

## Objective:

Looking for talented, motivated Sales Representatives that want an unlimited earning opportunity

## Job Characteristics:

- Must be highly organized
- Attention to detail a must
- Strong computer skills
- Communication skills a priority
- Respond to customers in a timely manner
- Demonstrate professional skills
- Maintain a positive attitude
- Strong pre-existing hospital relationships a plus
- Willing to perform service tasks from time to time

## Description of Responsibilities:

- Act as the major point of contact (Account Manager) for the accounts you represent
- Act as a problem solving and information resource –solution selling
- Maintain good working knowledge of products – be resourceful to customer
- Develop relationships with manufacturer sales representatives
- Identify and qualify all the key “Decision Makers” (buying influences) in all key and target accounts
- Create value beyond our products and services in a way that differentiates us from the competition

## Compensation:

Position includes healthcare, 401K, expenses, company laptop, and cell phone. Compensation is commission based with a weekly draw. Weekly draw amount is dependent upon experience level of applicant. Position has unlimited earning potential.

## Job Location:

Baltimore,MD

## Requirements:

- Full-time
- Bachelor's Degree
- 3 years Sales Experience
- Valid Driver's License

## All interested parties please contact:

*Chris Godfrey, Director of Business Development*

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