

DASHBOARDS



AcctTwo is focused on delivering the future of finance and accounting to our customers.

Our dedicated team of over 100 people has helped more than 800 organizations optimize finance and accounting through software implementations, accounting outsourcing, and consulting.

AcctTwo has been recognized by Sage Intacct as its Partner of the Year from 2014 – 2019 and by our customers as a leader in overall satisfaction and popularity through their reviews on G2.

Learn more at www.accttwo.com

CLOUD-BASED ACCOUNTING SOFTWARE Grow your organization with the Cloud ERP that's #1 in customer satisfaction.

MANAGED ACCOUNTING SERVICES By outsourcing your accounting, you gain the freedom to focus on your mission.

D G G fit In cu yc

SOFTWARE DEVELOPMENT

Go the last mile of your financial journey with Sage Intacct+ to create a customized application to fit your organization.

CPE CREDIT FOR THIS COURSE

There are three things needed in order for you to receive CPE credit for the course you are attending:

- 1. Sign the sign-in sheet for each course.
- 2. At the end of each course, you will receive a reminder to complete your course survey, and it will have a link to all surveys. Please only fill out the one for the course you just attended. You can also do this after the event if you don't have time in between sessions. And PLEASE don't forget to include your name, so we will know who to give credit to.
- 3. There will also be printable certificates available for you to download at the end of the conference. Please be sure to attend our last session to find out more!

Without these items we are not properly able to credit you for this course.

AcctTwo | ***** Faith-Based Finance Collaborative



JOSEPH PLAGGE

Solutions Architect AcctTwo Shared Services

Background:

- Director of Finance and Administration
- International Missions
- Pastor of Adult Ministries
- Implementing Sage Intacct since 2018

Education:

- MBA, Texas A&M Commerce, TX
- BA, Baptist Bible College Springfield, MO

Interests:

- Family
- Spanish Ministry
- International Travel/Missions



MARY CUNNINGHAM

Controller, Not for Profit AcctTwo Shared Services

Background:

- Controller, NFP
- Finance Director
- CPA with over 30 years of experience
- Using Sage Intacct since 2016

Education:

 BBA in Accounting – University of Texas at Austin

Interests:

- Family
- Travel
- Exploring Hill Country/Local Venues

SESSION OBJECTIVES

At the end of this session you will be able to:

- Explain what a dashboard is and the uses surrounding dashboards
- Explain the building blocks and underlying components of dashboards
- Identify security options surrounding the data presented on dashboards
- Plan and strategize for the appropriate type and style of dashboards based upon users' needs and requirements

DASHBOARDS

Envision. Engage. Equip.

WHAT IS A DASHBOARD?

- Key metrics in one place for executives
- A distribution method for financial and statistical information
- A blank slate to organize information for review and analysis
- A hub for things that need attention



BUILDING BLOCKS: DATA SOURCES



INTEGRATION OPTIONS

Import Web Service Pre-built Export APIs Integrations Template Based **Platform Toolset** Marketplace • CSV Imports **Bi-directional** ٠ Export, Publish Out Automation capability • ٠ Subscription Pricing or Data Delivery Designed for IT to ٠ • **Services Integrator Services** harness • Seamless, automatic **Smart Templates** Marketplace upgrades

BUILDING BLOCKS: DASHBOARD COMPONENTS

| Performance Cards | Reports, Charts & Graphs | Lists: Queries, Records, etc. |
|-------------------|-----------------------------|----------------------------------|
| Approvals | Collaborate | Links & Feeds |



CREATING A NON-DRILLABLE ACCOUNT GROUP

| Financial Rep | port Writer | Reporting Acco | unts 🔹 | As of date today |
|---------------|---|-----------------------|---------------------------|------------------|
| Report Info | Define rows — Statement of Act | ivities - All Locatio | ns | |
| Rows | Row Structure 😧 | Detail level 😧 | Basis for amounts | Always display 😧 |
| Columns | Select account groups | Set detail level | Period, cumulative, and % | All None |
| | [-] Change In Net Assets 🖌 😗 | | | ~ |
| Computations | [+] Operating Revenue + | Summary | | \checkmark |
| | [-]Expenditures > 2 | | | \checkmark |
| Filters | Direct > | Summary | Default from group | 1 |
| | Salary and Wages 🕞 🚺 | Summary | Default from group | 1 |
| Format | PR Benefits 🖌 | Summary | Default from group | \checkmark |
| | PR Taxes ► | Summary | Default from group | \checkmark |
| Permissions | Occupancy > | Summary | Default from group | ~ |
| | Professional Fees 🖌 | Summary | Default from group | \checkmark |
| Next Steps | [+] General and Administrative Expenses 🕨 | Summary | | \checkmark |
| | + Net Assets - Beginning + | Summary | Default from group | \checkmark |
| | [+] Net Assets - Ending > | Summary | | 1 |

CREATING A NON-DRILLABLE ACCOUNT GROUP

- Duplicate the Report you want to show with the non-drillable account group
- Review the structure of the report and the account group(s) being utilized
 - Take note of the hierarchical structure of the account group(s)
- 1. Starting from the bottom of the hierarchy with the account group you want to make nondrillable (Ex. Salary and Wages):
 - Duplicate the Salary and Wages account group, rename it "Salary and Wages Expense – No Drill"
 - Make the structure type "Computation"
 - Make the first side of the computation a "Constant" with the constant value being "1"
 - Set the Operator to Multiply (x)
 - For the second side of the computation, choose Account Group, and se the account group to Salary and Wages Expense
 - Save

CREATING A NON-DRILLABLE ACCOUNT GROUP

- 2. Duplicate the Expenditures account group and replace the Salary and Wages Expense group with the new computation "Salary and Wages Expense - No Drill" account group.
 - Save with new name of "Expenditures No Drill".
- 3. Duplicate the "Change In Net Assets" account group and replace with the new "Expenditures No Drill" account group.
 - Save with new name of "Change in Net Assets No Drill Payroll".
- 4. On the Rows tab, click "Select account groups" and replace "Change in Net Assets" with the new "Change in Net Assets No Drill Payroll" account group.
 - Save this new report.

NOTE: Check for any other account groups that would need to be updated on the report to disallow drill-down into that account group.

