

Customer pain points:

- Reduce OPEX by third party repair
- Well trained partners with dedicated H&S & Quality excellence
- Streamline processes to reach service level agreements
- Supporting integrated systems
- Shorten time to market for new products and services
- An experienced project manager that acts as a single point of contact
- Professional services for assets to keep their value

Customer requirements:

- Current departments/partners are not reaching delivery service level agreements
- Small work contractors limited resources & competencies
- Ability to ramp up quickly & efficiently
- Single point of contact with quality, real-time reporting
- Systems & processes not aligned to customers operating systems
- Lack of partner dedicated H&S & quality excellence

Shields Solution according to the pain points:



A full portfolio of On-Site Engineering Services enables to create a customized solution for our customers:

- Engineer Furnish & Install
- Deinstallation Services
- Battery Maintenance & Monitoring Service
- External Alarms Retrofit Service
- DC Power Service
- Site Clearance Service
- Preventive and Corrective Maintenance Site Facility Service
- Audits & Quality Assurance Service
- Recruitment Service

Unique selling points:

- We are more flexible, less costly and provide a more dedicated service than most OEM vendor suppliers
- Our Unique Decommissioning links with our "environmental best in class" Asset Recovery value generating model
- We assure quality and environmental standards compliance
 - Trip hazards are removed
 - Improved work environment
 - Safety equipment is approved for use
- We are the best fitting complementary multi-vendor partner with the necessary telecoms and environmental certifications
- Technical capabilities to find alternative solutions. We genuinely 'think outside the box' for you
- Our historical data combined with our market knowledge creates great solutions

References:



Shields-e.com

Main HQ Shields: Kerry Avenue, Purfleet Industrial Park, South Ockendon, Essex, RM15 4YE, UK
+44 1708684000
Americas HQ: 4150 Church St, Suite 1012, Sanford, FL 32771
+1 407 936 0025