

## Case Study

# A HAND THAT HELPS IMPROVE PATIENT THERAPY

SHOULD HAVE ONE  
THAT HELPS IT TOO.

### SUMMARY

It's Never 2 Late<sup>®</sup>, an acclaimed Patient Engagement Company, was undertaking a project to integrate their own technology into a senior-friendly therapy cart. Aiming to blend their signature "picture-based, touch-screen" interface with an unconventional mobile cart, they reached out to us for assistance. A multitude of functional and price-unique requirements had to be met, all the while maintaining a user-friendly aesthetic characteristic of the company.

**First Healthcare Products worked with company engineers, financialists, sales members, and other individuals on staff to define and lay out the unique needs of the project at hand.** The exchange of overall project expectations and expert product knowledge resulted in a custom therapy cart that satisfied requirements and improved quality of care for senior therapy goers.

#### CLIENT:

iN2L (It's Never 2 Late<sup>®</sup>)

#### SOLUTION:

Patient Therapy Cart

#### COMPANY REACH:

2000+ Facilities

#### DESIGN:

Custom



## PROCESS

The cart was designed with the needs and comforts of the end user in mind. A gas piston allows flexible height adjustments of the cart, while a fully rotatable articulating arm places the touch-screen technology at a comfortable viewing level for the patient.

Multiple meetings were held with iN2L to iron out these unique requirements. Two prototype rounds occurred where feedback and impressions were recorded. Custom drawings and parts were then created based on the information gathered, and the final patient therapy cart was produced.

## OUTCOME

**By properly integrating their technology into a therapy cart, iN2L was able to successfully complete their project.** They have made FHP a preferred supplier and are eager to work with us again in the future.



## REQUIREMENTS

- Serve end user by providing better quality of care & accessibility
- Meet height requirements of varied individuals
- Meet the viewing levels/angles of varied individuals
- Safety and durability of height adjustment functionality
- Able to support multiple pieces of equipment
- Aesthetic requirement
- Price requirement

## SOLUTIONS INTEGRATED

- **Improved Cart=Improved Therapy** - linked directly to overall quality of care
- **Height Adjustable** - cart adjusts to individual's height (and not vice-versa)
- **Articulating Arm - rotational**, multiple pivot points means multiple angles
- **Gas piston** - longlasting mechanism, guaranteed toughness and dependability
- **Universal-style Mount** - permits most types of devices and equipment
- **Design** - aesthetically pleasing, clean, no-frills
- **Negotiated** - based around a budget