STARTING POINT

- Look at current key performance measures and reports you currently do
- Look for ways to add value
 - Move toward more real-time views
 - Expand analysis capabilities
 - "Industry champions"
 - Comparative organizations
 - Internal conversation



Step #1 – Consider Your Access Goal

- Self-Service or Data Delivery or BOTH
 - \circ Audience
 - Laptop/Desktop & Mobile Support
 - o Security
 - o Capacity to Support

Step #2 – Consider Your Data Goal

- Combine financial & statistical data in a single place
 - Ease of data centralization
 - Accuracy & trust (verifiable data)
 - Consider importance of access to detail including source documents
 - List of known key performance measures by audience
 - $\circ~$ Seek buy-in for data to be most useful
 - Flexibility to adjust based on feedback
 - Flexibility to adjust over time as operations change

Step #3 – Consider the Ideal Presentation

- Meaningfully arrange information
 - o Graphical views vs. statement style vs. KPIs
 - Ease of consumption
 - o Elicit feedback again

Step #4 – Consider the Goal for Action

- Conversation & Analysis
 - $\circ~$ Not enough to have it, must consider it and act
 - o Collaboration often a critical element
 - Well documented action for history of quality, datadriven decision making

WHAT TO DASHBOARD?



- 1) Standard content
- 2) Custom content
 - Consider audience
 - Make it collaborative
- 3) Work to procure & build

CONTENT DRIVERS

- What are others using?
- What do we do now?
- What have I been asked for?
- What would be helpful to see?

DASHBOARD FOR SPECIFIC LOCATION

- Will the user have drill down capability?
- What information do they need?
- How do we limit what they see?
- Create 'test' employee user and test first using your email.
- Try a role option.
- Remember that dashboard filters override report filters.
 - Copy reports and filter by location
 - Don't add location filter on dashboard
 - Filter performance cards by location

RESOURCES

Help Documentation

| In this topic | Related topics |
|--|--|
| Create a new dashboard | Add your first dashboard |
| Clone an existing dashboard | Set dashboard properties |
| Edit a dashboard | Dashboard permissions |
| View a dashboard | Define dashboard components |
| Organize dashboards | Dashboard component won't display |
| Delete a dashboard | Filter a dashboard |
| Group related dashboards into submenus | Intacct Collaborate dashboard snapshots |
| Troubleshooting | Install dashboards from the Dashboards Library |
| Dashboard icons | |
| Dashboard component icons | |

Community Resources



Learning Center Options







An online community where you can:

- Collaborate on solutions and best practices
- Participate and share your experience
- Stay informed on the latest trends and industry news
- Network with mission-oriented people just like you

Contact: Glen Strack | 713.744.8430 | gstrack@acttwo.com Visit: community.accttwo.com





CONTROLLER EXAMPLE

| Applications | Y ☆ Fa | avorites | | | | | | Q Search |
|-------------------------------------|-------------------------------------|--|----------------------------|-----------------------------------|--------------------------------------|------------------------------|---|----------------------------------|
| Role Based [| Dashboard 🗤 💿 | ntroller v 12/31/17 🕅 | All departments | All fund | | ←) [All projects | s or grants v | + © D |
| | | | | | | | | |
| Expenses by Categ 02/14/19 04:48 |]ory 70000 ₪ | Stmt of Revenues & Expenditures 02/14/19 04:48 | | | 70 | 0000 | Cash Balance 02/14/19 04:48 | 0000 |
| | A | | Pri | Primary Entity or Year To Date | | Primary Year To | General | .8 |
| | | | FU | 12/31/16 | | 12/31. | | |
| | Counselling Services | and a second | | Actual | Actu | al Perior | Colson Initiative | |
| Food Service | | Operating Revenue Grant Revenue | 325,000.00 | 250,000.00 | (23.07) 🕹 | 250.000.00 | Eastlake | |
| Fundraising | | Contributions | 2,594,989.21 | 1,969,057.78 | (24.12) 🕹 | 4,625,149.09 | Shoreline | |
| | Youth Center | Tuition Member Fees | 1,931,690.00 210,408.31 | 1,685,190.00 199,752.24 | (12.76) ↓ (5.06) ↓ | 0.00 267.799.53 | Shorenne | |
| Management & General | | Sales | 1.349.875.03 | 1.287.322.92 | (4.63) | 1.722.145.61 | Founding Corpus | |
| | L Outreach | Service Fees | 1,906,425.63 | 1,809,933.03 | (5.06) 🕹 | 2,455,606.21 | Rojas Endowment | |
| | | Investment Earnings Other Revenue | 810,410.67 866,913.29 | 773,486.08 827,177,47 | (4.55) 4 (4.58) 4 | 1,112,524.40 | | |
| | | Total Operating Revenue | 9,995,712.14 | 8.801,919.52 | | 11.541.868.70 | S0 S4,000,0 | 000 \$10,000,00 |
| | | Expenditures | | | | | | |
| | | Personnel Expenses Professional Fees | 1,807,359.59 | 1,541,512.76 1,538,359.57 | (14.70) ↓ (13.00) ↓ | 2,439,043.79 2,010.078.14 | | |
| Revenues | 2 800 AA | Program Expenses | 476.030.15 | 456,681.36 | (13.00) 🗸 | 516.903.10 | Stmt of Finc. | |
| 02/14/19 04:48 | 70000 | Occupancy | 535,490.30 | 511,117.41 | (4.55) 🔸 | 683,843.51 | | 70000 |
| 2014-0-0-170-2020-0-5 | | General and Administrative Expenses Advertising and Promotion | 83 618 90 | 79 818 44 | (4.54) 🔸 | 106 935 47 | ✓Summary | 10000000 |
| | . <u>.</u> . | Bad Debt Expenses | 15,911,21 | 14,068.39 | (11.58) | 18.940.62 | 02/14/19 04:48 | |
| | (225) | Business Licenses and Permits | 121,933.61 | 113,391.79 | (7.00) 🕹 | 155,924.45 | | |
| | | Conferences, Conventions, and Meetings | 171,711.33 | 153,047.50 | (10.86) 🔸 | 161,729.24 | | Primary Entity |
| Member Fees | ┌─ Contributions | Insurance Office Supplies | 259,657.30 259,206.69 | 245,228.96 247.888.08 | (5.55) ↓ (4.36) ↓ | 349,891.90 329.990.55 | | Year Ending |
| Wielinber Fees | - Program Revenue | Other Expenses | 769,945,22 | 737.072.43 | (4.26) | 1.259.443.35 | | 12/31/17 Current Year Balance |
| Sales - | Grant Revenue | Taxes | 125,882.80 | 120,164.94 | (4.54) 🕁 | 160,983.48 | Assets | Current rear Dalance |
| | Revenue - Supports Subscriptions | Travel Expenses | 111 200 44 | 105 151 50 | (4 E 4) A | 140 014 75 | Cash and Cash Equivalents | 8,587,009.09 |
| | | Travel - Lodging Travel - Meals | 111,206.11 69,060.36 | 106,151.66 65,921.48 | (4.54) ↓ (4.54) ↓ | 142,214.75 88.317.02 | Investments | 24,422,241.16 11,652,248.89 |
| Other Revenue -/ | └─ Service Fees | Travel - Transportation | 93,798.12 | 89,534.88 | (4.54) 🕹 | 119,952.80 | Accounts Receivable (Net) Inventory | 11,652,248.89 379.646.15 |
| | | Travel - Other | 23,140.24 | 22,086.90 | (4.55) 🔸 | 28,977.64 | Fixed Assets (Net) | 4,124,186.68 |
| | | Total Travel Expenses Total General and Administrative Expenses | 297,204.83 2,105.071.89 | 283,694.92 1,994,375,45 | (4.54) ↓ (5.25) ↓ | 379,462.21 2,923,301.27 | Other Assets | 3,164,804.14 |
| | | Total Expenditures | 6,692,364.20 | 6,042,046.55 | (9.71) 🗸 | 8,573,169.81 | Total Assets | 52,330,136.11 |
| | | Change In Net Assets | 3,303,347.94 | 2,759,872.97 | (16.45) 🔸 | 2,968,698.89 | Liabilities and Net Assets | |
| | | + Net Assets - Beginning | 33,304,803.02 | 36,608,150.96 | 9.91 🛧 | 0.00 | Liabilities | 40 000 004 00 |
| Security State Bank | < 20.000 | Net Assets - Ending | 36,608,150.96 | 39,368,023.93 | 7.53 🛧 | 2,968,698.89 | Short-term Liabilities Long Term Liabilities | 10,622,591.00 2,339,521.18 |
| | | 1 | | | | 1 | Total Liabilities | 12,962,112,18 |
| | | | | | | | Net Assets | 39,368,023.93 |
| Approve Payments | Q @ 前 | | | | | | Total Liabilities and Net Assets | 52.330.136.11 |

