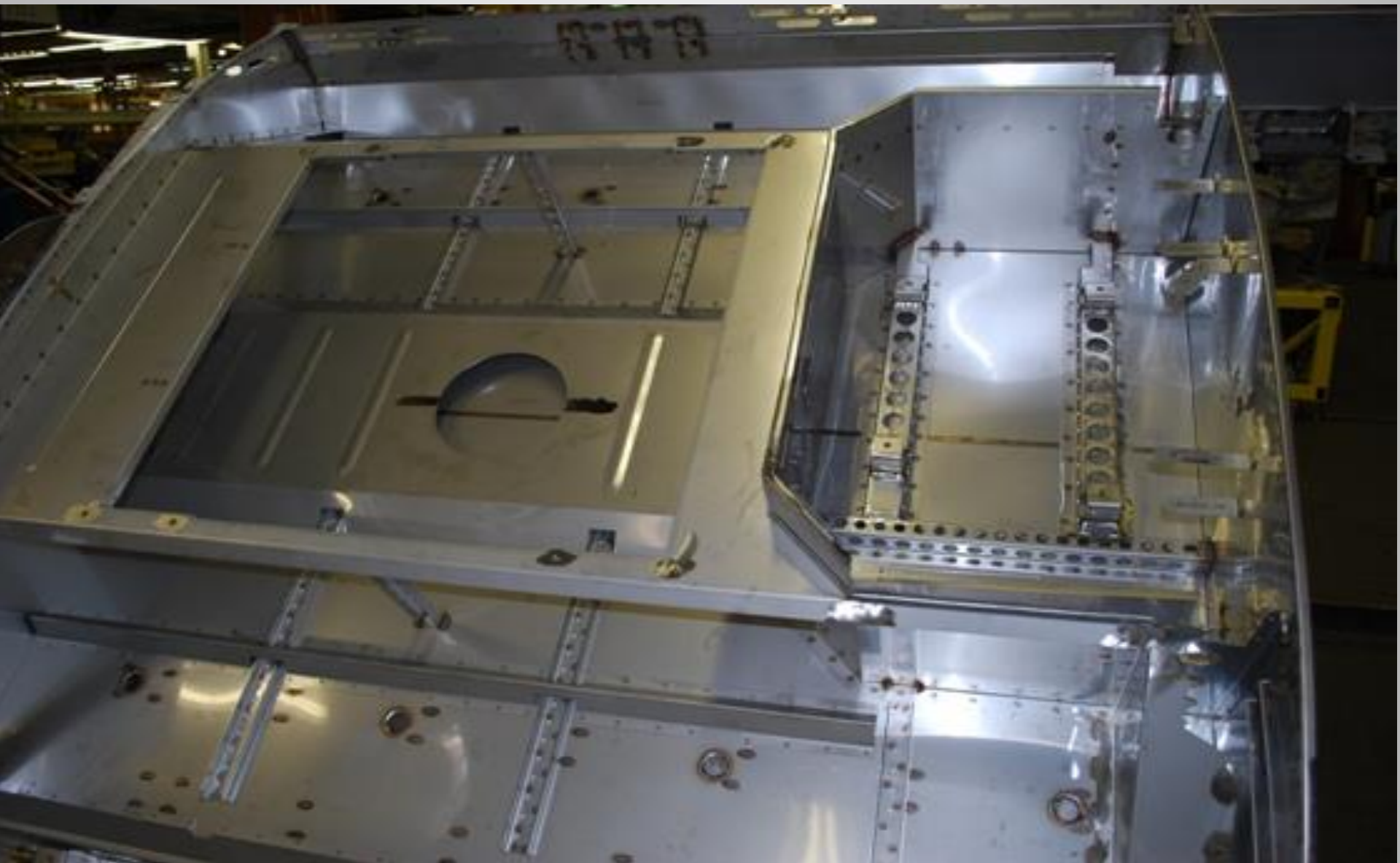


**700 Inches of Weld**

**2200 Spotwelds**

**Production Volume/Rate**  
3000+ Units provided to date  
26-28 units per week





# Transit Systems



**“Bi-Level” Transit Car HVAC Housing  
Bombardier – Seattle, Montreal**



# Transit Systems



## CUBIC Pay Fare Cabinet

This unit was manufactured for CUBIC Transportation Systems –  
end customer is the New York City Transit Authority  
Construction is stainless steel with a high cosmetic exterior

# Transit Systems



## **Adtranz “R142” AC/DC Inverter Frame**

This unit was manufactured for Adtranz-Daimler-Bombardier, NYC  
Construction is of steel. The interior is powder-coated and the exterior  
is wet spray paint.

