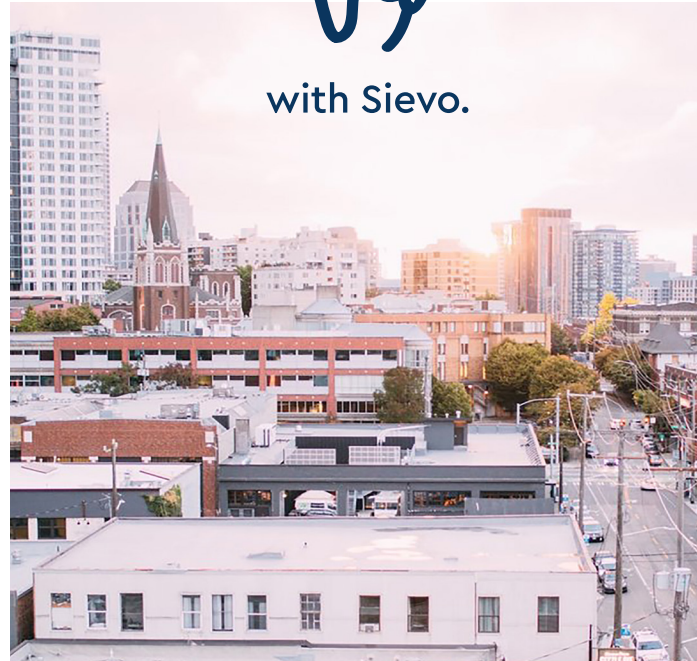




with Sievo.



Sievo Solutions



Spend Analysis

- ✓ Spend
- ✓ Payment terms
- ✓ Inbound inventories
- ✓ Delivery performance



Savings Lifecycle

- ✓ Opportunity pipeline management
- ✓ Realized savings measurement



Contract Management

- ✓ Lifecycle management
- ✓ Coverage and compliance reporting



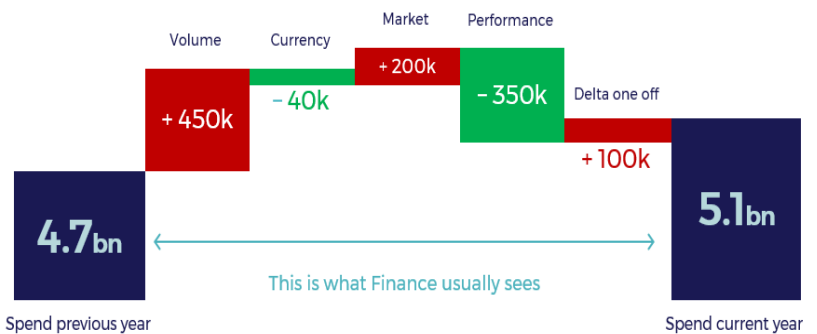
Spend Forecasting

- ✓ Spend, price and cost budgeting & forecasting
- ✓ Budget-vs-realised measurement

From PowerPoint Savings to Bottom Line Savings

Overview

Here's a little secret: It is always about cost savings in procurement. While procurement can focus on other value drivers like sustainability, compliance, innovation and social responsibility, having clear KPIs and strong communication on cost reductions is key to success. With Sievo's Savings Lifecycle solution, communicating the key success and value proposition to internal business stakeholders builds credibility and establishes trust.



Core Benefits



Identify savings and potential risks

Accelerate savings idea generation and transparent information sharing with key stakeholders.



Drive action and approved savings

Manage your savings project portfolio to ensure savings ideas get implemented fully and faster.



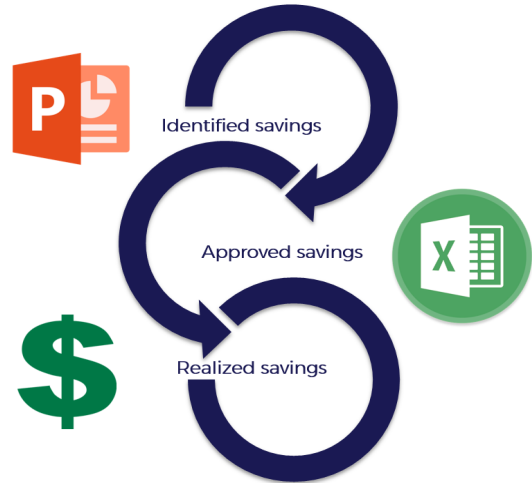
Link savings to financial goals

Gain credibility for savings figures with validated savings reporting- by proving savings impact on invoice line level.



Prove procurement contribution

Isolate impact of market prices and currencies from price savings to prove procurement contribution.



Many companies are able to identify their savings, and that's money in powerpoint. Most good companies have their approved savings in place, and that's money in excel. But great companies should be able to realize their savings and ensure that they hit the bottom line.



"The Sievo solution not only helped us track the savings from existing projects but it also pushed us to identify and build our action plan to drive future added value."

Bengt Erlandsson

VP Group Procurement
Carlsberg Breweries A/S



40% reduction
in savings
leakage

(Sievo internal research)

Key Features

- ✓ Visibility on ongoing sourcing activities
- ✓ Electronic savings approval workflow
- ✓ Automatic calculation of realized savings from spend analysis data
- ✓ Creation of category cost structures to benchmark performance against market price development

[Book demo](#)

Start your Savings Lifecycle journey at sievo.com

Sievo is the leading procurement analytics software firm serving clients around the world and offering integrated solutions that turn procurement data into \$.