DEPARTMENT HEAD EXAMPLE

| Program Svc R&E Stmt 02/09/15 09:55 | | | ∥₽₽₵₡₫ | Expenses by Site Log 02/14/19 04:54 | cation | | ₹∕22Q®∎́ |
|---|--------------------------------|---------------------------|--------------------------|---|--------------|----------------|------------|
| | Program S Year En 12/31/ | ding | | | Main | | يني. ال |
| | Total Budget | Actual | Variance \$ | | | | |
| Revenues Over Expenditures | | | | | | | |
| Operating Revenue Grant Revenue | 300.000.00 | 300.000.00 | 0.00 | | | | |
| Contributions | 300,000.00 | 226,869.00 | (226,869.00) | | 1 | | |
| Tuition | 1,640,000.00 | 1,655,094.00 | (15,094.00) | | | | |
| Sales | 1,466,735.31 | 1,230,061,34 | 236,673,97 | | × | Vance | |
| Service Fees | 2,091,417.00 | 1,743,990.86 | 347,426.14 | | | - vance | |
| Other Revenue | 1,119,509.44 | 934,982.08 | 184,527.36 | | | 1 | |
| Total Operating Revenue | 6,617,661.75 | 6,090,997.28 | 526,664.47 | | Reedville -/ | L Smithwick | |
| Expenditures | | | | | | | |
| Personnel Expenses Professional Fees | 1,393,200.73 1,422,569.10 | 1,161,958.26 1,221,125.18 | 231,242.47 201,443.92 | | | | |
| Program Expenses | 440.241.70 | 440,846.33 | (604.63) | | | | |
| Occupancy | 481,536.33 | 402,817.91 | 78,718.42 | Approve Purchasing | Transactions | | Q感前 |
| General and Administrative Expenses | | | | | | | |
| Bad Debt Expenses | 16,131.59 | 13,472.63 | 2,658.96 | | | | |
| Business Licenses and Permits | 88,467.52 | 73,885.51 | 14,582.01 | | | | |
| Conferences, Conventions, and Meetings Insurance | 137,743.47 125,996.10 | 156,443.68 | (18,700.21) 20,767.56 | Request status | Requester | Date requested | Total |
| Office Supplies | 125,996.10 | 105,228.54 | 26,977,12 | . loquot status | rioquosioi | Date requested | , otai |
| Other Expenses | 485,955,54 | 408.816.12 | 77,139.42 | | | | |
| Travel Expenses | | | | | | | |
| Travel - Lodging | 121,123.16 | 105,758.67 | 15,364.49 | | | | |
| Travel - Meals | 75,218.96 | 64,020.90 | 11,198.06 | | | | |
| Travel - Transportation | 102,162.84 | 88,523.57 | 13,639.27 | | | | |
| Travel - Other Total Travel Expenses | 24,680.14 323,185,10 | 21,617.17 279.920.31 | 3,062.97 43,264.79 | | | | |
| Total General and Administrative Expenses | 1,357,642,42 | 1.190.952.77 | 43,264.79 | | | | |
| Total Expenditures | 5,095,190.28 | 4,417,700.45 | 677,489.83 | | | | |
| Net Revenues Over Expenditures | 1 522 471 47 | 1 673 296 83 | (150.825.36) | | | | |
| | 1,022,471.47 | 1,073,290.63 | (100,820.30) | | | | |
| | | | | ✓ Approve Expenses | | | Q @ 🗊 |
| | | | | ✓ Approve Expenses | | | Q @ |
| Resources | | | Ø 🗎 | | | | |
| | | | | Employee | Date filed | | Amount |

