## PRESS RELEASE





Docupace Technologies Contact: Rickey Bijlani rickey\_bijlani@docupace.com 424-273-8939 Due Diligence Works, Inc. Contact: Andrew Morawiec andrew.morawiece@duediligenceworks.com 203-727-4480

FOR IMMEDIATE RELEASE

## Docupace Technologies and Due Diligence Works, Inc. announce a strategic alliance to reduce compliance risk for BDs and RIAs.

Los Angeles, CA and Montclair, NJ – January 25, 2018

**Docupace Technologies**, LLC and **Due Diligence Works**, Inc. (DDW) are pleased to announce a new strategic alliance and new product offering.

"Our new alliance with DDW allows us to help Executives at broker-dealers (BDs) and registered investment advisors (RIAs) achieve three of their most important goals: increase revenue, improve Advisors efficiency, and maintain the highest product compliance standards," noted Kevin Laraia, Executive Vice President at Docupace. Mr. Laraia continued, "After reviewing numerous firms for strategic fit and industry leadership, Due Diligence Works rose to the top."

Mike Freeman, President of DDW, Inc., added "Our product due diligence efforts can be more quickly and broadly leveraged across BDs and RIAs when combined with Docupace's secure and compliant unified workflow and document management automation software. We are excited to bring Docupace into our family of strategic partners."

Combining the operational efficiencies that Docupace delivers and the product expertise that DDW offers makes it possible for BDs and RIAs to achieve two of their most important goals in one offering. - Paige Johnson, Director, Strategic Alliances, Docupace

This new product offering enables the product due diligence expertise that DDW delivers to BD and RIA home offices to reach stakeholders across the firm, including Advisors, faster and more efficiently.

"Our clients appreciate our ability to integrate and disseminate the product oversight and insights from DDW across their firms so that they can make smarter business decisions and product recommendations," shared Michael Pinsker, CEO of Docupace.

"At the top of the list for many Executives are two items: 1) more efficient operational processes and 2) more robust compliance of product shelves and product recommendations. Our alliance with Docupace gives executives one-stop shopping for both of these critical initiatives," noted Jack Cramer, Managing Director at DDW.

## Docupace Technologies

Docupace is a leading provider of secure and compliant unified electronic workflow and document management automation software for financial services firms and the wealth management industry. The company's cloud-based transaction processing platform simplifies the process of capturing, organizing, routing, and accessing information, helping financial services firms meet SEC/FINRA compliance requirements.

Based in Los Angeles, California, the company's solutions serve the largest financial service providers and their advisors who are adopting digital workflow solutions such as client account opening, advisor onboarding, and document management to increase their operational efficiency, productivity, and profits. For more information, please visit <u>www.docupace.com</u> or follow@docupace (https://twitter.com/docupace).

\_\_\_\_\_

**Due Diligence Works, Inc.** supports RIAs and Broker Dealers to provide:

- Ongoing Due Diligence of your investments and insurance products,
- Product Shelf Management helping firms review the entire universe of products (not just your platform); ensuring you have the best products on your shelf and can prove it.

All in a variable cost and conflict fee model that can bring down your cost, improve quality, and stand the test of regulatory scrutiny.

For more information, please visit <u>www.duediligenceworks.com</u>.

\_\_\_\_\_