

BidSpark Final Report

Dublin Last-mile delivery



Procurement Details

The City of Dublin is seeking smart, low cost solutions to optimize freight and cargo deliveries in urban centers.

The changing nature of urban economies and supply chain management and the impact of online retail has had an impact on the type and volume of goods deliveries in city centers. This in turn has had an impact on the wider urban environment in terms of air quality, traffic management and infrastructure.

Dublin is looking for ways to enhance the efficiency and effectiveness of deliveries, reducing the number of goods vehicles in their respective urban centers, which in turn will improve air quality, noise pollution and road safety. This needs to be achieved in a way that minimizes the financial impact to business in both cities.

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Contract Size: €250,000
Open Date: 04/24/2018
Close Date: 06/25/2018

URL:



<https://bit.ly/2LI2s4F>

Vendor Outreach

Page Views	Vendors Contacted	Emails Opened	Total Clicks	Bids Received
4,800	1,053	540	127	25
		▼41.4% vs Citymart Avg.	▼33.3% vs Citymart Avg.	▲4.1% vs Citymart Avg.

Feedback

Survey Responses

Overall Score	●●●○○
Clear language	●●●●○
State-of-the-art	●●●○○
Timeframes	●●○○○
Bidding requirements	●●○○○

Vendor Highlights

"This was a well structured RFP. I did get lost in the paperwork at one stage, as it appeared some forms duplicated content." -Bidder

"Insurance requirement[s] were excessive for the contract." -Did not bid

"Align procurement requirements with contract value." -Did not bid

"This was a good RFP - well laid out, well set up, well run." -Bidder

Citymart Recommends

- Allow more time for vendors to bid on the RFP
- Make sure that the amount of documentation required of vendors is not too much given the size of the contract.
- Ensure that vendors don't have to supply the same information multiple times.