CFO EXAMPLE



BOARD MEMBER EXAMPLE

| Dashboards | ✓ ☆ Favorites | | | | | Q Search |
|---|---|---|---|---|------------------------------|------------------|
| Role Based Dashbo | | ber v 12/31/17 | All de | partments | | ear + 🕸 🕻 |
| Clients Served | | Program Efficiency | | Fundraising Expenses | Adminstrative Expenses | |
| Olients derved | 1.00 | Trogram Eniciency | | Tururaising Expenses | Administrative Expenses | |
| 7 507 | | 710/ | | E0/ | 000/ | |
| 7,537 | | 71% | | 5% | 23% | |
| this year | | this year to date | | this year to date | this year to date | |
| uns year | +2,983 vs. prior year | tras year to date | | this year to date | this year to date | |
| | | 1 | Fundraising Effici | iency | | |
| | | | 00 00 | | | |
| | | | \$0.20 | | | |
| | | 1 | this year | - | | |
| | | | 5 | +\$0.01 vs. prior year | | |
| | | | | | | |
| WHAT WE BE DESIGN 2010012 | 1225 St. 1227 | | | | | |
| Ctotomost of Dovosuos & Eve | andituran Actual w | - Dudget [Drimony] | | Trand Cook (in Thousand | | |
| Statement of Revenues & Expe | enditures - Actual v | s Budget [Primary] | 7229@ | > Trend Cash (in Thousands | s) | 7229\$ |
| Statement of Revenues & Expension 02/14/19 05:20 | enditures - Actual v | s Budget [Primary] | 7₽₽९⊜₫ | > Trend Cash (in Thousands | s) | 7000¢ |
| | | | | | s) | 7000¢ |
| | Year End | ting | Year To Date | > 02/14/19 05:23 | s) | |
| | Year Enc 12/31/1 | ling 17 | Year To Date 12/31/17 | > 02/14/19 05:23 | s) | |
| | Year End | ling 17 | Year To Date 12/31/17 | > 02/14/19 05:23 | s) | |
| 02/14/19 05:20 Operating Revenue Grant Revenue | Year Enc 12/31/1 Original Budget Tti 250,000.00 | ting 17 Mid-Yr Recast Ttl Mid-Year Re 250,000.00 25 | Year To Date 12/31/17 crast YTD A 50,000.00 2: | > 02/14/19 05:23 | s) | 7 88 Q\$ |
| 02/14/19 05:20 Operating Revenue Grant Revenue Contributions | Year Enc 12/31/ Original Budget Ttl 250,000.00 3,998,283.99 | ting 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 25 4,625,149.09 4,62 | Year To Date 12/31/17 ccast YTD A 50,000.00 2: 25,149.09 1,9 | > 02/14/19 05:23 | s) | 7 88 Q\$ |
| Operating Revenue Grant Revenue Contributions Tuttion | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,998,283.99 0.00 | Jing 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 25 4,625,149.09 4,62 0.00 | Year To Date 12/31/17 ccast YTD A 50,000.00 2: 25,149.09 1,9 ¹ 0.00 1,6 ¹ | > 02/14/19 05:23 | s) | 7 83 Q@ |
| 02/14/19 05:20 Operating Revenue Grant Revenue Contributions Tuition Member Fees | Year Enc 12/31/1 Original Budget Tti 250,000.00 3,998,283.99 0.00 231,503.57 | ting 17 Mid-Yr Recast Ttl Mid-Year Re 250,000 00 25 4,625,149.09 4,62 0,00 267,799.53 25 | Year To Date 12/31/17 cast YTD A 50,000.00 2: 25,149.09 1,91 0.00 1,61 37,799.53 1: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | | 7 88 Q\$ |
| Operating Revenue Grant Revenue Contributions Tuttion Member Fees Sales | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,998,283,99 0.00 231,503,57 1,488,736,34 | ting 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 24 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,72 | Year To Date 12/31/17 ccast YTD A 50,000,00 2: 25,149,09 1,9- 0.00 1,6- 37,799,53 1: 22,145,61 1,2- 2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | S) Jnrestricted | 7 88 Q\$ |
| Operating Revenue Grant Revenue Contributions Tuition Member Fees Salles Service Fees | Year Enc 12/31/1 Original Budget Tti 250,000.00 3,998,283.99 0.00 231,503.57 | ting 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 24 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,72 | Year To Date 12/31/17 cast YTD A 50,000.00 2: 25,149.09 1,91 0.00 1,61 37,799.53 1: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | | 7 83 Q@ |
| Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,998,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 | ling 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 22 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,77 2,455,606.21 2,45 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 52,149 09 1.9: 0,000 1.6: 57,799 53 1: 12,2145 61 1.2: 55,606 2:1 1.8: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | | 7 83 Q@ |
| Operating Revenue Grant Revenue Contributions Tution Member Fees Salles Service Fees Investment Earnings Dividends | Year Enc 12/31/7 Original Budget Tti 250,000 00 3,998,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 | ling 17 Mid-Yr Recast Til Mid-Year Re 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,77 2,455,606.21 2,44 57,066.34 5 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 5149 09 1.9: 0.000 1.6: 7799.53 1: 122.145 61 1.2: 56.066 21 1.8: 57,066 34 2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted | ₹ <i>₽₿</i> Q\$ |
| Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,996,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 | Jing 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 22 4,625,149.09 4,62 267,799.53 22 1,722,145.61 1,72 2,455,606.21 2,44 57,066.34 5 5,785.72 | Year To Date 12/31/17 Ccast YTD A 50,000 00 2: 51,49 09 1.9° 0.000 1.6° 57,799.53 11 122,145 61 1.2° 55,606 21 1.8° 57,066 34 2 5,785 72 : | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | | ₹ <i>₽₿</i> Q\$ |
| O2/14/19 05:20 Operating Revenue Grant Revenue Contributions Tution Member Fees Salles Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments | Year Enc 12/31/7 Original Budget Tti 250,000 00 3,998,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 701,630,05 | ting 17 Mid-Yr Recast Til Mid-Year Re 250,000 00 25 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,77 2,455,006.21 2,44 57,066.34 5 811,634.06 8 | Year To Date 12/31/17 ccast YTD A 50,000 00 2 25,149 09 1.9 0.000 1.6 37,79 53 1 122,145 61 1.2 56,066 21 1.8 57,066 34 2 5,785 72 1 11,834 06 7 | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted | ₹₽₽Q\$ |
| Operating Revenue Grant Revenue Contributions Tution Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,998,283,99 0,00 231,503,57 1,488,736,34 2,122,768,00 49,331,91 5,001,56 701,630,05 205,775,99 | Jing 17 Mid-Yr Recast Tti Mid-Year Re 250,000,00 22 4,625,149.09 4,65 267,799.53 22 1,722,145.61 1,77 2,455,606.21 2,45 57,066.34 5 5,785,72 811,634.06 88 238,038.28 22 | Year To Date 12/31/17 Ccast YTD A 50,000,00 2: 52,149,09 1,91 0,00 1,61 57,799,53 1: 122,145,61 1,22 55,606,21 1,80 57,066,34 2: 5,785,72 1: 11,634,06 7: 38,038,28 2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |
