# **"Smart Engineering" for building services and industry**



Improved design using digital twins. This sums up the principle by which Alexander Bürkle GmbH & Co. KG has recently been organising its engineering and assembly of control cabinets. A central prerequisite for this is the EPLAN Platform. In the more than 100 years since its foundation, Alexander Bürkle GmbH & Co. KG has always been reinventing itself, but always based on its established core competencies.



### THE PROJECT

#### **The Challenge**

The way into the age of industry 4.0 associated with this, the highest possible digitalisation.

#### **The Solution**

- The basic planning work will be automated – down to the last detail.
- Even the labelling of the cables and wires which will later also be automatically is created - is already fixed, as well as the 3D structure of the switch cabinet.



At Alexander Bürkle, wires are labelled automatically from EPLAN

The company, which employs around 800 people at 22 locations in southern Germany, is currently moving from being an electrical wholesaler to a service provider that offers customers in building technology and industry smart engineering support, thereby supporting them on their way to a digitalised future. Alexander Bürkle has developed an entire portfolio of "smart industry" services for its target industrial market. The basis for these services is control cabinet engineering, which Alexander Bürkle offers for building services engineering (electrical distributors) as well as for industry. Initially, this department worked as a contract manufacturer for its customers. The business segment was then expanded in a targeted way to include (semi)automated systems for wire assembly, labelling and metalworking, as well as smart services such as control cabinet optimisation. This resulted in increasingly more companies taking advantage of Alexander Bürkle's engineering know-how. Control cabinet engineering therefore grew continuously.

## The beginning with "Smart building" one and a half years ago

A good one and a half years ago, management decided to consistently expand the engineering services in this area

and to show customers a way into Industry 4.0 using a new concept for the planning of electrical systems. Building services engineering was the first. Fabian Camek, Engineering Manager: "We replaced the ECAD software, migrating it to EPLAN which offers the best opportunities for end-to-end data utilisation - from the initial concept through to detailed planning and plant operation". The benefits of building distributor design with EPLAN Cogineer and Preplanning tools can be described in one sentence: "While the designer - usually on site at the customer premises - configures the distributor and selects and assigns components via drag & drop, the ECAD system takes over the design work in the background". The basic planning work is therefore carried out automatically down to the fine detail. Labelling of wires and conductors - which are also automatically created later - is then already established as is the 3D structure of the control cabinet.

#### Second step: Control cabinets for Industry 4.0

In a second step, Alexander Bürkle transferred these principles to control cabinet engineering for industrial customers such as leading machine tool manufacturers. Here, too, the



"For us, this speeds up control cabinet design considerably because the parts are selected according to a system of options. We also make the data available to customers on request, and there is hardly a cutomer who doesn't appreciate this service."

Fabian Camek, Head of Electrical Design at Alexander Bürkle GmbH & Co. KG, Freiburg



Fabian Camek, Head of Electrical Design at Alexander Bürkle GmbH & Co. KG (right), with Ruben Schemel, Head of Production Control Cabinet Construction and Production Planning

amount of engineering is increasing, so an important prerequisite is integrated planning and electrical design on the EPLAN Platform, which begins with EEC One (in future with EPLAN Cogineer). (Pre-)planning is carried out using EPLAN Preplanning, 3D control cabinet layout using EPLAN Pro Panel, and hydraulic and pneumatic control design using EPLAN Fluid.

#### High demand for parts data

An important prerequisite for automated control cabinet design and assembly needed to be met beforehand. All components required for the assembly of the building distributors and, in a second step, the control cabinets for industry are stored in EPLAN with all characteristic data and dimensions. Three colleagues in the electrical design department record new parts according to standardised guidelines, stored in a "Style Guide", and enter them into Alexander Bürkle's parts database. It is effort that pays off for both Alexander Bürkle and the customer.

#### Parts database as the basis for a "digital twin"

It is therefore only logical that Alexander Bürkle also offers this service to customers in the industrial sector. Providing parts data according to the "Style Guide" standards is a project that is carried out separately from control cabinet design. The demand for the data is high. The reason for such demand is that for mechanical engineers and their customers, the data portrays "digital twins", i.e. the virtual image of a machine or system that can be updated to its real twin over an entire service life. Fabian Camek: "Because digital and real systems are permanently connected, they develop an object memory. Those who use and maintain the digital data save time and money because they can, for example, better plan system implementation and maintenance and always have all the necessary information at hand when servicing is required. This data is also very valuable when modernising or converting a machine".

#### The advantages of end-to-end data utilisation

When asked about the other advantages of integrated electrical design, Fabian Camek was able to come up with many aspects: "We now design organically, starting from the





A typical product from Alexander Bürkle - a real mounting panel

functions and structured according to modules and fields". Designers do not start with selecting a control cabinet size because its size automatically emerges from the functions, components and modules. Electrical designers use the Rittal range unless customers request otherwise. According to Fabian Camek, the improved workflow also means that designs are error-free right from the start. Furthermore: "Many specific tasks, such as selecting the wires for cable ducts or labelling equipment, are performed automatically. The data can even be used for seaworthy packaging. The dimensions of a seaworthy crate can be derived from EPLAN, as can the transport weight for the forwarder".

#### Worldwide first use of the Terminal Server

The Terminal Server further improves data consistency and transparency. The EPLAN software was adapted to this technology, which enables a centralised infrastructure. Required data such as 3D views of control cabinets, circuit diagrams, etc. are provided independent of location, e.g. on a laptop or tablet. Fabian Camek: "We are the first in the world to use this tool and have also used it to link up with electrical designers in the Frankfurt branch. We design and build the control cabinets there for the US market according

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And here the digital twin of the mounting panel

to UL/ ANSI and, by using the Terminal Server, can access a shared data pool from both locations".

## On track to move from being a manufacturing service provider to a systems house

In view of these benefits and the high demand for advanced engineering services, it is not surprising that Alexander Bürkle feels it is on the right track with the EPLAN Platform. Fabian Camek: "The decision was right. We have expanded our engineering portfolio and keep in contact more intensively with customers, who we save a lot of work". One of the goals for the near future is for customers to configure their projects on an EPLAN Platform provided by Alexander Bürkle, and then receive the (largely automated) planning with all parts lists, 3D views and circuit diagrams. The benefits of this new type of sharing tasks are enormous. Alexander Bürkle expects a 75% reduction in the time required for electrical planning. At the same time, this new approach to design will also change how customers work with mechanical engineers. Fabian Camek: "We are evolving from a control cabinet manufacturer and engineering service provider to a systems house". Alexander Bürkle's customers are following this development with great interest.

