



For immediate release

BAE Systems Applied Intelligence Limited Selects Corridor Company's Contract Management Software for Global Contract Management Implementation

BAE Systems cyber security division, Applied Intelligence, selects CM[.app]TM to meet buy-side, sell-side and partner contract management needs.

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Corridor Company, Inc., the leading provider of contract lifecycle management software powered by the SharePoint and Office 365 platforms, is pleased to announce the selection of its Contract Management Application for SharePoint, CM[.app], by BAE Systems Applied Intelligence. Corridor will work closely with the team at BAE Systems to implement CM[.app] for its global contract management functions for procurement, direct sales and partner contracts.

With a long history of working in data and security, BAE Systems Cyber Division helps nations, governments and businesses around the world defend themselves against cybercrime, reduce their risk in a connected world, comply with regulation and transform their operations. Its broad portfolio of on premises, managed and cloud based products and services provide protection in the areas of Cyber Defence, Financial Crime Prevention, Communications Intelligence and Digital Transformation. Battle proven and award winning, Applied Intelligence helps defend the world's largest nations and businesses from advanced threats. Since 2000, Applied Intelligence has grown significantly and now employs more than 4,000 people in 18 countries in the Americas, APAC, UK and EMEA.

Corridor's CM[.app] for SharePoint was selected to meet the diverse needs of the procurement team as well as the sales teams who will leverage the system in conjunction with Salesforce.com. The system addresses complex IT requirements for both infrastructure and security, and can also be integrated into a variety of backend systems. CM[.app]'s advanced functionality offers hierarchical contract relationship support, robust obligation management features, clean user interface and easy administration.

On the procurement side, CM[.app] will be leveraged as a repository for all contracts. Contract relationships will be supported as will the management of ongoing obligations. Integration into SAP will also allow for ongoing management of contract spend. On the sales side, the tool will provide the sales team with access to direct contract information from within the system that they "live in", Salesforce.com. New and renewal sales as well as footprint expansion will be supported as contracts can be initiated and stored at both the account and opportunity level. Global infrastructure, security needs, administrative requirements and on-going support concerns are directly addressed through CM[.app]'s robust functionality as well as its use of the SharePoint platform.

Imran Khan, BAE Systems Applied Intelligence Procurement Manager, says, “BAE Systems Applied Intelligence are pleased to have selected the Corridor solution following a competitive tender process and we are keen to implement this tool and maximise the benefits of its functionality.”

Russ Edelman, CEO of Corridor, says, “We are thrilled to be selected by a company as prestigious as BAE Systems Applied Intelligence. While we are committed to the success of each and every one of our deployments, the selection by such an esteemed organization further elevates the profile of our company and our technology. We look forward to exceeding the team’s expectations and to supporting them through the successful worldwide deployment of our contract management application.”

About Corridor Company

Corridor Company is committed to continually evolving our software product line to meet the challenges of contracts and their proper management. With a business application platform that readily provides solutions for contract, proposal and supplier management, Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include on premises, in the cloud, or Office 365, ensure a solution tailored to fit the needs of companies, including global enterprises. To learn why global to mid-sized clients choose Corridor as their contract management partner, visit www.corridorcompany.com.

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