



**Media Contact**  
Cindy Juhas  
CME Corp, Chief Strategy Officer  
[cjuhas@cmecorp.com](mailto:cjuhas@cmecorp.com)

## **CME, INHA Expand Healthcare Equipment Purchasing Deal, Offer Greater Savings**

*Higher tier for long-time partnership presents more solutions to streamlining sourcing and installation processes at facilities*

**WARWICK, R.I. (Jan. 16, 2019)** – In a move that will gain access to more than \$2.1 billion in group purchasing sales volume, [CME Corp \(CME\)](#) has been awarded an agreement with the [Intalere National Health Alliance \(INHA\)](#), that will further improve pricing for CME customers, the comprehensive healthcare equipment provider and turn-key logistics company announced today.

One of the nation's largest group purchasing organizations for healthcare equipment, the INHA is comprised of regional Intalere groups, including Health Resource Services (HRS), Strategic Resource Partners (SRP), Western Alliance of Healthcare Resources (WAHR), Northern Star Alliance (NSA), Intalere Arizona Regional Council (IARC) and Intermountain Healthcare. According to its new agreement with CME, INHA members can elevate to Tier Level 3 without any volume commitment, allowing for greater saving in healthcare equipment purchases.

"Enhancing the partnership with INHA opens many doors for CME as we continue to expand across the nation and bring our world-class healthcare equipment solutions to facilities," said K.C. Meleski, Vice President of Sales for CME. "This year, a major focus for us is saving money for our customers, and this agreement is a critical part of that strategy to help facility operators find efficiencies and streamline their operations."

CME offers easy solutions to complex challenges, ranging from the sourcing of products from more than 1,400 healthcare equipment manufacturers to the installation, logistics and bio-medical services to optimize the products.

"The expanded INHA agreement is a great opportunity to engage with new customers and add value without volume commitments," said Cindy Martin, Director of National Accounts for CME. "We have already had significant interest and hope to further capitalize on what has been a successful partnership with the INHA. After many years of working with them, we are excited to be taking the next step and extending our reach into the national marketplace."

Effective Jan. 1, 2019, the amended relationship is coterminous with the existing CME-Intalere agreement. Within the INHA's regional groups, there are more than 24,000 healthcare companies.

**About CME:** CME is a comprehensive healthcare equipment and turn-key logistics company providing personalized support and service. With service centers nationwide that offer more than 1 million medical products from over 1,400 manufacturers, CME works to be a healthcare system's complete equipment solution providing product selection, procurement, warehousing, assembly, staging, direct-to-site delivery, installation, and biomed services for all of its equipment. For more information, visit [www.cmecorp.com](http://www.cmecorp.com).

**About Intalere:** Intalere's mission focuses on elevating the operational health of America's healthcare providers by designing tailored, smart solutions that deliver optimal cost, quality and clinical outcomes. We strive to be the essential partner for operational excellence in healthcare through customized solutions that address customers' individual needs. We assist our customers in managing their entire spend, providing innovative technologies, products and services, and leveraging the best practices of a provider-led model. As Intalere draws on the power of our owner Intermountain Healthcare's nationally-recognized supply chain expertise and leadership in technology, process improvement, and evidence-based clinical and business best practices, we are uniquely positioned to be the innovation leader in the healthcare industry. Visit [www.intalere.com](http://www.intalere.com) to learn more.

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