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CME, Capstone Partnership to Provide Equipment, Logistics to Hundreds of Healthcare Facilities

New agreement produces strategic advantages for 2 fast-growing national companies

WARWICK, **R.I.** (October, 2017) – One of the largest sourcing groups for healthcare facilities in the nation and the leading healthcare equipment and logistics company have joined forces in a new agreement designed to benefit millions of patients, both companies announced today.

According to the agreement, CME will offer comprehensive healthcare equipment sourcing, bio-medical services, IT support and turnkey logistics to Capstone Health Alliance, a Regional Group Purchasing Organization of healthcare members that includes more than 37,000 beds at 250 hospitals in 23 states across the Eastern, Southeastern and Midwest regions of the country.

Additionally, CME will serve Capstone in its expansion efforts by offering their members who are engaging in new and remodeled healthcare facility projects with healthcare equipment from CME's more than 1,400 manufacturing partners. These projects will entail direct-to-site services including receiving, warehousing, assembly, staging, installation, biomed services and delivery of products with a "just in time" model.

"At CME, we are committed to making the equipment process as seamless for facilities as possible, and this dedication is only amplified when working with large organizations such as the Capstone Health Alliance," said CME President Normand Chevrette. "This is a very exciting partnership for us as we expand our footprint in the South and Midwest."

"Capstone prides itself on adding tremendous value to its members, and our new agreement with CME will enable us to provide them with an even greater return on their investments," added Capstone COO Mark Landau. "CME's reputation for protecting the bottom line is unparalleled in the industry. Through its comprehensive equipment portfolio and logistical expertise, CME can offer Capstone members exceptional support and value."

ABOUT CME: CME is comprehensive healthcare equipment and turn-key logistics company providing personalized support and service. With branches nationwide that offer more than 1.2 million healthcare products from over 1,400 manufacturers, CME works to be a hospital system's cradle-to-grave solution for all of its equipment.

About Capstone: Capstone Health Alliance is a group purchasing alliance of healthcare members that delivers real cost savings through the power of aggregation and collaboration. Based in Asheville, North Carolina, Capstone represents over \$7 billion in acute care supply chain spend. To create the best savings opportunities for our members, we pair Premier's

national portfolio with our local aggregation model – blending the best of national and regional contracting – to continually expand our extensive portfolio of more than 600 preferred pricing agreements. Capstone delivers quantifiable savings and actionable data that enable better supply chain decisions for our member facilities. In addition to cost savings initiatives, Capstone members collaborate to share best practices and pursue resource utilization initiatives, all with the intent of improving cost, quality, and outcomes in patient care.

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