Size: 12” L x 7” W x 2” H

Weight: 750 LBS

Components: 300 Plus

# Off Highway Equipment



**Dynamic Brake Box/Silencer Package for a Mine Hauler**

# Locomotive & Rail Maintenance Equipment



**Size - 7' H x 10' W x  
3.5' D**

**Weight - 1000+ lbs.**

**Components - 100+**

**Powder-coated  
interior**

**Wet sprayed exterior**

**Some hardware was  
included**

## Locomotive Electrical Enclosure

**Blackstone manufactured 100 enclosures for Union Pacific**

# Locomotive & Rail Maintenance Equipment



## Locomotive Wiring Raceway

Fabricated from 2" X 3" X 1/4" Structural Angle and 1" X 2" x 3/16" structural channel  
Finished with a prime paint

# Locomotive & Rail Maintenance Equipment



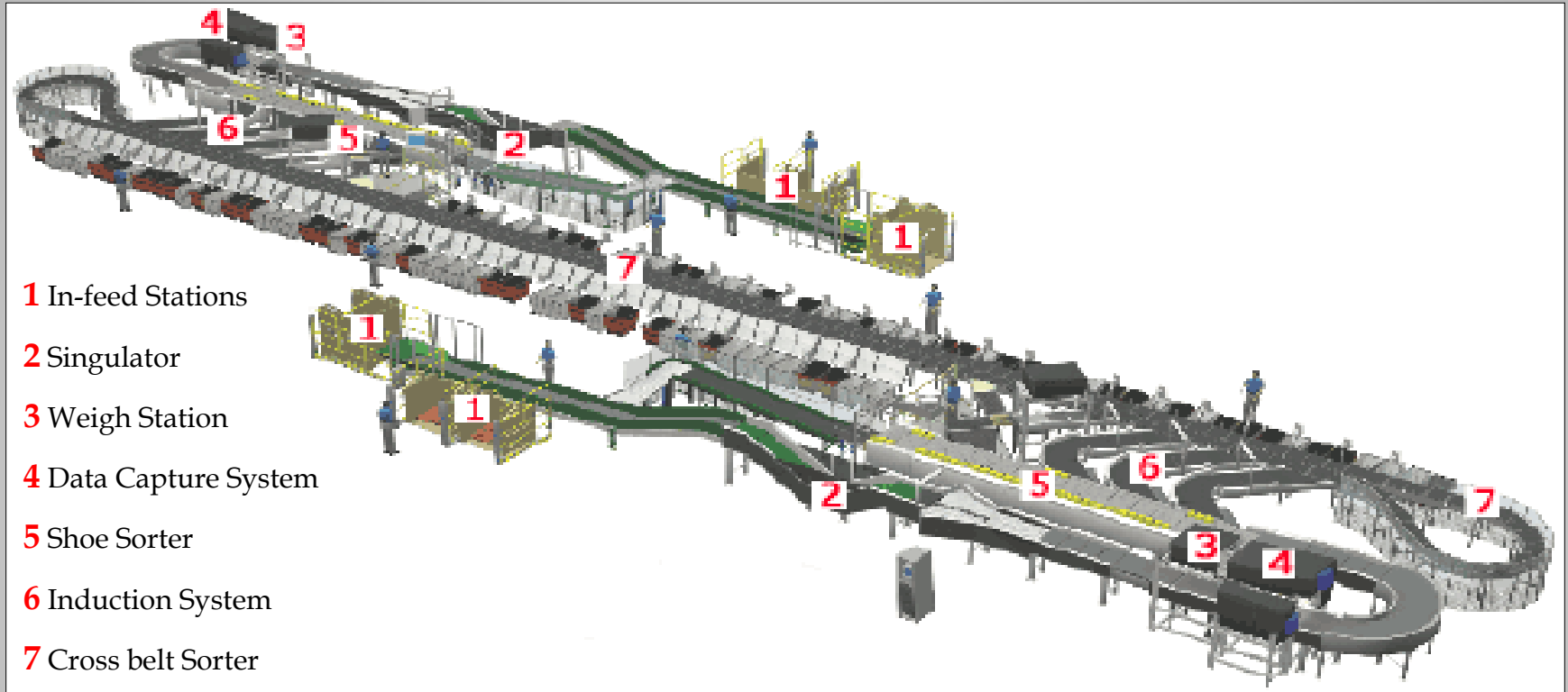
## Locomotive Wiring Raceway

Fabricated from 2" X 3" X 1/4" Structural Angle and 1" X 2" x 3/16" structural channel  
Finished with a prime paint

