A scenic view of a blue sea and mountains with a white building in the foreground. The image is a cover for a report, featuring a large blue sea in the middle ground, mountains in the background, and a white building with a balcony in the foreground. The text is overlaid on the left side of the image.

# THE WHO'S WHO OF THE VACATION RENTAL WORLD

2020 EDITION

Presented by:



VRTECH



Sponsored by:

**RENTALS UNITED**  
MORE BOOKINGS. LESS WORK.

## CONTENT

<b>02</b>	FOREWORD
<b>04</b>	3D TOURS
<b>06</b>	ADVERTISING
<b>10</b>	CALL CENTRE TECHNOLOGY
<b>11</b>	CENTRAL RESERVATION SYSTEM
<b>12</b>	CHANNEL MANAGEMENT
<b>16</b>	CHATBOT
<b>17</b>	CHECK-IN SOFTWARE
<b>18</b>	COPYWRITING
<b>22</b>	CLEANING & MAINTENANCE
<b>23</b>	CONSULTANCY
<b>28</b>	DATA SOLUTIONS
<b>31</b>	DYNAMIC PRICING
<b>35</b>	EDUCATION & TRAINING
<b>42</b>	EVENTS
<b>46</b>	FLOOR PLANS
<b>50</b>	GUEST COMMUNICATION
<b>50</b>	HOME AUTOMATION
<b>56</b>	INNOVATIVE SERVICES
<b>60</b>	INSURANCE
<b>65</b>	IT SOLUTIONS
<b>67</b>	MARKETING AUTOMATION
<b>68</b>	KEY SAFES & DROP BOXES
<b>72</b>	NOISE CONTROL
<b>74</b>	PAYMENT SOLUTIONS
<b>78</b>	PHOTOGRAPHY
<b>80</b>	PROPERTY MANAGEMENT SYSTEMS
<b>97</b>	REFERRAL NETWORKS
<b>100</b>	SMART LOCKS & KEYLESS ENTRY
<b>103</b>	SUPPLIES & INTERIOR DESIGN
<b>110</b>	VACATION RENTAL FUNDNG
<b>112</b>	VOICE SOLUTIONS
<b>113</b>	WEBSITE BUILDING
<b>116</b>	WELCOME APPS

## SYMBOLS



LOCATION



CUSTOMER REACH



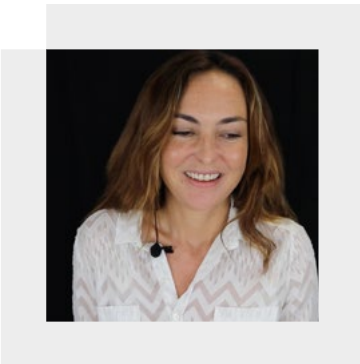
ACTIVE SINCE



PRICING



**FOREWORD**



Welcome!

*This year has been a big year in the vacation rental world. New entrants in the marketplace are constantly being introduced as consumer needs become more sophisticated. We've also seen a lot of venture capital investment being generated, infusing our industry with bright minds coming from all sorts of backgrounds.*

*This shows us without a doubt just how important it is for us to keep up with and stay ahead of our evolving sector and its players. To be successful, we must understand how everyone is playing together in this ecosystem, which makes the Who's Who report even more critical at this juncture. So welcome to the **5th edition of the Who's Who**.*

*We hope to keep you informed and updated of all the companies that make up this terrific industry.*

*All the best,*



**Vanessa de Souza Lage**

Founder VrTech Events

Subscribe to our free events: <https://vrtech.events>

The background is a complex, abstract geometric pattern. It consists of numerous triangles and squares in various shades of teal and yellow-green. The shapes are arranged in a way that creates a sense of depth and perspective, with some shapes appearing to be in the foreground and others receding into the background. The overall effect is a vibrant, modern, and dynamic visual. The text "3D TOURS" is centered in the middle of the image in a white, bold, sans-serif font.

**3D TOURS**



## Cartoblue

[www.cartoblue.com](http://www.cartoblue.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2012**
- 💰 **Free plan**

+ CartoBlue is the expert in three dimensional and digital products related to mapping and floor plans. We serve the marketing needs of industries such as real estate, vacation rentals, hotels, resorts, property developers, and building construction.



## Planomatic

[www.planomatic.com](http://www.planomatic.com)

- 📍 **USA**
- 🌐 **USA**
- 📅 **2005**
- 💰 **Inquire**

+ PlanOmatic provides the real estate industry with property marketing services, including captivating photography, interactive floor plans, virtual staging and 3D walkthroughs.



## Matterport

[www.matterport.com](http://www.matterport.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2011**
- 💰 **Different plans**

+ Matterport's vision is to give people the freedom to experience any place at any time. We're establishing 3D models as a primary medium for experiencing, sharing, and re-imagining the world.



ADVERTISING



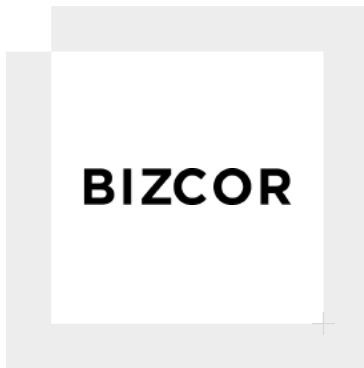


## Space Agent

[www.spaceagent.io](http://www.spaceagent.io)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 From \$150 / monthly

+ Space Agent drives bookings, expands your brand awareness, and saves you time and money.



## Bizcor

[www.bizcor.com](http://www.bizcor.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 Customized quote

+ Think outside the distribution channels and diversify your lead generation by leveraging BIZCOR's online marketing solutions.



## Q4Launch

[www.q4launch.com](http://www.q4launch.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2008
- 💰 Inquire

+ Q4Launch is an integrated marketing company that specializes in bringing more traffic to our customers' websites, turning that traffic into leads, and turning those leads into bookings.



## Blizzard Internet Marketing

[www.blizzardinternet.com](http://www.blizzardinternet.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1997**
- 💰 **\$2,000**

+ Blizzard Internet Marketing, Inc. provides ROI-centric Online Marketing solutions to the travel, tourism and hospitality industries. Since 1997, Blizzard Internet Marketing, Inc. has focused on offering strategic based comprehensive, a-la-carte and consultation plans that integrate advanced search engine optimization, search engine marketing, and website design techniques.



## ICND

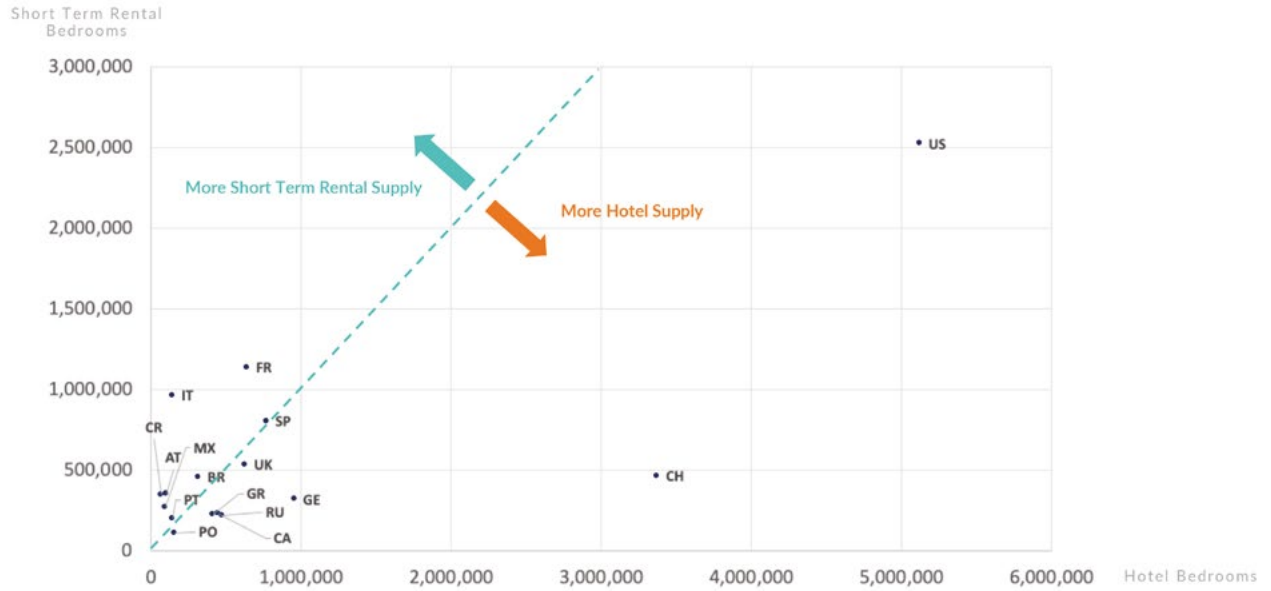
[www.icoastalnet.com](http://www.icoastalnet.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1999**
- 💰 **Inquire**

+ ICND is an award winning web development and digital marketing team that specializes in vacation rentals and real estate companies. Since 1999, InterCoastal Net Designs (ICND) has been offering a wide array of web related services, including web design, development, business automation tools, and full service digital marketing.

INFOGRAPHIC

# Short Term Rental vs. Hotel Supply



TRANSPARENT | [seetransparent.com](http://seetransparent.com)

Source: Transparent estimates based on global short term rental supply listed on major Online Travel Agencies. Hotel data was sourced from several public reports available online from several sources (Eurostat, knightfrank.com, pwc.co.uk, etc.)

# CALL CENTRE TECHNOLOGY

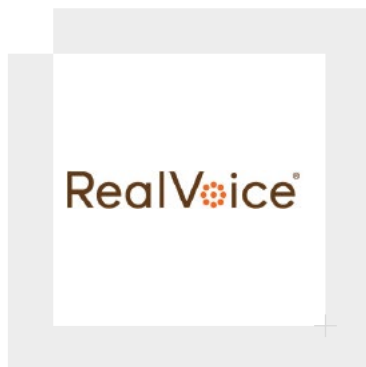


## NAVIS

[www.thenavisway.com](http://www.thenavisway.com)

- 📍 USA
- 📍 USA
- 📅 1987
- 💰 Inquire

+ NAVIS is the #1 reservation sales and marketing platform to empower your team's performance and increase your revenue.

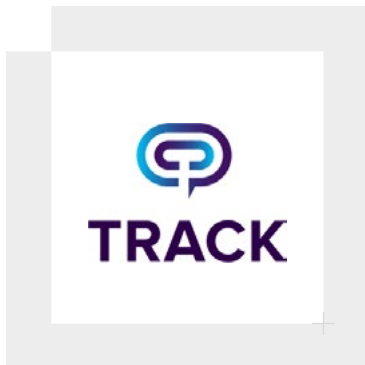


## RealVoice

[www.realvoice.com](http://www.realvoice.com)

- 📍 USA
- 📍 USA
- 📅 2012
- 💰 Commission based

+ Our RealVoice suite of hospitality management tools provides high-touch customer interaction and high-tech business features that maximize revenues through improved personal service that results in increased reservations, repeat visitors and higher ROI.

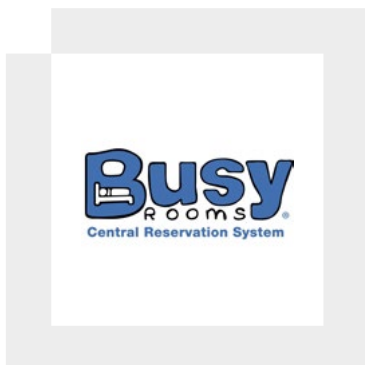


**TRACK**  
[www.trackhs.com](http://www.trackhs.com)

- ① USA
- ② Worldwide
- ③ 2012
- ④ Depending on the product

+ TRACK Pulse is a cloud-based Call Center, Sales and Marketing solution built on a dynamic CRM for the unique needs of the independent property. Manage your current and prospective guests while converting more leads and prospects into bookings.

## CENTRAL RESERVATION SYSTEM



**Busy Rooms**  
[www.busy-rooms.com](http://www.busy-rooms.com)

- ① Malta
- ② Worldwide
- ③ 2013
- ④ Inquire

+ Busy Rooms is a 360-degree central reservation system designed to help both accommodation providers and online sales channels to gain access to hundreds of partners through a single contact. Customers can easily and efficiently exchange all relevant content and reservation data required for the optimal sale of rooms online.



**CHANNEL MANAGEMENT**



FEATURED



## Rentals United

[www.rentalsunited.com](http://www.rentalsunited.com)

- 📍 Spain
- 🌐 Worldwide
- 📅 2015
- 💰 Monthly & Annual contracts  
depending on amount of properties

Rentals United was built upon a simple idea: making a channel management software that is easy to use and accessible to everyone. Today, our VC-backed business spans 160 countries, with over 250,000 vacation rentals distributed and 60 PMS partners.

A staggering 70% of managers who book a demo become our customers. This is not just because of our award-winning software, it's also because in your business growth journey we are the key to expansion, helping you assess new markets, new distribution channels and drastically cutting down your workload.

Key features include: scalable API with advanced features, preferred partner to Airbnb, Booking.com, HomeAway, Agoda; 1st partner launching vacation rentals on Google; advanced calendar management; 60+ international listing sites, automatic payment schedules; (you are the merchant of record).

Rentals United is the channel manager of more than half of the world's largest property managers but we also help small to medium-sized property managers grow (they report on average an increase of 25% in bookings) at a monthly subscription price that makes sense.





## VacayHome Connect

[www.vacayhomeconnect.com](http://www.vacayhomeconnect.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2009
- 💰 Inquire

+ VacayHome Connect delivers bookings to vacation rental property managers through exposure to tens of millions of online travel shoppers across a variety of global travel sites and exclusive membership and loyalty programs.



## BookingPal

[www.bookingpal.com](http://www.bookingpal.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 Commissions on bookings

+ BookingPal provides managed distribution via a suite of products and services specifically designed for the Vacation Rental industry to increase revenue, occupancy & efficiencies.



## NextPax B.V.

[www.nextpax.com](http://www.nextpax.com)

- 📍 The Netherlands
- 🌐 Worldwide
- 📅 2006
- 💰 Depending on the product

+ Based in The Netherlands, NextPax serves the vacation rental market with a unified platform for booking channels and websites to expand their portfolio. Updates and bookings are registered instantly and synced throughout the network.





## B2Book

[www.b2book.net](http://www.b2book.net)

- 📍 Italy
- 📍 USA and Europe
- 📅 2017
- 💰 Commission

+ B2Book.net is a meeting platform between tourist accommodation owners or managers (Seller) and travel agencies, tour operators, OTA and GDS (Buyer).



## Lexicon Travel

[www.lexicontravel.com](http://www.lexicontravel.com)

- 📍 USA
- 📍 North America
- 📅 2016
- 💰 Inquire

+ Lexicon connects Vacation Rental Property Managers with the millions of guests who book via online travel agencies.



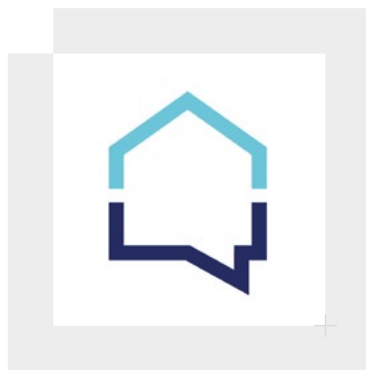
## RedAwning

[www.redawning.com](http://www.redawning.com)

- 📍 USA
- 📍 Worldwide
- 📅 2010
- 💰 Inquire

+ RedAwning is the world's largest branded collection of vacation properties offering a comprehensive layer of services and support with every stay including 24/7 guest and property manager support services.

# CHATBOT



## MyPlazze

[www.myplazze.com](http://www.myplazze.com)

- 📍 Spain
- 📍 Spain
- 📅 2017
- 💰 Inquire

+ Chatbot for Vacation Rentals that uses Facebook Messenger for guest communication. Through 3rd party integrations My Plazze grants remote property access and additional guest services.



## Guidewiser

[www.guidewiser.com](http://www.guidewiser.com)

- 📍 Belgium
- 📍 Europe
- 📅 2016
- 💰 From € 95 / month / per property

+ Guidewiser uses AI and Chatbot technology to help hotels and short-term rentals provide better travel experiences and get more direct bookings!

# CHECK-IN SOFTWARE



## Check-in Scan

[www.checkinscan.com](http://www.checkinscan.com)

- 📍 Spain
- ✔️ Spain
- 📅 2017
- 💰 €0,50 per guest

+ Check-In Scan is an app that lets property managers quickly scan in their guests' photo IDs and send them to the police for security checks. It's a fast and easy way to automate your check-in process and meet all legal requirements.



## Chekin.io

[www.chekin.io](http://www.chekin.io)

- 📍 Spain
- ✔️ Spain
- 📅 2017
- 💰 from €1,95 EUR/month per property

+ CheKin is a digital guest reception provider for touristic accommodations. It's the number one mobile app solution for easy and safe digital check-ins that are in compliance with the law.



**COPYWRITING**



### Guest Hook

[www.guesthook.com](http://www.guesthook.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 From \$125

+ Well-written and effective travel marketing copy to help boost your vacation rental business.



