

Manufacturers' Representatives

SERVING

PA

DE

NJ



Bosch empowers you to build a safer and more secure world. The leader in electronic surveillance solutions, Bosch Security Systems product portfolio offers a wide range of IP video surveillance products including cameras, onboard video analytics, and recording. Bosch offers superior products that meet the dynamic needs of the security industry.

www.boschsecurity.us

TECH SUPPORT: 800-289-0096



Bosch Security Systems product portfolio offers a wide range of access control and intrusion systems. Bosch offers superior products that meet the dynamic needs of the security industry.

www.boschsecurity.us

TECH SUPPORT: 800-289-0096



SpeedLane turnstiles and access control for modern businesses. Orion Entrance Control is a global provider of optical turnstile solutions for facilities that require security and oversight of the traffic coming in and out of their spaces. They design and manufacture technologically advanced access control products including security SpeedLane turnstiles and automated door access for companies of all needs and sizes. They back up their work through an amazing service program and highly trained customer support team.

www.orioneci.com



AMG Systems is a company committed to excellence in data transmission technology. Market leaders in providing environmentally robust Fiber, Analog, IP/Ethernet, Wireless & Hybrid communication transmission solutions to industries around the world. They have a fantastic team of engineers, designers, and managers who work with you to ensure you have the correct products for your system requirements.

www.amgsystems.com



WINSTED IS A WORLDWIDE LEADER IN CONTROL ROOM CONSOLE SOLUTIONS. Since its inception in 1963, Winsted has consistently been a pioneer in technical furniture design and command console development. Product concepts and designs are driven by industry needs and demands, with many product ideas suggested by customers and developed with their input. Their modular system approach, developed for the early broadcast industry, has become the industry standard for all control room and command center markets, and their experience developing specialized custom products enables them to offer console and technical furniture solutions for any application.

www.winsted.com



With more than 45 years of experience and 70,000 systems in 100+ countries, Southwest Microwave has earned a global leadership position in the design and manufacturing of integrated, high-security, outdoor electronic perimeter intrusion detection systems. Their field-proven sensor technologies and security management tools provide precise, immediate detection of perimeter disturbances for security-sensitive applications and harsh exterior environments.

www.southwestmicrowave.com/ssd/



EIZO is a global leader in premium monitors for the security industry, featuring high-performance IP decoding technology, multiple camera direct connection, and direct integration to a variety of video management system software platforms.

www.eizo.com



Orion Power Systems has provided ups systems and accessories for almost every industry while maintaining the highest quality and reliability standards. Orion manufactures ups systems from 550va to 120kVA along with power strips, surge suppression, and communication accessories. Professionals in the IT, security, and telecommunication industries count on Orion Power Systems to provide power protection that is reliable and on budget.

www.orionpowersystems.com

Rick Buehler
QUOTES, INSIDE SUPPORT
610-361-0500 X. 103
rick@MidChes.com

Gina LaRocque
CUSTOMER SERVICE
610-361-0500 X. 104
gina@MidChes.com

Chelsea Sexton
CUSTOMER SERVICE
610-361-0500 X. 108
c.sexton@MidChes.com

Ari Erental
INTRUSION DETECTION & ACCESS CONTROL
610-361-0500 X. 202
848-525-3399
ari@MidChes.com

Tom Fontana
SECURITY SOLUTIONS
610-361-0500 X. 301
610-357-6553
tom@MidChes.com

Rick Bennett
SENIOR DISTRIBUTION COORDINATOR
610-361-0500 X. 203
267-446-0836
R.Bennett@MidChes.com

Brad Castillo
SECURITY SOLUTIONS & PROFESSIONAL SERVICES LEAD
610-361-0500 X. 105
brad@MidChes.com

Kevin Lueke
PROFESSIONAL SERVICES
410-612-9640 x. 205 717-682-9579
k.lueke@midches.com

Caleb Hoover
PROFESSIONAL SERVICES
410-612-9640 x. 112 443-252-6527
c.hoover@midches.com



EXPERT | SECURITY | ADVICE

www.MidChes.com



Points of Contact



General Inquiries

support@midches.com www.midches.com +1 410-612-9640 +1 610-361-0500

Administration

Customer Service	Gina LaRocque	gina@midches.com	410-612-9640 x104
Accounting	Tammy Brosh-Hall	tammy@midches.com	410-612-9640 x106
Sales Leads & Marketing	Matt Golueke	matt@midches.com	410-612-9640 x204
Customer Service	Chelsea Sexton	c.sexton@midches.com	410-612-9640 x108



Distribution Support

MD, DC, VA, PA, DE, So.NJ	Rick Bennett	r.bennett@midches.com	610-361-0500 x203
---------------------------	--------------	--	-------------------



Inside Sales Support

MD, DC, VA, PA, DE, So.NJ	Rick Buehler	rick@midches.com	410-612-9640 x103
---------------------------	--------------	--	-------------------



Intrusion Detection and Access Control

MD, DC, VA, PA, DE, So.NJ	Ari Erenthal	ari@midches.com	610-361-0500 x202
---------------------------	--------------	--	-------------------



Security and Communication Systems

Outside Sales and System Design

PA, So.NJ, DE	Tom Fontana	tom@midches.com	610-361-0500 x301
---------------	-------------	--	-------------------



MD, DC, VA, PA, So.NJ, DE	Brad Castillo	brad@midches.com	610-361-0500 x105
---------------------------	---------------	--	-------------------



MD, DC, VA	Alex Boutchyard	a.boutchyard@midches.com	410-612-9640 x111
------------	-----------------	--	-------------------



Federal Government and Complex Systems

Outside Sales and System Design

MD, DC, VA, PA, DE, So.NJ	Steve Pennington	steve@midches.com	410-612-9640 x101
---------------------------	------------------	--	-------------------



Professional Services

Technical Lead	Brad Castillo	brad@midches.com	610-361-0500 x105
----------------	---------------	--	-------------------



Technician	Kevin Lueke	k.lueke@midches.com	410-612-9640 x205
------------	-------------	--	-------------------



Technician	Caleb Hoover	c.hoover@midches.com	410-612-9640 x112
------------	--------------	--	-------------------

