



Revenue Leakage and Cost Recovery Solutions

A powerful combination of services, proprietary technology and methodology that is based on over 20 years of experience in working with hundreds of mid-size to large organizations in finding revenue and cost recovery opportunities.

Better Results with Better Technology

Arbutus is for teams that want an analysis technology that allows for a better range and quality of audit tests, while minimizing the cost and complexity of implementing those tests.

Based on 25 years of software innovation excellence, Arbutus will help you simplify even the most complex data access and processing challenges.

Contact Arbutus to learn more.

“The system from CRP helped us to stop many duplicate invoices from being processed over the past 6 years. I believe any company that does not have a system like this installed does not realize how much money they may be losing in duplicate payments. We continue to run the CRP suite of tests each morning and believe it is one of the most important processes we run each day.”

Fortune 1000 Retailer

One of the world's leading experts in cost recovery and the developer of the most advanced audit analytics technology have combined their expertise into a unique offering that has proven to generate top findings in the following areas:

- Unapplied vendor credits
- Unauthorized T&E expenses
- Duplicate vendors
- Procure to pay process efficiencies
- Improved travel policy
- Inactive vendors
- Phony vendor and billings
- Phony employee charges
- Duplicate payments
- Vendors appearing on “watch” lists
- Over-priced purchased goods
- Payment discounts not taken
- Improved payment terms
- Tax ID (TIN) Matching
- Improved vendor negotiations
- Reduced business expenses

Our library of analytics can be applied within days in the following areas:

- Accounts Payable / Vendor Management
- General Ledger Journal Entry Surveillance
- Travel & Entertainment / Procurement Cards Monitoring
- Payroll and Human Resource Management

WHY USE THIS SOLUTION?

Transactions are at the heart of virtually all business risk, including revenue leakage and cost recovery. By analyzing 100% of your relevant data with the right technology and revenue recovery analytics, we are able to deliver an unrivaled level of findings.

Many departments feel they are under-utilizing analytics and struggle with finding an affordable, achievable path to meet their objectives in fraud detection. Arbutus Software and Cash Recovery Partners, LLC have proven they are the right analytics team by offering:

- **Positive & Flexible cost of ownership** – A number of deployment options are available including the ‘No Cost – Recovery Guarantee’ offer. This solution is currently saving clients millions annually with the largest recovery set at over \$100 million.
- **A map of our analytics to your process mistakes, control circumvention, and frauds** – We map our reports to your top business process issues so that we can quickly run a health check to see where best to focus review efforts.
- **Fast delivery of analysis and reports** – Our background with all of the top ERP systems (SAP, JDE, Oracle, PeopleSoft, Navision, and legacy systems) allows us to quickly access your data for review. The Arbutus Enterprise Edition is used to provide high performance processing in a data secure environment.
- **Proven ways to reduce false positives** – Gain access to over 20 years of experience in detecting fraud schemes at hundreds of organizations.

Solution Options

OPTION #1: REVENUE LEAKAGE & COST RECOVERY HEALTH CHECKS

Are you missing potential revenue recovery opportunities? Prescribe one or several of our specialized health checks on your key transactional data, the lifeblood of the organization. Each health check is a short-term consulting engagement that applies revenue & cost recovery expertise and a portfolio of predefined analytics and reporting templates.

Outcome

- A set of reports based on proprietary cost and revenue recovery technology and methodologies.
- Recommendations on potential recoveries and any other remediation of business processes will be provided in a final summary report.

OPTION #2: REVENUE LEAKAGE & COST RECOVERY OPPORTUNITY ASSESSMENT (WITH COST GUARANTEE)

This is an opportunity to apply a fresh set of eyes and a fresh set of technology to the areas where revenue loss and cost recovery most often occurs. The eyes that would be applied to your key areas have over 20 years of experience and success in finding revenue recovery opportunities in large and midsized organizations. The technology that would be used is based on over 25 years of active development in audit and fraud detection, and cost recovery.

The Revenue Leakage & Cost Recovery Opportunity Assessment is a fully planned and budgeted consulting engagement where a full set of leakage and recovery tests are applied to your transactional data. Most reviews begin with an accounts payable and general ledger download. The expected outcomes will be identifiable revenue recovery opportunities.

Contact Arbutus today to learn more about this exciting No Cost-Guarantee Offer.

OPTION #3: REVENUE LEAKAGE & COST RECOVERY MONITORING

We find that each organization has a defined set of business processes built around a common ERP financial package which maintains the company's specific requirements. Therefore, permanent deployment of a suite of tests for identified high risk areas is a customized offering of starting with a toolkit of pre-defined analytics and building a specific system for that organization.

Analytics are applied on both a spotlight (focused) and floodlight (broad) basis to provide comprehensive testing coverage.

The permanent deployment of these tests can be the next step after seeing the results and performance of a health check. If there is already a recognized need for improved revenue leakage testing, a low-cost proof of concept can be performed over a 30-day period to facilitate your decision making.

Contact Arbutus to learn more.

"I hired CRP in a forensics case I was working on, and their work really helped us detail lost funds and a better means of recovering them. "

Jason Blumer, CPA, CITP

Chief Innovation Officer

Blumer & Associates, CPAs, PC

NO RISK TO FIND RISK: THE ARBUTUS COST RECOVERY GUARANTEE

With Option #2, Arbutus will guarantee that the dollar value of the recoverables will be at least twice the amount of the invoice – or the invoice is forgiven.

Based on 25 years of innovation excellence, Arbutus delivers the very best in purpose-built audit analytics technology to meet the exacting demands of today's business environment. Auditors, business analysts, and fraud investigators rely on Arbutus to enhance their testing, analysis, and compliance capabilities.

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