

Procurement Strategy & Vision Service

Proven strategies for cost leadership and optimal procurement efficiency

Jabil's Procurement Strategy & Vision service provides customers with:

- Optimized procurement strategies for rationalization, quality management, and closed-loop collaboration
- Talent and skill gap assessments that provide a blueprint for the creation of world-class procurement organizations
- Technology road maps that align with today's big data management and analytical requirements

Unparalleled Expertise in Developing Successful Procurement Strategies

At Jabil, we've seen a lot over the last 50 years, from booms to busts, from shortages to gluts and from sky-high costs to bargain-basement prices. One of the most fundamental lessons we've learned from a half-century of supply-chain innovation and leadership is the critical importance of strategic planning. In good times or bad, crafting a smart procurement strategy is critical to securing cost leadership and achieving a consistent competitive advantage.

Based on our extensive expertise, Jabil has been able to develop sophisticated strategies that have allowed our manufacturing customers to thrive amid even the most challenging market conditions. Now with the establishment of the Procurement Strategy & Vision service, Jabil is capitalizing on its knowledge to help customers across all industries set a course for success.



Crafting Successful Strategies for Today's Supply Environment

In today's fast-moving procurement environment, businesses need a plan. The Procurement Strategy & Vision service is designed to deliver such a plan, engaging Jabil experts to collaborate with clients, gaining an understanding of their unique market challenges and developing custom strategies that ensure long-term success.

Procurement Strategy & Vision functions as an advisory service, offering consulting on strategic sourcing strategy, program design and implementation. In collaboration with suppliers and internal stakeholders, Jabil delivers accelerated outcomes by developing the methods and means to gain sustainable, continuously improving results.

How do you know whether your procurement strategy is effective?

- Your procurement operations are aligned with your corporate objectives, whether your company's goal is growth, cost reduction or faster time to market
- You fully leverage analytics and gain maximum value from your data
- The size and composition of your supply base fits your procurement strategy, for example, maintaining a smaller number of sources to consolidate spending, or cultivating a larger group of suppliers to stimulate competition
- Your procurement operation consistently achieves industry-leading performance in pricing and delivery even amid major market shifts in supply and demand



Jabil allows customers to obtain the maximum results from their supplier relationships covering issues including selection, management and rationalization. On the sourcing front, the service helps set strategies in risk mitigation, lifecycle management and outcome-based sourcing models.

Delivering our Strategic Procurement Expertise to You

When your company engages with the Procurement Strategy & Vision team, Jabil brings its expertise to you, sending top experts whose job titles fit your specific needs. Jabil is committed to creating a strategy that works for you, spending as much time as required to understand your processes and develop formal recommendations.

Uncovering Solutions to Your Company's Procurement Challenges

To support corporate goals, procurement teams need to be aligned with enterprise strategies. Jabil helps ensure your procurement activities correspond with your larger goals, providing organizational and operating models designed to increase effectiveness and reduce operating costs.

Procurement teams often also struggle with capacity constraints and deficits in skill sets. The Procurement Strategy & Vision can deliver a blueprint for the creation of world-class procurement organizations, from strategy through implementation.

Moreover, the effectiveness of procurement operations can be constrained by inadequacies in technology. Our procurement experts are able to assess your technology roadmap and devise a strategy to align with today's big data management and analytical requirements.

Procurement Expertise at Your Service

Jabil continuously applies its knowledge of procurement strategy on a massive scale. The company manages annual spending of \$15 billion, encompassing over 27,000 suppliers and more than 700,000 parts. Jabil also employs more than 700 procurement experts located strategically across the globe. These experts serve the procurement needs of more than 300 leading brands worldwide.

Every day your business operates without a procurement strategy crafted by Jabil's Procurement Strategy & Vision service, represents a lost opportunity to secure cost leadership, build advantageous supplier relationships and achieve your corporate objectives.

Start getting your strategic ducks in a row today by visiting www.Jabil.com/ProcurementServices