

Citrix Systems Inc. Reduces Mileage Reimbursement Spend by More Than \$700K by Partnering With Motus



- Multinational provider of SaaS and cloud-computing technologies for IT organizations
- Services 330,000 organizations worldwide
- #741 on Fortune 1000
- Part of USD \$1.8 billion product deal with LogMeIn in 2016

Citrix Systems, Inc. searched for a mileage reimbursement solution that would help capture actual mileage driven and reduce overall spend. Their Procurement and Finance teams had also hoped this new solution could integrate with an expense management system to streamline expense reporting and save employees time.

Challenges they faced

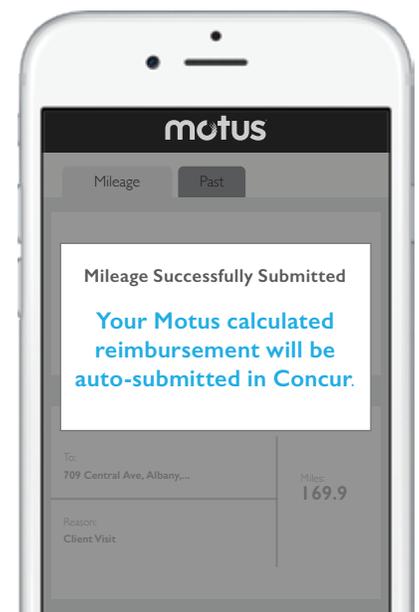
Citrix Systems, Inc. had historically administered their own mileage reimbursement program. Under this program, employees manually collected details to report their business mileage and were reimbursed with a cents-per-mile rate.

From an efficiency standpoint, the Procurement and Finance teams at Citrix knew there had to be a more streamlined way for employees to capture mileage and for managers to handle expense management. Additionally, Citrix leadership needed greater visibility into overall spend on mileage reimbursement to drive cost savings and reinvest back into the business.

Goals for their team

Was there a solution in the market that could capture actual mileage driven and integrate with an expense management platform? On the Procurement and Finance side of things, how quickly could the new solution achieve ROI and drive cost savings? These were questions Citrix was hoping Motus could help answer.

“ With the Concur integration, our team is no longer working in two systems. Since the system tracks expenses automatically, **this has drastically increased efficiency and streamlined reporting. And our Help Desk has received fewer tickets as a result.** ”



Solutions for everyone

Motus offered Citrix a comprehensive solution: the Motus App with the Concur integration, and the results were overwhelmingly positive. The Citrix team found the app was easy-to-use and submitting mileage and expense reports became a breeze. It was a solution that helped both the business and its employees. Citrix knew for sure that Motus was the right choice.

Value of the partnership

After about a year on the Motus program, through the use of our precise mileage capture app, Citrix was able to identify true business mileage. This resulted in a reduction of over **1 million miles (1,054,652)** and over **\$700,000 in cost avoidance (\$734,513) – saving more than \$900 per employee per year (\$936.78).**

“ Overall, employee satisfaction has been really positive since we partnered with Motus. We’ve been able to reduce mileage driven significantly, drive hard cost savings and achieve ROI quickly. I think that really speaks to the efficiency of the product as well as the program Motus offers.

You can achieve the same results as Citrix.
Reduce spend and boost productivity with Motus.

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