



corridor company

Mission Critical SharePoint

For immediate release

Corridor Company Joins IACCM in Executive Discussion on Contract Management Centers of Excellence

Wakefield, Mass. (PRWEB) September 28, 2015

Corridor Company assembles corporate and legal minds to examine the practicalities of establishing contracting standards across an organization.

Corridor Company, the leading provider of contract lifecycle management software powered by the SharePoint and Office 365 platforms, is pleased to announce its participation in the upcoming IACCM Ask the Experts webinar, "Practicalities of Establishing a Contract Management Center of Excellence." The webinar, hosted by Tim Cummins, CEO of IACCM, will include Paul Branch, Head of Deal Assurance, BT (British Telecom), Rob Saccone, CEO, SeyfarthLean Consulting LLC, and Russ Edelman, CEO, Corridor Company.

The webinar takes place Thursday, October 1, 2015, 11:00-11:45 a.m. EDT. Registration is available through IACCM's website at <https://www2.iaccm.com/events/register/?id=2247>

Contract management practices within companies, particularly large global enterprises, often lack consistency or a standard approach. Business and legal professionals within a company recognize the long-term value in template and clause consistency, standard approval processes, negotiation best practices, and obligation and risk management, but struggle to bring all contracting efforts at the company together in a cohesive, consistent manner.

Creating a contract management Center of Excellence (CoE) within an organization provides the visibility and support necessary to ensure the success of a contract management initiative. Edelman has extensive experience in CoE best practices and has worked with various industry contacts, both legal and executive, to establish contract management centers of excellence. Throughout his experience, he has developed a keen awareness of the challenges companies face in creating and maintaining such centers.

"Centers of Excellence have helped companies address inefficiencies, risks, and potential opportunities in their contract management practices," says Edelman. "When organizations support the development of a Contract Management CoE, organizational efficiencies related to contracts are optimized and contract risks are minimized. This webinar will give business and legal leaders a chance to hear about such centers in practice."

The 45-minute webinar will include discussion of these topics:

- Establishing a CM CoE Vision
- Developing a CoE Roadmap
- Core Components of a CoE
- The Role of Shared Services
- The Care and Feeding of a CoE

About IACCM

The International Association for Contract and Commercial Management (IACCM), is a non-profit organization that enables both public and private sector organizations and professionals to achieve world-class standards in their contracting and relationship management process and skills. With 35,220 members across 159 countries and 14,359 corporations, IACCM is leading the way in responding to the demands of global networked markets. More about IACCM can be found at www.iaccm.com.

About Corridor Company

Corridor Company is committed to continually evolving our software product line to meet the challenges of contracts and their proper management. With a business application platform that readily provides solutions for Contract, Proposal and Supplier Management, Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include on premises, in the cloud, or Office 365, ensure a solution tailored to fit the needs of your company. To learn why global to mid-sized clients choose Corridor as their Contract Management partner, visit www.corridorcompany.com.

Media Contact:

Dermot Whittaker

781-229-9933 ext. 15

info@corridorcompany.com