# Locomotive



# Parcel & Postal Equipment



## USPS APPS Program

Blackstone has delivered to the following locations:

Tampa Bay (2)  
Los Angeles (2)  
Santa Clarita  
Kansas City

Sacramento  
Milwaukee  
Chicago  
Kearney, NJ

Anaheim  
Phoenix  
Orlando  
Brooklyn

San Jose  
Dulles, VA  
Nashua, NH  
Omaha

Charlotte  
Houston(2)  
Scarborough  
Baltimore



# Breakdown of the Work Instruction

BLACKSTONE SPECIFICATION  
R160 FABRICATION CELL

SP000085-913

Engineering Work Instruction ID

OP	DESCRIPTION	INITIAL
33	STEP 1- Reference drawing EY101900 zone G3 to H3 and photos	PJS
	STEP 2- Obtain EY101913 weldment from step 32.	
	STEP 3- Obtain 1 item 12 (EY404963H15) Wire Support.	
	STEP 4- Obtain 1 item 14 (EY404963H16) Wire Support.	
	STEP 5- Using fixture # _____ locate items 12 and 14 to EY101913 weldment and tack weld into position.	0.25
	STEP 6- Mig weld 3/16 inch long on both sides of each leg on items 12 and 14 to EY101913 weldment	

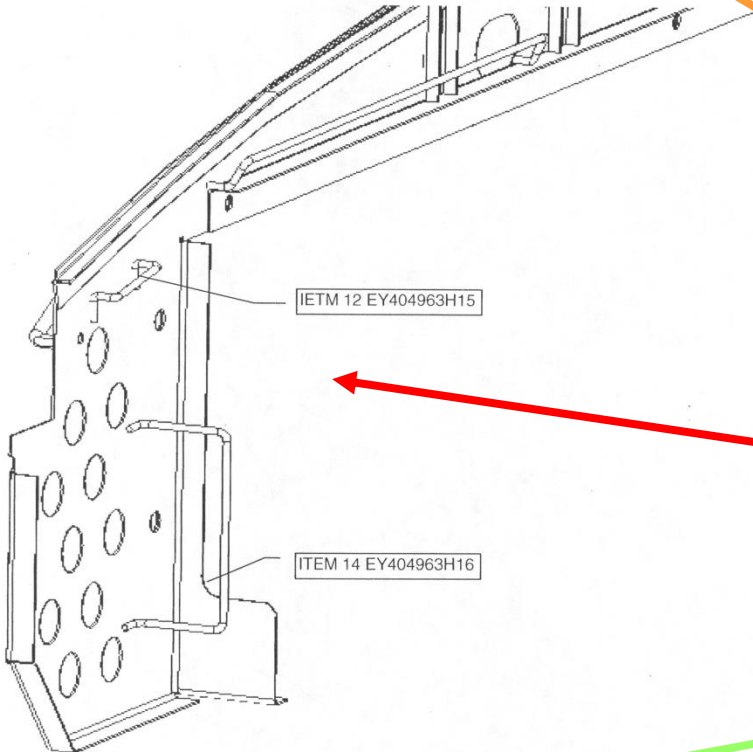
Production Sign-off

Description of Tasks

Program Identification

Pictorial or drawing Element

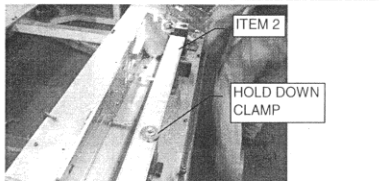
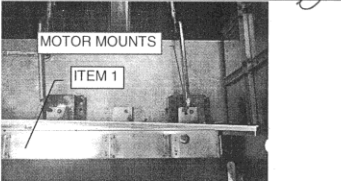
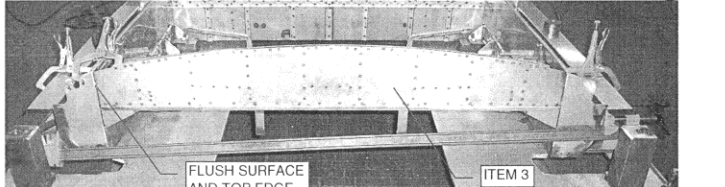
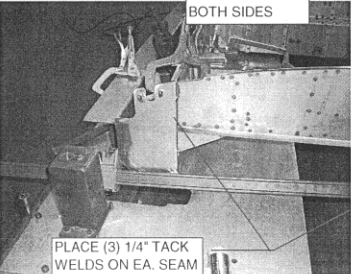
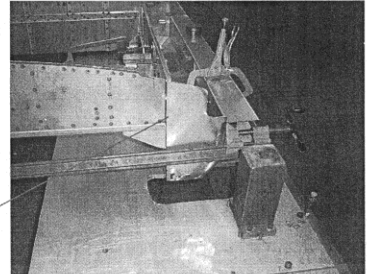
Controlled Document Status



# Sample Documentation Pages

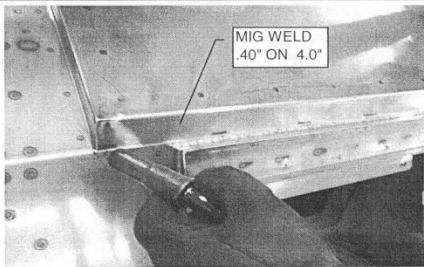
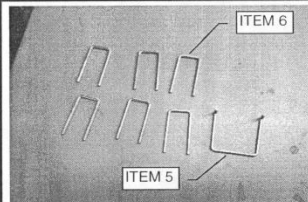
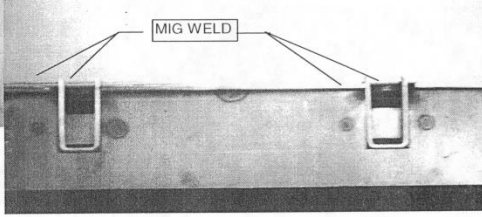
BLACKSTONE SPECIFICATION R160 FABRICATION CELL *2896* SP000085-210

WORK CENTER 3 MAIN WELDMENT (EY104210 FRAME ASSEMBLY) SERIAL #  
