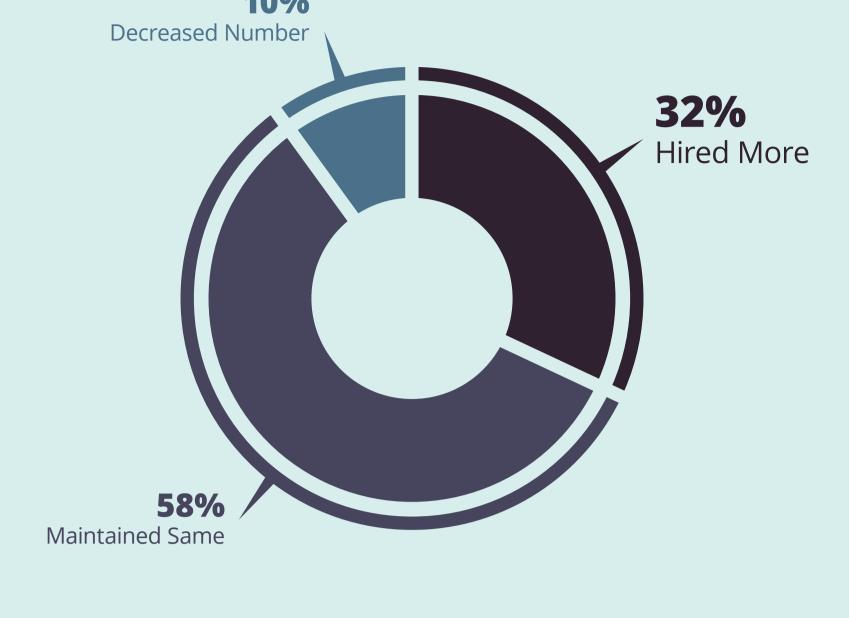
Xometry Small Manufacturing Index Q3 2018

Over 75% of all manufacturing firms in the United States have fewer than 20 employees. The Xometry Small Manufacturing Index (SMI) highlights the outlook of these 190,000+ small businesses on a regular basis.



Small manufacturers are hiring more... **32%** of small manufacturers surveyed indicated that they have hired more

employees since this time last year, holding steady from last quarter.



...and plan to continue doing so 44% of small manufacturers surveyed expect to hire more employees in the coming year, up 10% from last quarter.



predict even more hires 49% of Xometry Manufacturing Partners surveyed expect an increase in hiring versus 40% of external respondents.

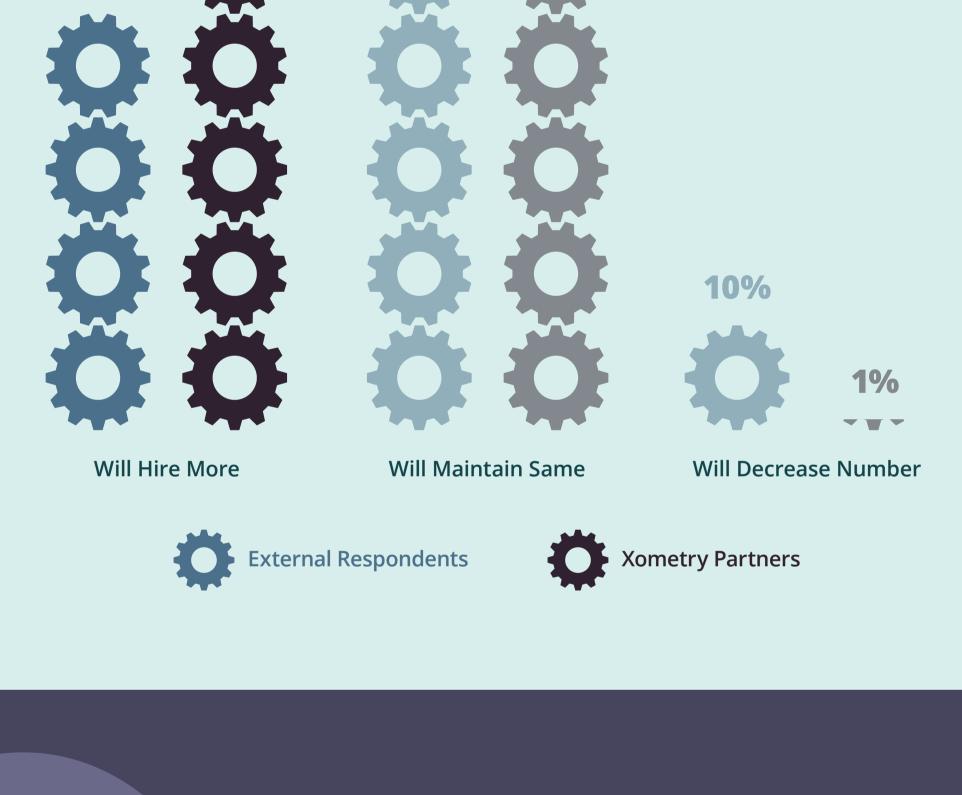
50%

49%

40%

50%

Xometry Partners



Q3 2017 32% 4% 12% 23% Mild Mild Strong Same Decline **Decline Increase**

Business confidence

31% of small manufacturers surveyed said that their business

would strongly increase this month vs. the same month last year,

is up overall...

up from **29%** one year ago.

Increase

37%

Mild

Q3 2018

...particularly among

24%

Same

1%

Strong

Decline

8%

Mild

Decline

Xometry Partners 36% of Xometry Manufacturing Partners surveyed expect a strong

29%

Strong

Increase

31%

Strong

Increase

increase in business versus 25% of external respondents.



38%



8% Mild Decline

0% Strong Decline

Data source: Xometry Small Manufacturing Index Survey (conducted September 2018)

Same

2%

Xometry Your one-stop shop for manufacturing on demand

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Mild Increase 18%

36%















Strong Decline