Corridor Company Releases Major Software Updates for its Contract Management Application, CM[.app]

Software upgrade to flagship product enhances user experience and provides a robust platform for supporting document creation, comprehensive counterparty dashboard and simplified migration and LoB integration.

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Corridor Company, Inc., the leading provider of contract lifecycle management software powered by the SharePoint and Office 365 platforms, announced today the release of version 7.1 of its flagship Contract Management Application, CM[.app]™. With this new version, CM[.app] provides advanced support for the creation and management of supporting documents, enhanced counterparty support and a unified view to monitor key contract history events. Within the software's user interface, additional capabilities have been implemented to more readily send contracts and supporting documents for electronic signature as well as advances in the application's integration with Salesforce.com to more readily facilitate the request and management of contracts directly within Salesforce.com. Corridor has also introduced the Job Processing Module (JPM), a migration and integration engine for importing a variety of information into the application.

Supporting documents, which include amendments, addendums, change orders, SOWs and virtually any other document type, can be created and managed as effectively as the contract itself, with standard templates, metadata assignments and workflow rules. Counterparty management has been augmented with robust capabilities including the ability to create counterparties directly from within the contract request form as well as the introduction of hierarchical support for counterparties and related contracts and documents. Improvements in contract history have been introduced through the consolidation and configurability of contract history, and sending contracts and supporting documents has been simplified with the introduction of the DocuSign "Tag and Send" Screen. Advances in CM[.app]'s integration with Salesforce.com allow the sales team to easily request and review contracts directly within Salesforce.com with full support for custom Salesforce.com objects and fields. The introduction of the JPM Module allows contracts, supporting documents, supporting contract data including obligations, deliverables, milestones, and validation data to be migrated into CM[.app] with relative ease.

"Our goal is to consistently introduce value and innovation to our client base," says Aaron Cutlip, CTO of Corridor Company. "With our newest version, we have accomplished this goal. Not only have we introduced efficiencies in current functionality, but we're also providing our esteemed client and prospect base with advanced capabilities to manage many of the complexities which exist in the realm of contract management. We look forward to continued positive momentum in this area."

About Corridor Company

Corridor Company is committed to continually evolving our software product line to meet the challenges of contracts and their proper management. With a business application platform that readily provides solutions for contract and proposal management, Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include on premises, in the cloud, or Office 365, ensure a solution tailored to fit the needs of companies, including global enterprises. To learn why companies such as AARP, British Telecom, Conifer Health Systems, Serco, and many others choose Corridor as their contract management partner, visit www.corridorcompany.com.

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