

# Global Expansion

Connectivity designed for digital transformation

Colt provides high bandwidth services to global businesses across Europe, Asia and North America. Colt's global expansion strategy centres on ensuring that Colt is the driving force behind the critical connections needed to drive businesses forward. A period of multimillion-Euro network investment and a complete focus on network services has seen Colt build significant scale and capacity across the Colt IQ Network.



## North America - June 2018

- Colt has launched in the US market with a unique model that puts multinational organisations in control of an agile, living network, creating global on-demand business opportunities.
- This expansion has been implemented through a combination of partnering with important data centres, as well as by bolstering Colt's international submarine cable capacity. To do this, Colt has three transatlantic and three transpacific subsea cables to service both coasts of the US, with each cable delivering 100G capacity.

- The North American expansion connects 13 major telecoms and cloud hub cities in the US and Canada, including key data centres in Seattle, San Francisco, LA, Phoenix, Dallas, Atlanta, Miami, Chicago, Ashburn, Newark, New York, Boston, and Toronto, with end-to-end capabilities on Colt-operated equipment. This sees Colt's connectivity reaching beyond 850 data centres internationally.

Valladolid, Burgos, Córdoba, Girona and Vitoria all now being accessible as part of the Colt IQ Network.

- This expansion builds upon the existing metro connectivity in Madrid, Barcelona and Valencia and aligns with Colt's overarching strategy of enabling businesses digital transformations by providing agile, high bandwidth connectivity.

- US data centres are accessible from enterprise buildings on the Colt IQ Network, and high bandwidth data-centre-to-data-centre connectivity is also enabled within the US.

## Spain - September 2018

- Colt has recently tripled its presence in Spain, adding 22 new provinces to its reach in the country.
- The project which commenced in July, sees provinces and cities such as Bilbao, San Sebastián, Granada, Pamplona, Vigo, Alicante, Toledo, Guadalajara,





## Eastern Europe and Berlin – October 2018

- Colt's expansion in Eastern Europe will see approximately 7,000km of additional fibre running through Poland, Austria, Slovakia, Hungary, Romania, Bulgaria, Serbia, and Croatia.
- The Long Distance Network (LDN) expansion will bring connectivity to several new cities with a high population density, including Warsaw, Krakow, Bratislava, Budapest, Bucharest, Sofia, Belgrade, Zagreb and Klagenfurt, then on to existing points of presence in Vienna, Milan and Berlin. Colt has identified these cities as future hotspots for high bandwidth demand.
- The fibre network will be equipped for terabit scalability and will connect to approximately 20 new data centres in key locations in Eastern Europe. Regional customers will have access to the entire portfolio of Colt IQ Network services as well as the global network of over 850 data centres and more than 27,000 buildings.

- In Berlin specifically, Colt is investing significantly in its infrastructure over the next five years by laying 100km of new fibre and connecting 500 new sites, all with the aim of serving the growing connectivity requirements of the digital enterprises in the region.
- Colt's German customers benefit from our unique, purpose-built, intelligent network which is fully-integrated with the Cloud. This means connectivity to almost 170+ data centres, with over 6,200+ on-net buildings in Germany. Besides Berlin, Colt also runs Metropolitan Area Networks in Hamburg, Hannover, Frankfurt, Köln, Düsseldorf, Stuttgart and Munich.

## Dublin – October 2018

- Colt's expansion in Dublin will see more than 100km of fibre put in the ground in Dublin. This builds on more than 150km of Colt-owned network already in the city. The investment in Dublin will ensure Colt can support the region for its next wave of growth.
- Dublin is an incredibly important city to Colt, with it being the 27th city to come on net to the Colt IQ Network 18 years ago. Now, The Colt IQ Network spans over 207 cities in nearly 30 countries.
- Colt has built its reputation on putting customers first. The planned activity in 2018 will further cement Colt's dense fibre connectivity in key areas,

so that wherever a company does business, or hopes to do business in Europe, Colt will be there.

## Other recent expansions:

- Colt enables businesses in Japan with 100Gbps connectivity solutions to better serve the needs of enterprises, financial organisations and cloud service providers in the region. The extended connectivity centres around the Inzai Data Centre district, strategically located near Tokyo's central business area. It will enable businesses in Tokyo to meet their customers' growing needs as well as creating new opportunities for companies.
- In 2017, Colt expanded high bandwidth connectivity in the Nordic region in order to address a booming data centre market in Scandinavia. Colt is meeting burgeoning demand for high bandwidth connectivity between data centres and organisations in the region. By extending its existing Nordic network to Helsinki, Colt is providing new network routes including 10Tbps capacity to Stockholm, and a 100Gbps-enabled connection closing Colt's fibre ring from Finland towards Germany, linking Helsinki to Warsaw and Berlin.

For more information, please contact us on:

**+44 (0) 20 7863 5510**  
**sales@colt.net**  
**or visit [www.colt.net](http://www.colt.net)**