



## Cingo has better visibility and real-time insight into its bottom-line.

### CHALLENGE

Cingo was outgrowing its current accounting solution, Sage 100/MAS 90. Not wanting to invest in an on-premise model, going to the cloud was a quintessential requirement. In addition, Cingo needed a solution that:

- Had enough horsepower to set them up for future growth
- Provided for electronic approvals
- Interfaced with their printers
- Integrated with Bill.com

### SOLUTION

Cingo sought the help of the accounting firm, Moore Colson, to aid in its search. After careful analysis it chose AcctTwo to implement Sage Intacct. Sage Intacct's platform offered everything that Cingo was looking for in a cloud-based accounting solution. In addition, Leap the Pond's team had the expertise in both Sage Intacct and Bill.com so could provide a holistic implementation.



I thought that after our implementation was complete we wouldn't have contact with AcctTwo. That couldn't be farther from the truth – AcctTwo's Customer Success Manager schedules quarterly calls with me to see how we are doing with Sage Intacct. These calls have proven to be indispensable. As we grow and expand our use of Sage Intacct, we have had questions that AcctTwo has been able to resolve quickly and efficiently. AcctTwo has exceeded my expectations.

**Travis Craft**  
CFO, Cingo



## RESULTS

AcctTwo worked with Cingo to create a realistic timeline for implementing Sage Intacct and Bill.com. It was important for Cingo to run its business while also being able to make the necessary changes in its accounting systems. The result was a smooth implementation process that hit all the right milestones.

Moving to a cloud-based solution was a significant upgrade for Cingo. Cingo now has anytime anywhere access to its financials and, in addition it:

- Automated the creation of its financial statements, and statements no longer had to be manually sent out to individuals.
- Integrated Bill.com with Sage Intacct. This allows Cingo to automate the way it pays bills.
- Have better visibility and real-time insight into its bottom-line.

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## ABOUT CINGO

Cingo, formerly Allgood Pest Solutions of Dublin, GA, has been protecting families from pests in the southeast since 1974. What began as a one-man operation in Dublin, Georgia has grown to a team of 100 and is still owned by the Allgood family. Cingo operates in markets throughout Georgia and South Carolina and has won numerous awards for its superior service and values. Cingo attributes their success to a simple business plan built on core values that has shaped its culture and guided its actions to ensure a flawless customer experience.



## ABOUT ACCTTWO

**AcctTwo is a leading consulting firm and reseller of cloud-based accounting, ERP, Financial Planning & Analysis (FP&A), and Corporate Performance Management (CPM) software.** Our sophisticated systems solve the issues growing middle market companies and nonprofit organizations face today. AcctTwo also provides Managed Accounting Services (MAS), allowing clients to focus on the core competencies of their business. We provide the people, processes, technology, and office facilities to perform these functions, while allowing clients to collaborate interactively through an on-line portal.

AcctTwo is headquartered in Houston, Texas. For more information, please visit [www.accttwo.com](http://www.accttwo.com) or call **713-744-8400**.

This case study was originally written by Leap the Pond. Leap the Pond was acquired by AcctTwo in December 2018.