### The Travel Copywriter

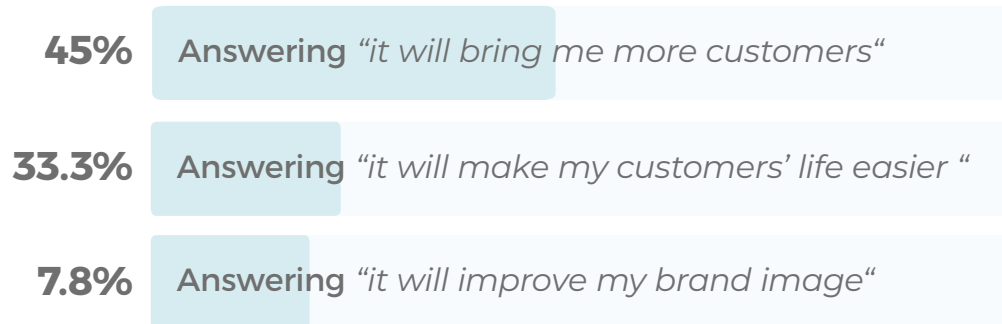
[www.thetravelcopywriter.com/vacation-rental-copywriting](http://www.thetravelcopywriter.com/vacation-rental-copywriting)

- 📍 Costa Rica
- 🌐 Worldwide
- 📅 2012
- 📦 Custom by Project

+ Travel copywriting finds the words to inspire traveller - driving bookings for hotels, travel agencies, and other tourism & hospitality companies.

#### INFOGRAPHIC

### Top 3 reasons for partnerships between software providers



SOURCE: Vacation Rental Tech Report 2018-2019



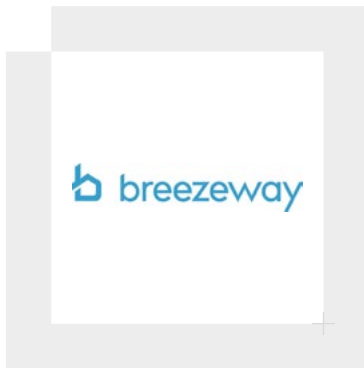
**CLEANING & MAINTENANCE**



**DoInn.co**  
[www.doinn.co](http://www.doinn.co)

- 📍 **Portugal**
- 📍 **Spain, France, Paris, Portugal**
- 📅 **2015**
- 💰 **From €15**

+ DoInn is a technology bridge between short term rental properties and hotel services vendors. We work hard to provide you with the best quality services so you can relax and focus on other things in your life.



**Breezeway**  
[www.breezeway.io](http://www.breezeway.io)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2015**
- 📞 **Inquire**

+ Breezeway makes it easier to manage property care and maintenance operations. Our mobile solution helps property managers and owners coordinate cleaning and maintenance tasks, improving quality and ensuring the job gets done right.



**EZ Inspections**  
[www.ezinspections.com](http://www.ezinspections.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2002**
- 💰 **2\$ per unit per month**

+ EZ Inspections automates the entire business process of field service, from creating client orders, auto dispatching to vendors, routing and data collection by the field rep, QC by office admins and result submission to clients.



**Properly**  
[www.getproperly.com/en](http://www.getproperly.com/en)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 USD \$0-9\$

+ Properly is a changeover management tool for your vacation rental that lets you make interactive visual checklists, schedule your service providers, connect to your listing platforms, and organize other changeover services.

#### INFOGRAPHIC

### Evolution of the Length of Stay





## CONSULTANCY



### Abode PR

[www.abode-pr.com](http://www.abode-pr.com)

- 📍 UK
- 🌐 Worldwide
- 📅 2017
- 💰 Price on application

+ Abode PR is an integrated PR, social and content marketing agency servicing solely the Vacation Rental Industry. Our B2C clients include agencies, property managers and owners. Our B2B clients include tech companies, services suppliers and marketing services companies.



### Grow Social VR

<https://www.growsocialvr.com/>

- 📍 USA
- 🌐 Worldwide
- 📅 2017
- 💰 From \$75

+ Grow Social VR specialises in company growth by way of content creation and management: blogging, email marketing, social media.



## Vacation Rental Rocket

[www.vacationrentalrocket.com](http://www.vacationrentalrocket.com)

- 📍 Spain
- 🌐 Worldwide
- 📅 2014
- 💰 Inquire

+ Vacation Rental rocket offers you all the services needed to improve your vacation rental business, From business strategy to product design.

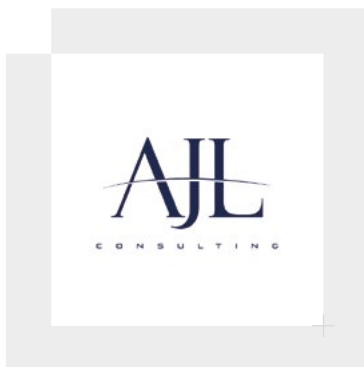


## Vintory

[www.vintory.com](http://www.vintory.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2019
- 💰 Inquire

+ Vintory is the only sales and marketing agency in the vacation rental industry dedicated entirely to helping professional property managers add new homes to their programs.



## AJL Consulting

[www.ajl-consulting.com](http://www.ajl-consulting.com)

- 📍 Switzerland
- 🌐 Worldwide
- 📅 2016
- 💰 Inquire

+ A boutique consulting firm with the primary focus on the private accommodation and vacation rental industry.



## BuildUp Bookings

[www.buildupbookings.com](http://www.buildupbookings.com)

- 📍 USA
- 📍 North America & Europe
- 📅 2013
- 💰 Inquire

+ We're the digital marketing team that specializes in getting results for travel, accommodations and real estate businesses like yours.



## Paola Gheis Vacation Rental Consulting

[www.paolagheis.com](http://www.paolagheis.com)

- 📍 Spain
- 📍 Europe
- 📅 2012
- 💰 Inquire

+ Paola Gheis is a European vacation rental consultant specialized in the luxury segment. Paola services range from developing brand identity, designing sales and marketing strategies as well as communication strategy. Paola's specialities also include art direction, exceptional photography and video making.



## VR Coach

[www.vrcoach.co](http://www.vrcoach.co)

- 📍 Spain
- 📍 Worldwide
- 📅 2018
- 💰 Inquire

+ VR Coach works with property managers as well as tech startups in the vacation rental space to help businesses operate more effectively and increase their revenue.

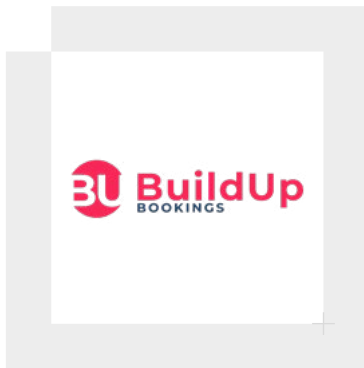


## Tourbina

[www.tourbina.net](http://www.tourbina.net)

- 📍 Spain
- 🌐 Europe
- 📅 2013
- 💰 Inquire

+ Tourbina is a digital marketing agency specialized in the Spanish market. As vacation rental consultants, they're dedicated to helping property managers present their listings in the best possible way, grow their business and optimize their processes.



## Buildup Bookings

[www.buildupbookings.com](http://www.buildupbookings.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 Inquire

+ We're the digital marketing team that specializes in getting results for travel, accommodations and real estate businesses like yours.



## Optimize my BnB

[www.optimizemybnb.com](http://www.optimizemybnb.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2016
- 💰 Inquire

+ Optimize my BnB is a listing and pricing optimization consultancy. "Book more nights at higher rates with my Search Optimization Report".



**Natacha Parmantier**  
[www.natachaparmantier.com](http://www.natachaparmantier.com)

- 📍 **Spain**
- 🌐 **Worldwide**
- 📅 **2019**
- 💰 **Inquire**

+ I help ambitious short term rental owners turn their business around with a few simple tweaks. Gain online visibility, increase your night rate and attract the right guests to earn the money your property deserves.

#### INFOGRAPHIC

### Most time consuming processes for Property Managers & Owners

**34.1%** Answering enquiries / Guest communication

**16.8%** Updating listing sites

**13.1%** Accounting & Tax

**9.9%** Cleaning

**9.1%** Managing services

SOURCE: Vacation Rental Tech Report 2018-2019



**DATA SOLUTIONS**

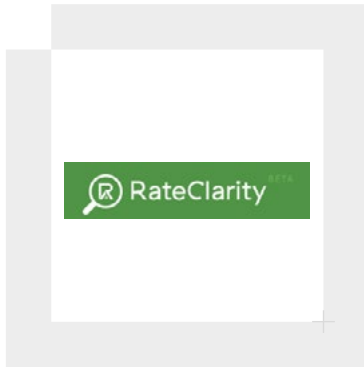


## Transparent

[www.seetransparent.com](http://www.seetransparent.com)

- 📍 Spain
- 🌐 Worldwide
- 📅 2016
- 💰 Inquire

+ Transparent is an advanced platform that helps professional property managers aspiring to be the leader in their markets acquire supply, inform revenue management and exceed owners' expectations.



## Rate Clarity

[www.rateclarity.com](http://www.rateclarity.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 Inquire

+ RateClarity is an analysis and marketing tool which allows Vacation Rental Professionals to present competitive aggregated data in order to be one step ahead, therefore, be able to take better critical decisions.



## Airdna

[www.airdna.co](http://www.airdna.co)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 Inquire

+ Airdna is an industry-unique tool that helps entrepreneurs create income by understanding and maximizing the potential in the growing "sharing economy".



## Key Data Dashboard

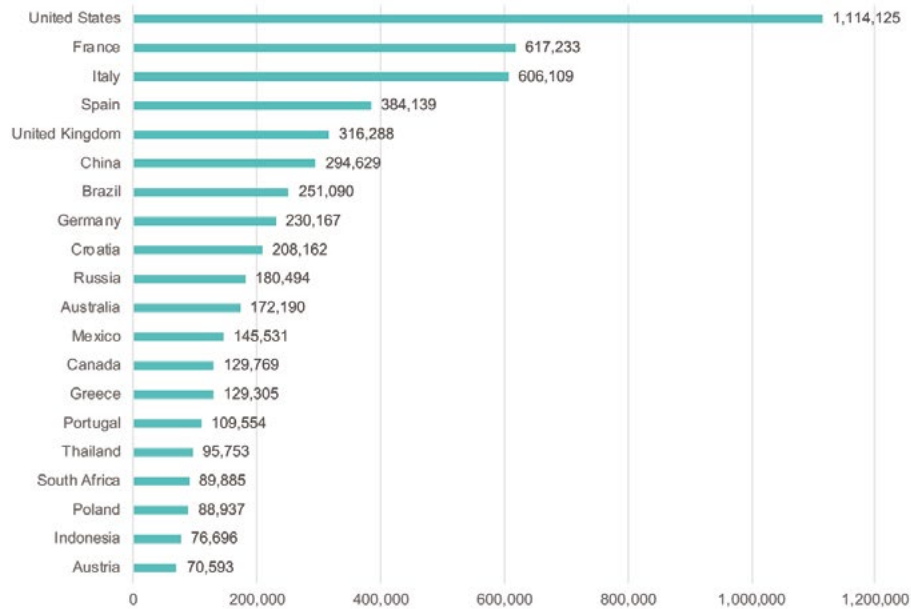
[www.keydatadashboard.com](http://www.keydatadashboard.com)

- 🇺🇸 USA
- 🌐 Worldwide
- 📅 2018
- 🔍 Inquire

+ Key Data Dashboard provides business intelligence and benchmarking tools for the vacation rental space.

## INFOGRAPHIC

### Estimated Number of Unique Short Term Rentals Properties per Country (Top 20)







**DYNAMIC  
PRICING**



## Beyond Pricing

[www.beyondpricing.com](http://www.beyondpricing.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 from 1% commission / booking

+ Beyond Pricing is the most popular and widely used revenue management and dynamic pricing software for the vacation rental and home-sharing market.



## PriceLabs

[www.pricelabs.co](http://www.pricelabs.co)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 From \$19.99

+ We maximize Airbnb hosts profits by identifying the optimum rent for each day by using predictive analytics and machine learning. Sign up for a free beta.



## Vayoo

[www.vayoo.com](http://www.vayoo.com)

- 📍 Spain
- 🌐 Worldwide
- 📅 2015
- 💰 Subscription

+ Vayoo for Hosts is the first mobile App that helps Airbnb hosts to get more bookings through price recommendations, minimum stay alerts, search results monitoring and market statistics.

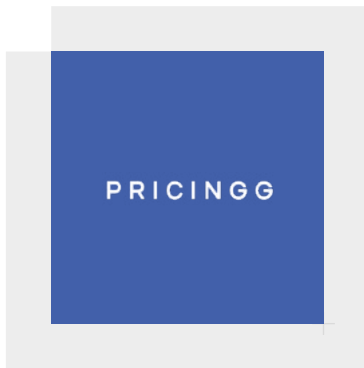


## Outswitch

[www.outswitch.com](http://www.outswitch.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2016**
- 💰 **From \$11/month**

+ Outswitch is a bespoke yield management platform tailored specifically for professional vacation rental managers.



## Pricingg

[www.pricingg.com](http://www.pricingg.com)

- 📍 **Canada**
- 🌐 **Worldwide**
- 📅 **2019**
- 💰 **140\$/month or 4-5% on bookings**

+ North America's leading Revenue Management Services for Short-Term Vacation Rentals.



## Wheelhouse

[www.usewheelhouse.com](http://www.usewheelhouse.com)

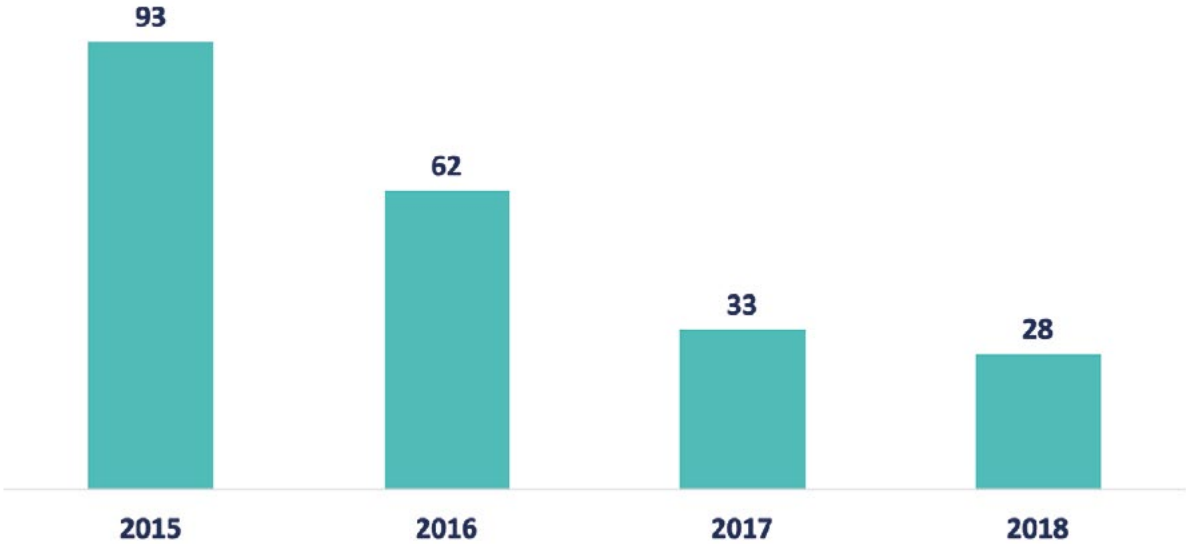
- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2014**
- 💰 **From \$1 USD per automated booking**

+ Wheelhouse helps short-term vacation rental hosts earn 10-40% revenue from their listings with intelligent, automated pricing software



**INFOGRAPHIC**

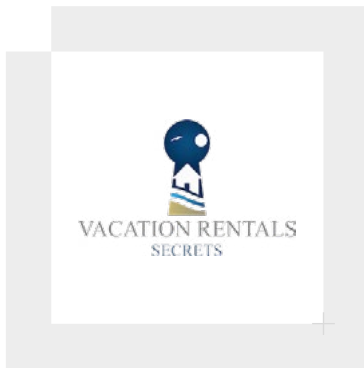
**Evolution of Lead Time**



**DYNAMIC PRICING**

**34**

# EDUCATION & TRAINING



## Vacation Rental Secrets

[www.vacationrentalsecrets.com](http://www.vacationrentalsecrets.com)

- 📍 Italy
- 🌐 Worldwide
- 📅 2012
- 💰 From \$197 USD for the online courses. Custom price for 1to1 consultancies

Vacation Rentals Secrets delivers top notch educational material, proven marketing techniques and successful strategies aimed to maximizing vacation rentals occupancy rates, increasing bookings and revenue through a comprehensive program of workshops and seminars across the UK and Europe.



## VR Owners guide

[www.vrownersguide.com](http://www.vrownersguide.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 Inquire

VR Owner's Guide - Tools, Tips & Training for Vacation Rental Owners.

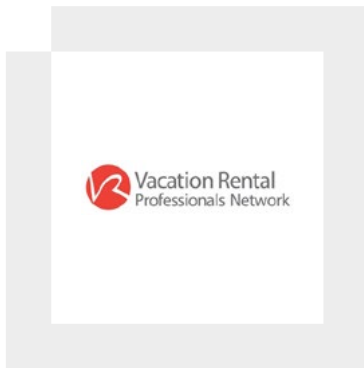


## Need More Rentals

[www.needmorerentals.com](http://www.needmorerentals.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2011**
- 💰 **Inquire**

+ Essential information for holiday rental home owners and property managers



## Vacation Rentals Professional Network

[www.linkedin.com/groups/69889/profile](http://www.linkedin.com/groups/69889/profile)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2008**
- 💰 **Free**

+ The purpose of this group is to develop an environment that fosters open discussions initiated by group members to identify opportunities and challenges experienced by either the consumer or those that are providing products or services to the marketplace.



