

Containarized Car Exports From the United States Data and Analysis 3rd Quarter 2015



During the 3rd quarter, a total of 132,540 cars were loaded into containers and exported from the United States. Volume was not only consistent with last year, but with the previous quarter as well. The Middle East remained as the top US car importer with 24% of the volume, followed closely by Central and South America with 23%. However, certain destinations did experience a few changes.

Germany's car imports from the US fell by 45% due to a expiring US military contract for moving privately owned vehicles (POV) overseas. Russia's dramatic 354% increase in imports was a result of new BMWs being shipped directly from the factory to Kaliningrad.

A strong US dollar was also partly responsible for decreases in imports to the Netherlands (-24%), and the United Kingdom (-14%).

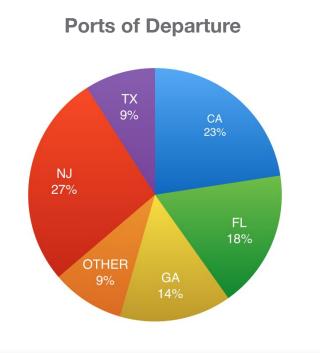
The **best** performing in Q3: Guatemala (+85%), Ghana (+79%), Russia (+354%), and Venezuela (+199%).

The **worst** performing in Q3:

Lithuania (-53%), Germany (-45%), Georgia (-31%), and China (-28%).

See our **online calculator** to get current shipping rates to over 100 destinations.







#### **Regional Performance**

Regi	onal Volume Gr	owth During Q	3 2015	
Regions Importing US Cars	change in Q3 '13	change in Q3 '14	change in Q3 '15	Q3 2015 total
1. Middle East	50%	-17%	-13%	24,805 cars
2. Far East	5%	31%	-7%	24,626 cars
3. Europe	1%	9%	-27%	21,948 cars
4. Central America	24%	1%	41%	20,440 cars
5. Africa	11%	-39%	52%	18,563 cars
6. Mediterranean	5%	-37%	-13%	6,944 cars
7. South America	60%	-19%	-9%	5,436 cars
8. Caribbean	45%	-39%	28%	3,856 cars
9. Oceania	3%	-19%	4%	2,579 cars
9. Indian Subcontinent	193%	28%	-10%	1,746 cars
10. Other Asia	-1%	-9%	18%	1,597 cars
Total:	19%	-9%	-2%	132,540 cars

Why are we comparing the figures to last year and not the previous quarter?

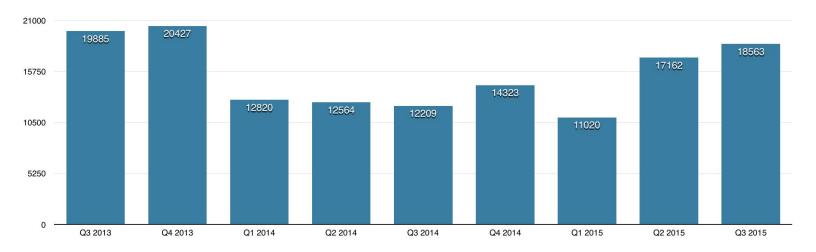
International car shipping is a seasonal business, with most cars being exported during the Spring and Summer seasons. The colder seasons result in less favorable conditions for many importing countries.



# Top 25 US Car Importers

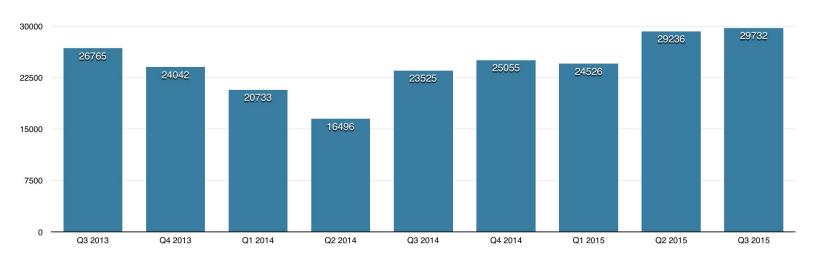
Destination Country	Q3 13 YoY	Q3 14 YoY	Q3 15 YoY	Q3 2015 Total Cars
1. United Arab Emirates	34%	-4%	-6%	18,635
2. China	33%	40%	-28%	8,316
3. Cambodia	39%	75%	26%	7,408
4. Guatemala	20%	34%	85%	7,161
5. Nigeria	-15%	-29%	24%	6,796
6. Ghana	19%	-54%	79%	5,407
7. Honduras	-14%	-19%	56%	4,649
8. Germany	-15%	99%	-45%	4,144
9. Lebanon	9%	-30%	9%	3,515
10. Georgia	-	-7%	-31%	3,450
11. Costa Rica	8%	-11%	9%	3,449
12. El Salvador	64%		20%	2,893
13. Netherlands	42%	-7%	-24%	2,825
14. Jordan	161%	-64%	24%	2,525
15. South Korea	-29%	-21%	34%	2,432
16. Russia	-15%	-57%	354%	2,229
17. Lithuania	12%	-21%	-53%	2,011
18. Australia	-9%	-27%	15%	1,893
19. Taiwan	-66%	27%	-28%	1,879
20. United Kingdom	-4%	73%	-14%	1,753
21. Venezuela	-4%	-34%	199%	1,750
22. Hong Kong	-66%	89%	-25%	1,573
23. Chile	188%	-45%	-15%	1,515
24. Poland	-17%	46%	12%	1,498
25. India	541%	32%	-10%	1,494





