

Objective:

Looking for talented, motivated healthcare sales representatives that want an unlimited earning opportunity – CHICAGO, ILLINOIS

Job Qualifications:

- Must be highly organized
- Problem solving mindset with strict attention to detail
- Strong written and verbal communication skills
- Strong computer skills
- Respond to customers in a timely manner
- Demonstrate professional skills
- Maintain a positive attitude
- Strong pre-existing hospital relationships a plus
- Willing to perform service tasks from time to time
- Bachelor's Degree with 2-3 years of sales experience

Description of Responsibilities:

- Act as the major point of contact (Account Manager) for the accounts you represent
- Act as a problem solving and information resource –solution selling
- Maintain good working knowledge of products – be resourceful to customer
- Develop relationships with manufacturer sales representatives
- Identify and qualify all the key “Decision Makers” (buying influences) in all key and target accounts
- Create value beyond our products and services in a way that differentiates us from the competition

Compensation:

Position includes healthcare, 401K, expenses, company laptop, and cell phone. Compensation is commission based with a weekly draw. Weekly draw amount is dependent upon experience level of applicant. Position has unlimited earning potential.

Job Location:

Chicago, Illinois

All interested parties please contact:

Chris Godfrey, Director of Business Development

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