Zero2D365 FAQ

1. What is Zero2D365?

Zero2D365 is a Microsoft Dynamics 365 for Sales (CRM) solution, implemented by Fullscope for customers needing up to 25 licenses, who want to get started quickly and for a fixed fee.

2. What's included in the Zero2D365 implementation?

Microsoft Dynamics 365 CRM software. Implementation by Fullscope. 12 months training and support (optional)

3. Can I watch a demo?

Yes. The demo is available for download at http://bit.ly/2DH1zL2

4. How is Zero2D365 priced so low?

We have taken out high cost pre sales activities such as scoping and technical scoping and there are no off scope time and materials elements. We want you to succeed with CRM and we have made it as simple as possible to get started.

5. Can we change Zero2D365 once it's installed?

Zero2D365 is the full Microsoft Dynamics 365 CRM software and can adapt with your business as your company grows.

6. What if I need to integrate CRM with other systems within the company, such as finance?

You can talk to our enterprise sales team to discuss your specific needs. Zero2D365 does not include any integrations.

7. What can Zero2D365 do?

Zero2D365 is Microsoft Dynamics 365 CRM, focused on leads, accounts, contacts and opportunities, set up to suit your users, and workflows.

8. Who is our contact at Fullscope?

Our solutions team will guide you through the project start to go live, then your account manager will support you with your ongoing renewals and any system developments or additions.

9. What about support?

Fullscope Connect is our recommended 12 month support package, providing "how to" advice as well as a customer portal for technical cases. D365 University is our online role based training, available 24/7.

10. If we buy Zero2D365 how long will it take to be up and running?

Fullscope moves quickly and can deliver the solution within three weeks, but our sales team will work with you to coordinate the timings with you.

11. How much does Zero2D365 cost?

The cost for Zero2D365 implementation is £7,500 fixed fee, or £10,000 including training and support.

12. What licenses do we need?

You can easily buy your Dynamics 365 for Sales SMB licenses from Fullscope.

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