Africa Top 10	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. Nigeria	0%	-2%	-43%	19%	6%	27%	-41%	49%	12%	6,796 cars
2. Ghana	5%	-9%	-30%	-16%	-14%	8%	-1%	46%	14%	5,407 cars
3. Liberia	114%	40%	-60%	11%	-15%	14%	19%	66%	-23%	1,081 cars
4. Cameroon	78%	31%	-54%	19%	-22%	-22%	-29%	235%	54%	1,049 cars
5. Libya	850%	12%	-7%	-15%	-56%	-3%	-42%	37%	-19%	1,010 cars
6. Sierra Leone	-25%	126%	-51%	-34%	-12%	27%	5%	136%	7%	960 cars
7. Senegal	-15%	82%	-54%	24%	-14%	7%	62%	90%	37%	671 cars
8. Benin	-37%	49%	-10%	-5%	3%	37%	35%	45%	13%	654 cars
9. Guinea	126%	-20%	-4%	-12%	-6%	-20%	-14%	101%	-9%	444 cars
10. Ivory Coast	7%	8%	6%	6%	13%	-8%	-35%	100%	-26%	306 cars

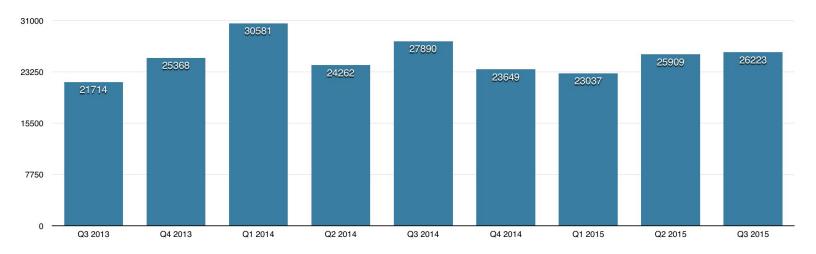




Americas Top 10	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. Guatemala	72%	-5%	10%	-35%	94%	11%	29%	13%	14%	7,161 cars
2. Honduras	17%	4%	-18%	-31%	37%	-4%	-2%	37%	22%	4,649 cars
3. Costa Rica	56%	-3%	-9%	-24%	32%	-1%	2%	30%	-17%	3,449 cars
4. El Salvador	112%	-11%	-14%	-43%	146%	-5%	26%	-19%	-16%	2,893 cars
5. Venezuela	49%	-62%	-31%	10%	128%	207%	5%	-12%	5%	1,750 cars
6. Chile	163%	-18%	-29%	-3%	-3%	8%	-52%	30%	26%	1,515 cars
7. Belize	85%	-27%	12%	-1%	17%	-49%	88%	-4%	73%	1,125 cars
8. Panama	-2%	20%	15%	-8%	-6%	-1%	-58%	86%	6%	614 cars
9. Virgin Islands	-30%	17%	44%	-24%	51%	8%	-69%	243%	-4%	515 cars
10. Puerto Rico	-53%	326%	-48%	71%	742%	-29%	471%	-7%	-84%	373 cars