| Operating Revenue Grant Revenue Contributions Tuttion Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,999.283.99 0.00 231,503.57 1,488,736.34 2,122,788.00 49.331.91 5,001.56 701.630.05 701.630.05 205,775.99 961,739.51 | ting 17 Mid-Yr Recast Tti Mid-Year Re 250,000 00 25 4,625,149.09 4,62 0,00 267,799.53 26 1,722,145.61 1,72 2,455,606.21 2,45 57,066.34 5 5,705.72 51,634.06 8 238,038.28 22 1,112,524.00 1,11 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 25,149 09 1,9 0 00 1,6: 37,799 53 1: 22,145 61 1,2: 5606 21 1,8: 57,066 34 2: 5,785 72 : 1,634 06 7: 38,038 28 2: 1,2: 52,524 40 1,2: 5,74 1,2: 5,74 1,2: 1,2: 5,74 1,2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted | ∀ & C Q © |
| O2/14/19 05:20 Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,999,283,99 0,00 231,503,57 1,489,736,34 2,122,788,00 40,331,91 5,001,56 701,630,05 205,775,99 961,739,51 965,384,68 | Jing 17 Mid-Yr Recast Tli Mid-Year Re 250,000.00 22 4,625,149.09 4,66 0,00 26,799.53 26,799.53 26 1,722,145.61 1,77 2,455,606.21 2,45 57,066.34 5 57,066.34 2 230,038.28 22 1,112,524.40 1,11 1,108,643.86 1,11 | Year To Date 12/31/17 ccast YTD A 50,000,00 2 25,149,09 1,9 0,000 1,6 37,799,53 1 12,145,61 1,2 15,606,21 1,8 57,065,34 2 5,785,72 : 11,634,06 7 36,038,28 2 12,524,40 1,2- 18,643,86 8 | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |
| O2/14/19 05:20 Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings Dividende Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,999.283.99 0.00 231,503.57 1,488,736.34 2,122,788.00 49.331.91 5,001.56 701.630.05 701.630.05 205,775.99 961,739.51 | Jing 17 Mid-Yr Recast Tli Mid-Year Re 250,000.00 22 4,625,149.09 4,66 0,00 26,799.53 26,799.53 26 1,722,145.61 1,77 2,455,606.21 2,45 57,066.34 5 57,066.34 2 230,038.28 22 1,112,524.40 1,11 1,108,643.86 1,11 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 25,149 09 1,9 0 00 1,6: 37,799 53 1: 22,145 61 1,2: 5606 21 1,8: 57,066 34 2: 5,785 72 : 1,634 06 7: 38,038 28 2: 1,2: 52,524 40 1,2: 5,74 1,2: 5,74 1,2: 1,2: 5,74 1,2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |
| Operating Revenue Grant Revenue Contributions Tution Member Fees Salies Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Umrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue Expenditures | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,999,283,99 0,00 231,503,57 1,489,736,34 2,122,788,00 40,331,91 5,001,56 701,630,05 205,775,99 961,739,51 965,384,68 | Jing 17 Mid-Yr Recast Tli Mid-Year Re 250,000.00 22 4,625,149.09 4,66 0,00 26,799.53 26,799.53 26 1,722,145.61 1,77 2,455,606.21 2,45 57,066.34 5 57,066.34 2 230,038.28 22 1,112,524.40 1,11 1,108,643.86 1,11 | Year To Date 12/31/17 ccast YTD A 50,000,00 2 25,149,09 1,9 0,000 1,6 37,799,53 1 12,145,61 1,2 15,606,21 1,8 57,065,34 2 5,785,72 : 11,634,06 7 36,038,28 2 12,524,40 1,2- 18,643,86 8 | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |
| O2/14/19 05:20 Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue Expenditures Personnel Expenses | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,998,283.99 0,00 231,503.57 1,488,736.34 2,122,788.00 49,331.91 5,001.56 701,630.05 206,775.99 961,739.51 958,384.68 10,011,436.09 | Jing Mid-Yr Recast TU Mid-Year Re 250,000.00 22 4,625,149.09 4,62 267,799.53 26 7,722,145.61 1,72 2,455,606.21 2,44 57,066.34 5 5,768.72 811,634.06 811,634.08 8 230,032.82 22 1,112,524.40 1,11 1,108,643.86 1,16 11,541,868.70 11,54 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 25,149 09 1,9i 0.00 1,6: 37,799,53 1; 22,145,61 1,2: 55,666,21 1,2: 57,657,22 ; 1,634,06 7; 38,038,28 2: 15,524,40 1,2: 38,038,28 8: 41,868,70 9,2: 1,2: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ∀ & C Q © |
| Operating Revenue Grant Revenue Contributions Tuition Member Fees Salies Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue Expenditures Personnel Expenses Salaries | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,999,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 701,630,05 701,630,05 968,384,68 10,011,436,09 1,199,179,45 | Jing 17 Mid-Yr Recast Til Mid-Year Re 250,000.00 22 4,625,149.09 4,66 0,00 267,799.53 267,799.53 26 7,722,145.61 1,77 2,455,606.21 2,45 5,7066.34 6 911,634.06 8 238,038.28 22 1,112,524.40 1,11 1,108,643.86 1,11 1,1541,868.70 11,54 1,387,191.11 1,33 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 55,149,09 1,9 0,000 1,6: 37,799.53 1: 122,145.61 1,2: 56,062.21 1,8: 57,066.34 2: 57,85.72 : 16,54.06 7: 38,038.28 2: 12,524.40 1,2: 86,643.86 8: 41,868.70 9,2: 87,191.11 8: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |
| O2/14/19 05:20 Operating Revenue Grant Revenue Contributions Tuition Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue Expenditures Personnel Expenses Salaries Bonus and Incentive | Year Enc 12/31/1 Original Budget Ttl 250,000.00 3,998,283.99 0,00 231,502.57 1,488,736.34 2,122,788.00 49,331.91 5,001.56 701,630.05 205,775.99 961,739.51 958,384.68 10,011,436.09 1,199,179.45 58,322.20 | Jing 17 Mid-Yr Recast Tti Mid-Year Re 250,000.00 22 4,625,149.09 4,62 267,799.53 22 1,722,145.61 1,72 2,455,606.21 2,44 57,066.34 5 5,765.72 811,634.06 8 11,112,524.40 1,11 1,125,643.86 1,11 1,1541,686.70 11,54 1,387,191.11 1,33 67,466.18 6 | Year To Date 12/31/17 Cast YTD A 50,000.00 2: 51,49.09 1,91 0,00 1,61 57,095.31 12,145.61 1,22 14,65.61 1,20 57,056.34 2: 57,85.72 11,634.06 7: 12,5745.72 11,634.06 8: 41,868.70 9,2 87,191.11 8: 57,466.18 5: 12,111 12,115 13,115 14 | > 02/14/19 05:23 ✓ Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹₽₽Q® Inicled |
| Operating Revenue Grant Revenue Contributions Tuition Member Fees Salies Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Total Investment Earnings Other Revenue Total Operating Revenue Expenditures Personnel Expenses Salaries | Year Enc 12/31/1 Original Budget Ttl 250,000,00 3,999,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 701,630,05 701,630,05 968,384,68 10,011,436,09 1,199,179,45 | Jing 17 Mid-Yr Recast Tli Mid-Year Re 250,000.00 22 24 251,149.09 4.62 4.625,149.09 4.62 1.77 2.455,606.21 2.45 57,056.34 5 5.785.72 811,634.06 87 239,038.28 22 1.112,524.40 1.11 1.14,544.86 1.16 1.15 1.387,191.11 1.33 67,466.18 6 210,670.99 21 2 2 | Year To Date 12/31/17 ccast YTD A 50,000 00 2: 55,149,09 1,9 0,000 1,6: 37,799.53 1: 122,145.61 1,2: 56,062.21 1,8: 57,066.34 2: 57,85.72 : 16,54.06 7: 38,038.28 2: 12,524.40 1,2: 86,643.86 8: 41,868.70 9,2: 87,191.11 8: | > 02/14/19 05:23 > Net Assets 02/14/19 05:26 | Jnrestricted Permanently Res | ₹22Q® |

