MIGRATION FROM ANALOG TO IP VIDEO SOLUTIONS

Paths Forward From Allegiant Matrix Switch Technology





Bosch Security Systems made an End of Life announcement in May of 2016 for the popular analog Allegiant Matrix Switch series.

Many facilities that have a long history of reliable performance with the analog systems are now faced with questions as to how to successfully migrate to new technology.



It's No Surprise

IP solutions have been gaining popularity in the security industry for over 10 years. As legacy manufacturing components become scarce, the manufacturing of analog technology solutions becomes more difficult. The time has come in the analog video solution roadmap for the inevitable migration to an IP solution.

Time Was on Your Side

The good news is that there have been hundreds of conversions from enterprise analog security systems to enterprise IP solutions. Some transitions have occurred with the "flip of a switch' while others have been executed using a step by step process.

Knowing that every entity has specific, unique requirements, the path to an IP solution will inevitably involve slightly different hardware as well as a different timeline. How well that plan is developed and implemented is the key.

Enclosed you will find the official Bosch end of life notification as well as a diagram designed to be used as a talking point that depicts legacy analog equipment and new technologies in one ecosystem.

Migration over Time

Migration over time allows entities to spread the expense and labor hours over a period of time. It also enables entities to slowly adopt new technology which allows the users of the system an opportunity to learn the new while the old is still largely in place.

This path most often involves looping analog video signals into IP encoders. This allows the entity to keep the existing analog cameras and "turn them into" IP inputs on the new system.

Legacy analog cameras are replaced over time with IP cameras as old cameras fail or as input cards on the Allegiant Matrix Switch fail.

Control of the system in the back-end becomes the responsibility of the Bosch Security Systems Video Management System (BVMS) which offers a simple user interface and a solid platform that has been available for nearly 10 years.

By selecting this path, operators of the system can still use the familiar control joystick keyboard to operate both the legacy cameras and the IP cameras seamlessly. In the end, the goal is to ease the transition while ensuring operation integrity.

Light Switch Swap

Some institutions have been preparing for the inevitable switch to an IP surveillance and recording solution. This can be executed in as few as several days. System operators will be "in the dark" from anywhere from minutes to days depending on the critical nature of the facility.

In most cases, even a "light switch solution" requires that existing analog cameras be converted to IP by using encoders.

Existing Infrastructure

The migration from analog cameras to IP cameras can involve a few decisions as well. Aside from the increase in resolution and other key options, IP cameras can also be connected to the network using new Category 5/6 cables or you can opt to leverage the existing coaxial cable. Companies like Comnet and many others have recognized the challenge of re-wiring an entire enterprise security system and have responded to the need by developing devices that connect to each end of a coaxial cable to facilitate the transfer of IP data from the IP camera, across the coaxial cable, and to the IP video management system. If fiber optic cable is already in place, that too can be repurposed for IP video data.

Remote viewing locations are no longer limited due to long coaxial connection runs. With the use of IP technology, remote sites can add or remove monitors or even be relocated much easier.

Benefits of IP Cameras

Analog cameras have been a staple in security for dozens of years. With the advent of IP cameras has come a wealth of additional features and capabilities never seen before.

Resolution – analog cameras provided a resolution maximum of 960H, just a bit better than what was commonly referred to as 4CIF. Common resolution today is 1080p full HD with special-use cameras going as far as Ultra 4k.

Field of View – panoramic (360/180) cameras have become popular for special circumstances where one continual view of an area is desired. These are commonly deployed in lunch rooms, hallway corridors, and other areas where a wide field of view is beneficial. In some cases, these

types of cameras have been able to eliminate pan tilt zoom cameras in some cases by giving the system operator a complete view of an area while simultaneously recording that entire field of view in high resolution, not just the small part that a limited analog camera could view. For areas that still require a long range view, PTZ cameras are still deployed, however now you get the benefit of doing so in high definition.

Analytics – intelligent video analytics can be used real-time for alerting staff or can be used for forensic investigation after an event has occurred. These "behavior alerting" capabilities range from direction of travel to loitering to crowd gathering to entering restricted zones and more.

Storage Reliability

As IP technology was starting to find its way into security, a previously unrealized benefit was rapidly approaching: high reliability data storage. Historically, if a hard drive failed in a recording system, some or all of the recorded video was lost. Today, IP video management solutions leverage technologies like RAID 6 and better to store data and keep it available for forensic investigation even during a hard drive failure.

