



**“ CME REPRESENTS OVER  
1,400 MANUFACTURERS  
& 1.2M PRODUCTS ”**

Managing a new construction project requires planning, organization and a large dedicated team that all has a common goal. CME Corp (CME) is a committed member of your project team. CME assists and supports your team in many of the new construction phases.

#### **Budgeting**

CME can provide a considerable amount of the FF&E required for a new healthcare facility. We can construct a comprehensive product and logistics quote.

#### **Choosing and Ordering the Right Equipment**

Making an important decision on your new equipment can require more than a quote; we make sure you get everything you need to make that informed choice.

#### **Receiving and Warehousing**

CME realizes that secure storage space and resources are at a premium in any new construction project. We have over 30 service centers nationwide to serve you.

#### **Product Tracking**

A new project can include products from over 200 manufacturers. CME ensures these products arrive at the right time to avoid unnecessary storage charges and make every delivery deadline.

#### **Contractor-Installed Items**

CME can provide many of your contractor-installed items, typically called out when needed by the construction team.

#### **Assembly**

CME gets your new equipment assembled correctly in our warehouse prior to delivery.

#### **Direct-to-Site Delivery & Installation**

When you are ready to take delivery of your items, CME will be there. Our service is truly turn-key. When we leave your facility, you will have all your equipment in the right place, ready for patients.

#### **Biomedical Services**

Many biomedical teams are stretched and cannot do the checks necessary to meet the opening date. CME can amplify your biomed team. We have a crew that can assist with electrical checks, battery checks, asset-tagging and equipment inspections to get you open on time.

#### **Work with Your Team**

We are experts at working with all your new construction team members including inhouse staff, construction & design teams, outsourced equipment planners, architects, PMs, GCs, etc. Every project is a little different and we are flexible enough to work with everyone involved in your project within your guidelines.

CME's pledge is to get your new facility open on-time and be completely functional when those doors open for business. Let us be a part of your new construction team. You will not be disappointed.



WHAT WE SEE	HOW CME CAN HELP
<b>Budgets</b> are tedious to do and can involve sending quotes to over 200 manufacturers. Accessories are missing, products are outdated, items are duplicated	Our equipment specialists provide a <b>detailed product quote</b> including high-quality, budget-conscious alternatives if requested. CME also can provide suggestions on HAI reducing equipment and the latest technologies
<b>Logistics</b> are sometimes overlooked or underbudgeted	We provide a <b>detailed logistics and direct-to-site delivery quote</b> that can include warehousing, staging, assembly, labeling, asset-tagging, delivery direct to the rooms, installation and biomedical equipment services
There is <b>no one to do the assessment</b> of equipment for reuse	CME can <b>assess and value equipment</b> being considered for reuse
<b>Products are missing spec sheets</b> , wrong accessories, wrong part numbers	CME will <b>provide spec sheets</b> for all equipment to ensure they fit the design and the need. We make sure the right accessories go with the right equipment
End-users making decisions with the <b>wrong information</b> and without looking at all options	We can <b>arrange demos and/or trials</b> of new equipment you might be considering
<b>Too many POs</b> generated, and the right products are not always ordered	CME can <b>aggregate many of the POs</b> into one and make sure you get what you want. Our breadth of product allows us to be your one-stop-shop for your equipment needs
New equipment is <b>delivered to the construction site</b> and there is no one to receive it	With over <b>30 strategically located service centers</b> nationwide, we will receive and store your valuable equipment in a location close to your new facility
<b>Products get lost or stolen</b> because there is no security at the construction site	CME will <b>keep your products safe</b> until you are ready for them
<b>Products arrive too early</b> and need to be securely stored. No coordination of product arrival or knowledge of on-site location	CME's unique <b>Product Management System (PMS) tracks your project line items in real time</b> from PO creation to delivery at the site in specified rooms, whether the items are coming to our local warehouse or your warehouse
<b>Contractor-installed (CI) items</b> arrive too early or too late	We will make sure your <b>casework, wire carts, gloveboxes, icemakers, refrigerators</b> and any of your OFCI items arrive in time
<b>CI deliveries can't always be easily scheduled</b> due to site readiness constraints	We can break up shipments and <b>deliver the right number of items at the time you request directly to the rooms</b> or at a place convenient for your contractor
<b>Assembly</b> taking place at the new facility; creating trash and dirt	We <b>assemble in our warehouse</b> and keep the packing materials and mess where it belongs, in our dumpsters and not in your new facility
<b>Assembly</b> being done by untrained personnel with the wrong or inferior tools	CME <b>assembles most items in our local warehouse</b> where we have the right tools and a trained team to assemble products
Items being delivered to the <b>wrong rooms</b> , a staging area or the dock	We will stage your items, pack them safely in the right truck for the job and <b>deliver everything direct to the right rooms, in the right configuration</b>
<b>Items being moved incorrectly</b> without the right tools causing damage	CME brings <b>the right tools and the right moving equipment</b> to ensure no damage is done
<b>Items need to be installed</b> and the contractors are no longer on site	We know your construction teams will take care of most of the installation, but <b>we have these services available</b> to augment your own crew