CASH ANALYSIS EXAMPLE

| Statement of Cash Flows - Indirect M 02/14/19 08:58 | ethod | | | Cash Balance Monthly with 02/14/19 08:58 | th Trend Lines | | | 7000® |
|--|---|---|--|--|---|---|---|----------------------------------|
| | Primary Entity Year Ending 12/31/17 Actual | Wallace Trust Entity Year Ending 12/31/17 Actual | Year Ending 12/31/17 Total | Cash and Cash Equivalents | Month Ending 10/31/17 Actual | Month Ending 11/30/17 Actual | Month Ending 12/31/17 Actual | Quarter Endin 12/31/1 Tren |
| Cash flows from operating activities Change In Net Assets Change in Cash from Operating Activities Depreciation | 2,759,872.97 | 287,868.50 0.00 | 3,047,741.47 0.00 | Operating Cash Payroll Cash Petty Cash Undeposited Receipts | 6,483,111.36 2,004,152.89 24,836.85 1,000.00 | 6,613,410.52 1,939,083.59 25,203.50 1,000.00 | 6,762,894.29 1,919,008.14 25,527.05 1,000.00 | \leq |
| Amortization Accounts Receivable Grants Receivable Prepaid Expenses | 0.00 (2,130,801.18) 0.00 (22,840.60) | 0.00 0.00 0.00 0.00 | 0.00 (2,130,801.18) 0.00 (22,840.60) | Total Cash and Cash Equivalents | 8,513,101.10 | 8,578,697.61 | 8,708,429.48 | |
| Inventory Other Assets Deferred Tax Assets Accounts Payable Deferred Revenue | (66,557.46) 0.00 0.00 51,450.00 20,379.79 | 0.00 0.00 0.00 0.00 0.00 | (66,557.46) 0.00 0.00 51,450.00 20,379.79 | > Cash Projection as of Toda 02/14/19/21:10 | ay | | | 0 C Q @ |
| Other Liabilities Taxes Payable Intercompany Net cash used by Operating Activities | 1,281,937.90 0.00 0.00 (866,431.55) | 183,287.52 0.00 0.00 183,287.52 | 1,465,225.42 0.00 0.00 (683,144.03) | Cash Balance | | | | 7000¢1 |
| Cash flows from investing activities Capital Expenditures Net sales (purchases) of ST investments Purchase of long term investments and other assets Investment in Subsidiary Net cash used by investing activities | 0.00 0.00 (667,202.77) 0.00 (667,202.77) | 0.00 0.00 (502,040.18) 0.00 (502,040.18) | 0.00 0.00 (1,169,242,95) 0.00 (1,169,242,95) | General Colson Initiative | | | | |
| Cash flows from financing activities Debt Proceeds Net cash used by financing activities Increase (Decrease) in Cash | 15,757.59 15,757.59 1,241,996.24 | 30,884.16 30,884.16 0.00 | 46,641.75 46,641.75 1.241.996.24 | Eastlake Shoreline | | | | |
| Cash, Beginning Period Cash, End of Period | 7,345,012.85 8,587,009.09 | 121,420.39 121,420.39 | 7,466,433.24 8,708,429.48 | Founding Corpus Rojas Endowment S0 \$1.60 | 00.000 \$3.200.0 | 00 \$4.800.00 | 0 \$6.400.00(| 0 \$8.000.00 |