## Holiday Let Success

[www.holidayletsuccess.com](http://www.holidayletsuccess.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2014**
- 💰 **Free plan**

+ Your Holiday Let Success starts here, the definitive guide for holiday home owners, useful and usable resources & access to industry experts

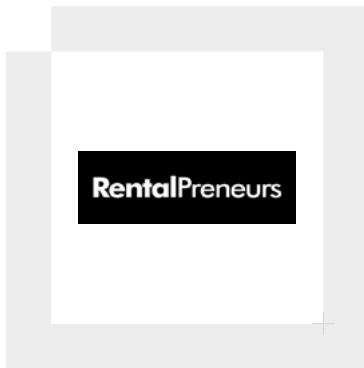


## Learnbnb

[www.learnbnb.com](http://www.learnbnb.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 Free plan

+ Discover valuable insights about Airbnb Hosting and the entire home sharing industry.



## RentalPreneurs

[www.rentalpreneurs.com](http://www.rentalpreneurs.com)

- 📍 France
- 🌐 Worldwide
- 📅 2013
- 💰 Free plan

+ More Time, More Freedom, More Revenues for Vacation Rental Entrepreneurs

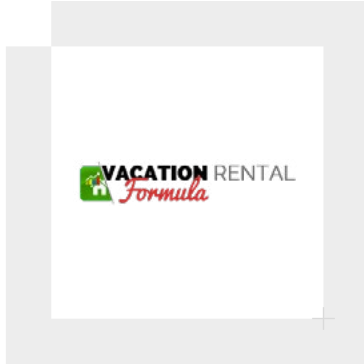


## The Abundant Host

[www.theabundanthost.com](http://www.theabundanthost.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 Guide costs \$84-\$189, ebooks \$14.99

+ Bonjour! I help hosts enjoy seamless, lucrative, connected and magical experiences on Airbnb.

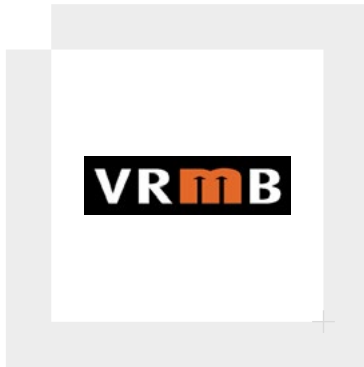


## Vacation Rental Formula

[www.vacationrentalformula.com](http://www.vacationrentalformula.com)

- 📍 **Canada**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **Inquire**

+ The Vacation Rental Formula is an exclusive membership website to help vacation rental owners, agencies and realtors like you achieve success!



## VRMB

[www.vacationrentalmarketingblog.com](http://www.vacationrentalmarketingblog.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2011**
- 💰 **Free plan**

+ VRMB is designed to help owners and managers build more sustainable vacation rental businesses.



## Airbnb University

[www.airbnbuniversity.usefedora.com](http://www.airbnbuniversity.usefedora.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅
- 💰 **Inquire**

+ Airbnb University is the leading provider of Airbnb tutorials and training for prospective and experienced Airbnb Hosts. Our personalized training sessions provide students with the resources to generate long term Airbnb success!



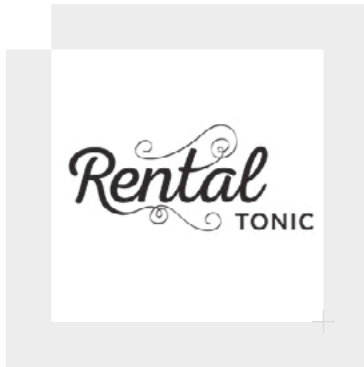


## Short Term Rentalz

[www.shorttermrentalz.com](http://www.shorttermrentalz.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2018**
- 💰 **Free**

+ Part of the International Hospitality Media portfolio, ShortTermRentalz provides the news and intelligence for the fast-growing and rapidly-evolving short term rental industry.



## Rental Tonic

[www.rentaltonic.com](http://www.rentaltonic.com)

- 📍 **Spain**
- 🌐 **Europe**
- 📅 **2012**
- 💰 **€100 EUR**

+ Just starting to rent your holiday home or already in business? Rental Tonic can help improve bookings, increase rates and welcome happy, repeat guests.



## VRM Consultants

[www.vrmconsultants.com](http://www.vrmconsultants.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **Inquire**

+ The right experience, knowledge and connections to help you make the tough decisions facing your vacation rental management company.



### Weather By Consulting

[www.weatherbyconsulting.com](http://www.weatherbyconsulting.com)

- 📍 USA
- 📍 USA
- 📅 2013
- 💰 Inquire

+ Weatherby Consulting provides advisory services, operational audits, restructuring, valuation, and risk assessment services to organizations in the real estate, resort development and vacation rental management industries.



### Get Paid for your pad

[www.getpaidforyourpad.com/the-book](http://www.getpaidforyourpad.com/the-book)

- 📍 The Netherlands
- 📍 Worldwide
- 📅 2014
- 💰 USD 9.97 for kindle book

+ This book was written to help folks looking for extra income. The wonderful part about renting out your home on Airbnb is that you can make double or triple what you can earn From a fixed-term lease. Moreover, the system is easy to use and extremely safe.

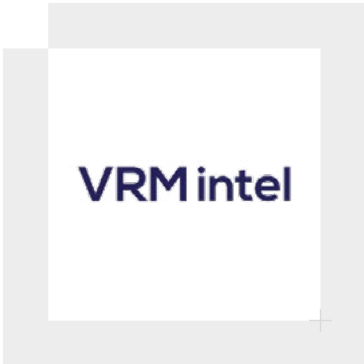


### SEO Connect

[www.seoconnect.co.uk](http://www.seoconnect.co.uk)

- 📍 UK
- 📍 UK
- 📅 2016
- 💰 From £65.

+ Search Engine Optimisation courses for beginners. For those who want to undertake their own SEO strategy but need help to get started.



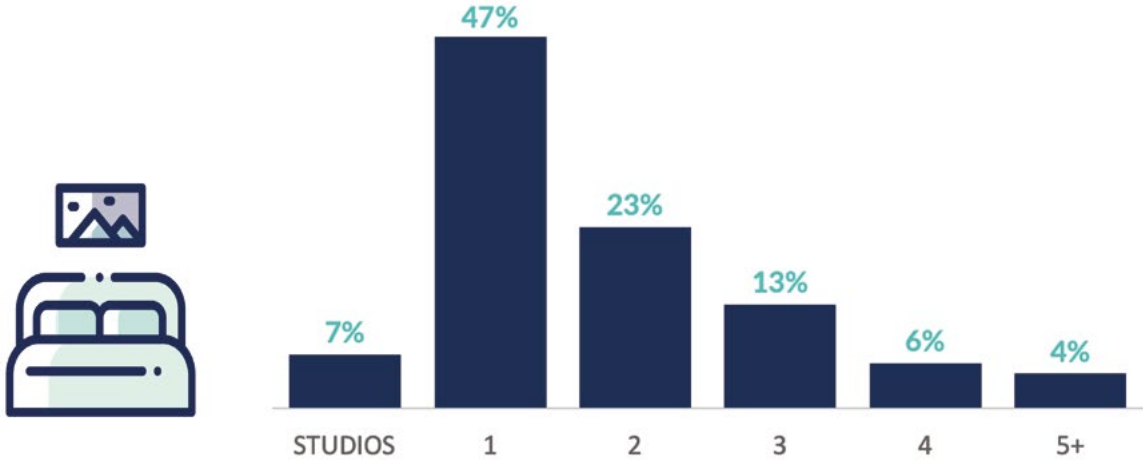
**VRM Intel**  
[www.vrmintel.com](http://www.vrmintel.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2012
- 💰 Free

+ VRM Intel was created to provide industry-specific news, information, resources and trends for vacation rental managers

**INFOGRAPHIC**

**Breakdown of Global Short Term Rental Supply by Property Size**





■ EVENTS

++

## FEATURED



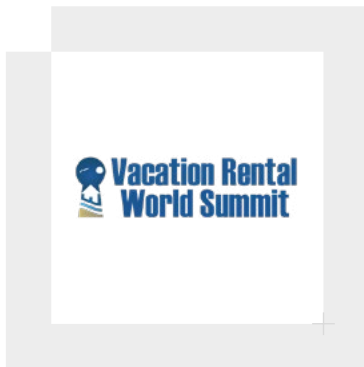
# VrTech Events

[www.vrtech.events](http://www.vrtech.events)

- 📍 Spain
- 🌐 Worldwide
- 📅 2015
- 💰 Free

The only Events to discover new Vacation Rental Tech this side of the Galaxy. Leave your email to be invited to the next one!

## MORE EVENTS



# VRWS

[www.vacationrentalworldsummit.com](http://www.vacationrentalworldsummit.com)

- 📍 Italy
- 🌐 Worldwide
- 📅 2014
- 💰 from €347,00 EUR

+ The Vacation Rental World Summit (VRWS) is the best independent yearly event in the industry, gathering top Vacation Rental Industry Experts sharing their combined knowledge to a worldwide audience of Vacation Rental Property Owners & Managers willing to improve their business, do great networking and maximize their rental income.

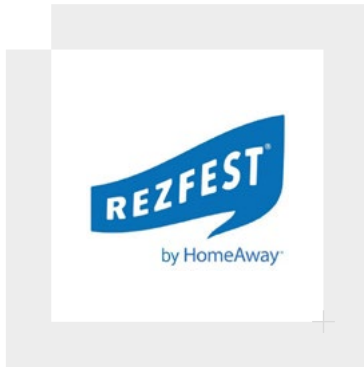


## VRMA

[www.vrma.org](http://www.vrma.org)

- 📍 USA
- 🌐 Worldwide
- 📅 1985
- 💰 \$475-\$950 USD

+ VRMA advances the vacation rental industry by providing invaluable educational and networking opportunities, promoting the value of the vacation rental experience and speaking as the authoritative voice to foster professionalism and growth in the industry.

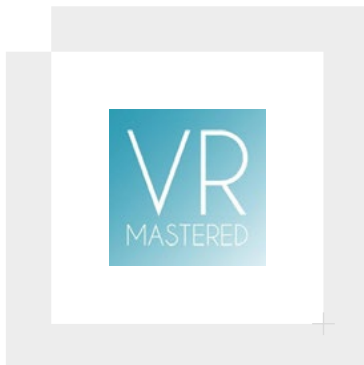


## Rezfest

[www.software.homeaway.com/rezfest](http://www.software.homeaway.com/rezfest)

- 📍 USA
- 🌐 Worldwide
- 📅 2006
- 💰 \$649

+ Join hundreds of the best and brightest vacation rental property managers at Rezfest, the industry's leading technology conference. With three full days of learning, collaboration, networking, and fun, Rezfest is the go-to event for vacation rental managers looking for new ways to grow their business and provide great guest experiences.



## VR Mastered

[www.vrmastered.com](http://www.vrmastered.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2016
- 💰 From \$500

+ Harness your Passion and Power : Join us : 5 day Vacation Rental Boot Camp : Exclusive Event : 20 Attendees Only



## Short Stay Show

[www.shortstay.show](http://www.shortstay.show)

- 📍 **UK**
- 📍 **Europe**
- 📅 **2019**
- 💰 **See website**

+ The Short Stay Show has five stages loaded with exceptional content drawn from a line-up of the leading visionaries, speakers and doers. Each stage will be curated to hit the sweet spot of every visitor.

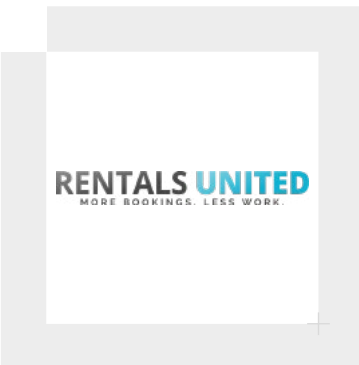


## VRM Intel

[www.vrmintel.com](http://www.vrmintel.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2012**
- 💰 **See website**

+ VRM Intel was created to provide industry-specific news, information, resources and trends for vacation rental managers. VRM Intel hosts the Vacation Rental Women Summit and the Vacation Rental Data and Revenue Management Conference.

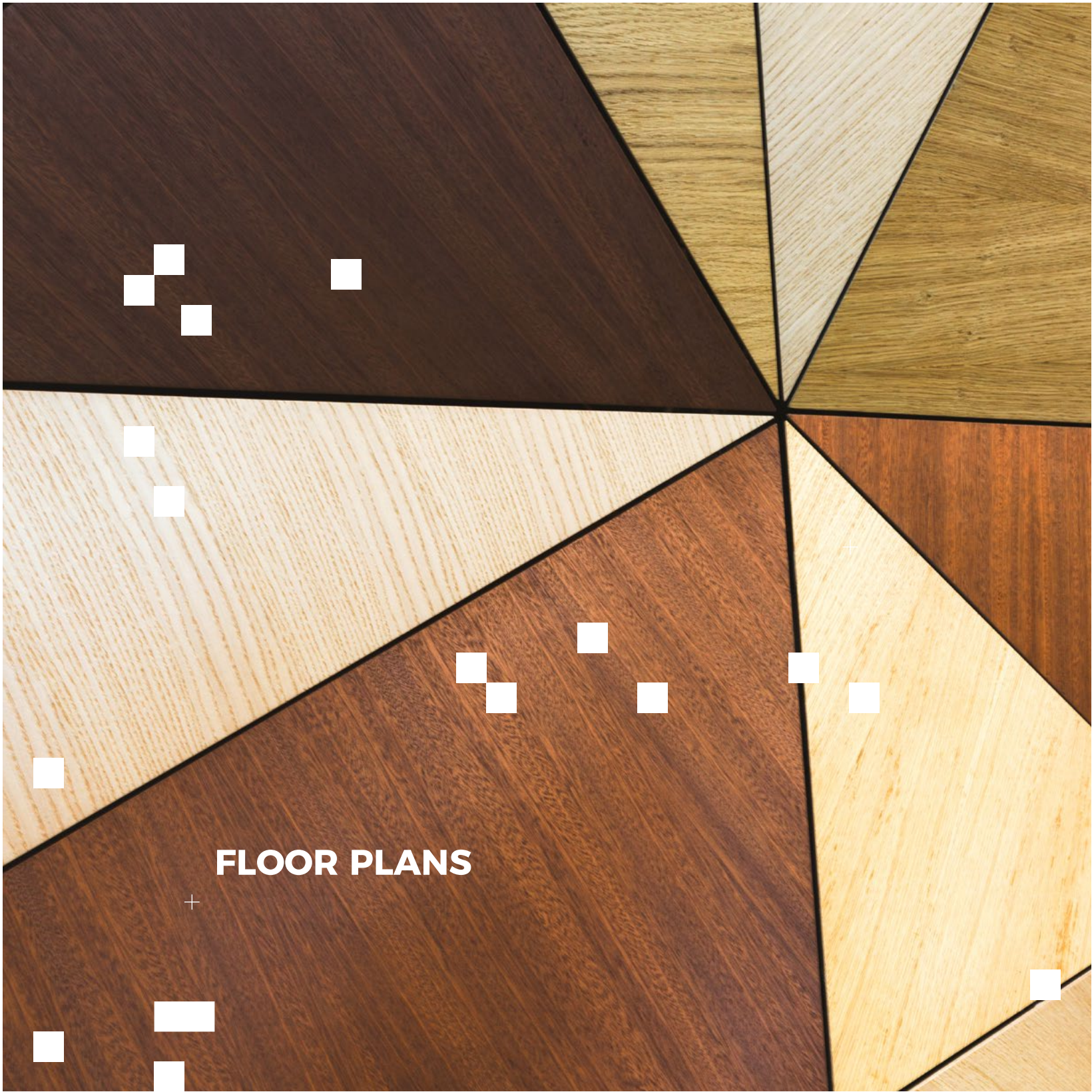


## Rentals United Vacation Rental Events

[www.rentalsunited.com/en/vacation-rental-events.html](http://www.rentalsunited.com/en/vacation-rental-events.html)

- 📍 **Spain**
- 📍 **Worldwide**
- 📅 **2015**
- 💰 **Free**

+ All 2018-2019 events worth attending are here!



**FLOOR PLANS**

+





## Cubicasa

[www.cubi.casa](http://www.cubi.casa)

- 📍 Finland
- 🌐 Worldwide
- 📅 2013
- 💰 \$15.90-\$49.90 / month

+ Complete your real estate listing with outstanding, stylish floor plans, and 3D Virtual Tours. Our one-click service redraws your floor plan archives into standardized, web optimized, beautiful property visualizations.



## Visrez

[www.visrez.com](http://www.visrez.com)

- 📍 UK
- 🌐 Worldwide
- 📅 2015
- 💰 From \$300

+ Visrez is a 3D Visualisation platform used by the world's leading hospitality brands to generate 3D Floor Plans, Visuals, Videos and Virtual Reality. Visrez has generated over thirty thousand photo-realistic 3D Visuals for clients worldwide without a single on-site visit or photo-shoot.



## Airsketchers

[www.ultralutra.com](http://www.ultralutra.com)

- 📍 China
- 🌐 Worldwide
- 📅 2016
- 💰 From \$49

+ Air Sketchers - highly attractive 3D descriptive floor plans, sketches and infographics designed especially for you.