User Interface Flexibility

The migration from analog to IP can be intimidating. Many systems allow the operator to pick a preferred interface. Operators who are well versed in the use of camera numbers and a joystick keyboard can, in many cases, maintain that type of interface with the new IP system. Other operators may be looking for a more intuitive interface that may involve unique monitor view layouts, dynamic site maps, integration to 3rd party systems, and more. Leveraging "smart alarming" can also provide an opportunity to eliminate large numbers of monitors in the command center if desired.

Recorded video playback has also been revolutionized by IP video. In the past, the operator station and perhaps a PC workstation were the locations where forensic investigation was performed. With today's modern IP solutions, both live and recorded video can be viewed at more locations. Options available are smart phones, tablets, PC workstations, monitors connected to dedicated decoders, web browser interfaces, and large monitor walls.

References

You're not the first organization to face this challenge. The migration paths are well worn with success after success. References are available upon request.

Key Components

The most common hardware and software used to transition from legacy systems to IP systems includes:

- Bosch Video Management Software (BVMS)
- Bosch Recording Appliances
- High Density Analog Video Encoders

Support

Enterprise class customers have the full support of Bosch Security Systems, Chesapeake and Midlantic Marketing, as well as a dedicated team of highly capable local integration partners to develop the proper plan and execute expertly. Start by contacting the local Bosch support team at support@midches.com or call (610) 361-0500 to get started with your migration plan.

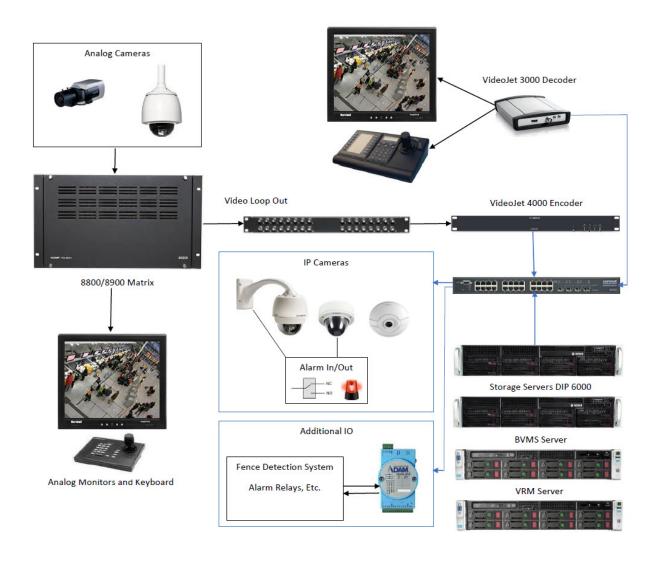
Contact

- Chesapeake and Midlantic Marketing
 - o <u>support@MidChes.com</u> | <u>www.MidChes.com</u> | (610) 361-0500
- Bosch Security Systems
 - o Mr. Casey Kime, Business Development Manager for Corrections
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Additional Resources

- 10 Steps to IP Video
- Fundamentals of IP Video Technology
- DORI: Image Resolution Expectations

Common Components When Migrating from Analog to IP Solutions



Allegiant Matrix Switch End of Life Notification

Bosch Security Systems

1706 Hempstead Road

Lancaster, PA 17601

www.boschsecurity.us

May 27, 2016

Subject: Allegiant 8900 Matrix System

To Whom It May Concern:

We would like to thank you for selecting Bosch video surveillance product for your security projects over the years. As a valued customer of Bosch, we wanted to make you aware well in advance in a change that will be taking place at the end of the year.

Bosch can confirm, as per our current business plan, that the Allegiant LTC8600 / LTC8800 / LTC 8900 series matrix switcher/controller as well as the Allegiant accessories will remain active products at least through the balance of 2016. The accessory products include, but are not limited to code mergers, keyboards, alarm interfaces, signal distribution units, translators and other ancillary devices.

However, we recognize that budgets need to be arranged and time passes quickly, so we are strongly advising all Allegiant owners begin preparing for this phase out by looking at needs for spare parts. We need you to supply your last time buy requirements to Bosch by August 1st for our consideration and planning. Should conditions change and/or warrant further notification, Bosch will be providing you an update.

In addition, please be assured that Bosch will provide support and service for an additional four years beyond the actual end-of-life date.

Should you have any questions, please contact the undersigned.

Sincerely,

Robert Drob

Vice President Sales, Major Projects

Rolf Dul

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