BUDGET POSITION ANALYSIS EXAMPLE

| | Y ☆ Favorite | 5 | | | | | | | | | | | Search |
|---|---|--|---|---|--|---|-----------------------------------|----------------------------|----------------------------|---------------------------------|------------------------------------|------------------------------|---|
| nalysis Views - Budge | et Position 🔻 | | 12/31/ <mark>1</mark> 7 | Ŵ | All departmen | ts × | All funds | ~ | All projects | or grants ~ | \ 7 Clear | + 19 | |
| Dept Comparison Budget to A 02/14/19 09:15 | ctual View | | | | | | | | | | | 70E |) Q @ |
| | Counselling Year En 12/31/ | nding /17 | Youth Cer Year Endi 12/31/1 | ing 7 | Year 12/3 | Service Ending 31/17 | Depart Outre Year E 12/3 | each Inding 1/17 | Year 12/3 | nt & General Ending 31/17 | Fundr Year E 12/3 | Ending 1/17 | |
| Revenues & Expenditures | Budget | Actual | Budget | Actual | Budget | Actual | Budget | Actual | Budget | Actual | Budget | Actual | E |
| Operating Revenue Grant Revenue Contributions Tuition | 250,000.00 61,146.75 0.00 | 250,000.00 145,609.37 0.00 | | 0.00 49,278.09 ,685,190.00 | 0.00 32,013.83 0.00 | 0.00 23,879.20 0.00 | 0.00 46,584.78 0.00 | 0.00 34,747.64 0.00 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 0.00 4,419,338.50 0.00 | 0.00 1,715,543.48 0.00 | 250,0 4,625,1 |
| Member Fees Sales Service Fees | 0.00 0.00 719.422.17 | 0.00 0.00 514.909.93 | 0.00 0.00 469,516,41 | 0.00 0.00 350.213.14 | 0.00 1,722,145.61 688,358.11 | 0.00 1,287,322.92 513,447.68 | 0.00 0.00 578.309.52 | 0.00 0.00 431.362.28 | 267,799.53 0.00 0.00 | 199,752.24 0.00 0.00 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 267, 1,722, 2,455, |
| Statement of Revenues & Expe | enditures - Actual | vs Budget | Y | 000 | ** | | ires Budget | to Actual | by Month | | | 700 | ۲ |
| nerectored 10 sectors on the | | inding | | 2 2 Q Q | * | Expenditu 02/14/19 09:1 \$1,400,000 | 0 | to Actual | by Month | | | 709 | •)Q@ |
| Statement of Revenues & Expe 02/14/19 09:15 | enditures - Actual _{Year E} | inding | | Year To Date 12/31/17 | | 02/14/19 09:1 | 0 | to Actual | by Month | | | 702 | • ۵ ۵ ۲ |
| Statement of Revenues & Expe 02/14/19 09:15 | enditures - Actual Year E 12/3 | inding | Mid-Year Rec 25i 4,62: | Year To Date 12/31/17 ast YTD 0,000.00 5,149.09 | | 02/14/19 09:1 | 0 | to Actual | by Month | | | 702 | • ۵ ۵ ۲ |
| Statement of Revenues & Expe 02/14/19 09:15 Operating Revenue Grant Revenue Contributions Tution Member Fees Sales Service Fees Investment Eamings | Penditures - Actual 12/3 Original Budget Til 250,000.00 3,998,283.99 0.00 231,503.57 1,488,736.34 2,122,788.00 | inding 1/17 Mid-Yr Recast Tti 250,000 00 4,625,149.09 0.00 267,799.53 1,722,145.61 2,455,606.21 | Mid-Year Rec 25: 4,62: 26 1,72: 2,45: | Year To Date 12/31/17 aast YTD 0.000 00 5,149.09 0.00 7,799.53 2,145 61 5,606.21 | Ai 2: 1,9i 1,8i 1! 1,2i 1,8i | 02/14/19 09:1 \$1,400,000 \$1,120,000 | 0 | to Actual | by Month | | | 706 | •)Q@ |
| Statement of Revenues & Expe 02/14/19 09:15 Operating Revenue Grant Revenue Contributions Turtion Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments | Penditures - Actual 12/3 Original Budget Til 250,000,00 3,998,283,99 00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 701,630,05 | inding 1/17 Mid-Yr Recast Til 250,000 00 4,625,149 00 267,799 53 1,722,145 61 2,455,606 21 57,066 34 5,785 72 811,634 06 | Mid-Year Rec 255 4,62 266 1,72 2,455 5 5 81 | Year To Date 12/31/17 ast YTD 0,000.00 5,149.09 0.00 7,799.53 2,145.61 5,606.21 7,066.34 5,785.72 1,634.06 | Ar 2: 1,99 1,61 1,21 1,81 2: | 02/14/19 09:1: \$1,400,000 \$1,120,000 \$840,000 | 0 | to Actual | by Month | | lı | 702 | •)Q@ |
| Statement of Revenues & Expe 02/14/19 09:15 Operating Revenue Grant Revenue Contributions Tuition Member Fees Sale | Penditures - Actual 12/3 Original Budget Til 250,000,00 3,998,283,99 0,00 231,503,57 1,488,736,34 2,122,788,00 49,331,91 5,001,56 701,630,05 205,775,99 961,739,51 | nding 1/17 Mid-Yr Recast Til 250,000 00 4,625,149 00 0,00 267,799 53 1,722,145 61 2,455,606 21 5,785 72 811,634 00 238,038 22 1,112,524 40 | Mid-Year Rec 255 4,622 266 1,722 2,455 5 81 233 1,111 | Year To Date 12/31/17 ast YTD 0,000 00 5,149.09 0,00 7,799.53 2,145 61 5,606.21 7,066.34 5,785.72 1,634.06 8,038.28 2,524.40 | Ar 2: 1,9: 1,6: 1,2: 1,8: 2: 7: 7: 2: 1,2: | 02/14/19 09:1: \$1,400,000 \$1,120,000 \$840,000 \$560,000 \$280,000 \$0 | 0 | to Actual | | onth Month | Month Month | Month Month | , , , , , , , , , , , , , , , , , , , |
| Statement of Revenues & Expe 02/14/19 09:15 Operating Revenue Grant Revenue Contributions Tution Member Fees Sales Service Fees Investment Earnings Dividends Bank Interest Earned Realized Gain (Loss) Investments Unrealized Gain (Loss) Investments Unrealized Gain (Loss) Investments | enditures - Actual 12/3 Original Budget Til 250.000.00 3,998,283.99 0.00 231,503.57 1,488,736.34 2,122,788.00 49,331.91 5,001.56 701,630.05 205,775.99 | nding 1/17 Mid-Yr Recast Til 250,000.00 4,622,149.09 0,267,799.53 1,722,145.61 2,455,606.21 5,7,066.34 5,765.72 811,634.06 238,038.28 | Mid-Year Rec 255 4,622 2,65 2,2 5 5 81 2,33 1,111 1,100 | Year To Date 12/31/17 ast YTD 0,000.00 5,149.09 0.00 7,799.53 2,145.61 5,606.21 7,066.34 5,785.72 1,634.06 8,038.28 2,524.40 8,643.86 | A) 2: 1.9: 1.6: 1.8: 1.8: 2: 7: 2: 2: | 02/14/19 09:1 \$1,400,000 \$1,120,000 \$840,000 \$560,000 \$280,000 \$0 Entry of the second | 5 | | h Month M g Ending Er | nding Ending | Month Month Ending Organization | | ۶۹ ای |

COMPLIANCE COMPARATIVE EXAMPLE

| Compliance - Comparati | ve 958/117 × | | | | (| 12/31/17 | Clear | - + © D |
|--|---|---|--|---|--|---|--|---|
| FAS 958 - Statement of Finar 02/14/19 09:20 | ncial Position | | 702900 | > FAS 958 - Statement 02/14/19 09:20 | of Activities | | | 70300 |
| FAS 117 - Statement of Finar 02/14/19 09:20 | ncial Position | 5 | 70890 | FAS 117 - Statement | t of Activities | | | 7 23 Q\$ |
| - Anna Maria | Primary Entity Year Ending 12/31/17 Current Year Balance | Primary Entity Year Ending 12/31/16 Prior Year | Primary Entity Year Ending 12/31/17 Difference | | Unrestricted Year Ending 12/31/17 | Temporarily Restricter Year Endin 12/31/1 | y Year E 7 12/ | nding Year Ending 31/17 12/31/17 |
| Assets Cash and Cash Equivalents Investments Accounts Receivable (Net) Inventory | 8,587,009.09 24,422,241.16 11,652,248.89 379,646.15 4,124,186.68 | 7,345,012.85 23,805,269,71 9,521,447,71 313,088,69 4,124,186,68 | 1,241,996.24 616,971.45 2,130,801.18 66,557.46 0.00 | Service Fees Investment Earnings Other Revenue Satisfaction of Restrictions Total Operating Revenue | 1,809,933.03 773,486.08 827,177.47 25,000.00 8,476,919.52 | 0.0 0.0 (25,000.00 325,000.0 |)) | 0.00 1,809,933.03 0.00 773,486.08 0.00 827,177.47 0.00 0.00 0.00 8,801,919.52 |
| Fixed Assets (Net) Other Assets Total Assets Liabilities and Net Assets | 4,124,180.06 3,164,804.14 52,330,136.11 | 4,124,180.08 2,887,262.22 47,996,267.86 | 277,541.92 4,333,868.25 | Expenditures Counselling Services Food Service Fundraising Management & General | 2,060,323.22 828,204.32 334,151.10 1,247,895.60 | 0.0 0.0 0.0 0.0 |))) | 0.00 2,060,323.22 0.00 828,204.32 0.00 334,151.10 0.00 1,247,895.60 |
| Liabilities Short-term Liabilities Accounts Payable Accrued Taxes Deferred Revenue Other Short-term Liabilities | 57,823.47 3,129,618.95 2,857,345.98 974,657.61 3,603,144.99 | 6,373.47 2,623,465.85 2,344,936.45 954,277.82 3,155.589.07 | 51,450.00 506,153.10 512,409.53 20,379.79 447.555.92 | Outreach Youth Center Total Expenditures Change In Net Assets + Net Assets - Beginning Net Assets - Ending | 556,069.78 1,015,402.53 6,042,046.55 2,434,872.97 29,296,102.90 31,730,975.87 | 0.0 0.0 325,000.0 5,037,048.0 5,362,048.0 | 0 0 0 2,275,0 | |
| Total Short-term Liabilities Long Term Liabilities Total Liabilities Net Assets | 10,622,591.00 2,339,521.18 12,962,112.18 | 9,084,642.66 2,303,474.24 11,388,116.90 | 1,537,948.34 36,046.94 1,573,995.28 | 990 Part IX - Stmt of | Functional E | xpenses | | 723Q\$ |
| Permanently Restricted Temporarily Restricted Unrestricted Total Net Assets Total Liabilities and Net Assets | 2,275,000.00 5,362,048.06 31,730,975.87 39,368,023.93 52,330,136.11 | 2,275,000.00 5,037,048.06 29,296,102.90 36,608,150.96 47.996.267.86 | 0.00 325,000.00 2,434,872.97 2,759,872.97 4,333.868.25 | 02/14/19 09:20 | | Year Ending | Program Services | Management and Genera |
| | 32,330,130.11 | 47,550,207.60 | 4,535,606.25 | 990 IX Worksheet for Stmt of Fu Salaries and Wages Retirement Contributions | nctional Expenses | 12/31/17 (A) Total Expenses 899,740.41 81,848.14 | (B) Program Service 750,505.78 44,734.32 | (C) Mgmt & Genera 112,775.9 37,113.8 |
| SEFA Details Report | | | 7/2000 | Other Employee Benefits Payroll Taxes Fees for Services Accounting Fees | | 384,535.21 175,389.00 40,444.67 | 195,240.39 95,859.34 | 189,294.8 79,529.6 40,444.6 |

