

MAKING YOUR OWN ICE CREAM & WATER ICE VS. BUYING WHOLESALE

Average cost of 1 tub of high quality hard ice cream: \$28.00

Ingredient cost to make 1 tub: \$12.00

Difference: \$16.00

Tubs sold per day (7): x = 7

Savings: \$112.00 per day

Days in the season based on 6 months: x 180

Savings per season: \$20,160.00

Average cost of 1 tub of Italian Water Ice: \$17.00

Ingredient cost to make 1 tub: \$7.00

Difference: \$10.00

Tubs sold per day (7): x = 7

Savings: \$70.00 per day

Days in the season based on 6 months: x 180

Savings per season: \$12,600.00

Total savings per season = \$32,760.00

Additional labor cost

4 hours per day @ 8.00 per hour = \$32.00per day x 180 days

\$5,760.00

32,760.00 - 5,760.00 = 27,000.00 per year in additional profit!!

This is based only on the sales of 7 tubs of ice cream & 7 tubs of water ice per day for a 6 month season.

WHEN MAKING YOUR OWN PRODUCT YOU:

- CREATE A BRAND UNIQUE TO YOUR STORE ONLY
- CAN EXPERIMENT WITH FLAVORS AND RECIPES TO STIMULATE SALES
- SERVE A HIGHER QUALITY & MORE CONSISTENT PRODUCT THAN YOUR COMPETITION
- SAVE DOLLARS ON EVERY SCOOP OF ICE CREAM OR CUP OF ITALIAN ICE YOU SERVE

