

# Focus on your product development, let us handle the finances for you.

Most new pharma/biotech companies on the road to commercialization have received funding to further develop their product as the companies work towards FDA approval. Often, this funding requires additional responsibilities to track expenses and manage contacts, yet accounting departments are often not part of the initial set up.

## REGAIN YOUR FOCUS

With AcctTwo's Managed Accounting Services you get best-in-class technology with a highly skilled staff to deliver the results you need when you need them. Our Managed Accounting Services provides a full accounting department that handles day-to-day services that would normally be managed in-house; but without the added hassles of hiring and retaining industry experts, keeping up-to-date on the latest accounting standards, and being constantly worried about internal controls. Our experience, along with your plans for your new products, will enable you to focus on the technical and clinical aspects of your business while providing you the visibility into your financial activities from wherever you are.

“ We were a newly public company still running QuickBooks. We had new regulatory and auditing requirements and were not able to get effective accounting and reporting out of the QuickBooks system.

~ Arif Farooqui, Senior Accountant, Marinus Pharmaceuticals.

## BENEFITS

By joining our community, we will work together to ensure your financial goals are aligned with your strategic objectives.

*Key benefits are:*

- Superior insights
- More engaged leaders
- Real-time visibility into budget vs. actual
- Use of the leading accounting software, Sage Intacct
- Leveraging best practices from across more than 800 organizations
- Virtually unlimited scalability
- Tighter security and controls
- More time available to analyze information
- Streamlined and automated processes

By utilizing the right financial tools, you can present financial data in a way that tells your unique story.

## PHARMA & BIOTECH PACKAGES

Our pharma & biotech offerings are designed to align with your R&D cycle. Our packages are:



### Phase 1

- Industry standard Chart of Accounts, which can be modified based on unique needs and requirements
- Tracking of preclinical contracts and spend management, using dimensional reporting
- Budget to actual reports
- Cash out reports
- R&D tracking for federal and state tax credits



### Phase 2

- All of Phase 1 plus
- Tracking of clinical trial contracts
- Investor reports
- Reforecasts



### Phase 3

- All of Phase 1 and Phase 2
- Upon reaching commercialization, development of process for tracking/reporting inventory in the manufacturing process
- Inventory management
- Increased reporting metrics
- Sunshine report tracking



### Phase 4

- Talk to us about creating your own customized package, sized to fit your organization

## CONFIDENCE ASSURED

AcctTwo's Managed Accounting Service is delivered on the only preferred financial application of the AICPA, Sage Intacct.

**High Availability:** Sage Intacct's redundant Fortune 100-class data centers are operated by Equinix in San Jose, CA and by Quality Technology Services (QTS) in Sacramento, CA. They are monitored 24/7/365 and provide full data recovery within 24 hours in the event of major disaster.

**Advanced Security:** Sage Intacct is designed to prevent unauthorized programs, systems, and users from gaining access or control of system processes, resources, and data. Key accreditations:

**Data Ownership:** With Sage Intacct, you explicitly own your own data, and may download this data at any time.



AICPA<sup>®</sup> Business Solutions  
Preferred Provider of Financial Applications

**99.986%**  
12 Month Availability Average



## ABOUT ACCTTWO

AcctTwo is focused on delivering the future of finance and accounting to its customers. AcctTwo has three main solutions – Cloud-based Accounting Software, Managed Accounting Services, and Software Development, all built around Sage Intacct's best-in-class financial applications. Our dedicated team of over 100 people has helped more than 800 organizations optimize finance and accounting through software implementations, accounting outsourcing, and consulting. AcctTwo has been recognized by Sage Intacct as its Partner of the Year from 2014 – 2018 and by our customers as a leader in overall satisfaction and popularity through their reviews on G2Crowd.

AcctTwo is headquartered in Houston, Texas. For more information, please visit [www.accttwo.com](http://www.accttwo.com) or call 713-744-8400.