

Forage & Feed Testing Procedures

Please request test bags from the Fertrell office and follow the sampling instructions below.

On the sample bags, please be sure to include the following:

- Your complete address
- Phone number
- Name of your local rep (if applicable)
- For forages, request the **Fertrell Forage Test Analysis**.
- For grain request the **AG4A test**.

Mail samples directly to:

Waypoint Laboratory
280 Newport Road
PO Box 483
Leola, PA 17540

SAMPLING INSTRUCTIONS

Analytical results are only as good as the sample, please follow instructions below.

- Avoid contamination by using clean hands and clean containers.
- Collect enough material to fill the sample bag (about 1 pint).
- All bagged samples should be placed in a larger plastic bag for shipment. Squeeze the air out of the bag and tie it shut. If shipping is delayed for more than one day the samples should be frozen.

Silage Samples

- When filling your silo, take 3 to 5 handfuls of silage from each of several loads.
- From store silage: Do not collect off the top. Either dig down 2 to 3 feet or collect freshly unloaded material. Take 3 to 5 handfuls from different locations.

Concentrates and Grain

- Take 5 to 6 random cup sized samples from different locations in the mixture.

Hay Samples

- It is best to use a forage sampler. They take a sample 11/8" in diameter by 18 inches long.
- Different 'batches' should be kept separate and tested separately.
- Samples should be taken from about 15-20 bales. Square bales: probe from the end into the center.
- Stacks of hay: probe at random 15 to 20 times.
- Round bales: also collect 15-20 probes by probing from the outside diameter toward the center.