



MARTUS

Budgeting and Reporting for Faith-Based Organizations

Bill Cox, CEO

Martus

- Mirrors your Financial Structure
 - Supports all Dimensions
- Easily achievable ROI
 - Ease of use
 - Time savings
 - Timely decision-support information
 - Affordable pricing

Martus

- Integrates with Sage Intacct and most Accounting Systems
 - No data translations or mapping
 - Rapid implementation
 - Ready to use immediately
 - Very Intuitive
- Limit user access by function, dimension and more
- Sage Intacct user not required



Budgeting



- Budget worksheets
 - Created automatically in seconds
 - Current year activity and budgets as a reference
 - Widgets optimize budget entry plus line item notes
- View budget process as it happens
 - View status of each budget area
 - Budget analysis by account, account group and dimension
- Multiple budget versions per fiscal year with rolling forecasts

Budgeting

- Personnel Budgeting with allocations
- Unlimited number of budget lines
- Multi-year Forecasts and What-if scenarios
- Analyze budgets as they are being built
- Upload final budget into Sage Intacct or your accounting system

Budget Worksheet

Current Year Actuals

Budget Entry

Worksheet: NFP 2019 Budget

Year: 2019 Location: 100 General Department: 200 Accounting Project: 999 Non-Project or Grant Related Load Initialize Worksheet

2018 Actual	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total	Total
	Actual	Budget	Budget		Budget									
EXPENSE														
5121 Salaries	5,496.27	5,512.77	5,529.31	5,496.27	5,512.77	5,529.31	5,709.73	5,726.85	5,744.03	5,709.75	11,126.40	13,351.69	80,445.15	85,879.54
5202 Legal Fees	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00			1,500.00	
5300 Office Supplies	1,468.22	1,469.59	1,572.47	1,587.44	1,617.89	1,499.27	1,596.57	1,564.98	2,280.55	1,541.93	2,679.03	3,214.84	22,092.78	20,678.14
5502 Utilities	1,468.22	1,469.59	1,572.47	1,587.44	1,617.89	1,499.27	1,596.57	1,564.98	1,522.74	1,541.93	2,679.03	3,214.84	21,334.97	20,678.14
5503 Janitorial Services	1,477.70	1,479.07	1,582.61	1,597.68	1,628.31	1,508.95	1,606.87	1,575.07	1,532.56	1,551.86	2,696.34	3,235.60	21,472.62	20,811.63
5504 Insurance	1,494.37	1,495.77	1,600.47	1,615.72	1,646.70	1,525.97	1,625.00	1,592.85	1,549.85	1,569.39	2,726.74	3,272.09	21,714.92	21,046.38
Total Expense	11,554.78	11,576.79	12,007.33	12,034.55	12,173.56	11,712.77	12,284.74	12,174.73	12,779.73	12,064.86	21,907.54	26,289.06	168,560.44	169,093.83
2019 Budget														
INCOME														
4310 Bank Interest Earned														
Total Income														
EXPENSE														
5121 Salaries	5,771.08	5,788.41	5,805.78	5,771.08	5,788.41	5,805.78	5,995.22	6,013.19	6,031.23	9,735.60	11,682.72	14,019.27	88,207.77	
5124 Life Insurance Premium														
5203 Consulting Fees														
5300 Office Supplies	1,541.63	1,543.07	1,651.09	1,666.81	1,698.78	1,574.23	1,676.40	1,643.23	2,394.58	2,344.15	2,812.98	3,375.58	23,922.53	
5400 Banking Fees														
5502 Utilities	1,541.63	1,543.07	1,651.09	1,666.81	1,698.78	1,574.23	1,676.40	1,643.23	1,598.88	2,344.15	2,812.98	3,375.58	23,126.83	
5503 Janitorial Services	1,551.58	1,553.02	1,661.74	1,677.56	1,709.73	1,584.40	1,687.21	1,653.82	1,609.19	2,359.29	2,831.16	3,397.38	23,276.08	
5504 Insurance	1,569.09	1,570.56	1,680.49	1,696.51	1,729.04	1,602.27	1,706.25	1,672.49	1,627.34	2,385.90	2,863.08	3,435.69	23,538.71	
5601 Travel - Lodging	1,200.00	800.00	1,000.00	800.00	1,000.00	1,000.00	800.00	1,000.00	1,100.00	800.00	1,000.00	800.00	11,300.00	
5604 Travel - Other														
Total Expense	13,175.01	12,798.13	13,450.19	13,278.77	13,624.74	13,140.91	13,541.48	13,625.96	14,361.22	19,969.09	24,002.92	28,403.50	193,371.92	
GAIN/LOSS	-13,175.01	-12,798.13	-13,450.19	-13,278.77	-13,624.74	-13,140.91	-13,541.48	-13,625.96	-14,361.22	-19,969.09	-24,002.92	-28,403.50	-193,371.92	
														(Target \$-126,766.00) (Diff 566,605.92)