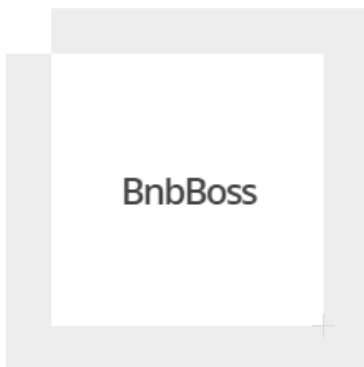


**TruPlace**  
[www.go.truplace.com](http://www.go.truplace.com)

- ① USA
- ② USA
- ③ 2003
- ④ Customized Quote

+ TruPlace interactive floor plans and professional photography provide the ultimate tour experience for real estate buyers and vacation rental guests

## GUEST COMMUNICATION



**BnbBoss**  
[www.bnbboss.com](http://www.bnbboss.com)

- ① USA
- ② Worldwide
- ③ 2015
- ④ Inquire

+ BnbBoss provides seamless guest communication and client management for concierges and hosts, enabling them to manage multiple Airbnb listings From one centralized location..

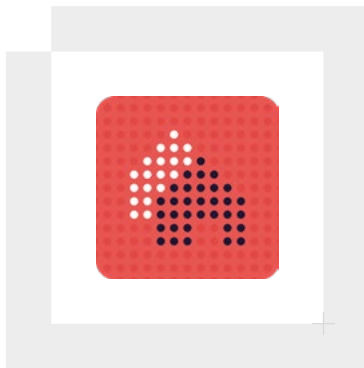


## Wishbox

[www.wishbox.co](http://www.wishbox.co)

- 📍 Israel, France
- 📍 Europe
- 📅 2015
- 💰 From €5

+ Wishbox offers guest relationship automation tools & solutions, a personalized guest-app and access to local services and recommendations.



## Your Porter App

[www.yourporter.com](http://www.yourporter.com)

- 📍 Netherlands
- 📍 Europe
- 📅 2016
- 💰 Free & professional plans

+ Mobile-first app for professional Airbnb hosts, with message automation as main feature, but also task scheduling and reporting.

### INFOGRAPHIC

While **83.3%** of professional property managers automate at least 1 area of their business, **79%** of owners do not automate anything.

SOURCE: Vacation Rental Tech Report 2018-2019



**HOME AUTOMATION**



## LYNX

[www.getlynx.co](http://www.getlynx.co)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 inquire

+ Lynx is a Home Automation Platform for property managers and owner-operators.



## Parakeet

[www.goparakeet.com](http://www.goparakeet.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 \$200-\$600 per unit typically

+ Parakeet is the premier home automation provider in the Vacation Rental Management industry. They offer Cellular/Wifi solutions and are quick to adopt new technologies that can be useful to their clients. Currently, they offer Locks, Thermostats, Flood/Freeze Sensors, Garage Door Control, Lighting, and Electric Outlet Control. They are integrated with all the major Property Manager Software.

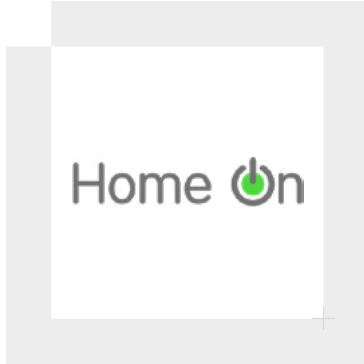


## Roomonitor

[www.roomonitor.com](http://www.roomonitor.com)

- 📍 Spain
- 🌐 Spain
- 📅 2015
- 💰 Inquire

+ At Roomonitor we offer IOT (Internet of Things) devices for the Vacation Rental industry.

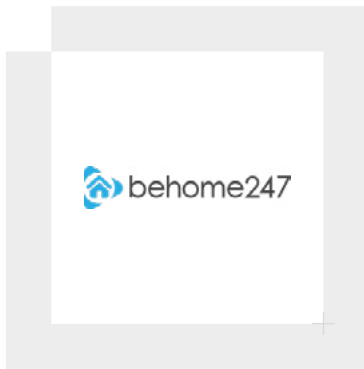


## Home ON

[www.homeon.com](http://www.homeon.com)

- 📍 USA
- ✔️ USA
- 📅 2015
- 💰 Inquire

+ Home On platform connects smart home devices and service providers.



## BeHome247

[www.behome247.com](http://www.behome247.com)

- 📍 USA
- ✔️ USA
- 📅 2006
- 💰 Custom quote

+ Is the leading provider of Enterprise Property Control™ solutions to the vacation rental market



## Dormakaba Oracode

[www.dormakaba.com/en](http://www.dormakaba.com/en)

- 📍 Switzerland
- ✔️ Worldwide
- 📅 2015
- 💰 Inquire

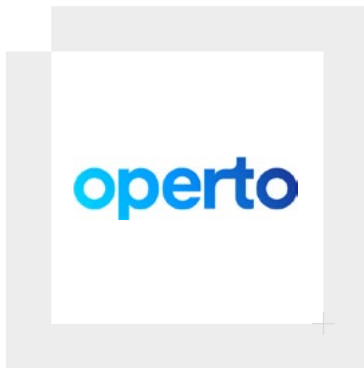
+ We can now offer you an expanded, comprehensive portfolio of services for access to buildings and rooms



**Rabbu**  
[www.rabbu.com](http://www.rabbu.com)

- 📍 **USA**
- 📍 **North America**
- 📅 **2016**
- 💰 **30\$/month**

+ Make it easier to manage your rentals properties – its intuitive AIoT software simplifies day-to-day operations.



**Operto**  
[www.operto.com](http://www.operto.com)

- 📍 **Canada**
- 📍 **Worldwide**
- 📅 **2016**
- 💰 **14,99\$/month**

+ The purpose-built software combined with a curated range of smart home devices to offer property managers real-time visibility and control over their units.



**Rently**  
[www.use.rently.com](http://www.use.rently.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2011**
- 💰 **Inquire**

+ Enterprise smart home technology has never been simpler. Rently's robust platform and wide range of compatible smart devices are designed to help you build the perfect, customized smart home.

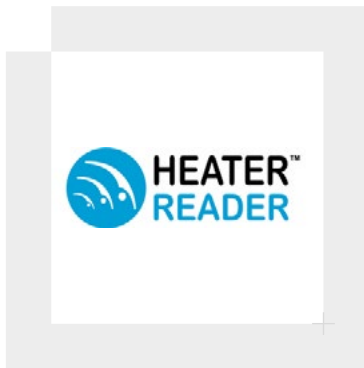


## ModoSmart

[www.modosmart.com](http://www.modosmart.com)

- 📍 Spain
- 📍 Spain & Italy
- 📅 2014
- 💰 Inquire

+ Modosmart develops devices to reduce energy consumption and improve comfort in homes and buildings.

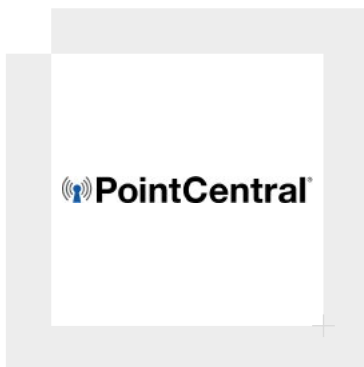


## The Heater Reader Company

[www.heaterreader.com](http://www.heaterreader.com)

- 📍 Canada
- 📍 USA & Canada
- 📅 2014
- 💰 \$995.000 USD

+ The HeaterReader is an App that gives you remote access to a pool's heater and pump - without the expensive and complex installation that is required by other devices.



## Pointcentral

[www.pointcentral.com](http://www.pointcentral.com)

- 📍 USA
- 📍 USA
- 📅 2010
- 💰 \$600

+ PointCentral, a division of Alarm.com (NASDAQ: ALRM), is the leading provider of enterprise-class property automation solutions, such as keyless locks, connected thermostats, water sensors and exterior cameras, to residential property managers who provide short term and long term rentals in single-family and multi-family assets.



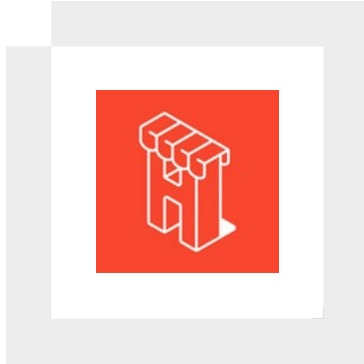
INFOGRAPHIC

## Short Term Rental Listing Breakdown by Property Type





**INNOVATIVE  
SERVICES**

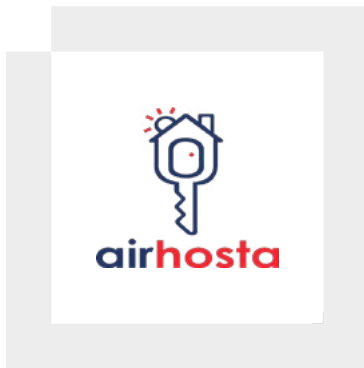


## Hausmart

[www.hausmart.com](http://www.hausmart.com)

- 📍 Iceland
- ✔ Europe
- 📅 2018
- 💰 Inquire

+ HausMart allows property managers to turn their properties into self-service stores.

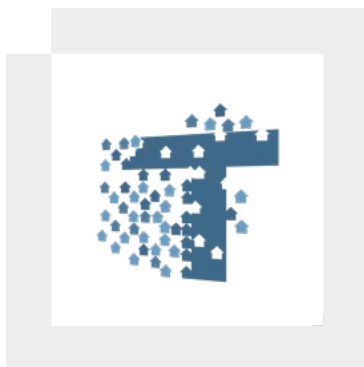


## Airhosta

[www.airhosta.com](http://www.airhosta.com)

- 📍 Australia
- ✔ Worldwide
- 📅 2013
- 💰 Inquire

+ Find and Hire People for Your Airbnb or Vacation Rental

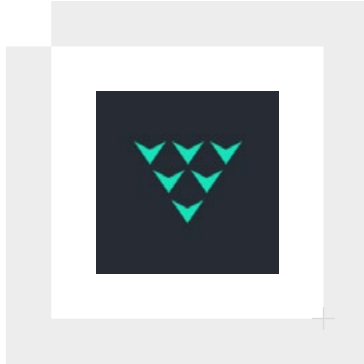


## Trips Community

[www.tripscommunity.com](http://www.tripscommunity.com)

- 📍 Estonia
- ✔ Worldwide
- 📅 2018
- 💰 Commission

+ Decentralized booking platform for Digital Nomads and Travelers.

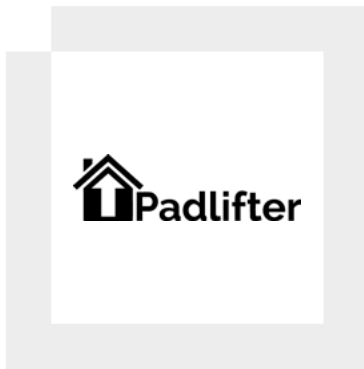


## Veryus

[www.very.us](http://www.very.us)

- 📍 **USA**
- 📍 **7 countries**
- 📅 **2015**
- 💰 **\$49/mo property**

+ VeryUs is building the bridge between traditional vacation rentals and the sharing economy, by helping vacation property management companies increase yield margins while solving low occupancy rates so travellers can split the cost of renting vacation homes together.

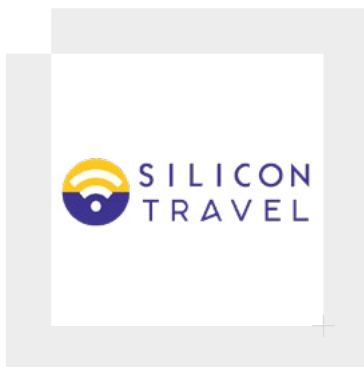


## Padlifter

[www.padlifter.com](http://www.padlifter.com)

- 📍 **Australia**
- 📍 **Worldwide**
- 📅 **2017**
- 💰 **Commission**

+ Padlifter is the world's largest marketplace of short-term and vacation rental service providers.



## Silicon Travel

[www.silicontravel.com](http://www.silicontravel.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2004**
- 💰 **Inquire**

+ Silicon Travel is the leading provider for Wireless Internet / VOIP Phone service and support in resort and vacation rental homes. The addition of Silicon Travel VOIP Phone Service helps the homeowners keep costs down for their rental property.

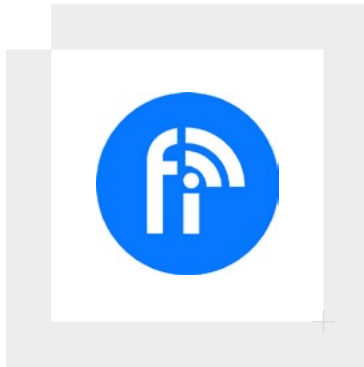


## Avalara

[www.avalara.com/lodgingtax](http://www.avalara.com/lodgingtax)

- 📍 USA
- ✓ USA
- 📅 2004
- 💰 \$20 USD/ property +\$50 USD one time setup fee

+ Offer a very simple and affordable lodging tax compliance solution for other homeowners and hosts

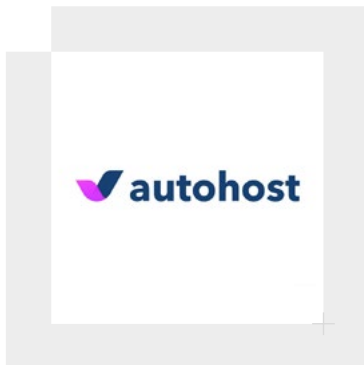


## StayFi

[www.stayfi.com](http://www.stayfi.com)

- 📍 USA
- ✓ USA
- 📅 2018
- 🔍 Inquire

+ StayFi enables Vacation Rental Managers to seamlessly collect guest information, build brand awareness, and drive more direct bookings.



## Autohost

[www.autohost.ai](http://www.autohost.ai)

- 📍 USA
- ✓ Worldwide
- 📅 2016
- 💰 From 2\$ per inquiry

+ Autohost scans, ranks and analyzes every reservation and flags for risks. From enquiry to check-in, we continually assess changes and notify the manager or operations team with suggestions on how to respond, avoid parties, fraud, chargebacks, crime and potential damage to your business.



## **BabyQuip**

[www.babyquip.com](http://www.babyquip.com)

- 📍 **USA**
- 📍 **USA & Canada**
- 📅 **2016**
- 💰 **Service fee**

+ BabyQuip is the leading baby gear rental service and marketplace, now in over 250 US and Canadian locations.

## **INSURANCE**

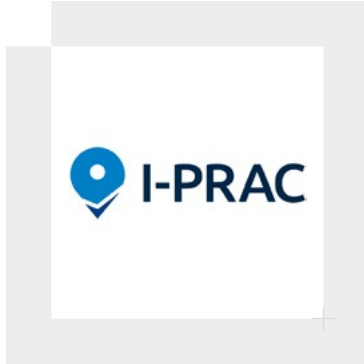


## **Safely Stay**

[www.safelystay.com](http://www.safelystay.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2013**
- 💰 **\$5 per night**

+ Combining a rigorous guest verification program with the most comprehensive insurance available, Safely gives property managers and homeowners peace of mind that their homes are safe and protected



## I-Prac

[www.i-prac.com](http://www.i-prac.com)

- 📍 UK
- 🌐 Worldwide
- 📅 2015
- 💰 inquire

+ I-PRAC is a verification service designed to vet property owners and rental agencies that offer short-term rental accommodation to holidaymakers and business travellers worldwide.



## Boshers

[www.boshers.co.uk](http://www.boshers.co.uk)

- 📍 UK
- 📍 UK
- 📅 1975
- 💰 Inquire

+ Boshers Ltd - an Independent Insurance Intermediary providing specialist insurance solutions to business owners, landlords and holiday home owners.



## Intasure

[www.intasure.com/?introducer=200000](http://www.intasure.com/?introducer=200000)

- 📍 UK
- 📍 Europe & South-Africa
- 📅 2004
- 💰 Inquire

+ Intasure has years of experience in the insurance industry and an enviable track record in creating pioneering new products to meet the needs of specialist



## Proper Insurance

[www.proper.insure](http://www.proper.insure)

- 📍 USA
- ✔️ USA
- 📅 2014
- 💰 Inquire

+ Insurance for short-term rentals is complicated. Many property owner's are being dropped by their carrier when short-term rental activity is discovered. This is why Proper Insurance developed a Lloyd's policy specifically for short-term rental properties. A policy that can replace the homeowners or dwelling coverage entirely.



## Pablow

[www.pablow.com](http://www.pablow.com)

- 📍 USA
- ✔️ Worldwide
- 📅 2014
- 💰 Inquire

+ Pablow is an insurtech company democratizing access to insurance products for travel brands globally.



## VRMA

[www.associationmembersinsurance.com/vrma](http://www.associationmembersinsurance.com/vrma)

- 📍 USA
- ✔️ Worldwide
- 📅 2010
- 💰 Inquire

+ Vacation Rental Managers Association members have unique insurance needs. The VRMA Insurance Program understands these needs and can provide members with access to innovative, industry specific insurance products and coverage at an affordable cost.





## Coversure

[www.coversure.co.uk](http://www.coversure.co.uk)

- 📍 UK
- 📍 UK
- 📅 2009
- 💰 Inquire

+ Coversure was founded in order to offer local communities a friendly, affordable and trustworthy insurance service. Over 30 years and more than 90 offices later, those founding principles remain at the heart of our business.



## AIG Travel

[www.travelguard.com/travelinsurance/index.asp](http://www.travelguard.com/travelinsurance/index.asp)

- 📍 USA
- 📍 USA
- 📅 1997
- 💰 Customized quote

+ Travel Guard offers Insurance plans designed to cover USA citizens traveling worldwide



## Schofields Insurance

[www.schofields.ltd.uk](http://www.schofields.ltd.uk)

- 📍 UK
- 📍 UK, Spain, France, Italy, Portugal
- 📅 1984
- 💰 Inquire

+ Schofields - Insurance Broker and Underwriting Agent who provide specialist insurance for holiday homes, second homes and holiday lets in the UK and abroad.