NFP METRICS EXAMPLE

| Dashboard | | | | 12/31/17 📾 🍸 Clea | Q Search |
|--------------------------------------|---|--|---------------------------------------|--|--|
| Outcome | Sample NFP Metrics | | | | |
| | # Clients Served | # Meals Served | Volunteer Hours | Total Program Expense | |
| | 7,537 | 428,363 | 19,182 | \$4,459,999 this year -\$445,574 vs. prior | |
| Program Exp 02/14/19 09:23 | p with per Client Cost [Financial & Stati | istical View] | | | ₹ 02 0@[|
| | | Counselling Services Year Ending 12/31/17 Departments | Year Ending 12/31/17 | s ood Service Outreach Year Ending Year Ending 12/31/17 12/31/17 Departments Departments | Ali Departments Year Ending 12/31/17 Departments |
| | es | 724,418,95 642,752,91 155,762,13 112,607,84 424,781,39 | 79,560.83 178,790.66 238,618.46 | 58,894.68 42,067.66 231,302.81 142,404.17 155,753.26 65,605.14 48,449.91 82,852.32 333,803.66 223,140.49 | 1,086,339.8: 1,273,933.9: 456,681.3: 422,700.7: 1,220,344.00 |
| Total Expenditures Clients Served | | 2,060,323.22 | 1,015,402.53 927.00 | 828,204.32 556,069.78 2.391.00 291.00 | 4,459,999.85 7,537.00 |
| Cost per Client | | 524.52 | 1,095.36 | 346.38 1,910.89 | 591.7 |
| ✓ Clients per F 02/14/19 09:23 | Program T & S Q : | Volunteer Effort by Progra 02/14/19 09:23 | m 7/20@1 | Meals Served per Site 02/14/19 09:23 | 7000¢1 |
| Counselling Service | 99 | 12,000 | <u>ل</u> ه | Main - | 2 |
| Youth Cente | | 7,200 | | | |
| Outreac | - | 2,400 | | | |

CHURCH METRICS EXAMPLE



CHURCH DASHBOARD



CHURCH DASHBOARD FOR A LOCATION

| Departmental Dashboard - Campus 1 | | | | | | 12/31/2019 | All departments V Clear |
|--|--|---|--|--|---|---|---|
| | Campus 1 Revenue YTD \$2,348,753 | Campus 1 Expenses YTD \$273,801 this year to date -4221,301 vs. bo | Campus 1 Revenue - Current Mont \$224,564 | \$166,483 个 | Campus 1 Attendance vs Prior Week 1,489 last week -31 vs. prior pariod | | |
| Campus 1 Statement of Activity contractor perce | | | | | | | 74 |
| | | | Month Ending 12/31/2019 | | Ye | ear To Date 12/31/2019 | |
| If Revenue(Loss) Revenue Expresses to Destroyed Expresses Desceptory Express Desceptory Express Desceptory Express Support Survice Express Support Survice Express Hold Expressed | | Actual 224,564.00 44,500.00 44,503.00 0,00 27,360.00 166,483.00 166,483.00 | CpBudget 10,000,00 3,000,00 0,00 0,00 0,00 0,00 | Budget Diff 214.564.00 #1.500.00 64.627.00 0.00 27.360.00 103.481.00 | Acual 2,3,44,500 44,500 156,941,00 576,00 31,742,00 27,740,10 | CpBudget 60,000.00 42,500.00 0.00 0.00 42,500.00 0.00 0.00 0.00 | Budget Diff 2,288,753.00 42,000.00 156,841.00 156,841.00 31,772.00 221,1347.00 221,1347.00 |
| Campus 1 Statement of Activity by Dept | | | ♥ 없 Q Campus 02/1/2020 | Attendance | | | 74 |
| | | Campus 1 Year To Date 12/31/2019 | 1,600 | | | + | |
| Resman(sos) Resman | A Add 2.327 607.05 190.003 590.00 2.346 739.00 9.500.00 4.450.003 2.30 | Cyllin Agei 6,000 de 0,000 de 0,000 de 0,000 de 40,000 de 40,000 de 40,000 de 40,000 de 40,000 de 0,000 | 2.0100.00 2.0100.00 4.3200 4.3200 4.3200 4.3200 4.4542 4.4544 4.45444 4.45444 4.454444 4.454444 4.4544444444 | Denazore erraizere | (63 12019) (63 12019) (6. Adad) (6. Ceithdaga) | 204209 12152039 | 13222009 U320209 000 |
| Nexonia | | | | | Discipleable | 700. | |
| Company : | | | 26 | | NONE Support Si | | |
| 🗅 Post 🔯 File 🐁 Link 🙆 Snapshot | | | | | Personal | | |

QUESTIONS?