 SPOT WELD PER RYOUSAYO0047004-D AND WELD PER SPW000038 & ANSI B2.1.009

OPERATION DESCRIPTION		HRS=	8.00
OP 1	STEP 1- Reference drawing EY104210, EY101911 and photos. STEP 2- Obtain (1) Item 1 (EY101903G01) Bottom Plate Middle and (1) Item 2 (EY101903G02) Bottom Plate Middle. STEP 3- Locate items 1 & 2 on fixture # 4423 and clamp into position.	INITIAL	<i>[Signature]</i> 0.25
 			
OP 2	STEP 1- Reference drawing EY101911 and photos. STEP 2- Obtain 1 Item 3 (EY101904) Filter Frame End. STEP 3- Locate item 3 between items 1 & 2 Bottom Plate Middle's. Flush the edges of all parts - make sure spot weld flanges are tight. Clamp and tack weld into position.	INITIAL	<i>[Signature]</i> 0.20
  			

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BLACKSTONE SPECIFICATION R160 FABRICATION CELL SP000085-913

30	STEP 1- Reference drawing EY101913 zone J12 (weld correction copy) and photos STEP 2- Mig weld seam .40" on 4.0" centers per print.	INITIAL	<i>[Signature]</i> 0.10
			
OP 31	STEP 1- Reference drawing EY202802 zone D2-D10 and photos STEP 2- Obtain 1 item 5 (EY404963H14) wire support STEP 3- Obtain 6 item 6 (EY404964H06) wire supports STEP 4- Using fixture 4475 locate items 5 and 6. STEP 5- Tack weld into position and remove the fixture STEP 6- Mig weld .38" long on both sides complete per print. STEP 7- Clean and dress the welds.	INITIAL	<i>[Signature]</i> 0.25
 			

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The R160 HVAC Program is an excellent example of Blackstone's level of process control. Above are 2 sample pages of the 135 page Engineering Work Instruction utilized in the fabrication of every unit.

**Thank you**