## Red Sky Travel Insurance

[www.redskyinsurance.com](http://www.redskyinsurance.com)

- 📍 USA
- 📍 USA
- 📅 2008
- 💰 Depending on the product

+ Providing coverage exclusively to the vacation rental industry in coastal, lake, ski and mountain destinations, Red Sky has greater knowledge and experience than any other provider in the business. We offer unmatched expertise to help meet both the needs of guests and the business goals of vacation rental managers through our comprehensive travel insurance products



## Rental Guardian

[www.rentalguardian.com](http://www.rentalguardian.com)

- 📍 USA
- 📍 USA
- 📅 2010
- 💰 Depending on the product

+ RentalGuardian.com makes it simple for those in the travel tech, property management and online travel markets to offer travel and property protection products to their guests, traveller and tenants. RentalGuardian.com is a cloud-based software and application services system that provides a single-source web-based platform for housing property owners and managers.



## CSA Travel

[www.generalitravelinsurance.com](http://www.generalitravelinsurance.com)

- 📍 USA
- 📍 Worldwide
- 📅 1991
- 💰 Customized quote

+ Generali offers the same CSA-quality plans and outstanding customer service that traveller have relied on for over 25 years.



## SliceLabs

[www.slice.is](http://www.slice.is)

- 📍 USA
- 📍 Europe & USA
- 📅 2015
- 💰 Inquire

+ Slice Labs is a leading on-demand insurance cloud platform provider that empowers insurers to deliver new value to customers through direct insurance or insurance agent models without investing in infrastructure to provide customized on-demand, pay-as-you-go insurance products.

## IT SOLUTIONS



## LSI Tools by Local Social

[www.discoverlsi.com](http://www.discoverlsi.com)

- 📍 USA
- 📍 Worldwide
- 📅 2002
- 💰 Customized quote

+ Local Social, formerly 1BigCommunity, has been providing expert solutions to the vacation rental industry since 2002

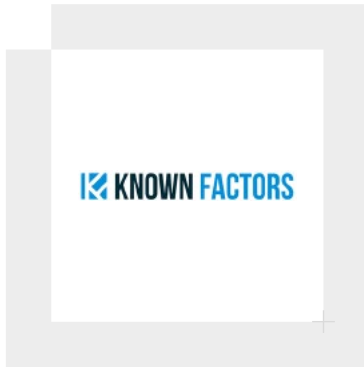


## Chetu

[www.chetu.com](http://www.chetu.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2000
- 💰 Inquire

+ Chetu is a global provider of high quality and cost-effective Information Technology Services.



## Known Factors

<http://www.knownfactors.com>

- 📍 USA
- 🌐 Worldwide
- 📅 2012
- 💰 Inquire

+ Known Factors is a platform for data handling through interactive dashboards.



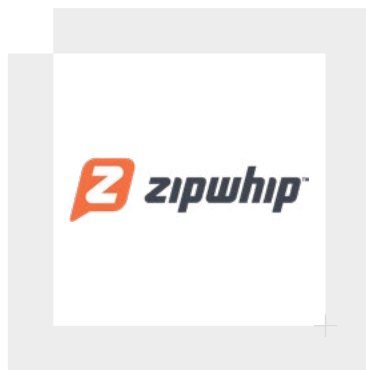
## Maxxton

[www.maxxton.com](http://www.maxxton.com)

- 📍 The Netherlands
- 🌐 Worldwide
- 📅 2002
- 💰 Customized quote

+ The Maxxton Group is the leading provider of IT services and consultancy for the broader hospitality and accommodation rental sector

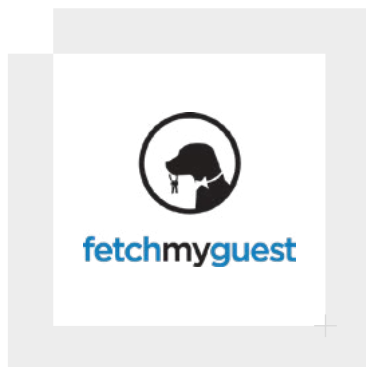
# MARKETING AUTOMATION



**Zipwhip**  
[www.zipwhip.com](http://www.zipwhip.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2007
- 💰 From \$35 USD per month

+ Zipwhip pioneered the concept of utilizing the cloud to enable existing mobile, landline, and toll free numbers to send and receive texts From any connected desktop, tablet or smartphone



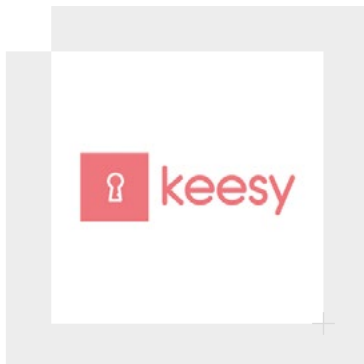
**Fetch My Guest**  
[www.fetchmyguest.com](http://www.fetchmyguest.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2013
- 💰 Inquire

+ Fetch My Guest is an Intelligent Marketing Automation Platform exclusively designed by Vacation Rental Professionals.



**KEY SAFES &  
DROP BOXES**



## Keesy

[www.keesy.com](http://www.keesy.com)

- 📍 Italy
- 📍 Italy & Worldwide
- 📅 2016
- 💰 from €3,20

+ Keesy is the first fully automated self check-in service for apartments, B&Bs, residences and room rentals.

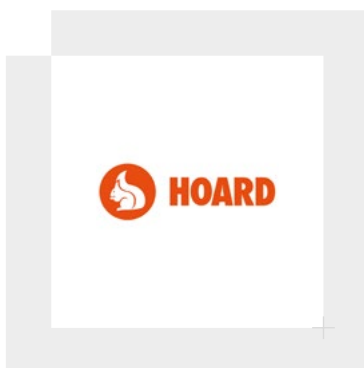


## Key Cafe

[www.keycafe.com](http://www.keycafe.com)

- 📍 USA
- 📍 USA
- 📅 2012
- 💰 €4.95 /monthly per key

+ Keycafe provides secure key exchange for rental property managers and busy urbanites.



## Hoard Spot

[www.hoardspot.com/en](http://www.hoardspot.com/en)

- 📍 Germany
- 📍 Europe
- 📅 2013
- 💰 €3 per key

+ Check in guests remotely by depositing your keys in trusted local stores.

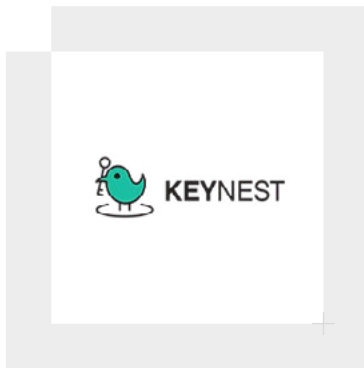


## Vikey

[www.vikey.it/en.html](http://www.vikey.it/en.html)

- 📍 Italy
- ✓ Italy
- 📅 2015
- 💰 19,90€

+ We are an IOT Italian start up for remote check in process on Vacation Rental Market. We are now working on the Italian Market but soon, 2018, expand product in Europe.



## Key Nest

[www.keynest.com](http://www.keynest.com)

- 📍 UK
- ✓ London, UK
- 📅 2016
- 💰 From £5.95

+ Smart Key exchange service: KeyNest is the biggest key exchange community in London. Simply drop your key in your nearest KeyNest locations and send the key collection code to your guest.



## Sharebox

[www.sharebox.no](http://www.sharebox.no)

- 📍 Norway
- ✓ Worldwide
- 📅 2016
- 💰 Inquire

+ Sharebox operates a distributed network of key exchange machines in over 450 kiosks, shops and central meeting points in 8 countries.





## CodeBox Inc

[www.codeboxinc.com](http://www.codeboxinc.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2010
- 💰 from 54\$ piece

+ CodeBox Electronic Lockboxes were developed due to the demand from Real Estate Professionals, Property Managers and Vacation Rentals requesting a Less Expensive, More Secure LockBox system without long-term restrictive contracts.

### INFOGRAPHIC

#### Top 5 Countries where Listing Sites are looking to expand



1. United States
2. United Kingdom
3. China
4. Italy
5. Canada

SOURCE: Vacation Rental Tech Report 2018

A woman's face is partially visible, obscured by a large, billowing cloud of bright pink powder. The powder is thick and textured, creating a sense of movement and depth. The background is dark, making the pink powder stand out prominently. The overall mood is surreal and artistic.

**NOISE CONTROL**

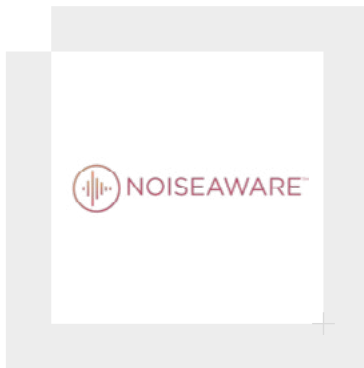


## The Party Squasher

[www.partysquasher.com](http://www.partysquasher.com)

- 📍 USA
- 📍 Australia, Canada, France, USA
- 📅 2015
- 💰 \$149.00

+ Make your home safe, with Party Squasher. An app that shows you whether there is a big crowd at your home at any given time.



## NoiseAware

[www.noiseaware.io](http://www.noiseaware.io)

- 📍 USA
- 📍 USA
- 📅 2016
- 💰 From \$99.95

+ NoiseAware is a non-invasive noise disturbance monitor -- the world's first "smoke detector for noise"



## Roomonitor

[www.roomonitor.com](http://www.roomonitor.com)

- 📍 Spain
- 📍 Spain
- 📅 2015
- 💰 Inquire

+ At Roomonitor we offer IOT (Internet of Things) devices for the Vacation Rental industry.



**PAYMENT SOLUTIONS**

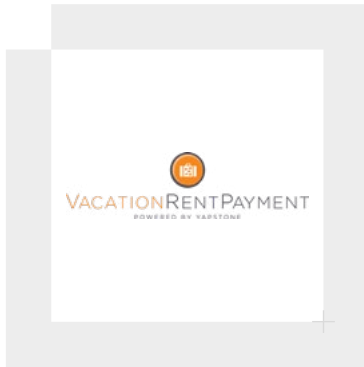


## Procuero Vacay-Pay

[www.procuero.io/vacay-pay](http://www.procuero.io/vacay-pay)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2011**
- 💰 **Inquire**

+ The rental industry has a wide and varied approach to receiving money for bookings but is seeing an increasing need for direct online payments over the phone and online.



## Vacation Rent Payment

[www.vacationrentpayment.com](http://www.vacationrentpayment.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1999**
- 💰 **Inquire**

+ VacationRentPayment is an online payment solution specifically tailored to the needs of the vacation rental industry. By delivering the convenience of electronic payments for vacation rentals, VacationRentPayment has become a go-to payment solution for property managers, owners and their guests.



## Lynn Brook Group

[www.lynnbrookgroup.com](http://www.lynnbrookgroup.com)

- 📍 **USA**
- 📍 **USA**
- 📅 **2014**
- 💰 **Inquire**

+ We are a family group of PayPros Authorized Agents who have 10 years of experience in the Payment Industry. We are members of the VRMA and exhibit at all VRMA and RezFest events. Stop by our booth and meet the team!

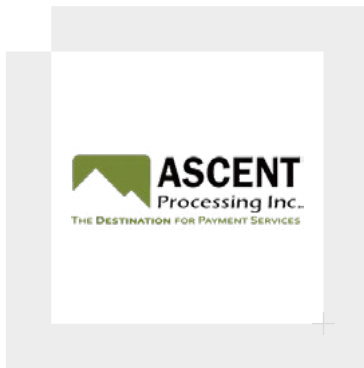


## SWIKLY

[www.swikly.com](http://www.swikly.com)

- 📍 France
- ✔️ France
- 📅 2016
- 💰 Free plan and commission based plans

+ Swikly is the new simple alternative to secure online booking payments, security deposits and down payment transfers.



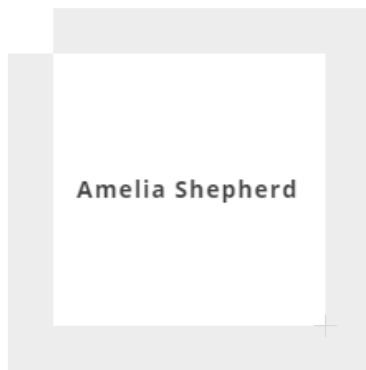
## Ascent Processing

[www.ascentprocessing.com](http://www.ascentprocessing.com)

- 📍 USA
- ✔️ USA
- 📅 More than 20 years
- 💰 Customized quote

+ Innovative payment processing solutions designed for today's evolving lodging industry- focused on providing the highest level of service, security and savings

# PHOTOGRAPHY

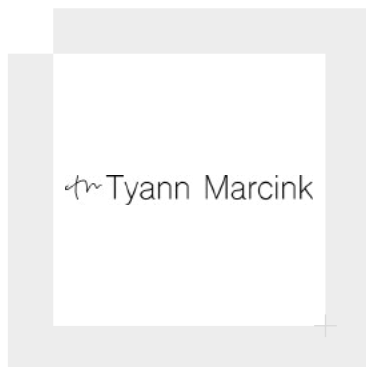


## Amelia Shepherd

[www.ameliashepherd.com](http://www.ameliashepherd.com)

- 📍 **UK**
- 📍 **UK, Spain, Southern France, Morocco, Bulgaria**
- 📅 **2010**
- 💬 **Inquire**

+ Photographer: Documentary-Portraits-Property-Interiors, Photojournalism: Creative- Spontaneous-Instinctive & Original Photography



## Tyann Marcink

[www.tyannmarcink.com](http://www.tyannmarcink.com)

- 📍 **USA**
- 📍 **USA**
- 📅 **2014**
- 💬 **Inquire**

+ Tyann Marcink is an expert on vacation rental photography.



**PROPERTY MANAGEMENT  
SYSTEMS**



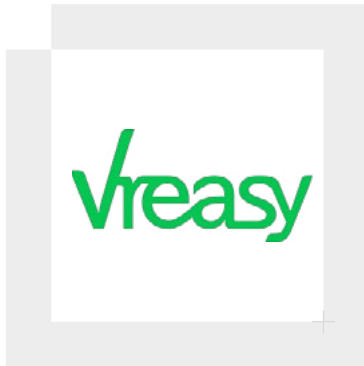


## CiiRus

[www.ciiirus.com](http://www.ciiirus.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2005
- 💰 From \$199

+ Since 2005, CiiRUS has been the industry leader for all-in-one Vacation Rental Software. With over 30,000 homes across five continents, the CiiRUS network is continually expanding. Our goal is simple: to provide revolutionary software that puts our customers ahead of their competition.

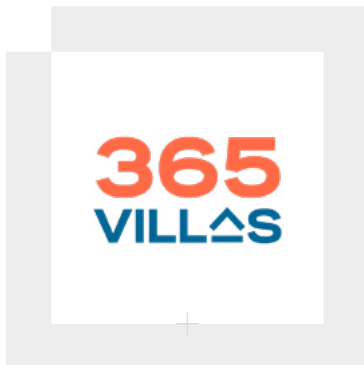


## Vreasy

[www.web.vreasy.com](http://www.web.vreasy.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2011
- 💰 € 79 per month

+ Vreasy provides property managers with a platform to manage their bookings, market their properties and generate new sources of income through exciting guest services.



## 365 Villas

[www.365villas.com](http://www.365villas.com)

- 📍 UK
- 🌐 Worldwide
- 📅 2010
- 💰 From \$ 29 month

+ The 365villas platform simultaneously streamlines your business and helps you boost occupancy across your entire short-stay rental portfolio.



## iPro Software

[www.ipro-software.com](http://www.ipro-software.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2009**
- 💰 **From £160 per month**

+ iPro Software's provides a powerful CRM Booking Management System for the travel industry, its cloud based software is effective, affordable and flexible to the individual needs of our clients.

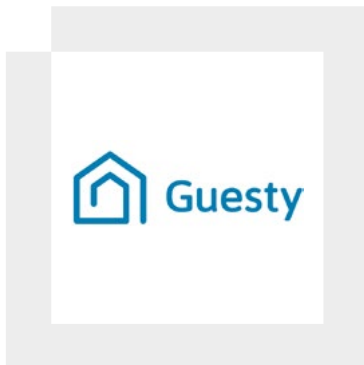


## Klik Villas

[www.klik.villas](http://www.klik.villas)

- 📍 **Spain**
- 🌐 **Worldwide**
- 📅 **2013**
- 📞 **Inquire**

+ Klik is a highly effective rental management system combined with a channel manager, website builder and payment gateway.



## Guesty

[www.guesty.com](http://www.guesty.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2013**
- 💰 **2-5% of each booking.**

+ Guesty makes your Airbnb & vacation rental business easy to manage. 24/7 human service & automation are key. Our team and property management software do both.



## Elina

[www.elinapms.com](http://www.elinapms.com)

- 📍 UK
- 🌐 Worldwide
- 📅 2005
- 💰 Monthly Flat fee

+ Technology, services & expertise for Serviced Apartments, ApartHotels & Vacation Rentals



## Rentability

[www.rentability.gr/en-us](http://www.rentability.gr/en-us)

- 📍 Greece
- 🌐 Worldwide
- 📅 2006
- 💰 Inquire

+ Rentability-PMS is a simple and complete web application that keeps track on all phases and procedures of vacation rental management.



## Bookerator

[www.bookerator.com](http://www.bookerator.com)

- 📍 The Netherlands
- 🌐 Worldwide
- 📅 2015
- 💰 Free/From €11.95 per month

+ Bookerator is an online platform for owners and managers of holiday rental properties who want to easily increase their bookings and revenues.



