

Monitronics Migrates to Dynamics GP

Case Study



Monitronics Migrates to Dynamics GP in the Cloud

And Saves Loads of Money



Business Issue

As the company was growing the complexity of their financial accounting system grew. Monitronics needed a solution that would grow with their business into the future.

Competitive Solutions

Evaluated Tribridge and other Dynamics GP Partners

Why SMB Suite

SMB Suite's customer service and the predictable monthly cloud subscription cost, which includes premier support and upgrades, eliminated the need to pay expensive annual maintenance.

Montronic Solution

SMB Suite Financial

Industry Leader

Monitronics is recognized as an industry leader in alarm monitoring and security services. As the nation's second-largest residential security provider, Monitronics delivers award-winning alarm monitoring service to over 1 million homes and businesses 24 hours a day, 365 days a year.

Their Five Diamond Certified Alarm Response Center provides reliable and uninterrupted security monitoring for burglary, fire, carbon monoxide, and medical emergencies.

Embracing the Future

As the nation's largest and fastest growing home security alarm monitoring company, Monitronics needed a financial accounting solution that would manage complex business issues associated with a fast growing business. Their current system Dynamics GP which was managed in house was not upgraded to handle their growth. SMB Suite's cloud offering of Dynamics GP will help their business grow and scale with their business as all updates to the software are included.

Monitronics evaluated multiple solutions but SMB Suite provided the most technologically advanced options for growing their business with the lowest cost of ownership.

Monitronics expectations were exceeded during and after the implementation process. SMB Suite's customer service and consulting team's attention to detail allowed them to be live in weeks vs. months. The Business Desk's response and troubleshooting techniques were exceeded our expectations.

