

Customer pain points:

- Rising fuel & labor costs
- Specialist vehicle fleet with trained resources
- Specialist and secure warehousing
- Inventory management systems & processes
- Dedicated logistics expertise
- Equipment trail & real-time visibility
- Asset management systems with accountability
- Environmental: emissions – reuse - recycle
- Government regulations: import & export
- 10-15% of revenues are spent on returned equipment

Customer requirements:

- Seamless International reach
- On time delivery
- Real-time, accurate stock visibility systems
- Supervised kitting, staging and build facilities
- Tech Ops: testing and approval facilities
- Bonded storage & warehousing with forward stock locations
- Stock recall & order management systems / pick up drop off
- On-site collection systems with approvals
- CAPEX/OPEX avoidance: resale / reuse / recycle

Shields Solution according to the pain points:



A full portfolio of Forward & Reverse Logistics enables to create a customized solution for our customers:

- Asset Management Services
- Warehousing & Logistics
- Spare Parts Sourcing / Consumables
- Testing & No Fault Found Services

Unique selling points:

- Seamlessly receiving, delivering and installing your equipment to our very high standards
 - Real-time inventory management
 - On time delivery
 - Tracking every SKU in the supply chain
 - Compliant with environmental and quality standards
- Access the many thousands of operators sites
- Technical capabilities to find alternative solutions
 - NFF screening, repair avoidance, asset management, sourcing channels
- We are the best fitting complementary multi-vendor partner with the necessary telecoms and environmental certifications
 - Multi-vendor test facilities
- Documented business processes and fair prices for logistics and warehousing

References:



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