## Hostfully

[www.hostfully.com](http://www.hostfully.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 From \$59/month

+ Their revenue generating platform helps vacation rentals streamline property operations and increase customer ratings.



## Bookingsync

[www.bookingsync.com](http://www.bookingsync.com)

- 📍 France
- 🌐 Worldwide
- 📅 2010
- 💰 From €87 per month

+ BookingSync is a vacation rental management system. Our goal is to make the lives of vacation rental owners, managers and agencies easier.

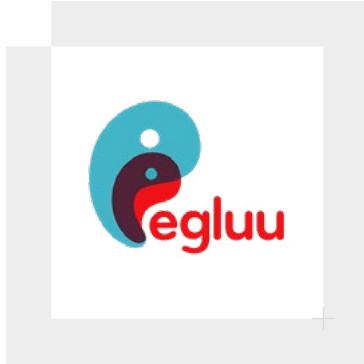


## Streamline

[www.streamlinevrs.com](http://www.streamlinevrs.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2005
- 💰 Inquire

+ The Best in Vacation Rental & Property Management Software

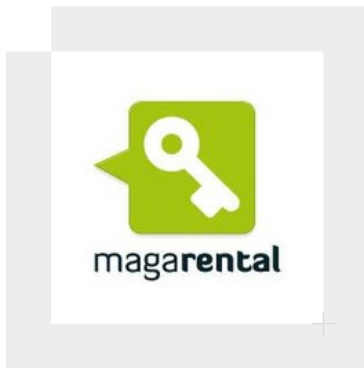


## Egluu

[www.egluu.com](http://www.egluu.com)

- 📍 Spain
- ✔ Worldwide
- 📅 1993
- 💰 Inquire

+ We develop online software solutions for vacation rentals businesses, campsites or apart hotels.

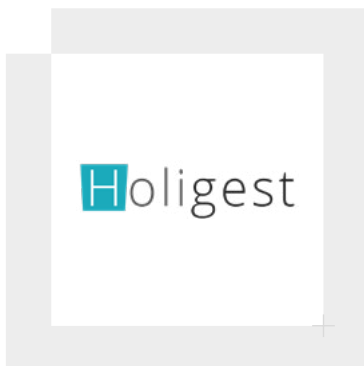


## Magarental

[www.magarental.com/en](http://www.magarental.com/en)

- 📍 Italy
- ✔ Italy
- 📅 2013
- 💰 Inquire

+ Magarental offers unique features combined into an integrated solution that makes your operations management easier and quicker.



## Holigest

[www.holigest.it](http://www.holigest.it)

- 📍 Italy
- ✔ Italy
- 📅 2015
- 💰 From €10 / month

+ Minimize your work and make it easier, the new all-in-one PMS for vacation rentals.



## Anytime Booking

[www.anytimebooking.co.uk](http://www.anytimebooking.co.uk)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2010**
- 💰 **Request a quote**

+ Anytime Booking is a complete online booking, reservation and management system for campsites, holiday parks and self-catering accommodation providers.

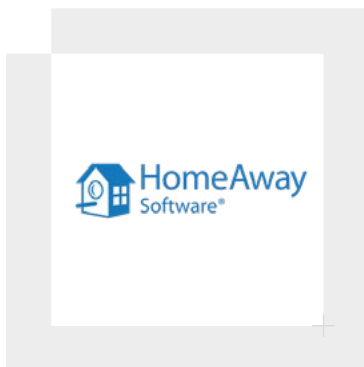


## Barefoot Technologies Corporation

[www.barefoot.com](http://www.barefoot.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1998**
- 💰 **\$6500 for the onetime set up fee and \$450 per month**

+ Barefoot provides an industry leading Enterprise Resource Planning System (ERPS) for the varied needs of the Vacation Rental and Property Management Industry. With one product in development for over 16 years, Barefoot offers a robust technology solution that is built on the SQL Server platform.



## HomeAway Software

[www.software.homeaway.com](http://www.software.homeaway.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2006**
- 💰 **Inquire**

+ HomeAway Software is the leading provider of vacation rental software and tools for professional vacation rental managers.



## Xnotta

[www.xnotta.it/home](http://www.xnotta.it/home)

- 📍 Italy
- ✓ Italy
- 📅 2005
- 💰 Inquire

+ Cloud Property Management Software



## res:harmonics

[www.resharmonics.com](http://www.resharmonics.com)

- 📍 UK
- ✓ Worldwide
- 📅 2006
- 💰 Per property per month basis

+ res:harmonics is a cloud based property management platform. We are helping property managers maximise profits.



## UwBoeking

[www.uwboeking.com](http://www.uwboeking.com)

- 📍 The Netherlands
- ✓ Worldwide
- 📅 2012
- 💰 Rates vary

+ Total Solution for complete administrative processing of your reservations and marketing for your camping or properties.



## Bookster

[www.booksterhq.com](http://www.booksterhq.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2009**
- 💰 **From \$10/month**

+ A simple way of taking online bookings for your holiday accommodation on your own web site



## Suitech

[www.suitech.es](http://www.suitech.es)

- 📍 **Spain**
- 🌐 **Europe**
- 📅 **2014**
- 💰 **Inquire**

+ Suitech is a Spain-based company that provides a wide variety of technology solutions for property managers.



## Megabooker

[www.megabooker.hr](http://www.megabooker.hr)

- 📍 **Croatia**
- 🌐 **Balkan area, SE Europe**
- 📅 **2012**
- 💰 **Inquire**

+ Croatian property management system that offers solutions for vacation rentals, hotels and travel agencies.



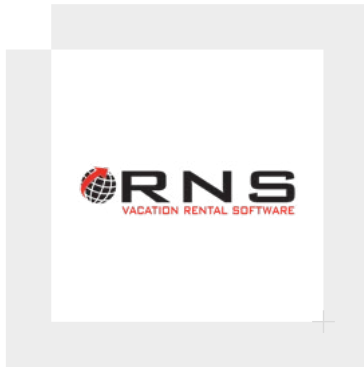


## My VR

[www.myvr.com](http://www.myvr.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2012
- 💰 From \$29/month

+ Simplifying Vacation Rental Management. List your properties everywhere, automate your workflows, and grow your business.

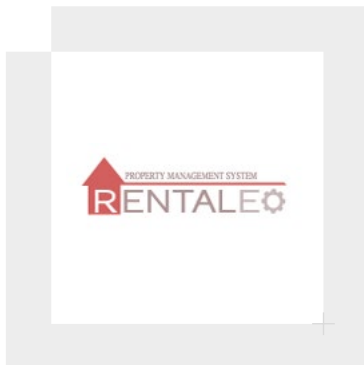


## Rental Network Software

[www.rental-network.com](http://www.rental-network.com)

- 📍 USA
- 🌐 North America & South America
- 📅 1988
- 🔍 Inquire

+ Rental Network Software (RNS) provides Vacation Rental Management Software with every feature that property managers or individuals need to succeed.



## Rentaleo

[www.rentaleo.com](http://www.rentaleo.com)

- 📍 France
- 🌐 Worldwide
- 📅 2017
- 💰 From \$19 per month

+ Software for property owners and agencies, made to handle every aspect of a vacation rental business (inventory, pricing, booking, billing, customer management, etc...). Complex operations can be done easily, in a few clicks, and data are kept synchronized between owners and agencies.

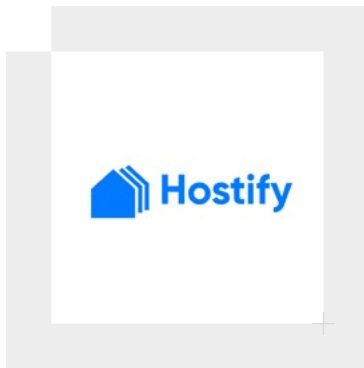


## Guestline

[www.guestline.com](http://www.guestline.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1991**
- 💰 **Customized quote**

+ Guestline are market leaders in cloud based hospitality technology. We provide solutions that generate revenue and reduce costs.



## Hostify

[www.hostify.com](http://www.hostify.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2019**
- 💰 **Inquire**

+ All-in-one for managing vacation rentals seamlessly with features such as unified inbox, booking website, reporting, multi-calendar.



## iGMS

[www.igms.com](http://www.igms.com)

- 📍 **Canada**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **From \$20/month**

+ iGMS is a vacation rental software that helps hosts to effectively handle day-to-day short-term rental management tasks.



## MyRent

[www.my-rents.com](http://www.my-rents.com)

- 📍 Croatia
- 🌐 Worldwide
- 📅 2015
- 💰 From €12 EUR/month up to 3 properties

+ MyRent is a Cloud based solution that helps to manage reservations and rents. It's a new and modern platform which considerably improves every day work and significantly reduces the administration. It also have connects to various systems (booking portals) and eliminates double data entries.

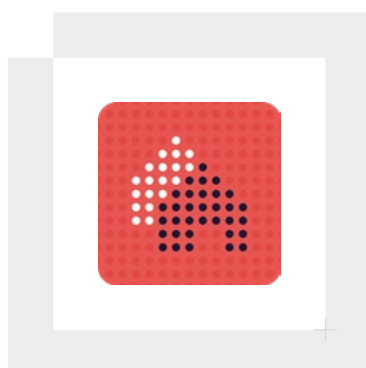


## Yesbookit

[www.agents.yesbookit.com](http://www.agents.yesbookit.com)

- 📍 Australia
- 🌐 Worldwide
- 📅 2016
- 🔍 Inquire

+ The YesBookit booking management system is an integrated web based bookings management application with real-time connectivity to leading trust account and property management systems.



## Your Porter App

[www.yourporter.com](http://www.yourporter.com)

- 📍 Netherlands
- 🌐 Europe
- 📅 2016
- 💰 Free & professional plans

+ Mobile-first app for professional Airbnb hosts, with message automation as main feature, but also task scheduling and reporting.



## JANIIS

[www.janiis.com](http://www.janiis.com)

- 📍 USA
- 📍 North America
- 📅 2016
- 💰 Inquire

+ Property management can often feel like a never-ending puzzle of workarounds and nonsensical operations. The JANIIS property management platform simplifies every aspect of your business, all in one place.



## Kigo

[www.kigo.net](http://www.kigo.net)

- 📍 Spain
- 📍 Worldwide
- 📅 2008
- 💰 From \$109 USD /month + \$0.70 USD per booked night + \$ 1000 Setup Fee for implementation and data import services

+ Designed to maximize revenue and streamline operations, Kigo allows vacation rental managers and owners to spend less time managing more properties



## LiveRez

[www.liverez.com](http://www.liverez.com)

- 📍 USA
- 📍 Worldwide
- 📅 2008
- 💰 Customized quote

+ LiveRez is redefining the solutions available to professional vacation rental property managers. We empower professional vacation rental management companies to efficiently reach new customers, manage properties, reservations, accounting, housekeeping, maintenance, owners, and other mission-critical aspects of their businesses.

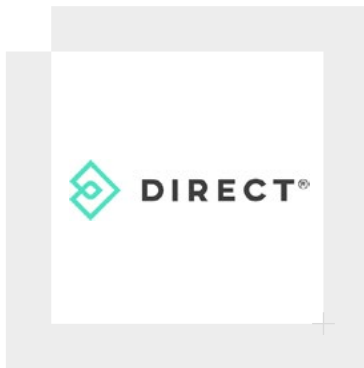


## Avantio

[www.avantio.com](http://www.avantio.com)

- 📍 Spain
- 🌐 Worldwide
- 📅 2001
- 💰 From €30 EUR + €1 EUR/month/property

+ The complete vacation rentals management system developed with professional agencies in mind

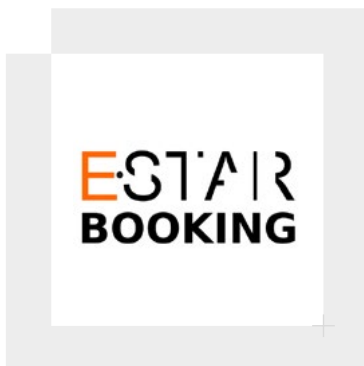


## Direct.io

[www.GetDirect.io](http://www.GetDirect.io)

- 📍 USA
- 🌐 Worldwide
- 📅 2017
- 💰 From \$49/month

+ Direct® is the essential all-in-one enterprise platform for lodging management with a proprietary channel manager, free website builder, automated staff workflows, integrated payouts, and much more.



## estarbooking

[www.estarbooking.com](http://www.estarbooking.com)

- 📍 Spain
- 🌐 Europe
- 📅 2017
- 💰 from 60\$/month

+ Scalable and modular online PMS for managers, Agencies, Tour Operators and Tourist Networks.



## rentalspms

[www.rentalspms.com](http://www.rentalspms.com)

- 📍 **Spain**
- 🌐 **Worldwide**
- 📅 **2004**
- 💰 **From 1,9% per booking**

+ A powerful and innovative platform to facilitate vacation rental management for property managers.

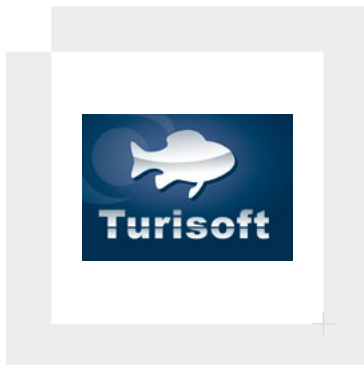


## bookerville

[www.bookerville.com](http://www.bookerville.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2009**
- 💰 **from \$45,83/month**

+ Use Bookerville Software to easily, quickly, and inexpensively manager from 1 to 100 properties.



## turisoft

[www.turisoft.com](http://www.turisoft.com)

- 📍 **Spain**
- 🌐 **Europe**
- 📅 **2009**
- 💰 **from 35\$/month**

+ Complete and effective property management software with a booking system and website builder.

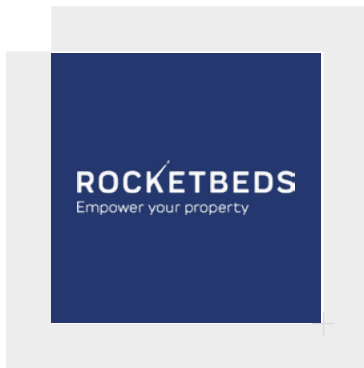


## Vacayz

[www.vacayz.com](http://www.vacayz.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2018
- 💰 Inquire

+ Vacayz enables vacation rental managers to seamlessly run their assets on multiple platforms, maximize exposure, and increase bookings.

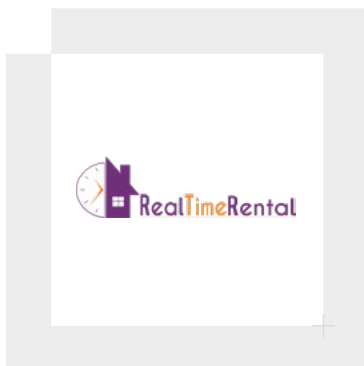


## rocketbeds

[www.rocketbeds.com](http://www.rocketbeds.com)

- 📍 Spain
- 🌐 Europe
- 📅 2017
- 💰 Inquire

+ Spanish software with features such as booking engine, payment gateway and website builder.



## realtime rental

[www.realtimerental.com](http://www.realtimerental.com)

- 📍 USA
- 🌐 North and South America
- 📅 1999
- 💰 Inquire

+ It offers solutions about property management, accounting, website building, marketing and real estate.



## bed loop

[www.bedloop.com](http://www.bedloop.com)

- 📍 Spain
- ✔️ Spain
- 📅 2016
- 💰 Inquire

+ BedLoops offers solutions such as a property management system, client relationship and content management.



## Booking Studio

[www.bookingstudio.dk](http://www.bookingstudio.dk)

- 📍 Denmark
- ✔️ Europe
- 📅 2004
- 💰 from 2170DKK/month up to 50 properties

+ BookingStudio is a reservation and e-commerce system for professionals renting out holiday homes, cottages and apartments.



## Mews

[www.mewssystems.com](http://www.mewssystems.com)

- 📍 UK
- ✔️ Worldwide
- 📅 2012
- 💰 from 6.99 per room per moth

+ Cloud-based property management software that helps hotels, hostels and multi-property manager automate operations.





## Bookipro

[www.bookipro.com](http://www.bookipro.com)

- 📍 Spain
- 📍 Europe, Latin America & North America
- 📅 2019
- 💰 Inquire

+ Vacation Rental management software. Your PMS cloud tool to manage tourist apartments easily and intuitively.

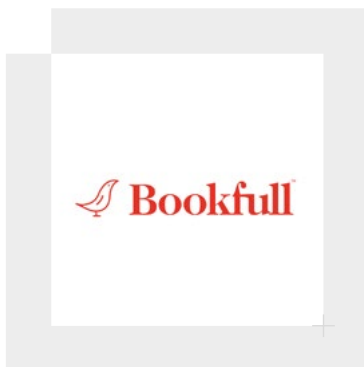


## Tatou

[www.tatou.co](http://www.tatou.co)

- 📍 France
- 📍 Europe
- 📅 2015
- 💰 Inquire

+ Advanced software to manager everything in one place (distribution, communication, transactions...) and help you make the best decisions thanks to data analysis.