Save Worksheet Submit Worksheet Edit Special Purpose Worksheet Refreeze Worksheet Export Worksheet (xlsx) Choose File No file chosen Import Budget Data (xlsx)

-- Account -- Add Line

Personnel Budgeting

- Position-based
- All types of comp
 - Hourly
 - Salary
 - Company-paid benefits
 - Percentage-based
- All types of frequencies

Pay Types

[Add New Pay Type](#) [Export \(xlsx\)](#)

Sort	Edit	Name	Account	Is Taxable	Frequency	Category	Start Date
⇅	Edit	Salary	5000 SALARIES	True	Bi-Weekly	Regular	
⇅	Edit	Hourly	5050 HOURLY WAGES	True	Bi-Weekly	Hourly	
⇅	Edit	Mileage	5050 HOURLY WAGES	True	Bi-Weekly	Hourly	
⇅	Edit	Bonus - Hourly Employees	5050 HOURLY WAGES	True	Once	Regular	04/01/2020
⇅	Edit	Health Insurance	5125 EMPLOYEE HEALTH INSURANCE	False	Monthly	Regular	
⇅	Edit	Dental Insurance	5130 DENTAL/VISION INSURANCE	False	Monthly	Regular	
⇅	Edit	Vision Insurance	5130 DENTAL/VISION INSURANCE	False	Monthly	Regular	
⇅	Edit	LTD-STD	5140 SHORT TERM DISABILITY	False	Monthly	Regular	
⇅	Edit	Retirement Match	5145 EMPLOYEE BENEFIT - IRA	False	Monthly	Percentage	
⇅	Edit	Medicare	5110 MEDICARE TAX	False	Monthly	Percentage	
⇅	Edit	Workers Comp	5120 WORKERS' COMPENSATION INSURANCE	False	Monthly	Percentage	
⇅	Edit	SUTA-SC	5115 UNEMPLOYMENT EXPENSE	False	Monthly	Percentage	

Personnel Budgeting - Scenarios

- A scenario contains all budgeted positions
- Multiple scenarios

Personnel Budgeting Year 2020 Scenario Scenario 1

Config **Scenarios** Positions Detail Summary

Year 2020

Year	Name		
2020	Scenario 1	<input checked="" type="checkbox"/>	Selected
2020	Scenario 2 - 5% increase	<input checked="" type="checkbox"/>	<input type="button" value="Set As Current"/>
2020	<input type="text"/>	<input type="button" value="Add"/>	

Copy Scenario

-- Source Scenario --

Pay Data Export/Import - **Scenario 1**

No file selected.

Personnel Budgeting - Features

- Access controlled
- Budget for unfilled positions
- Change rates with just a couple of clicks
- Allocations

Reporting - Dashboard



Reporting

- Flexible pre-built reporting
- Data always current
- Income Statements with budget versus actual
- Forecasts
- General Ledger transaction drilldown

Clients

Churches with
budgets from
\$3M to \$50M

Membership &
Trade
Associations

Cultural/Tourist
Attractions

Foundations

American Indian
Tribes

Educational
Non-Profits

Healthcare
Non-Profits

For Profits

Martus Clients are saying:

- Martus is the most intuitive and easy-to use budget software I have ever used.
- Martus has revolutionized the way our staff looks at budgets and costs on a daily basis.
- One of my go-to tools for budgeting and expense tracking.
- The support and training is fantastic. Integration was completed within 24 hours of signup.

Summary

- Cloud-based
- Seamless accounting system integrations
- Rapid implementation
- Monthly updates
- Easy to use
- Cost-effective

Pricing

	Essentials	Packages Advanced	Advanced Plus
Base Annual Subscription			
Non-Profits	\$3,600.00	\$4,600.00	\$5,400.00
5-User Pack Annual Fees			
Non-Profits	\$240.00	\$240.00	\$240.00
Features:			
MartusPlanner (Budgeting)	✓	✓	✓
Import Budget Data from Excel	✓	✓	✓
Multiple Budget Versions per Fiscal year	✓	✓	✓
Special Purpose Budget Worksheets	✓	✓	✓
Budget Approvers		✓	✓
Rolling Forecasts		✓	✓
Personnel Budgeting		✓	✓
MartusDashboard (Reporting)	✓	✓	✓
Single Signon Support (SAML)		✓	✓
Total User Limit	25	N/A	N/A
Multi-Year Forecasting & Whatif Scenarios			✓
Allocations			✓
Statistical Tracking & Scorecards	Optional	Optional	Optional
Multi-Currency		Optional	Optional
Budget Change Requests		Optional	Optional