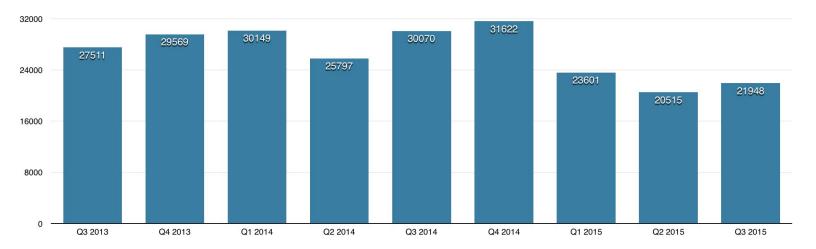
# Car Shipping To Asia



Asia Top 10	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. China	-4%	44%	16%	-28%	15%	-34%	-13%	42%	-12%	8,316 cars
2. Cambodia	49%	8%	33%	-25%	62%	-15%	22%	8%	13%	7,408 cars
3. South Korea	-11%	-28%	7%	-29%	46%	-33%	61%	-9%	38%	2,432 cars
4. Taiwan	-19%	6%	60%	-19%	-8%	12%	10%	-11%	-34%	1,879 cars
5. Hong Kong	-67%	14%	52%	25%	-14%	-19%	-40%	32%	19%	1,573 cars
6. India	476%	-16%	9%	16%	25%	-14%	6%	-29%	40%	1,494 cars
7. Guam	9%	-21%	4%	-17%	21%	-15%	-11%	-3%	51%	1,246 cars
8. Vietnam	833%	32%	83%	-40%	3%	78%	-34%	22%	7%	1,059 cars
9. Japan	11%	-6%	-14%	-19%	18%	-6%	-23%	5%	58%	903 cars
10. Philippines	43%	21%	-51%	8%	-7%	60%	-46%	4%	-13%	482 cars



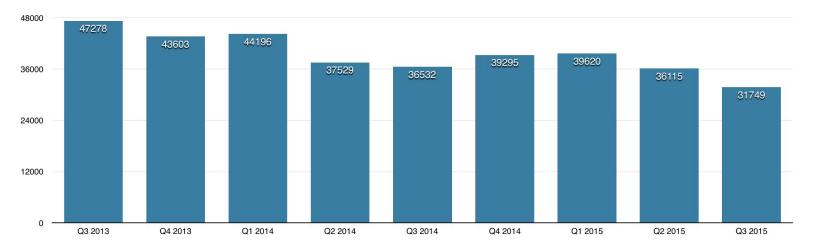
# Car Shipping To Europe



Europe Top 10	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. Germany	23%	-7%	5%	14%	80%	-10%	-3%	-33%	-7%	4,144 cars
2. Georgia	158%	11%	23%	-32%	1%	26%	-37%	-37%	39%	3,450 cars
3. Netherlands	49%	14%	12%	-3%	-25%	34%	-34%		-16%	2,825 cars
4. Russia	18%	-29%	-4%	-32%	-8%	159%	9%	-22%	106%	2,229 cars
5. Lithuania	19%	12%	-15%	-42%	45%	-6%	-60%	2%	20%	2,011 cars
6. United Kingdom	43%	-2%	11%	5%	51%	-12%	2%	-6%	2%	1,753 cars
7. Poland	-15%		-8%	31%	4%	-3%	-13%	18%	13%	1,498 cars
8. Belgium	26%	25%	3%	-27%	7%	-12%	-20%	58%	26%	1,276 cars
9. France	564%	-3%	-3%	0%	27%	-18%	10%	14%	-29%	652 cars
10. Finland	-22%	-1%	-18%	-11%	-15%	-29%	-23%	14%	-35%	552 cars



# Car Shipping To The Middle East

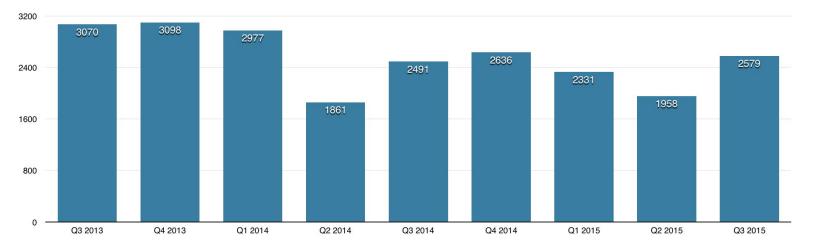


Middle East Top 10	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. UAE	49%	-7%	19%	-23%	12%	6%	9%	-9%	-11%	18,635 cars
2. Lebanon	37%	-32%	-17%	-14%	42%	-13%	-2%	27%	1%	3,515 cars
3. Jordan	74%	2%	-45%	-6%	-31%	30%	-20%	50%	-20%	2,525 cars
4. Saudi Arabia	12%	-29%	-23%	-6%	10%	-6%	-20%	60%	9%	1,296 cars
5. Israel	26%	-51%	97%	43%	58%	-17%	-12%	-13%	-10%	762 cars
6. Iraq	112%	-3%	13%	26%	63%	72%	-19%	-32%	-40%	611 cars
7. Bahrain	39%	-16%	20%	-28%	23%	-22%	10%	12%	2%	476 cars
8. Oman		-47%	51%	34%	25%	-6%	18%	73%	-2%	325 cars
9. Kuwait	86%	17%	-27%	-45%	46%	18%	-26%	-15%	35%	380 cars
10. Yemen	-1%	-14%	15%	-6%	-23%	36%	4%	-87%	-81%	113 cars

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#### Car Shipping To Oceania



Oceania	Q3 '13	Q4 '13		Q2 '14			Q1 '15	Q2 '15	Q3 '15	Q3 '15 Total Cars
1. Australia	41%	-1%	-10%	-42%	40%	14%	-9%	-20%	39%	1,893 cars
2. New Zealand	321%	7%	10%	-28%	23%	-9%	-19%	-5%	16%	687 cars

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