## Bookfull

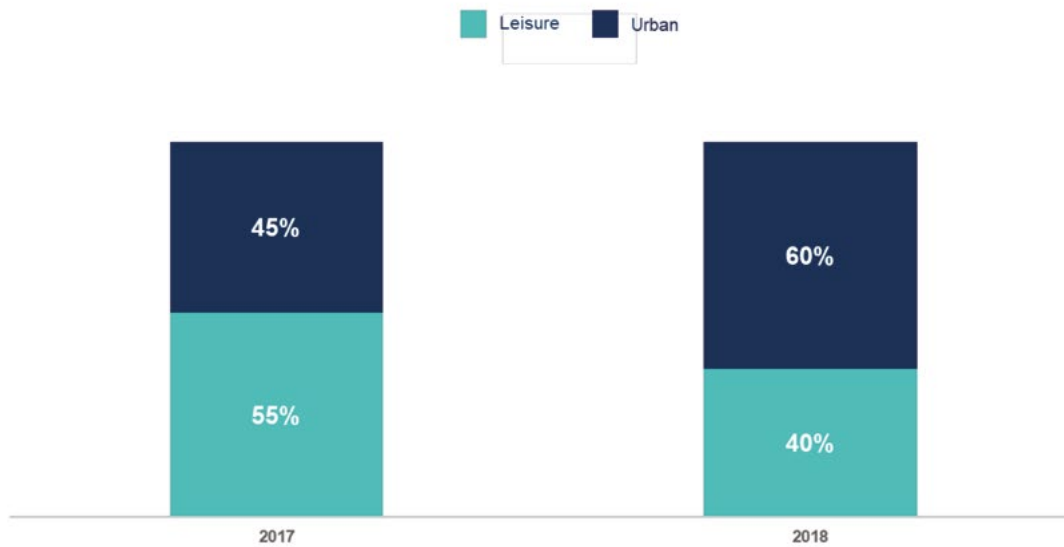
[www.bookfull.com](http://www.bookfull.com)

- 📍 USA
- 📍 Worldwide
- 📅 2017
- 💰 Inquire

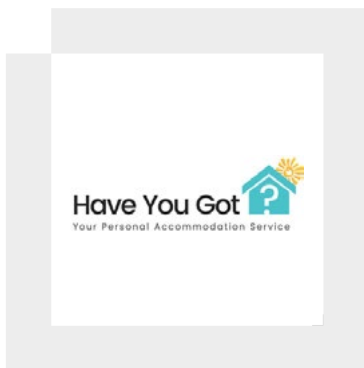
+ Bookfull is a holistic vacation rental property management platform that helps short-term and vacation rental managers and owners streamline their business for better guest experience.

INFOGRAPHIC

**Breakdown of Global Short Term Rental Supply by Destination Type:  
Urban vs Leisure**



# REFERRAL NETWORKS

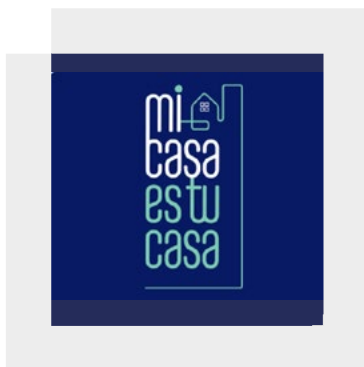


## Have You got

[www.haveyoutgot.com](http://www.haveyoutgot.com)

- 📍 **Australia**
- 🌐 **Worldwide**
- 📅 **2017**
- 💰

+ Have You Got is a global network of independent short-term accommodation providers, offering monetised referrals and a no-search accommodation service that connects guests to book direct.



## Mi casa es tu casa

[www. www.micasaestucasa.site/login/?next=/](http://www.micasaestucasa.site/login/?next=/)

- 📍 **UK**
- 🌐 **UK & France**
- 📅 **2015**
- 💰 **Free**

+ “Mi Casa es tu casa”, a way to rent a flat or a house to your friends, your friends’ friends and sometimes even your friends’ friends’ families...

## SMART LOCKS & KEYLESS ENTRY



### **ELocky**

[www.elocky.com/en](http://www.elocky.com/en)

- 📍 **France**
- 📍 **Europe**
- 📅 **2015**
- 💰 **€320 EUR**

+ While keeping manual locking, eVe allows you virtual keys management, remote control and surveillance of your property, all From your smartphone



### **BNB ACCESS**

[www.bnbaccess.eu](http://www.bnbaccess.eu)

- 📍 **France**
- 📍 **France**
- 📅 **2017**
- 💰 **From 59€**

+ BNB ACCESS offers solutions for remote and mobile key delivery, making your accommodation available 24 hours a day, 7 days a week.

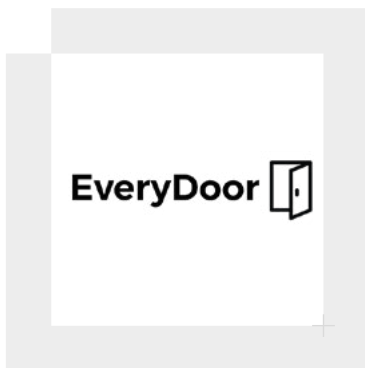


## Remote Lock

[www.remotelock.com](http://www.remotelock.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2005
- 💰 inquire

+ RemoteLock delivers the ability for any Commercial Enterprise or Property Management organization to remotely control and manage connected locks from the cloud.

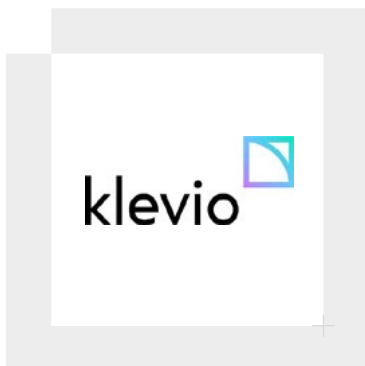


## Everydoor.io

[www.everydoor.io](http://www.everydoor.io)

- 📍 Canada
- 🌐 Worldwide
- 📅 2013
- 💰 Inquire

+ Easy keyless check-ins for your guests. Remote, keyless access control for every door. Built for short-term rental hosts on Airbnb, VRBO, HomeAway, FlipKey, and more.



## Klevio

[www.klevio.com](http://www.klevio.com)

- 📍 UK
- 🌐 UK
- 📅 2017
- 💰 from €449

+ Klevio is a smart intercom and smartphone app that lets you open doors - and share digital keys - using your phone, from anywhere in the world.



## Mutuum Airlock

[www.mutuuum.org](http://www.mutuuum.org)

- 📍 Spain
- ✔️ Spain
- 📅 2017
- 💰 Inquire

+ Mutuum AirLock allows the opening of doors: floor and building. From anywhere on the planet, using App on iPhone or Android.

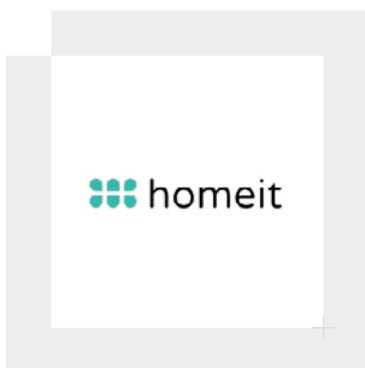


## Renting Lock

[www.rentinglock.com](http://www.rentinglock.com)

- 📍 Poland
- ✔️ Worldwide
- 📅 2014
- 💰 \$279/ lock

+ RentingLock solves problems associated with short-term lease of premises - the need of transferring keys to tenants, as well as replacing locks after the previous tenants.



## Home It

[www.homeit.io/en](http://www.homeit.io/en)

- 📍 Portugal
- ✔️ Portugal & Spain
- 📅 2016
- 💰 From £19.99/month

+ Homeit is a device that can be installed on any door. You or your guest can unlock the street and flat doors through the internet or with a SMS text message. You can also know who has accessed to your property and give temporary access codes. Wherever you are.



## Igloo Home

[www.igloohome.co](http://www.igloohome.co)

- 📍 Singapore
- 🌐 Worldwide
- 📅 2015
- 💰 From USD \$169

+ Control is now in your hands. With our igloohome app, grant access to visitors even when you are away From home. Take your pick of our smart locks or keybox - our app manages all of them.



## Resort Lock

[www.resortlock.com](http://www.resortlock.com)

- 📍 USA
- 🌐 USA
- 📅 2007
- 💰 From \$249

+ ResortLock From LockState is the unique solution for rental property, business, & home owners alike aimed at giving you more control over your property than ever before.



## Lockitron

[www.lockitron.com](http://www.lockitron.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2012
- 💰 From \$99

+ Lockitron lets you share temporary or permanent virtual keys with friends and family. Receive a notification when your guest arrives for the first time and make sure your door is locked From anywhere in the world.



## Rently Keyless

[www.rentlykeyless.com](http://www.rentlykeyless.com)

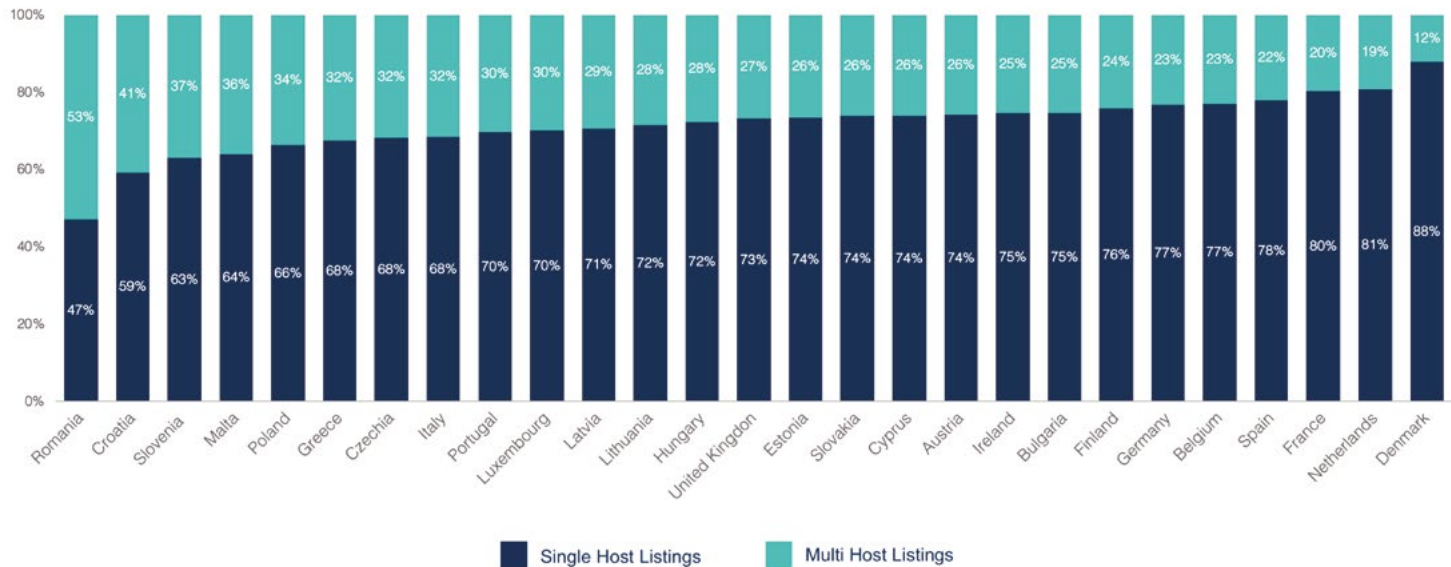
- 📍 USA
- 🔍 Unknown
- 📅 2011
- 💰 40-400 dollars?

+

The Rently Keyless smart home was built from the ground up specifically with enterprise clients in mind. Our home automation platform allows managers to implement smart home technology, without the need for wi-fi.

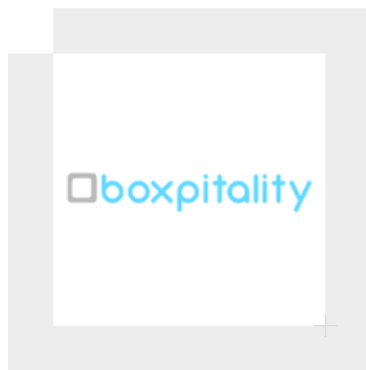
### INFOGRAPHIC

## Most time consuming processes for Property Managers & Owners





## SUPPLIES & INTERIOR DESIGN



**Boxpitality**  
[www.boxpitality.com](http://www.boxpitality.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **From \$34.99**

+ Hospitality Supplies for Short Term Rentals.



**The Distinguished Guest**  
[www.thedistinguishedguest.com](http://www.thedistinguishedguest.com)

- 📍 **USA**
- 🌐 **USA**
- 📅 **2013**
- 💰 **From \$5.50**

+ Commercial linens, amenities, and supplies for your vacation rental business.



## Beach House Logos

[www.beachhouselogos.com](http://www.beachhouselogos.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2000
- 💰 Inquire

+ For every occasion promotional products where branding leaves a lasting impression



## Accent Amenities

[www.accentamenities.com](http://www.accentamenities.com)

- 📍 USA
- 🌐 USA
- 📅 2007
- 💰 Inquire

+ Accent Amenities is a leading USA supplier of hotel amenities and hotel toiletries for hotels, resorts, inns, bed and breakfasts and vacation rentals. Each of our hotel amenity collections are packaged to complement a wide range of design, styles, and decors.



## BnB Goodies

[www.bnbgoodies.com](http://www.bnbgoodies.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 Inquire

+ 5-star hotel quality, luxury toiletries for AirBNB HomeAway VRBO Wimdu FlipKey RoomORama and all BNB bed and breakfast and vacation rentals !

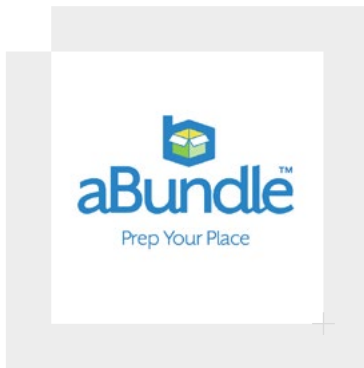


## VR Supplies

[www.vrsupplies.ca](http://www.vrsupplies.ca)

- 📍 USA & Canada
- ✔️ USA & Canada
- 📅 2015
- 💰 Inquire

+ VR Supplies was created by Vacation Rental Property owners for Vacation Rental Property owners.



## aBundle

[www.abundle.com](http://www.abundle.com)

- 📍 USA
- ✔️ USA
- 📅 2016
- 💰 Inquire

+ aBundle.com is a smart online source that helps owners and hosts of vacation rental properties, B&Bs and timeshares save aBundle of time, effort and money.



## BNB Supplies

[www.bnbsupplies.com.au/home](http://www.bnbsupplies.com.au/home)

- 📍 Australia
- ✔️ Worldwide
- 📅 2016
- 💰 Inquire

+ Impress your guests with our stylish hotel products. Made for hotels, motels, serviced apartments, b&bs, parks, holiday houses and airbnb. Fast Delivery.



## American Associated Companies

[www.aaco.com](http://www.aaco.com)

- 📍 USA
- ✓ USA
- 📅 1911
- 💰 Customized quote

+ Quality Linen providers for hospitals, nursing homes, hotels, restaurants and more



## Beantown Bedding

[www.beantownbedding.com](http://www.beantownbedding.com)

- 📍 USA
- ✓ USA
- 📅 2012
- 💰 Customized quote

+ Laundry-Free Linens...clean sheets the new way



## In City Box

[www.incitybox.com](http://www.incitybox.com)

- 📍 Spain
- ✓ Barcelona
- 📅 2016
- 💰 From €40

+ A box of Barcelona's tastiest treats, sent straight to where you are staying!

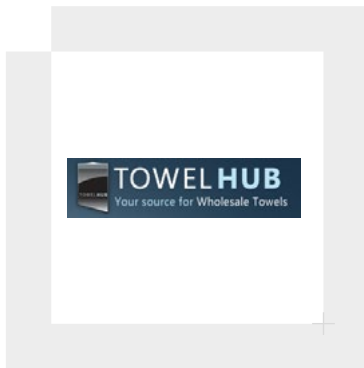


## Hosty Club

[www.hostyclub.com](http://www.hostyclub.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **From \$35 USD**

+ Leave the welcome package out for your guests. Include a place for keys, wifi information, house and local information, and more. Superhost? Subscribe to save.

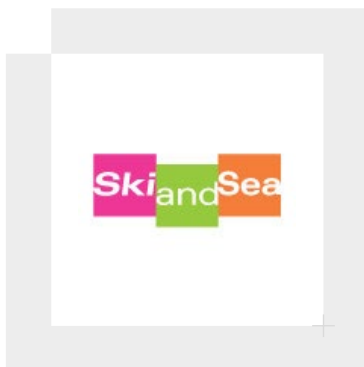


## Towel Hub

[www.towelhub.com](http://www.towelhub.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2008**
- 💰 **Depending on the product**

+ We are a manufacturer, importer and distributor of institutional towels, including products like hand towels, wash cloths, bath towels, and more! We also carry heavy weight bath towels for luxury hotels



## Ski and Sea International

[www.skiandsea.com](http://www.skiandsea.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **1968**
- 💰 **Depending on the product**

+ Ski and Sea is the leading provider of housewares for the travel and resort industry. Since 1968, we have offered unmatched quality, value and service worldwide.



## DVDNow

[www.dvdnowfreemovies.com](http://www.dvdnowfreemovies.com)

- 📍 USA
- ✔️ USA
- 📅 2007
- 💰 Inquire

+ DVDNow is a proven, trusted, flexible provider of entertainment solutions to the biggest names in the business

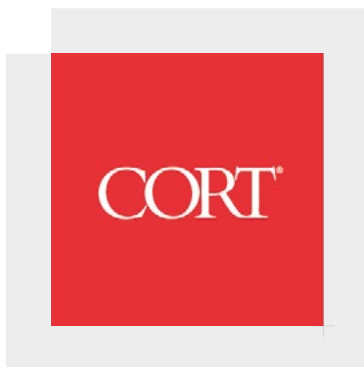


## Guest Box

[www.guestbox.co](http://www.guestbox.co)

- 📍 USA
- ✔️ Worldwide
- 📅 2017
- 💰 from \$49.99 USD

+ Welcome boxes with luxury items, a combination of toiletries, skincare items and snacks. Everything absolutely organic and healthy.

