

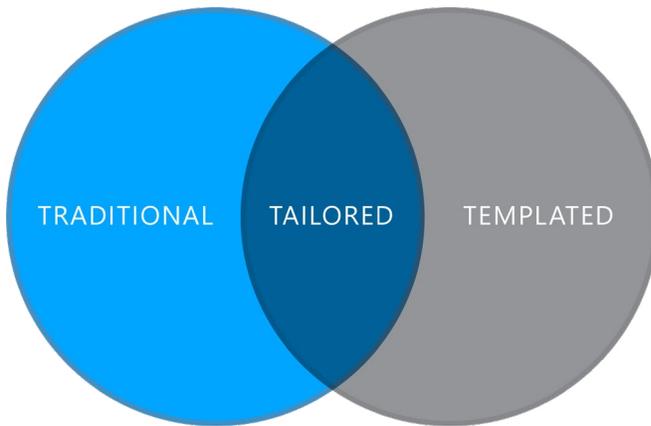
A more efficient implementation. Tailored to your unique needs.

MCA Spectrum is a guided approach to implementing Dynamics 365 that focuses effort on high-value activities unique to your business and leverages industry best practices for the rest.

LEVERAGING INDUSTRY BEST PRACTICES

Many Microsoft Dynamics partners talk about implementing industry best practices. We believe that these best practices should be the baseline starting point for a project.

Why should you focus your time and spend money to configure standard processes that don't add business value? By pre-configuring Dynamics 365 to industry standards, we can devote project resources to focus on the areas that differentiate your business – your 'secret sauce'.



FOCUSING ON STRATEGIC DIFFERENTIATION

During the pre-implementation analysis, our business strategists determine which business areas follow industry best practices, and which we can fast track using our templated MCA Spectrum toolset. We'll look at key areas of your business, such as:

- Concept to Market
- Prospect to Quote
- Procure to Pay
- Plan to Produce
- Post to Close

Once we understand how your organization differs from industry norms, we focus project resources on those areas.





GIVING YOU A HEAD START

MCA Spectrum's guided implementation approach helps you quickly get value from Dynamics 365, requiring fewer resources and greater benefit. MCA Spectrum provides an implementation that:

ENABLES INNOVATION

Tailors technology in those areas that give you a competitive advantage.

INCREASES EFFICIENCY

Uses standard configurations for following industry best practices.

STREAMLINES ROI

Quicker time to value with a more efficient approach.

In the race for innovation, market share, and wallet share, MCA Spectrum gives you a head start by allowing you to by-pass basic decisions. An MCA Spectrum strategic technology advisor will lead you through the process, ensuring every aspect has been considered and the implementation team has a clear understanding of your business requirements.

KEY BENEFITS

- Quick time-to-value
- Faster implementations
- Lowered project cost
- Lowered risk
- Fewer project resources

THE RESULT

A more efficient ERP implementation, with up to a 30% reduction in project timeline and up to a 40% reduction in cost vs a traditional ERP implementation.

ABOUT MCA CONNECT

MCA Connect is a global systems integrator and Microsoft Dynamics Gold Partner that delivers and supports operational transformation to help clients achieve a competitive advantage. By combining product and industry expertise with proven strategic methods, MCA Connect consistently delivers innovative solutions that help clients realize their vision.

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