For immediate release

Colonial Pipeline Company Selects Corridor Company's Contract Management App

Corridor's flagship business application selected to meet Colonial's needs across the full contract lifecycle.

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Corridor Company, Inc., the leading provider of contract lifecycle management software powered by the SharePoint and Office 365 platforms, is pleased to announce the selection of its Contract Management App for SharePoint, CM[.app]™, by Colonial Pipeline Company.

Colonial Pipeline Company transports refined petroleum products such as gasoline, diesel fuel, jet fuel, home heating oil, and fuels for the U.S. military. Its pipeline system consists of more than 5,500 miles of underground pipe and above ground storage tanks and pump stations. Transporting nearly 110 million gallons of fuel each day, Colonial's network of pipelines crosses 13 states and serves more than 265 marketing terminals in the Southern and Eastern United States.

Colonial Pipeline Company's contract management goals are consistent with the business market: increased efficiency for its contract creation and negotiation processes, reduction of manual processes in favor of automated workflows, secure access to contracts and related information, and the ability to create detailed reporting and alerting. Also critical for Colonial is flexibility and the ability to meet the needs of different operations within the company.

CM[.app]'s intuitive, user-friendly interface and workflow as well as the application's flexibility address both the technical and business requirements present within Colonial's process. Powered by the SharePoint platform, CM[.app] also allows Colonial to administer the system from both a technical and a business perspective, once installation and training are complete.

Corridor's CM[.app] is an end-to-end contract lifecycle management application that gives contract managers, legal teams, business users and executives access to contracts across their lifecycle – from creation, review and negotiation, to reporting, analysis, renewal and expiration. CM[.app] allows non-technical users to quickly configure workflows, searches and reports to meet business needs. The software's reporting and task management allow companies to increase the efficiency of their contract closure process, readily spot bottlenecks and areas for process improvement, and proactively manage their post-execution contract obligations.

Russ Edelman, CEO of Corridor, said, "The Colonial team set a high bar for driving real business value with our products. We are excited about our upcoming project with the team at Colonial as they have a

great grasp of their requirements as well as a smooth running approach to accomplishing their goals. Our combined efforts will prove very fruitful."

About Corridor Company

Corridor Company is committed to continually evolving our software product line to meet the challenges of contracts and their proper management. With a business application platform that readily provides solutions for Contract, Proposal and Supplier Management, Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include on premises, in the cloud, or Office 365, ensure a solution tailored to fit the needs of companies, including global enterprises. To learn why global to mid-sized clients choose Corridor as their Contract Management partner, visit www.corridorcompany.com.

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About Colonial Pipeline Company

Based in Alpharetta, Ga., Colonial is a 5,500-mile pipeline system transporting gasoline, diesel fuel, jet fuel, home heating oil and fuels for the U.S. military. The network of underground pipelines originates in Houston, Texas, and terminates at Linden, N.J., on the New York harbor.