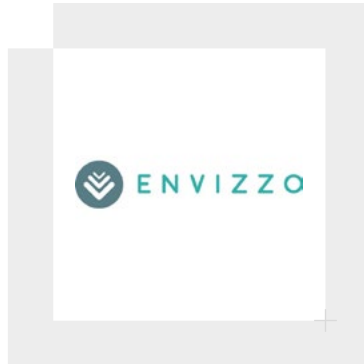


## CORT FURNITURE

[www.cort.com](http://www.cort.com)

- 📍 UK
- ✔️ Worldwide
- 📅 1971
- 💰 based on location and lease length

+ Staying flexible is key to business success. Whether you need furniture rental that allows you flexibility to rent and return, or you need to purchase a few pieces to update your vacation rental, call on CORT. CORT has showrooms and clearance centers in over 95 cities across the US!



## Envizzo

[www.envizzo.com](http://www.envizzo.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2017
- 💰 Commission

+ Platform for real estate operators to design and furnish properties with ease. Envizzo is a marketplace that connects hospitality operators to product manufacturers across various home furnishing categories such as furniture, appliances, and consumer electronics.

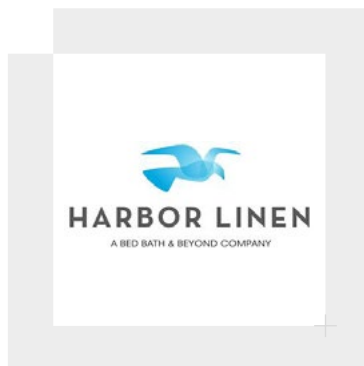


## Krystin Krebs Interiors

[www.krystinkrebsinteriors.com](http://www.krystinkrebsinteriors.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2011
- 💰 Inquire

+ Principal Interior Designer & Home Stager, who specializes in Additional Dwelling Unit (ADU) aka "Granny Flat" design, as well as "Airbnb" Short Term Vacation Rental Design.



## Harbor Linen

[www.harborlinen.com](http://www.harborlinen.com)

- 📍 USA
- 🌐 Worldwide
- 📅 1974
- 💰 product dependant

+ Manufactures and distributes textile and related products to institutional users, including the hospitality, cruise ship, long term care, long- and short-term executive housing, disaster relief, acute care, commercial laundry, and sports and fitness industries.

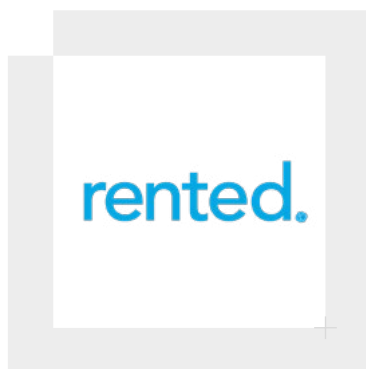
# VACATION RENTAL FUNDING



**Clear Banc**  
[www.clearbanc.com](http://www.clearbanc.com)

- 📍 **Canada**
- 📍 **USA**
- 📅 **2015**
- 💰 **Inquire**

+ Clearbanc provides revenue-based financing to help growing online-enabled vacation rental and e-commerce businesses.



**Rented**  
[www.rented.com](http://www.rented.com)

- 📍 **USA**
- 📍 **Worldwide**
- 📅 **2015**
- 💰 **Free**

+ With a free network of over 600 professional vacation rental managers, Rented.com makes it easy to find, compare, and choose the right local manager to take care of everything From cleaning to check-ins.



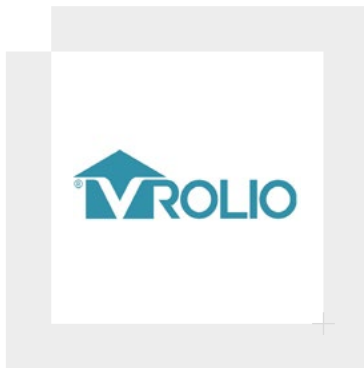


## Mashvisor

[www.mashvisor.com](http://www.mashvisor.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2014
- 💰 from \$24,99/month

+ Mashvisor was established in 2014 with the aim of providing real estate investment data analysis to real estate investors.



## Vrolio

[www.vrolio.com](http://www.vrolio.com)

- 📍 USA
- 📍 USA
- 📅 2018
- 💰 Inquire

+ Vrolio offers a full suite of tools, investment information, and data analytics on short-term rental properties. Our goal is to offer short-term rental investors a single place to buy and sell investment properties.

## VOICE SOLUTIONS



### Virtual Concierge

[www.virtualconciergeservice.com](http://www.virtualconciergeservice.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2017
- 💰 from \$6/month

+ Turn Amazon Echo, Google Home, or a guest's phone into a concierge with expert local knowledge for your guests.



### Domo by Ki

[www.domo.ki](http://www.domo.ki)

- 📍 France
- 🌐 Europe, Africa
- 📅 2019
- 💰 Inquire

+ Domo is the first smart speaker designed by and for hospitality professionals. It allows hotels and property managers to automate their processes, increase their revenues and deliver a new experience to their guests while preserving their privacy.

# WEBSITE BUILDER

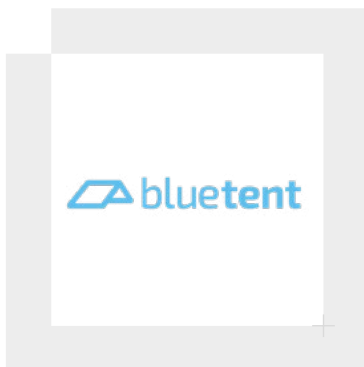


## Realtech Webmasters

[www.rtservices.net](http://www.rtservices.net)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2001**
- 💰 **Customized quote**

Founded in 2001, RealTech Services is located in Lakewood Ranch Florida, with locations in Tampa Florida and Asheville North Carolina. We provide website services throughout the United States. Our friendly team of website developers is highly skilled and committed to our clients' success.



## Bluetent

[www.bluetent.com](http://www.bluetent.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2002**
- 💰 **Inquire**

Bluetent is a digital agency specializing in the travel, resort, tourism, and vacation rental industries. we offer comprehensive marketing strategies designed to generate the highest return on investment for our clients.

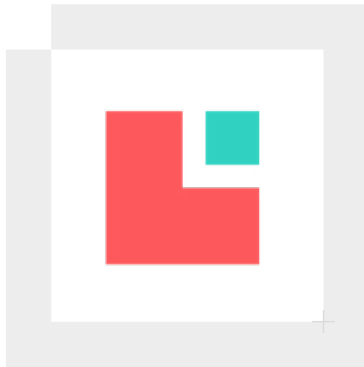


## Rentivo

[www.rentivo.com](http://www.rentivo.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2011**
- 💰 **From \$50/month per property**

+ Build vacation rental websites and supercharge your business. The world's most flexible vacation rental platform, built for you.



## Lodgify

[www.lodgify.com](http://www.lodgify.com)

- 📍 **Spain**
- 🌐 **Worldwide**
- 📅 **2012**
- 💰 **\$25/mo**

+ Lodgify is a vacation rental software solution that allows vacation rental owners and managers to start accepting online bookings through their own website. Owners can manage all reservations from one place and synchronize property data with other booking channels.



## Clearle Rental Niches

[www.clearle.com](http://www.clearle.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2009**
- 💰 **Customized quote**

+ Clearle offers property owners an easy-to-use marketing platform that targets only those travellers who are seeking unique features

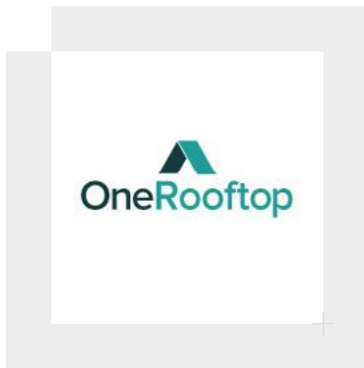


## Vacation Soup

[www.vacationsoup.com](http://www.vacationsoup.com)

- 📍 **Denmark**
- 🌐 **Worldwide**
- 📅 **2017**
- 💰 **Free version & from €29.95/month**

+ VacationSoup helps property owners and managers build their online brand. Features include content creation tools, free websites and access to tons of articles and courses.



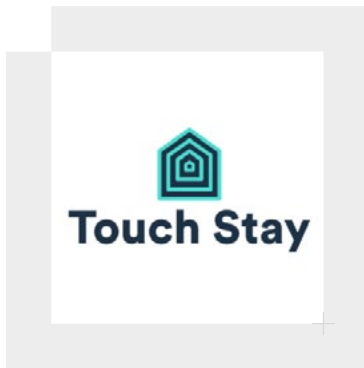
## One Roof Top

[www.onerooftop.com](http://www.onerooftop.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2010**
- 💰 **Inquire**

+ OneRooftop brings together all the tools you need to run a successful vacation rental business. We're the innovative company that simplifies your life. And with our mobile-first vacation rental software, you can take reservations on the go and provide exceptional guest service.

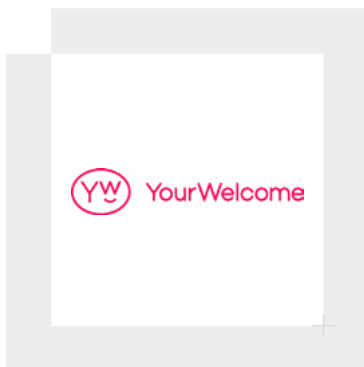
## WELCOME APPS



### **Touch Stay** [www.touchstay.com](http://www.touchstay.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2014**
- 💰 **From \$70/annually**

+ A digital guest welcome book for your vacation rental. Everything your guests need to know, direct on their devices.



### **Your Welcome** [www.yourwelcome.com](http://www.yourwelcome.com)

- 📍 **UK**
- 🌐 **Europe**
- 📅 **2016**
- 💰 **Inquire**

+ YourWelcome is a smart tablet device for Airbnb hosts and short-term let property managers.



## HelloHere

[www.hellohereapp.com](http://www.hellohereapp.com)

- 📍 USA
- 🌐 Worldwide
- 📅 2016
- 💰 \$5/month or less

+ World Travel Forum and VrTech competition winning welcome app, which upsells additional services, simplifies communication, brings more bookings and revenue to short-term rental hosts.



## My Guest Book

[www.myguestbook.com](http://www.myguestbook.com)

- 📍 USA
- 🌐 USA
- 📅 2016
- 💰 Free

+ Guestbook is a free website that takes vacation planning to an all new level by making it social and collaborative! Save time and stress when planning!

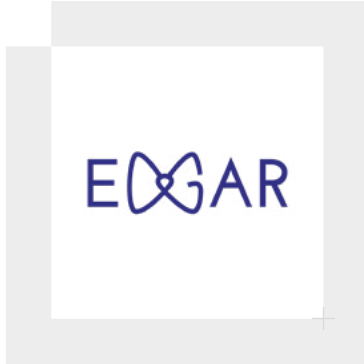


## Coral Life

[www.coral.life](http://www.coral.life)

- 📍 USA
- 🌐 Worldwide
- 📅 2015
- 💰 Free up 2 properties

+ We help Airbnb hosts manage their guests and make more money. Hosts love Coral because it eliminates calls/texts From guests and consistently provide a 5-star guest experience. .



## Edgar Smart Concierge

[www.site.edgarsmartconcierge.com](http://www.site.edgarsmartconcierge.com)

- 📍 Italy
- 🌐 WorldWide
- 📅 2017
- 💰 from 5\$/month

+ The concierge app for Vacation Rental to better assist your Guests and to increase revenues by up-selling extra services.

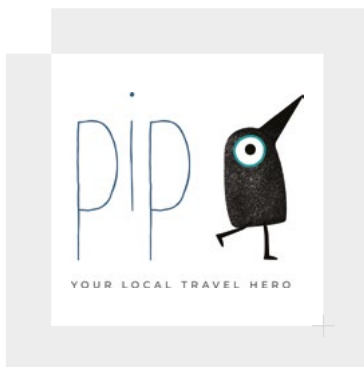


## Guidal

[www.guidal.com](http://www.guidal.com)

- 📍 Spain
- 🌐 Europe
- 📅 2015
- 🔍 Inquire

+ The new e-Concierge App From Vreasy, designed to enrich the guest experience and save you time!



## Pip Travel

[www.piptravels.com](http://www.piptravels.com)

- 📍 Scotland
- 🌐 Worldwide
- 📅 2018
- 🔍 Inquire

+ I'm Pip and I'm your local travel hero. Think of me as your digital butler. My cloud software system allows you to publish your property in my app to enhance your customer experience.



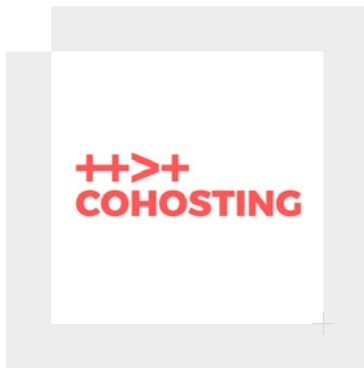


## Wishbox

[www.wishbox.co](http://www.wishbox.co)

- 📍 Israel, France
- ✔ Europe
- 📅 2015
- 💰 From €5

+ Wishbox offers guest relationship automation tools & solutions, a personalized guest-app and access to local services and recommendations.

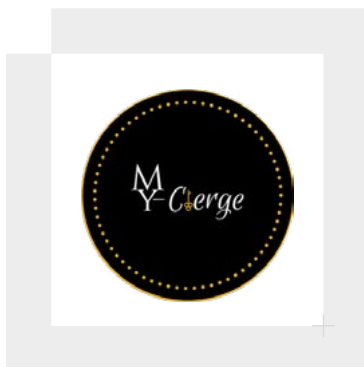


## Cohosting

[www.cohosting.es](http://www.cohosting.es)

- 📍 Spain
- ✔ Worldwide
- 📅 2017
- 💰 Commision

+ Cohosting will allow you to organize, sell and manage everything related to the complementary services to the stay of your guests, without even having to pick up the phone.

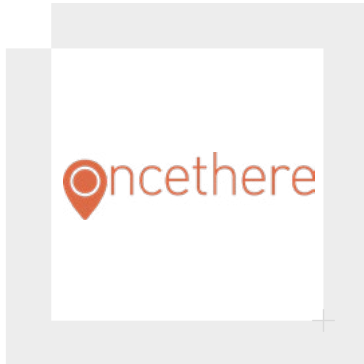


## My-Cierge inc

[www.my-cierge.com](http://www.my-cierge.com)

- 📍 USA
- ✔ Worldwide
- 📅 2017
- 💰 Inquire

+ My-Cierge helps bridge the communication gap between your team and guests with on-demand services at the touch of their fingertips.

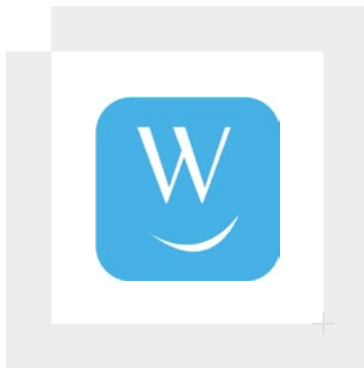


## OnceThereInc

[www.oncethere.com](http://www.oncethere.com)

- 📍 **USA**
- 🌐 **Worldwide**
- 📅 **2015**
- 💰 **Inquire**

+ Founded in 2015 and based in Austin, Texas, OnceThere is a platform that makes it easy for suppliers of tours & activities to distribute their services to everyone online or on a mobile phone through a single connection.



## Welcome TV

[www.welcometv.net](http://www.welcometv.net)

- 📍 **USA**
- 🌐 **USA**
- 📅 **2017**
- 💰 **Inquire**

+ A guest experience platform, Welcome TV for short-term rentals offers custom-built tv channels to welcome guests, showcase amenities and share local insights.



## Yoomondo

[www.yoomondo.com](http://www.yoomondo.com)

- 📍 **UK**
- 🌐 **Worldwide**
- 📅 **2016**
- 💰 **€10/Month**

+ Yoomondo is a mobile solution that lets travellers get inspired and easily book local activities and services curated by their accommodation provider...



# **WHO'S WHO GUIDE 2020**

PRESENTED BY

**VR TECH**

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**RENTALS UNITED**

A photograph of an astronaut in a white spacesuit standing on the moon's surface. To the left is a lunar lander with gold thermal insulation. A white flag on a pole is planted in the ground, featuring a blue hexagonal logo with the letters 'VR' and the word 'VRTECH' below it. The background shows the grey, cratered lunar landscape under a black sky. The image is framed by a white border with black square and crosshair markers.

# VRTECH

The premier Vacation Rental industry  
gathering this side of the galaxy

<http://vrtech.events>

FOR A NEW GENERATION  
OF PROPERTY MANAGERS

# RENTALS UNITED

MORE BOOKINGS. LESS WORK.

## PROPERTY 1 Bookings

**35% BOOKING.COM**  
**28% TRIPADVISOR**  
**21% GOOGLE**  
**16% CANADASTAYS**

OCCUPANCY



1

## PROPERTY 2 Bookings

**51% EXPEDIA**  
**30% HOMEAWAY**  
**11% TRAVELSTAYTION**  
**8% TUIVILLAS**

OCCUPANCY



2

## PROPERTY 3 Bookings

**43% AIRBNB**  
**30% AGODA**  
**15% HOMETOGO**  
**12% FLAT4DAY**

OCCUPANCY



3