

Energy Transfer Case Study

MCA CONNECT MANAGED SERVICES
DYNAMICS AX

Dynamics AX 2012 R3

Energy Transfer's Coal Division was originally part of an exploration company that spun off into its own entity. This division is responsible for land management, generating about \$60 million dollars per year in royalties by managing property and mineral rights in the coal industry.

At that time, continuing with SAP didn't seem to be cost aligned with the new entity, and wasn't a good functional fit. The company opted to move to Dynamics AX 2012 R3 and began working with MCA Connect.

When this company was later acquired by Energy Transfer, the decision was made to keep both Dynamics and MCA Connect. Employees liked how easy Dynamics AX is to use, and that they could run their own reports.

The company primarily uses Dynamics AX for invoicing, human resources, cost accounting, treasury and fixed asset management. They're able to close their books in four days, a process that used to take weeks on SAP.

MCA Connect Managed Services

Energy Transfer uses MCA Connect Managed Services for both proactive and reactive support for Dynamics AX. Director of Accounting, Claude Harless said, "We feel extremely comfortable working with MCA Connect. We know that we'll get honest answers that serve our best interest."

MCA Connect acts as a sounding board, helping Energy Transfer weigh their options about technology and process improvements.



AT-A-GLANCE

Energy Transfer is one of the largest midstream energy services companies in North America. The company maintains 86,000 miles of energy infrastructure, representing 30% of U.S. oil and natural gas.

MICROSOFT TECHNOLOGY

When Energy Transfer acquired a coal management company, they decided to let the company continue to operate independently on AX 2012 R3.

MCA CONNECT

MCA Connect helped Energy Transfer move off SAP, and has continued to be a strategic partner for the past 4+ years.



Results

By running finance and operations so efficiently, this division of Energy Transfer is able to maintain their independence, while fulfilling their reporting responsibilities to corporate. With MCA Connect, Energy Transfer has confidence that their systems will stay aligned with their business goals.

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Claude Harless, Director of Accounting at Energy Transfer

About MCA Connect

MCA Connect has been an award-winning Microsoft partner for more than a decade. Our experience has proven that companies are the most successful in achieving their business goals with Microsoft Dynamics when they continually invest in and optimize their applications.



Gold Cloud Business Applications
Gold Cloud Customer Relationship Management
Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Data Analytics
Gold Data Platform



MCA
CONNECT

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